

GLOBAL COMPETITIVENESS THROUGH WESTERN CONNECTIVITY

**Nevada Legislative Sub-Committee on Logistic,
Distribution, Infrastructure and Transportation**

April 26, 2010

Presented by:

Tom Skancke

President, The Skancke Company



EXHIBIT B - LOGISTICS
Meeting Date: April 26, 2010
Document consists of 23 pages.
Entire Exhibit Provided.

SETTING THE STAGE

OPPORTUNITIES IN TRANSPORTATION FOR ECONOMIC DEVELOPMENT

Understanding Western Regional Connectivity



Freight Movements 2004 - 2020 - Millions of TEU

Port/Hub	2004 (Millions of TEU)	2020 (Millions of TEU)
Seattle	1.4	1.8
Portland	1.4	3.0
San Francisco	1.6	3.4
Los Angeles	10.1	40.9
Chicago	3.4	10.9
Memphis	1.4	3.8
St. Louis	1.4	4.6
Houston	1.4	6.5
San Antonio	1.3	1.4
Phoenix	0.8	1.5
San Diego	0.8	1.5
San Jose	0.8	1.5
San Francisco	0.8	1.5
San Jose	0.8	1.5
San Jose	0.8	1.5

FREIGHT MOVEMENTS 2004 - 2020 - MILLIONS OF TEU

GOODS MOVEMENT IN THE WEST



- Port expansion throughout the western United States will account for 67% of our nation's goods.
- Demand in the 17 Western states is only 22%.
- 45% of goods must be moved east of the Mississippi River.

Surface Transportation Modes



- 70% of goods are moved by truck.
- 30% of goods are moved by rail.
- Investment in both is needed.

