

**FISCAL ANALYSIS DIVISION  
FORECAST INFORMATION PACKET**

**FY 2011, FY 2012 and FY 2013  
GENERAL FUND REVENUE FORECASTS for  
GAMING PERCENTAGE FEES,  
LIVE ENTERTAINMENT TAX – GAMING,  
STATE 2% SALES/USE TAX,  
INSURANCE PREMIUM TAX,  
MODIFIED BUSINESS TAX – NONFINANCIAL AND FINANCIAL,  
REAL PROPERTY TRANSFER TAX,  
AND ROOM TAX**

Prepared by the Fiscal Analysis Division, Legislative Counsel Bureau  
For the Economic Forum Meeting  
November 5, 2010



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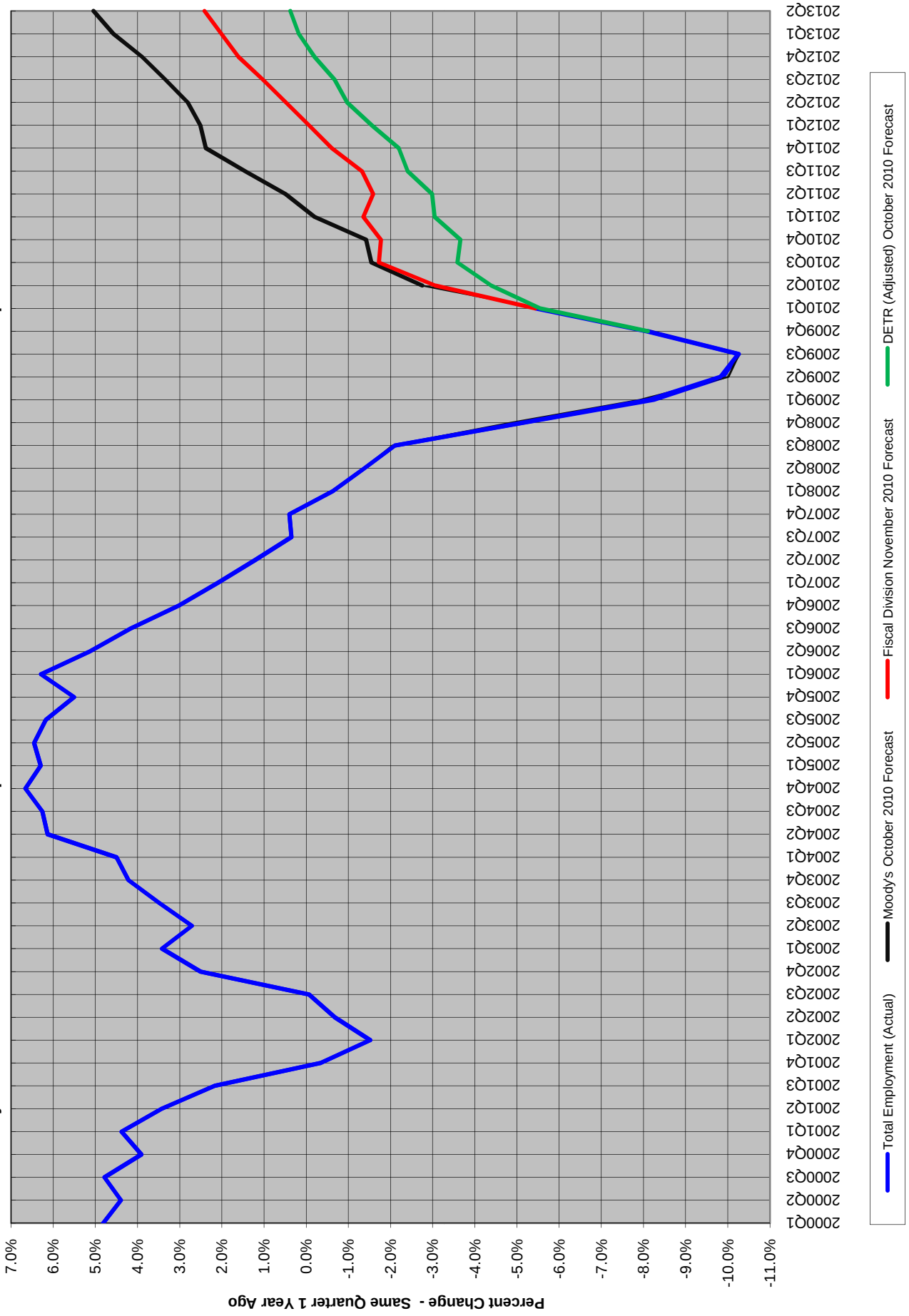
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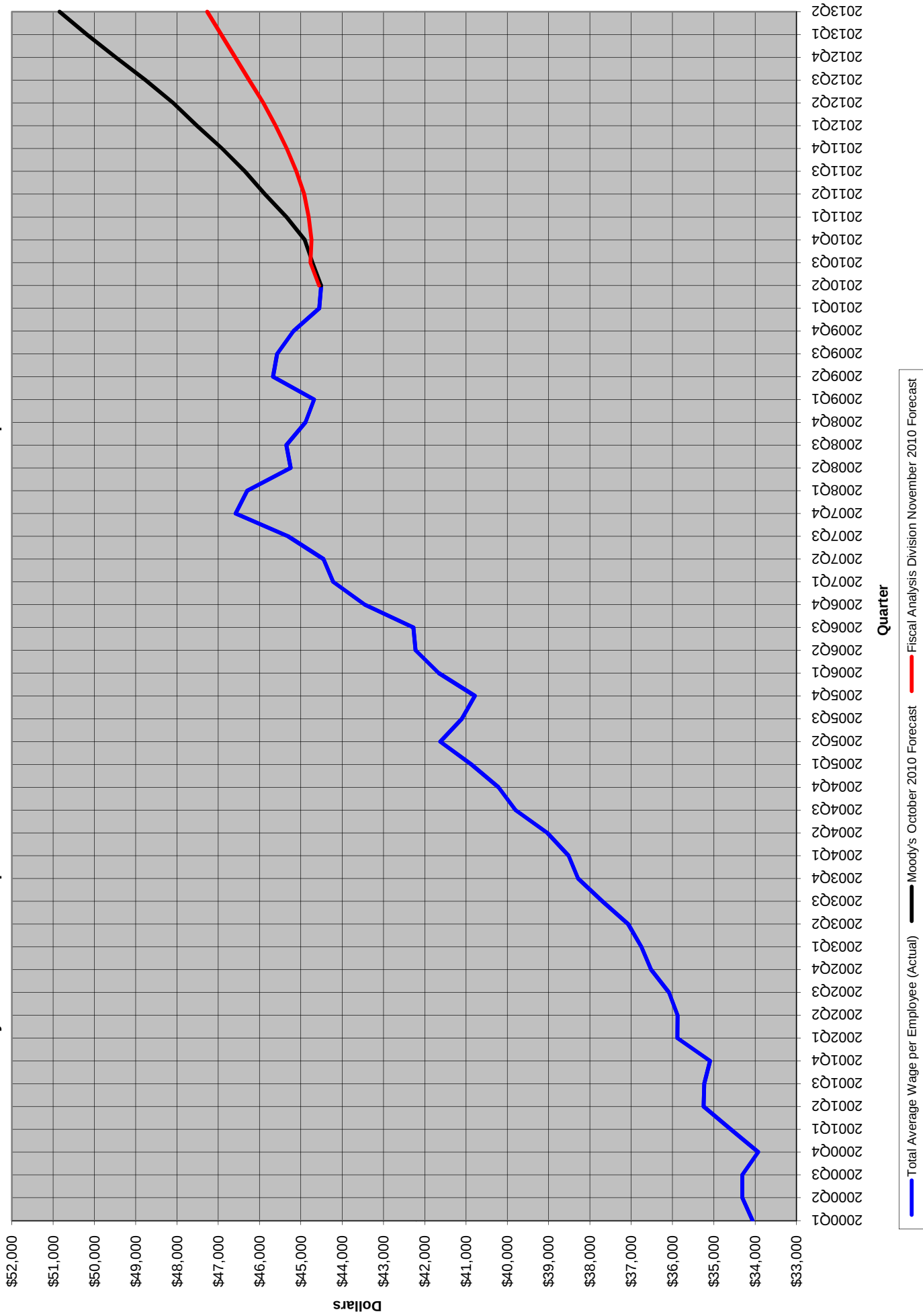
