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Driven by renewable energy and human ingenuity.



EXHIBIT D - LOGISTICS
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Interim Committee on Logistics

Competitive Economic Development Assessment

New Mexico Methodology

- New Mexico has a severance tax on oil and gas extraction which funds education. However, they can use interest on this fund to invest in infrastructure, films and companies. Their HP package was \$12,500 per job, \$80 million.

Results

2009 New and Expanded Companies – New Mexico

<u>Company Name</u>	<u>Number of Jobs</u>
GA Solar	300
Green2V	1,500
Schott Solar	300
Signet Solar	200
Hewlett-Packard Company	675

Total number of new and expanding jobs for 2009  3570

Oklahoma Methodology

- Oklahoma has corporate income tax and offers a cash rebate of 5% of payroll for 10 years, payable back to the company for plant, equipment and training.

Results

2009 New and Expanded Companies – Oklahoma

<u><i>Company Name</i></u>	<u><i>Number of Jobs</i></u>
AAON Inc.	1000
Spirit AeroSystems Inc.	500
Tinker Aerospace Complex	800
Universal Well Site Solutions	225
Waste Not Technologies	1400

Total number of new and expanding jobs for 2009  5743

Louisiana Methodology

- Louisiana has a corporate income tax that it offsets with a Quality Jobs Program that offers 5%-6% rebate of payroll.

Results

2009 New and Expanded Companies – Louisiana

<u>Company Name</u>	<u>Number of Jobs</u>
ConAgra Foods Lamb Weston	500
Century Link	350
Schlumberger Ltd.	400
Foster Farms	1100
V-Vehicle Co.	1400

Total number of new and expanding jobs for 2009  8178

Utah Methodology

- Utah has a personal income tax, but it can rebate the proceeds to the companies they locate based on the number of jobs and resultant wages.

Results

2009 New and Expanded Companies – Utah

<u>Company Name</u>	<u>Number of Jobs</u>
Goldman Sachs	1150
Electronic Arts (EA)	475
Northrup Grumman	750
Specialized Bicycle Components	200
Edwards Lifesciences	1000

Total number of new and expanding jobs for 2009  3950

Texas Methodology

- Texas passed legislation that allows a local option sales tax referendum for $\frac{1}{4}$ cent dedicated to economic development. The state fund from the tax is \$200 million to “close projects”. While cities have local budgets of \$8 million to \$12 million in cities of 100,000-175,000.

Results

2009 New and Expanded Companies – Texas

<u><i>Company Name</i></u>	<u><i>Number of Jobs</i></u>
Caterpillar	1400
Medtronic, Inc.	1400
Texas Instruments, Inc.	1000
Allstate Insurance	600
Kohl's	1000

Total number of new and expanding jobs for 2009  6950

Summary

- Based on 200 manufacturing jobs, the estimated incentives are:

Nevada	\$ 3,200,000
Arizona	\$ 6,700,000
New Mexico	\$26,500,000
Utah	\$14,800,000