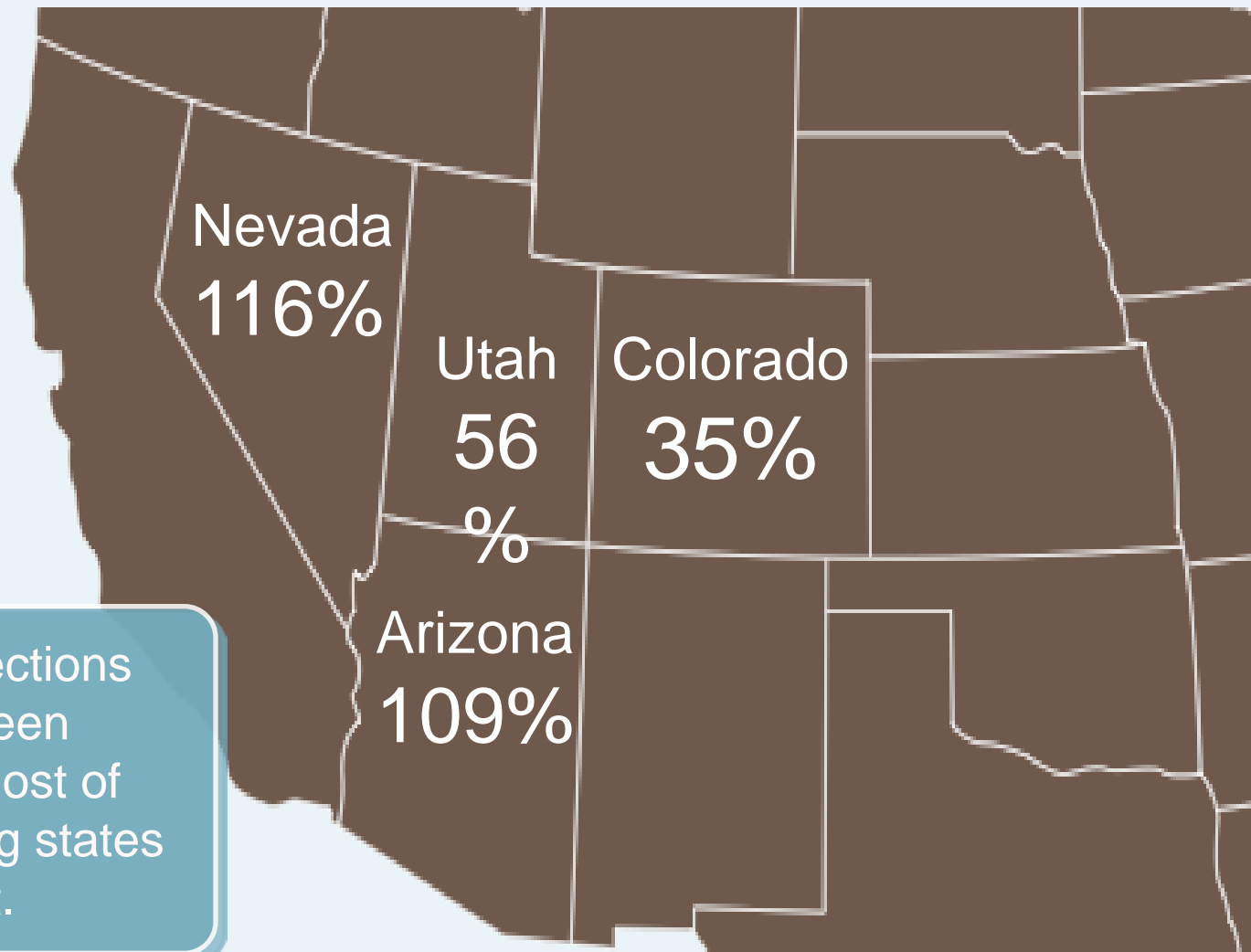
10 Major Container Trade Ports



Number of Visitors Who Come to Las Vegas

- Visitor Volume for 2009 - 36,351,469
- Average Daily Auto Traffic:
 - I-15 at CA/NV border – 39,199
 - All major highways – 84,115
- Total En/Deplaned Passengers at McCarran International Airport – 40,469,012

Population Growth for the Five States



U.S. Census projections indicate that between 2000 and 2030, most of the fastest-growing states will be in the West.

FOR EVERY \$1 BILLION INVESTED IN
TRANSPORTATION
INFRASTRUCTURE, YOU CREATE
37,500 JOBS ACCORDING TO FHWA.



IT'S GOING TO REQUIRE A CULTURAL SHIFT IN HOW
WE DO OUR BUSINESS AND BUILD OUR CITIES.