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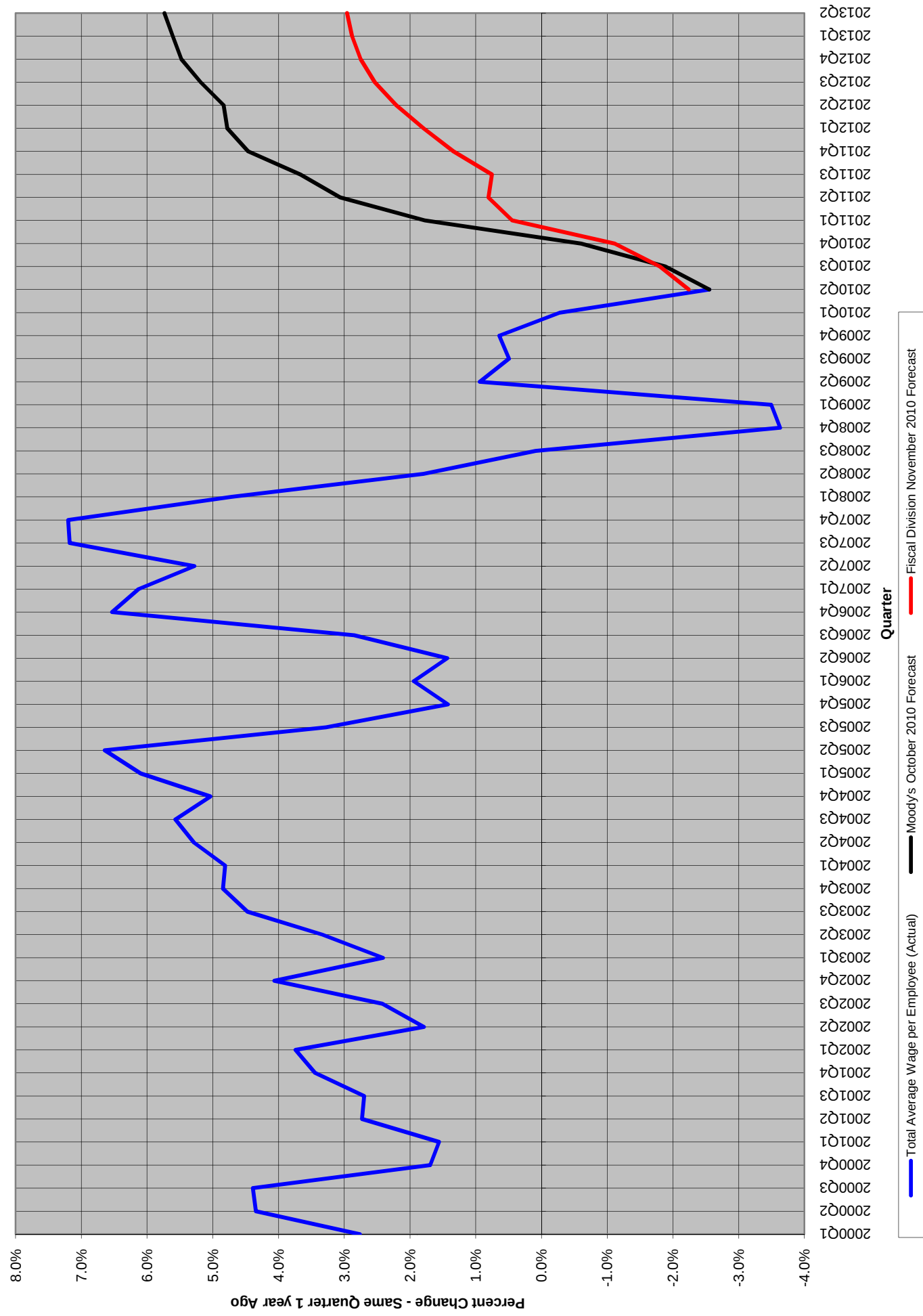
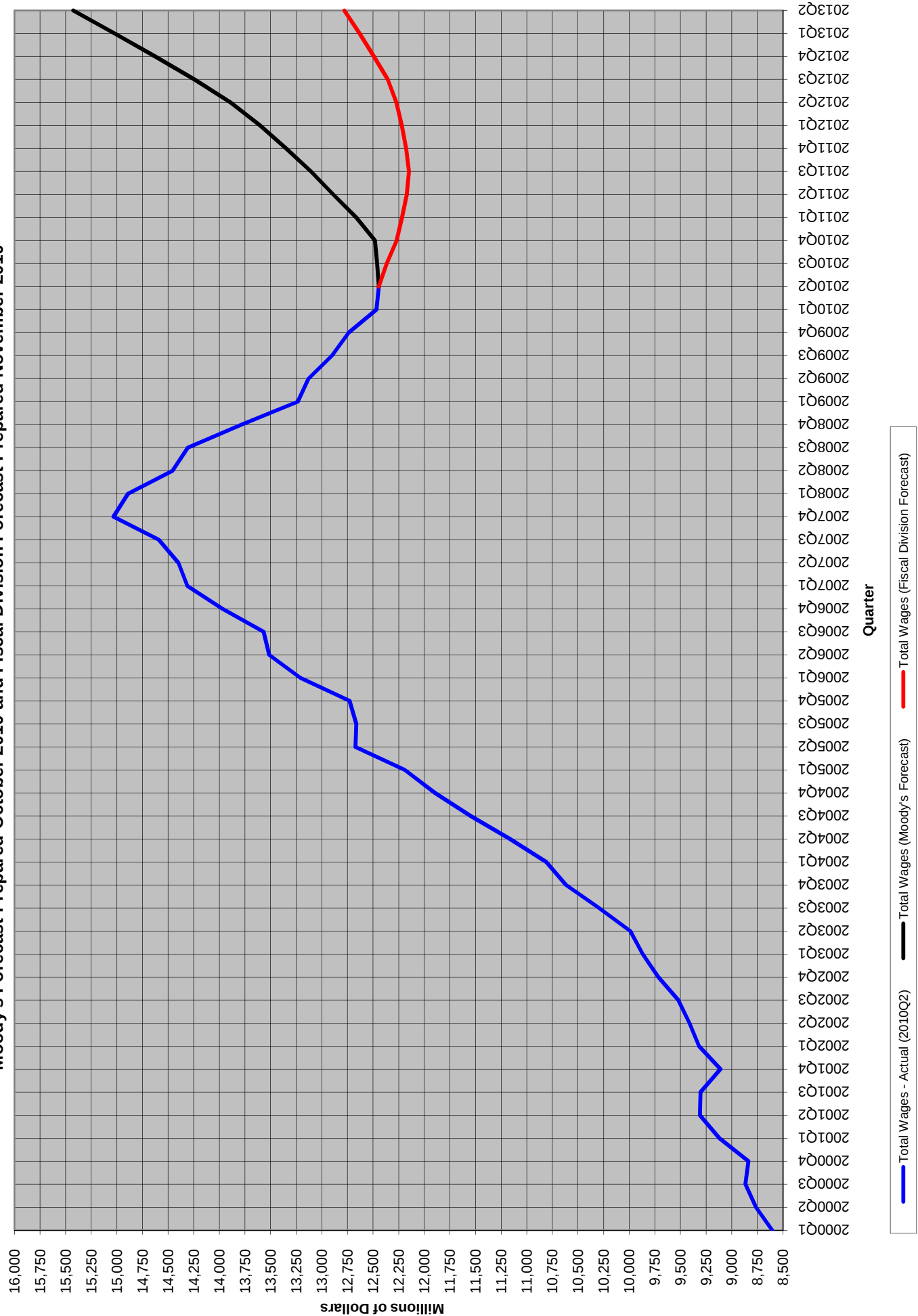
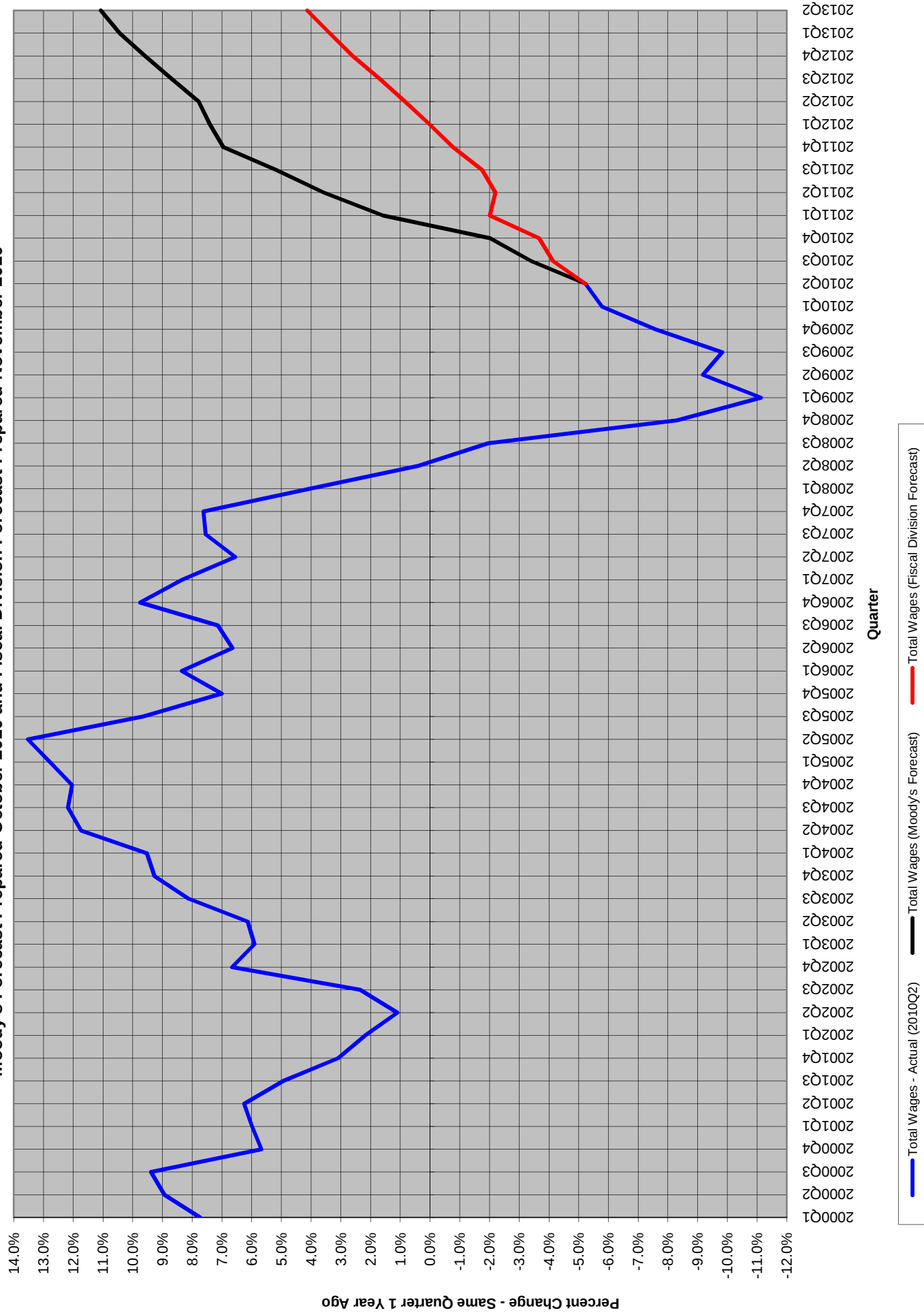


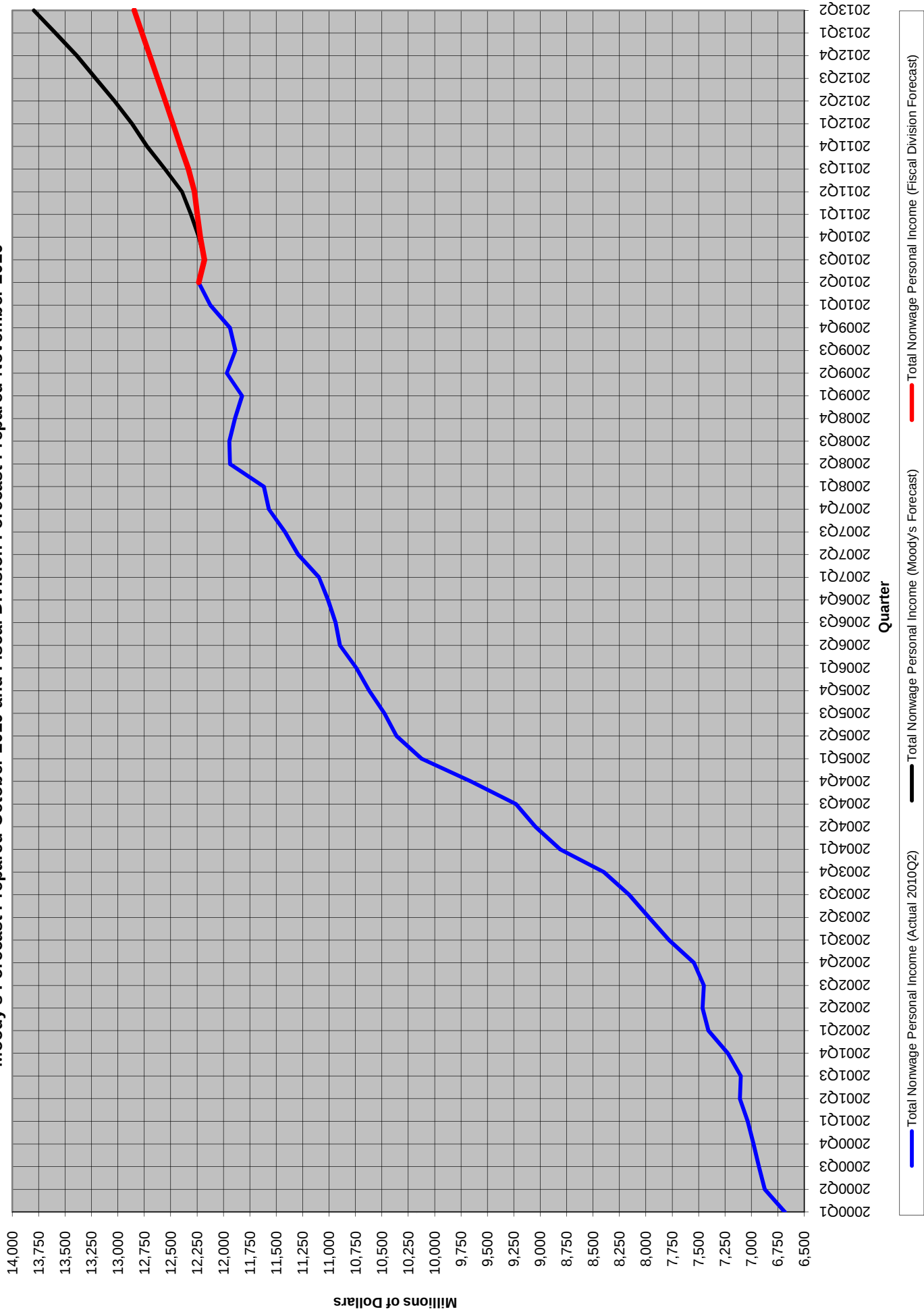
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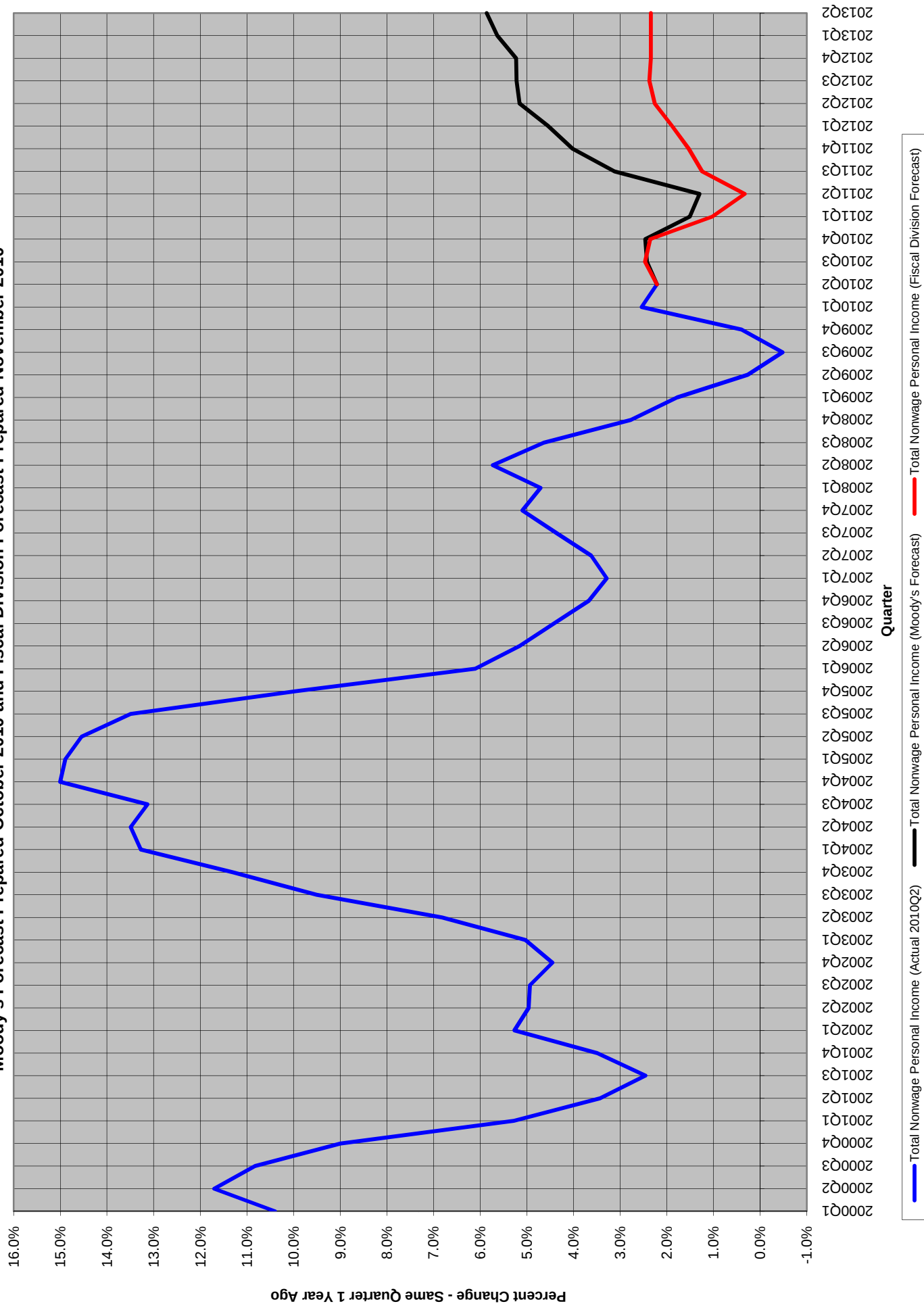
