Silver State Health Insurance Exchange

Presentation to the Economic Forum
October 15, 2020



Exchange Mission Statement

by facilitating the purchase and sales of health insurance that provides quality healthcare through the creation of a transparent, simplified marketplace of qualified health plans.

Silver State Health Insurance Exchange

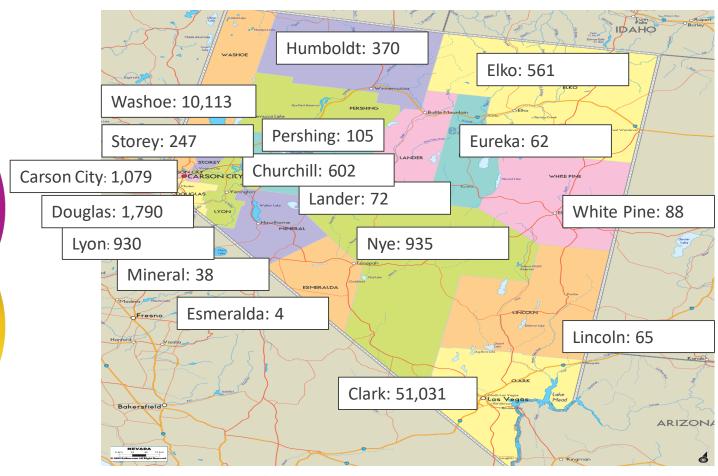
- The Silver State Health Insurance Exchange operates the online marketplace, Nevada Health Link.
- Connects Nevadans who are not insured by their employer, Medicaid, or Medicare to health insurance.
- Individuals can purchase Affordable Care Act certified Qualified Health Plans through the Exchange. If eligible they can receive subsidy assistance to help offset monthly premium costs.
- State Based Exchange Nevada HealthLink.com
- Solely self-funded no state or federal funds to support operations.



Open Enrollment 2020

- 27 QHP Plans Three Carriers
 - Health Plan of Nevada, Silver Summit, and Anthem HMO Co.
 - 2 Catastrophic; 8 Bronze; 14 Silver; 3
 Gold
 - Counties: Clark, Nye, and Washoe will have the choice from all 27 plans offered
 - Counties: Carson, Churchill, Douglas, Elko, Esmeralda, Eureka, Humboldt, Lander, Lincoln, Lyon, Mineral, Pershing, Storey, White Pine will have the choice of the 17 plans from Silver Summit and Anthem HMO Co.

2020 Enrollment Geography



Enrollment current as of 9/29/2020

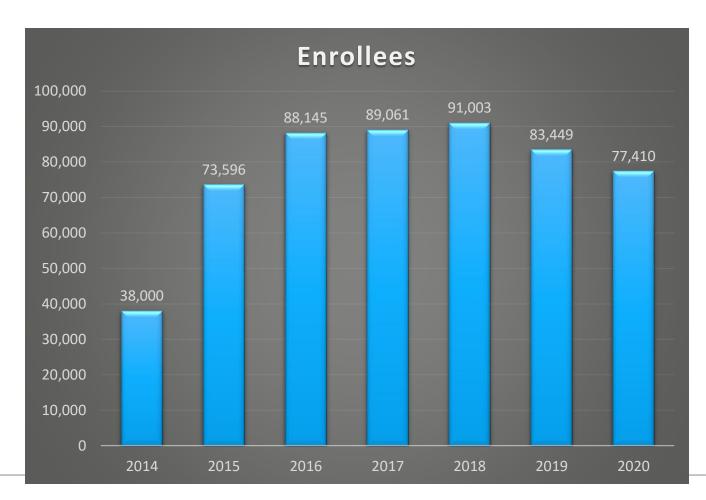
2020 Enrollment Plan Selections



- 1% Catastrophic
- 40% Bronze
- 55% Silver
- 4% Gold
- Average Premium Before Subsidies: \$775
- Average Premium After Subsidies: \$186
- Premiums and Financial Assistance
 - 80% percent of plan selections with APTC
 - 41% percent of plan selections with CSR