NEW REGIONAL AGENDA

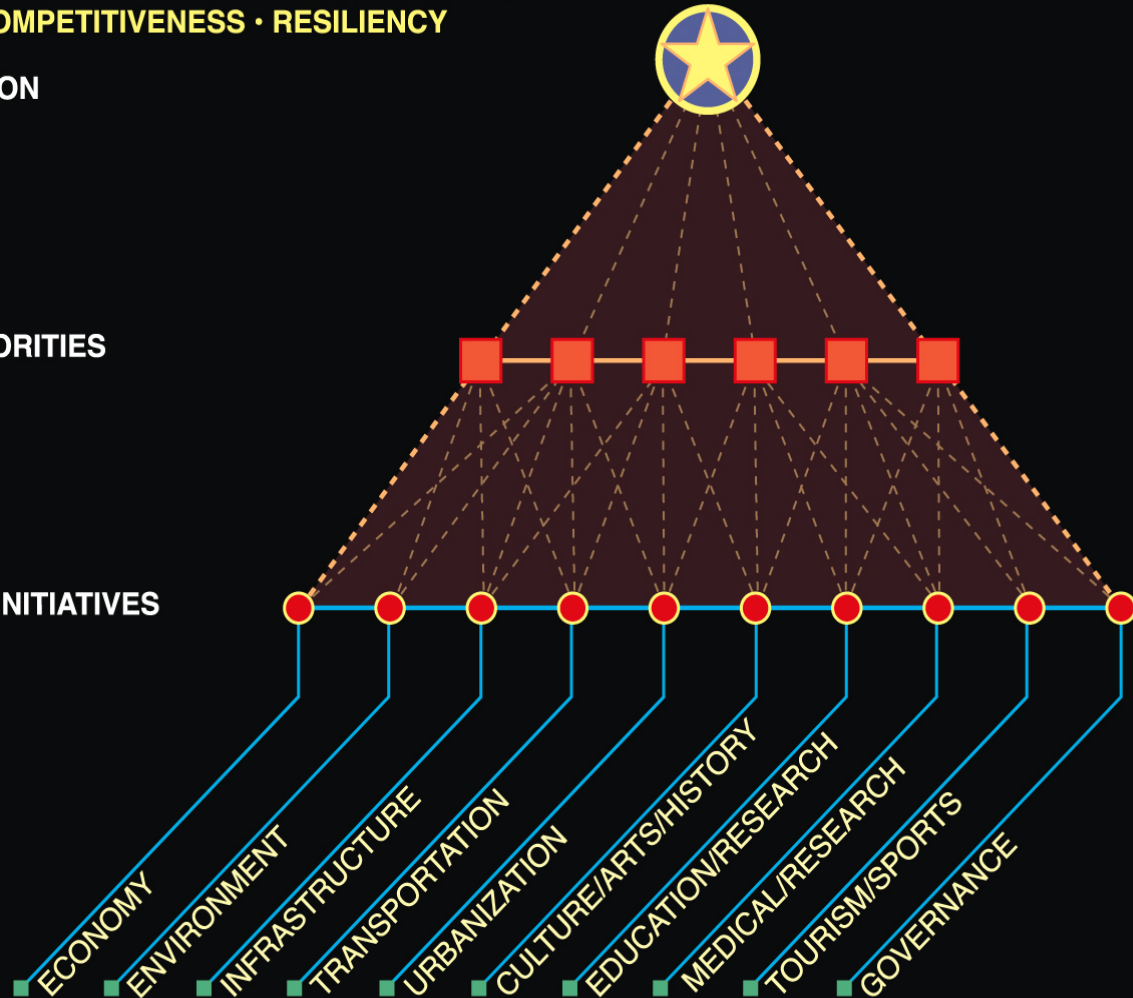
RECOVERY • COMPETITIVENESS • RESILIENCY

REGIONAL VISION

REGIONAL PRIORITIES

SYSTEM-WIDE INITIATIVES

SYSTEMS



REPOSITIONING REGIONS

**DEFINE THE ECONOMIC ROLE OF
REGIONAL CONNECTIVITY
INSTITUTIONAL RESOURCES
ENVIRONMENTAL NICHE**

What is needed?