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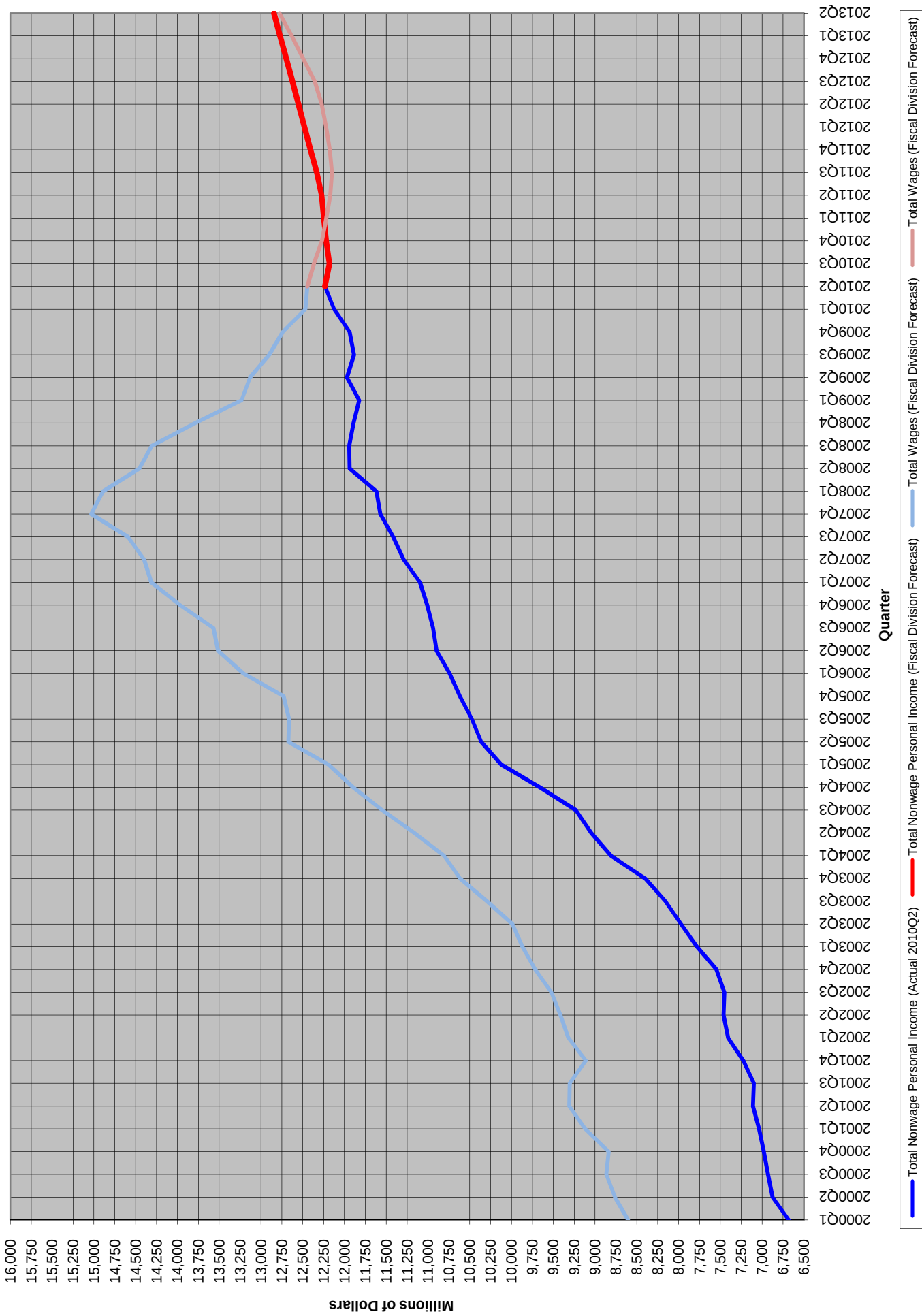
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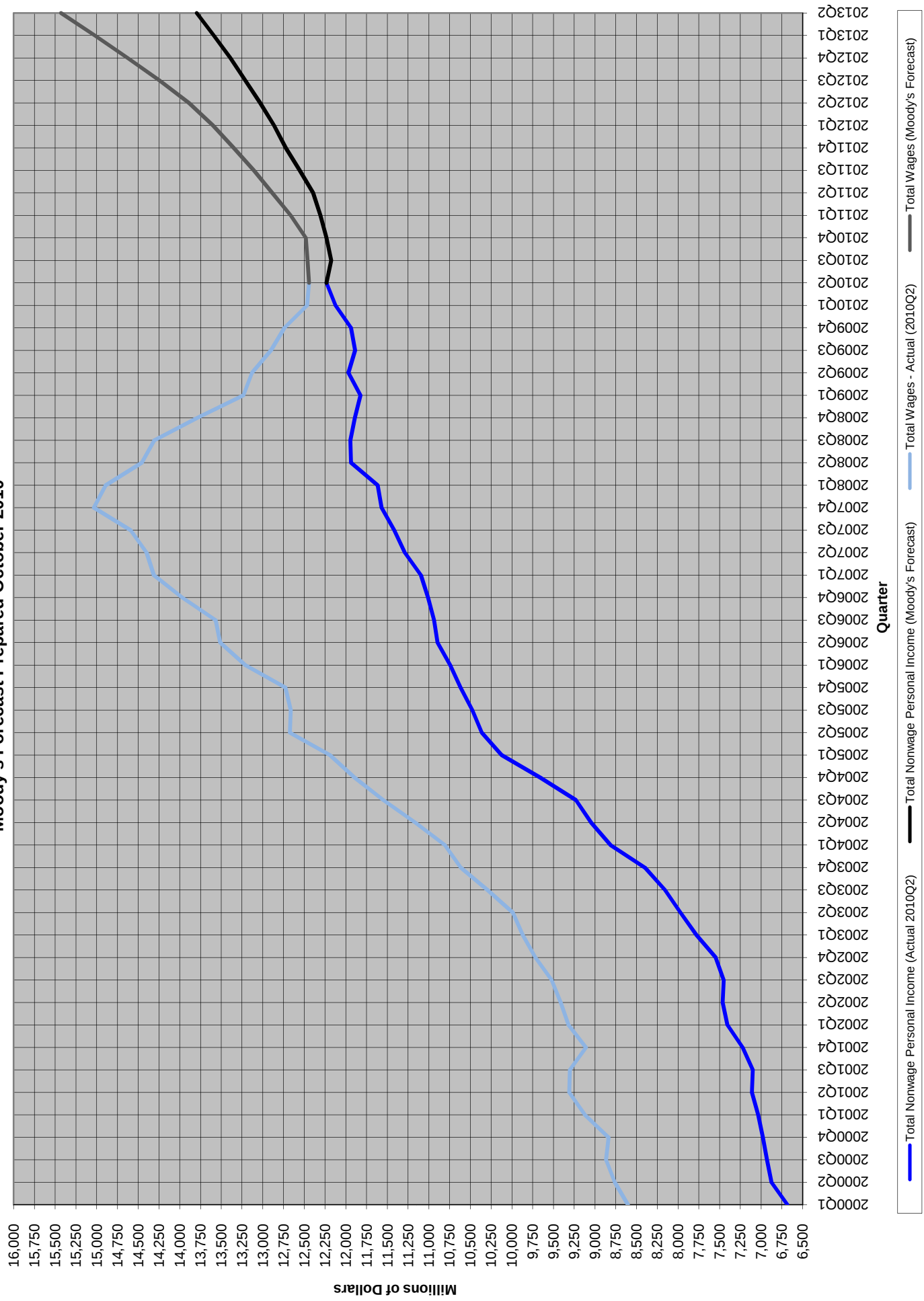
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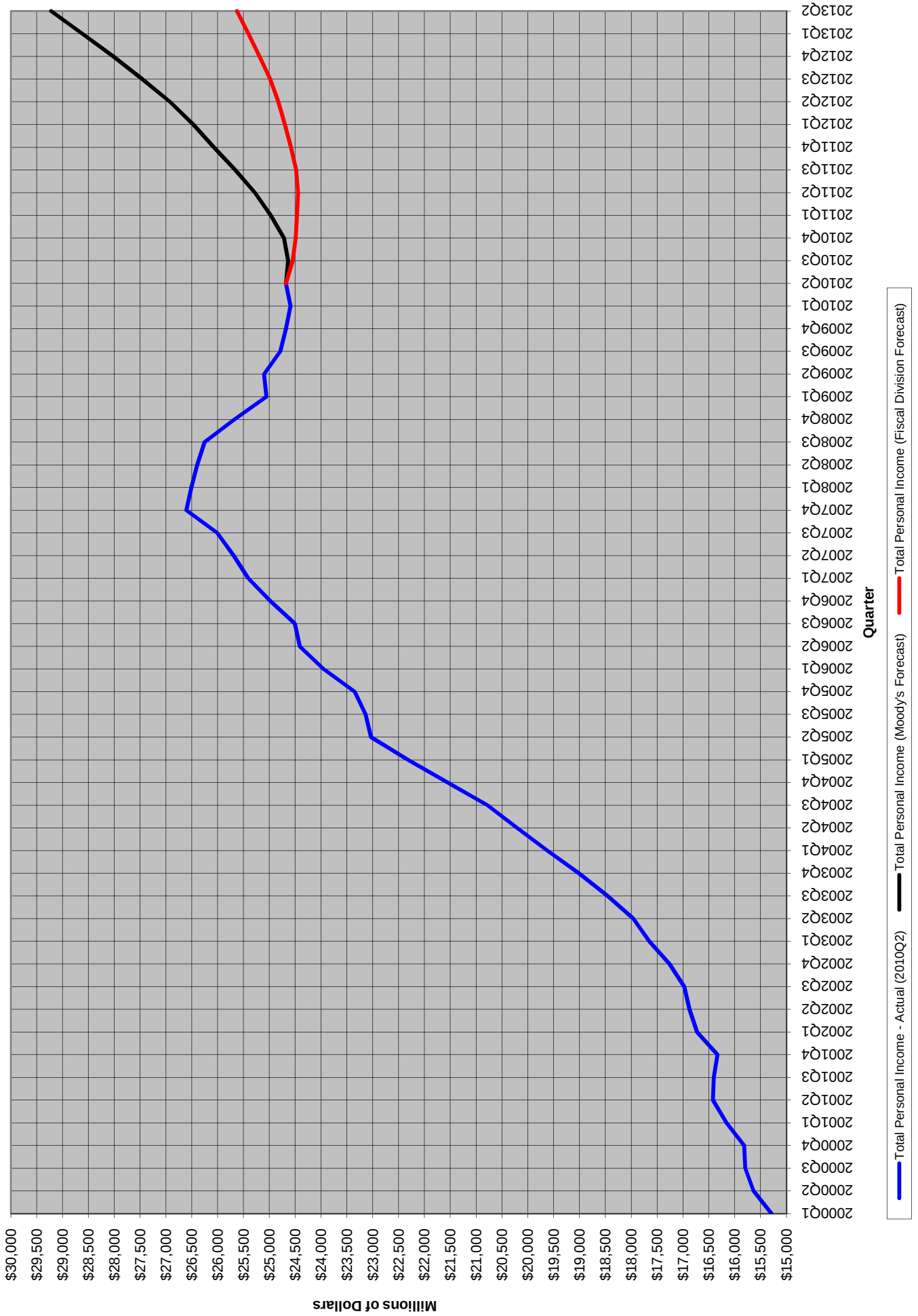
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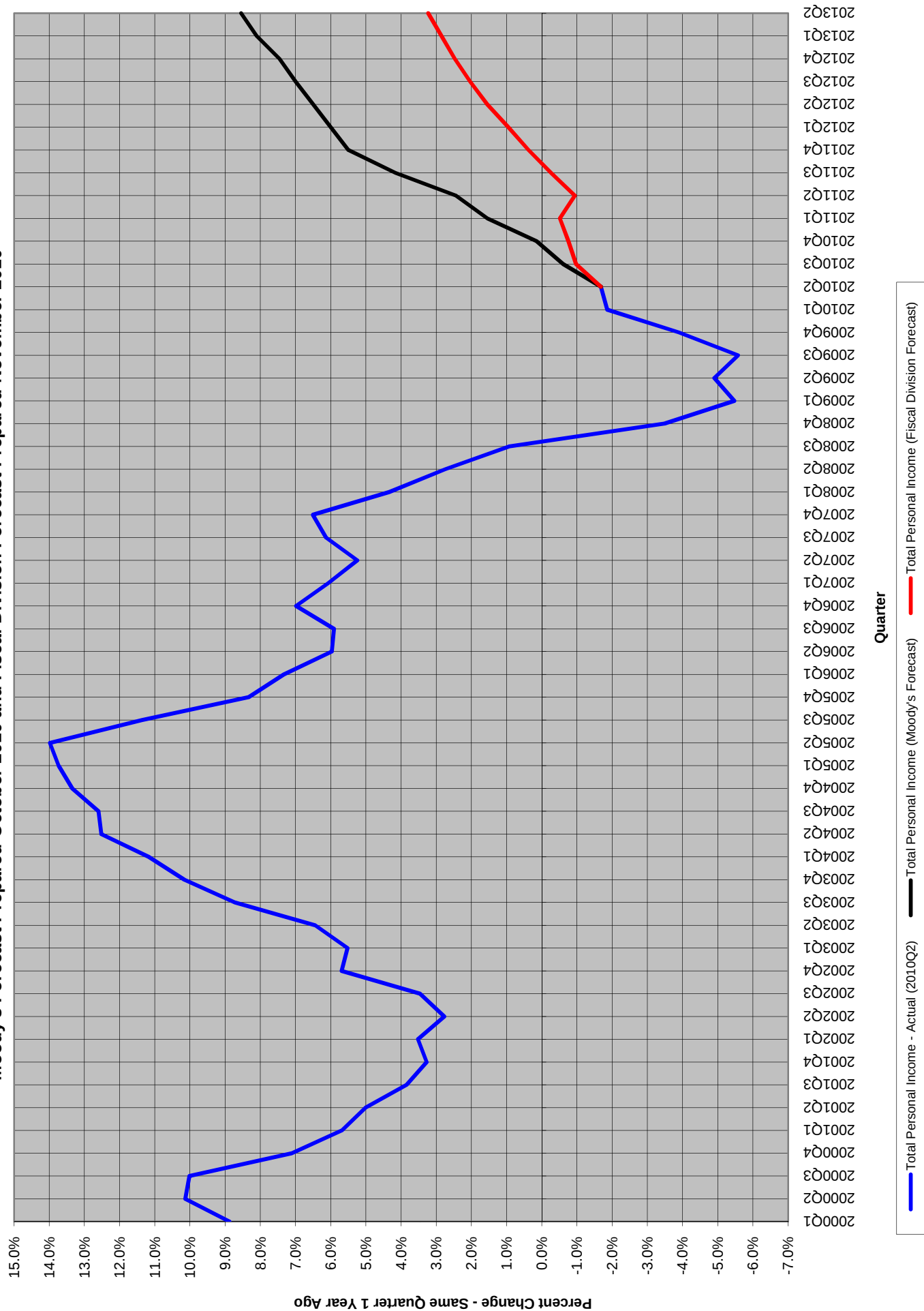