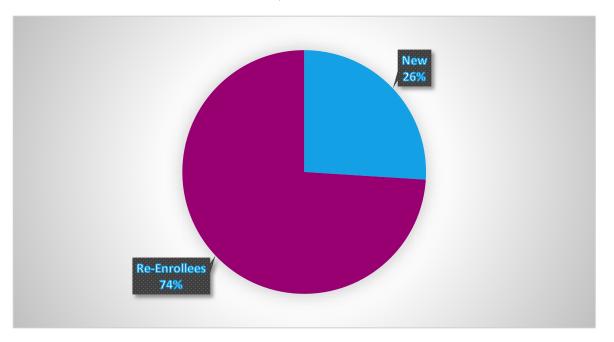
Year-over-Year Enrollment





2020 Enrollment Demographics

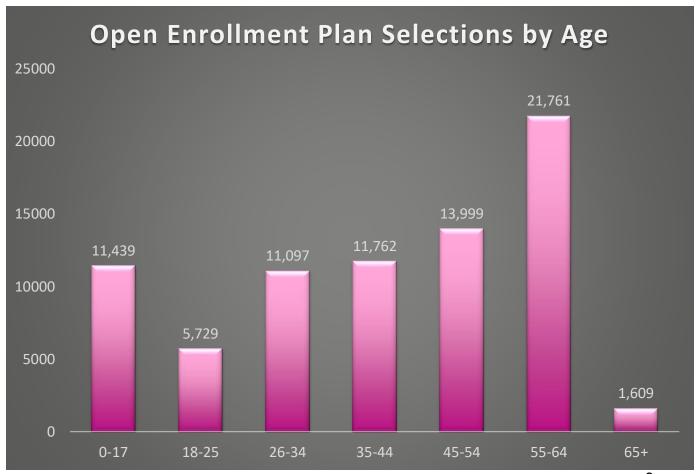
- Final Plan Selections <u>77,410</u>
- New Consumers: 20,111
- Re-Enrollees: 57,229