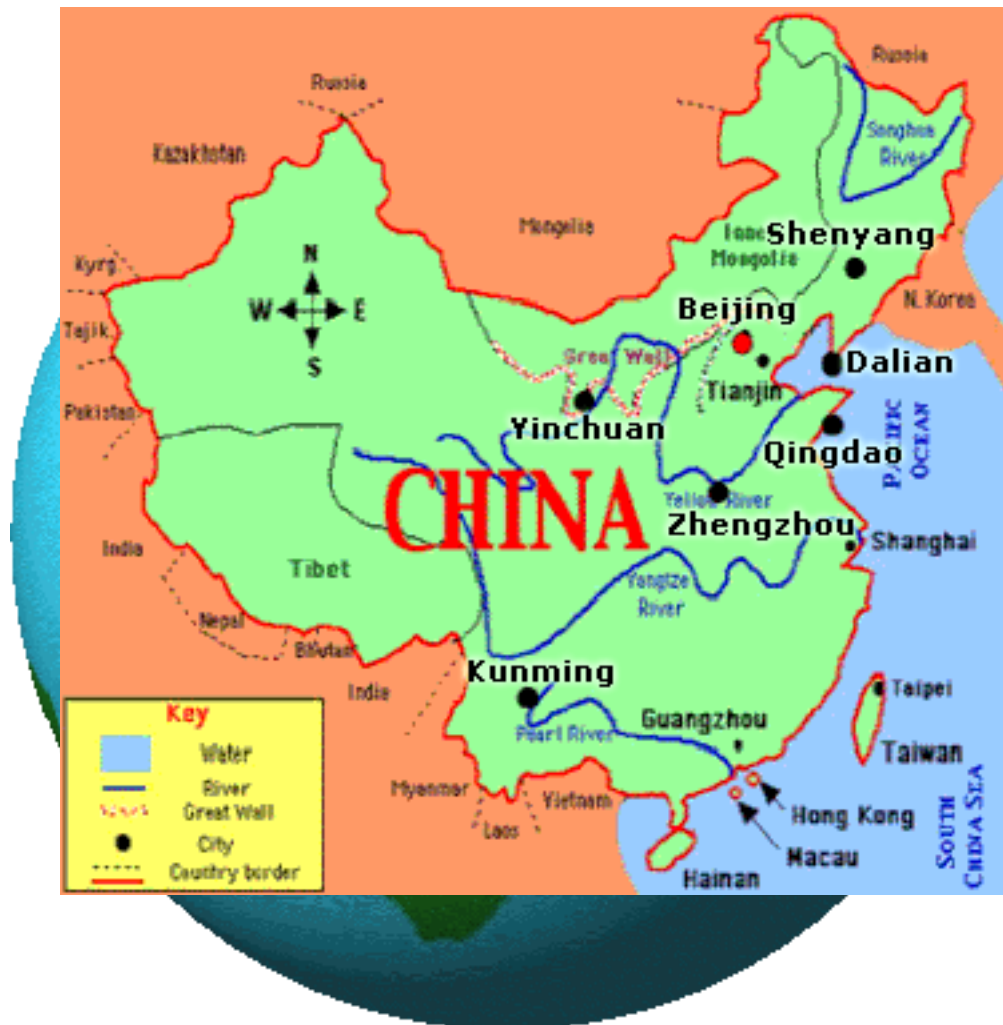
- Long-term stable funding source
- Fuel taxes
- Private sector investment
- Congestion management and toll
- Vehicle miles traveled (VMT)



IMPACT OF ELECTRIC VEHICLES TO OUR REGION AND LONG TERM TRANSPORTATION FUNDING



WHO IS OUR GLOBAL COMPETITOR?



**CHINA IS GOING TO
BUILD 100 CITIES OF 1
MILLION PEOPLE OVER
THE NEXT 50 YEARS.**

**POSSIBLE THROUGH
TRANSPORTATION
INFRASTRUCTURE
INVESTMENT.**



China is building the NEW Silk Road to India using HSR.





The U.S. stands to be in third place to China and India in GDP growth if we do not build a transportation system to compete in the 21st Century Global Economy.



- Proposed High-Speed Rail Corridors
- I-15
- I-11
- U.S.DOT Designated Corridors

Paths to the Future

Creating the Vision

- 1. From Projects to Strategy**
Granular or Regional
- 2. From Reactive to Proactive**
Current Crisis or Long-term Competitiveness
- 3. The New Strategic Partnership**
Business, Government & Institutions

Challenge for Regions:

- To increase the *economic value* and *quality of life* of the region
- To increase the region's *visibility* and *recognition* to compete effectively
- To *maximize* the potential of the urban, economic, institutional and other resources
- To overcome the *fragmentation* within the public, private and institutional sectors



"Without changing our pattern of thought, we will not be able to solve the problems we created with our current patterns of thought."

– Albert Einstein

Thank You

MICHAEL GALLIS & ASSOCIATES

mgallis.com



THE
SKANCKE
COMPANY

skancke.net

Tom Skancke

tom@skancke.net

702-521-7272



rrpartners.com