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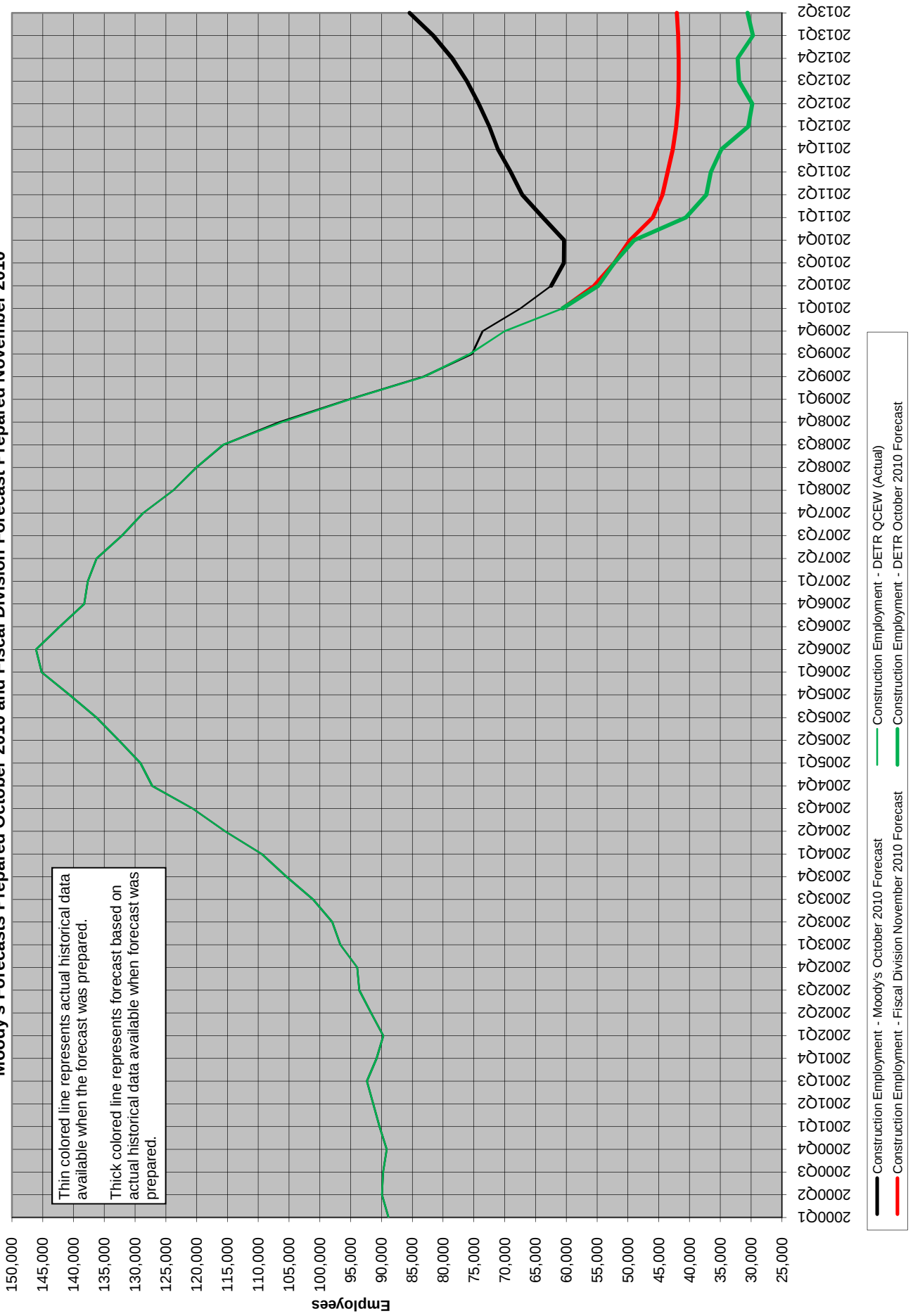
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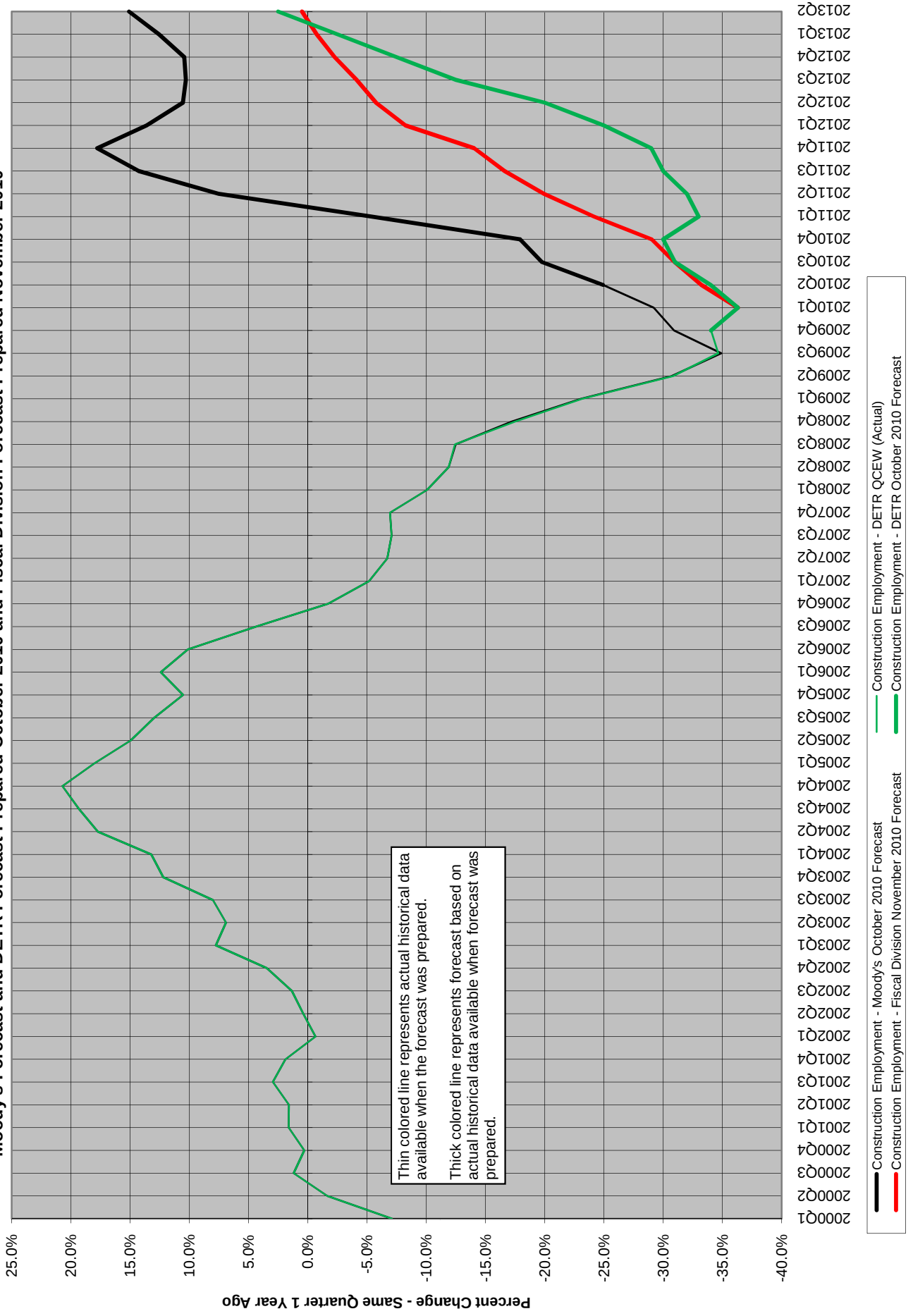
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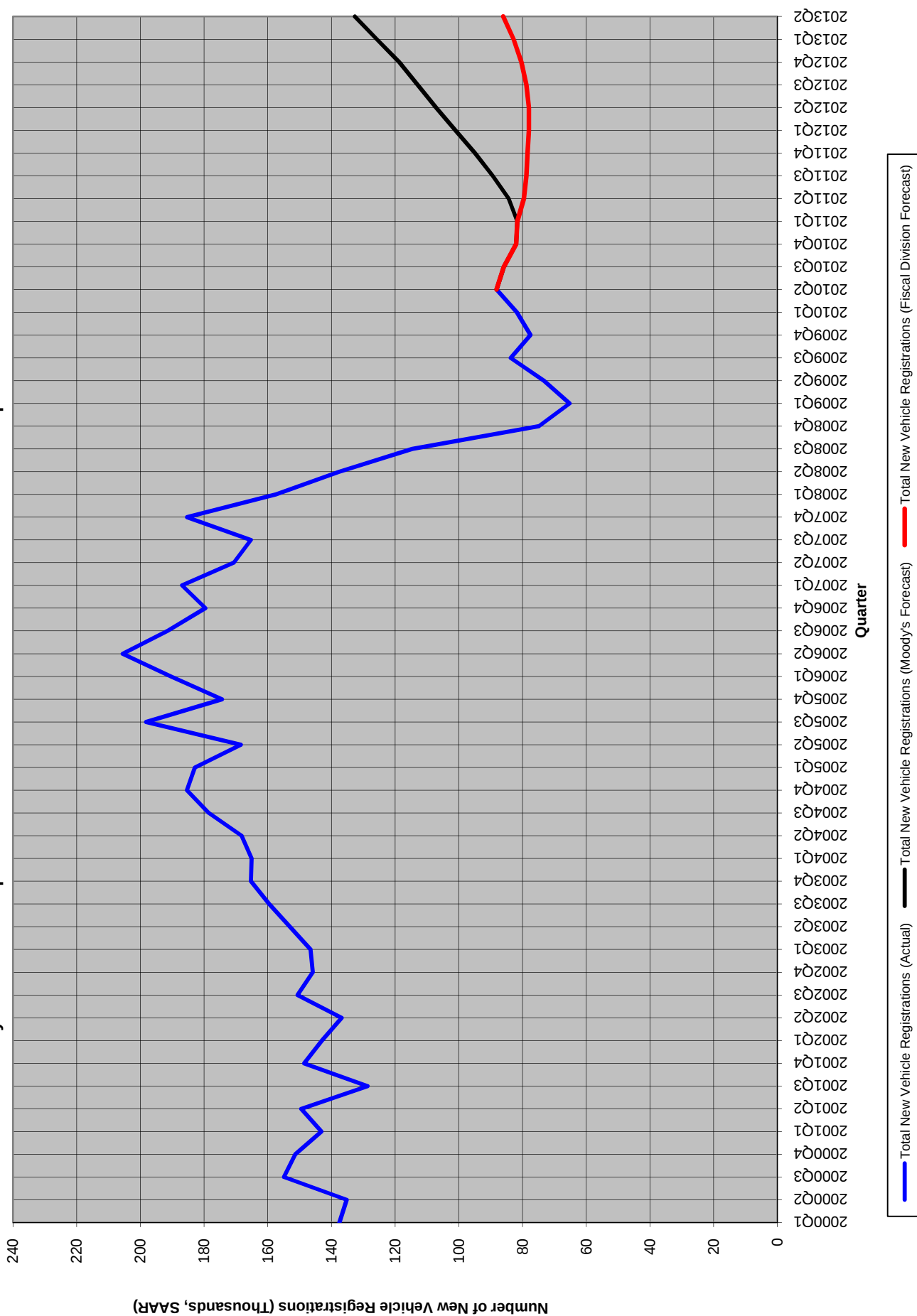
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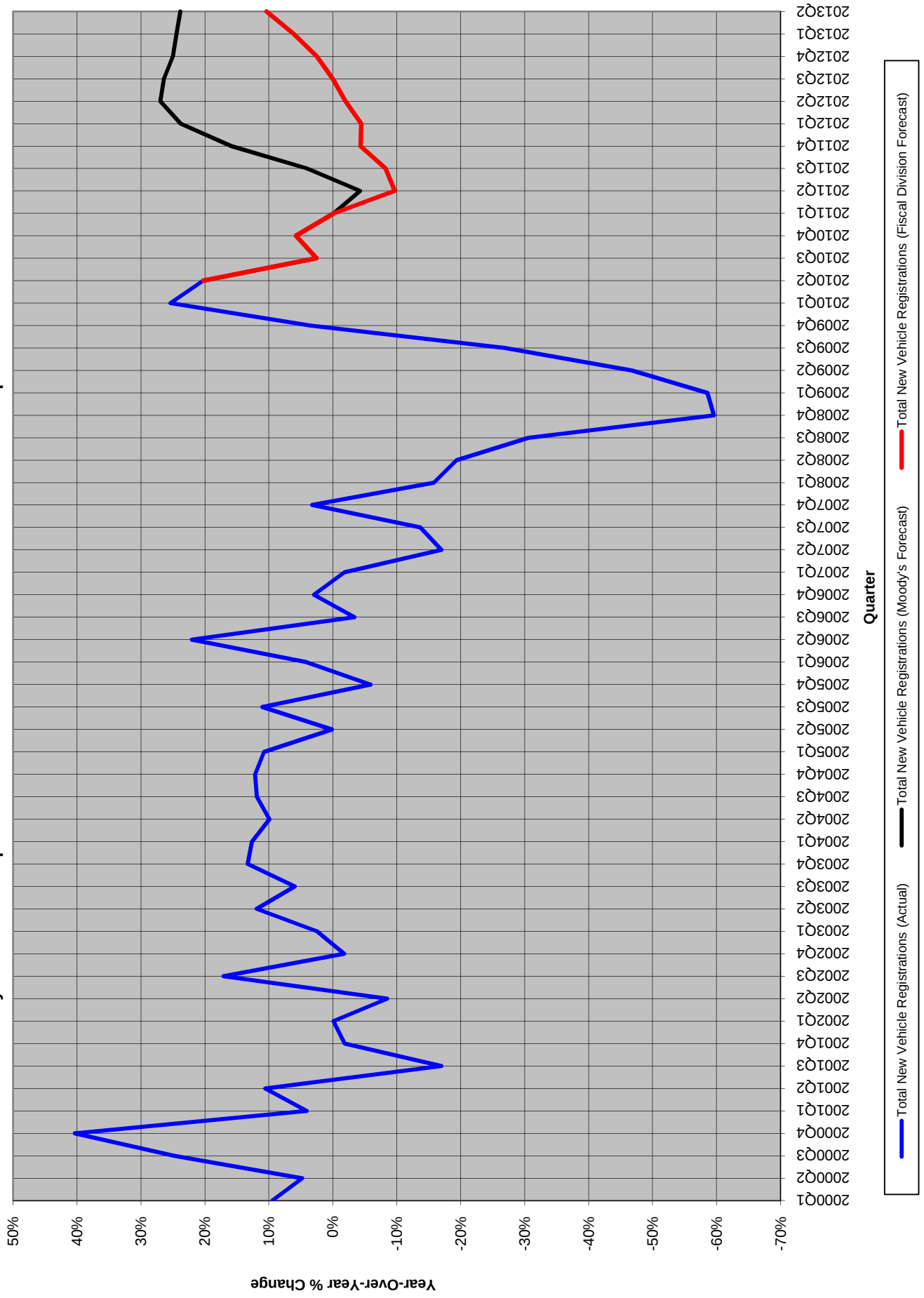