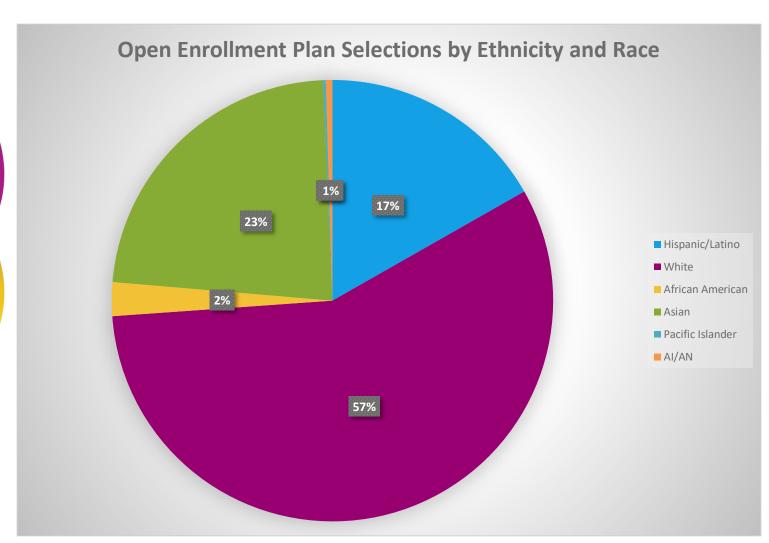


2020 Enrollment Demographics





2020 Enrollment Demographics



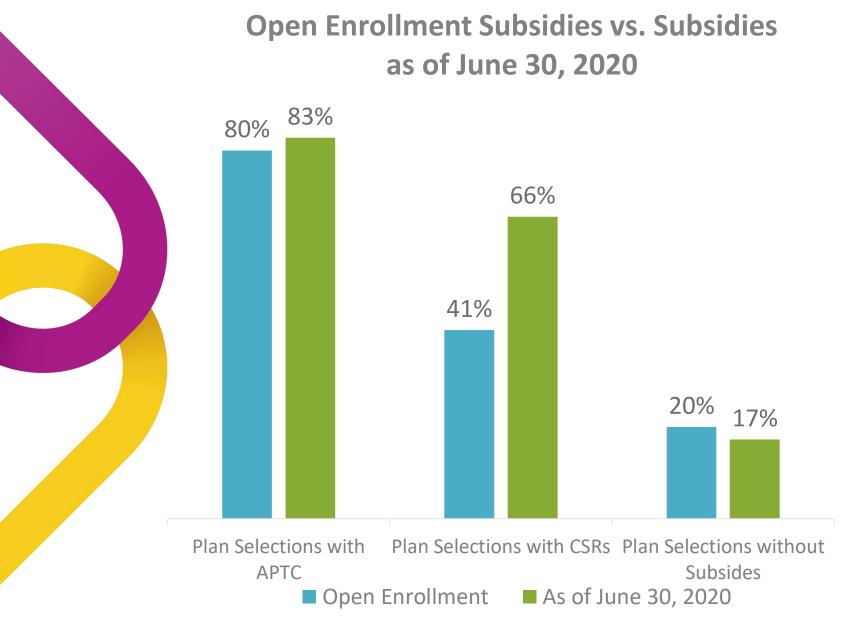
Enrollment Landscape in a COVID-19 World



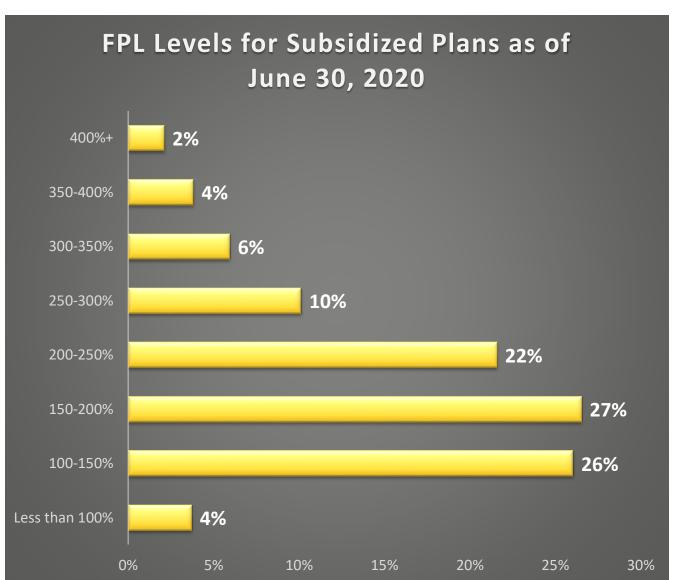


Enrollments as of June 30, 2020

- Total Enrollments: <u>58,543</u>
- 24% Reduction over Open Enrollment Plan Selections
- 83% of plans receive subsidies
- 17% of plans are unsubsidized









Special Enrollment Period as of June 30, 2020

Total SEPs: **50,367**

35% determined Medicaid Eligible

4% due to loss of qualifying health coverage.



Exceptional Circumstances Special Enrollment Period

- March 17-May 15, 2020
- Emergency SEP related to the COVID-19 Pandemic
- Total Enrollees: 4,676
- March: 1,397
- April: 2,026
- May: 1,253



Insurance Landscape in a COVID-19 World

- What do we know for sure: Nothing.
 - Unemployment/Loss of MEC impacts
 - 2020 Presidential Election
 - Medicaid Redeterminations
 - Special Enrollments
 - Health Reimbursement Accounts
 - COVID-19 and Health Care

Challenges for 2021 Enrollment

- COVID-19
- ACA repeal
 — Nov. 10, 2020 SCOTUS hearing
- Election year
- Unemployment
 - FPUC
 - Lost Wages
- Medicaid redeterminations
- Aggressively marketed competing "plans"
 - STLDs
 - Health Sharing Ministries



Q & A

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