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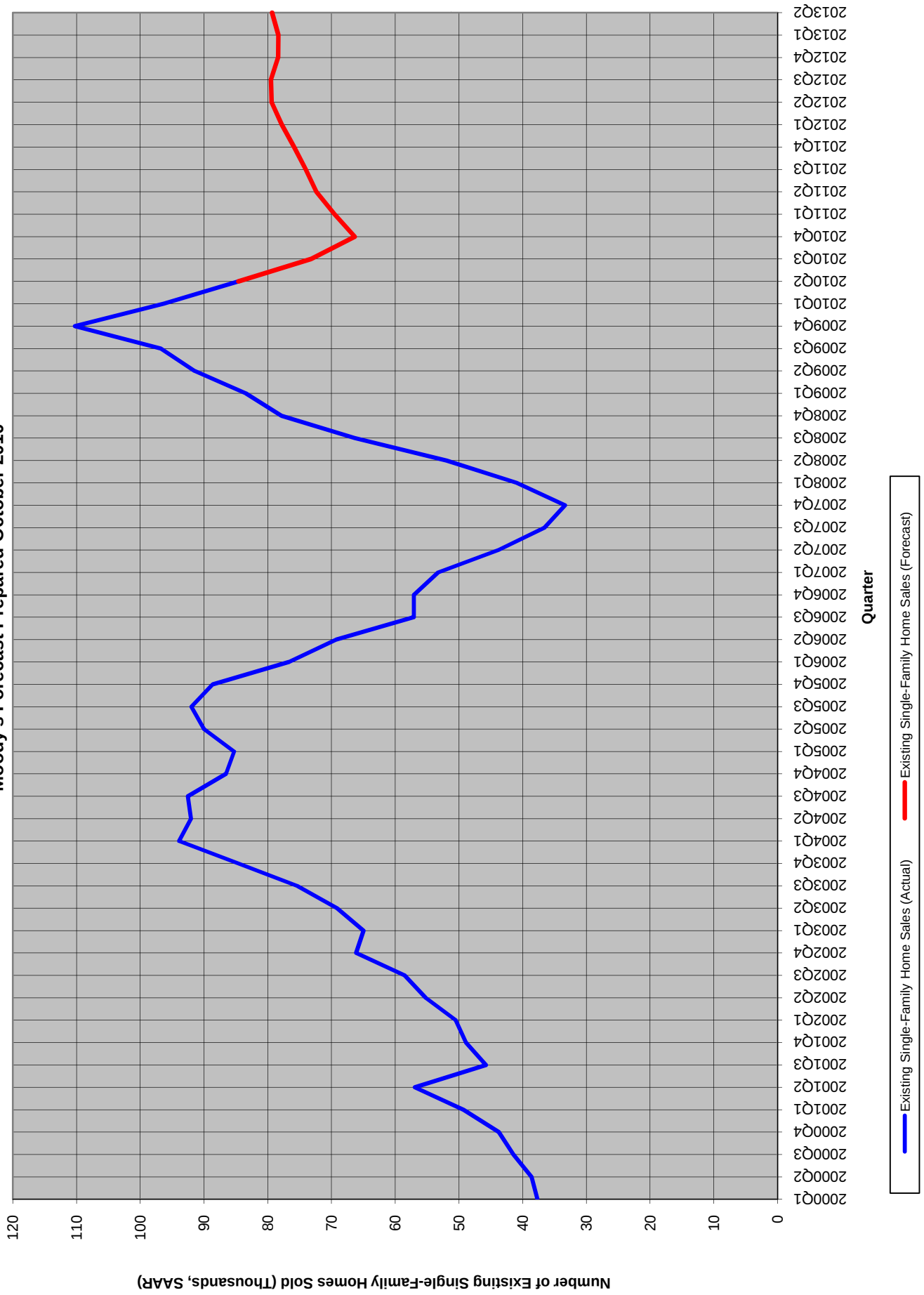
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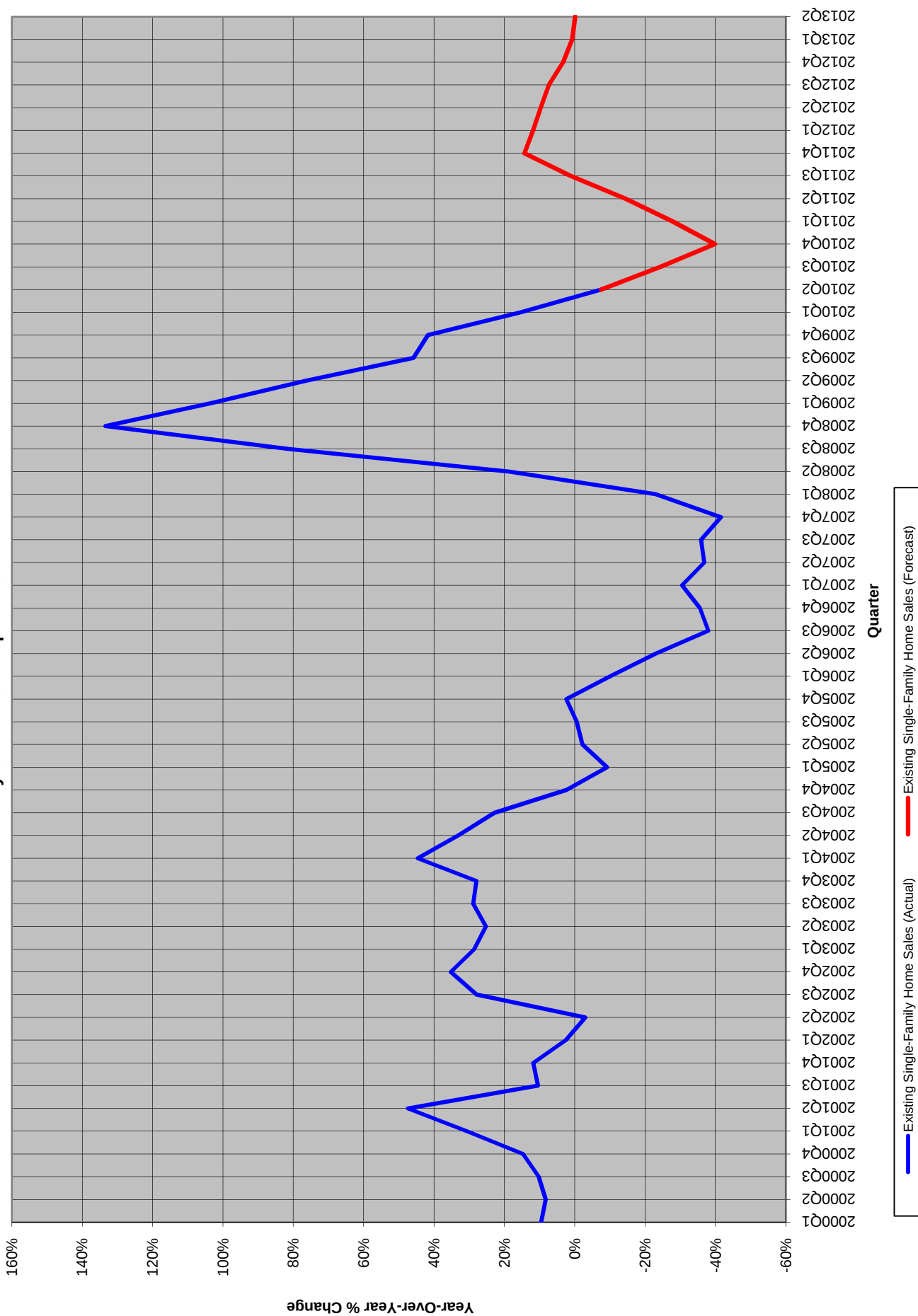
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**Nevada Total New Vehicle Registrations (Thousands, Seasonally Adjusted Annual Rate)**  
**Moody's Forecast Prepared October 2010 and Fiscal Division Forecast Prepared November 2010**



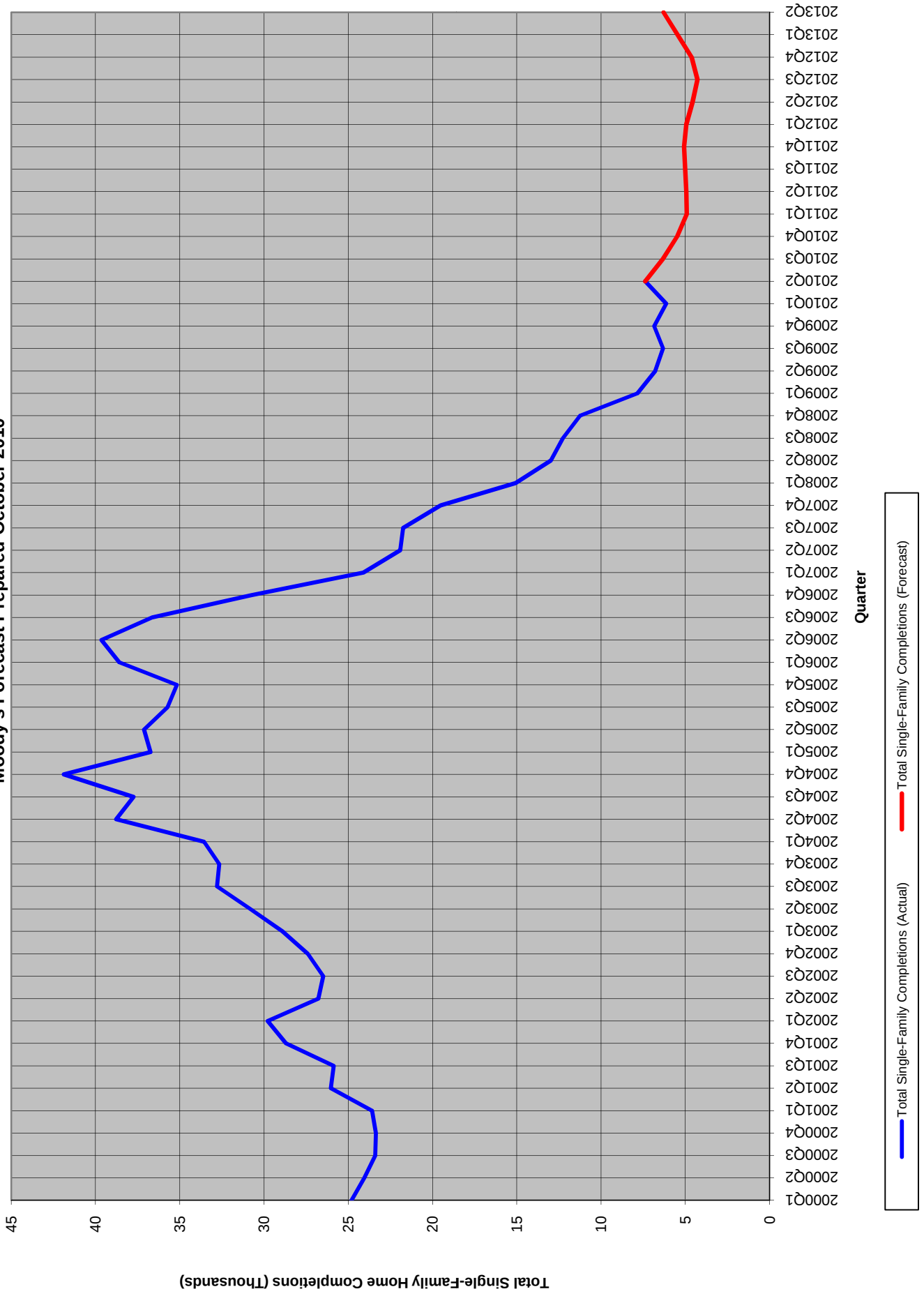
**CHART 9A - LEVELS**  
**Comparison of Actual Historical Data and Forecasts for**  
**Nevada Total Existing Single-Family Home Sales (Thousands, Seasonally Adjusted Annual Rate)**  
**Moody's Forecast Prepared October 2010**



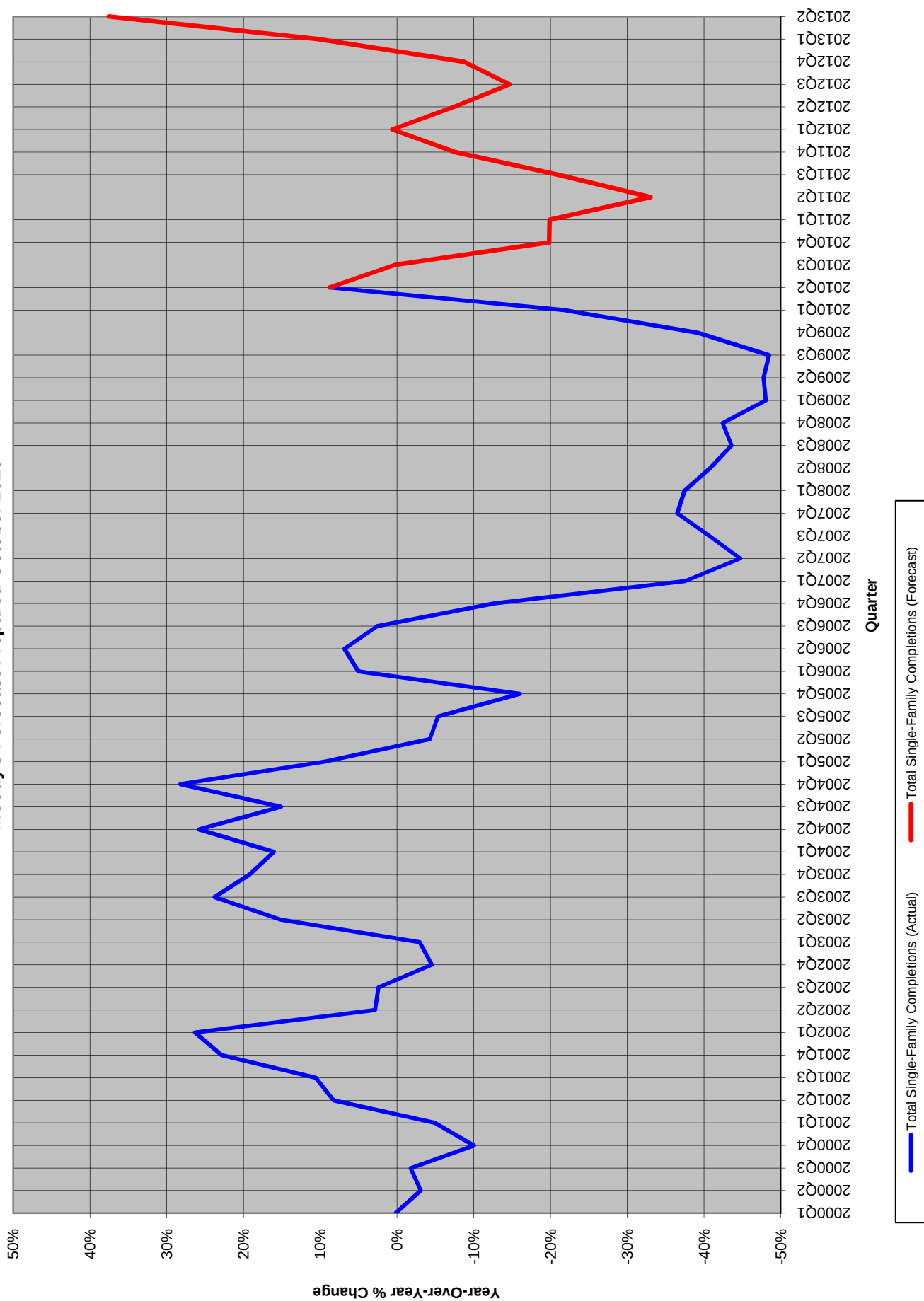
**CHART 9B - GROWTH RATES**  
**Comparison of Actual Historical Data and Forecasts for**  
**Nevada Total Existing Single-Family Home Sales (Thousands, Seasonally Adjusted Annual Rate)**  
**Moody's Forecast Prepared October 2010**



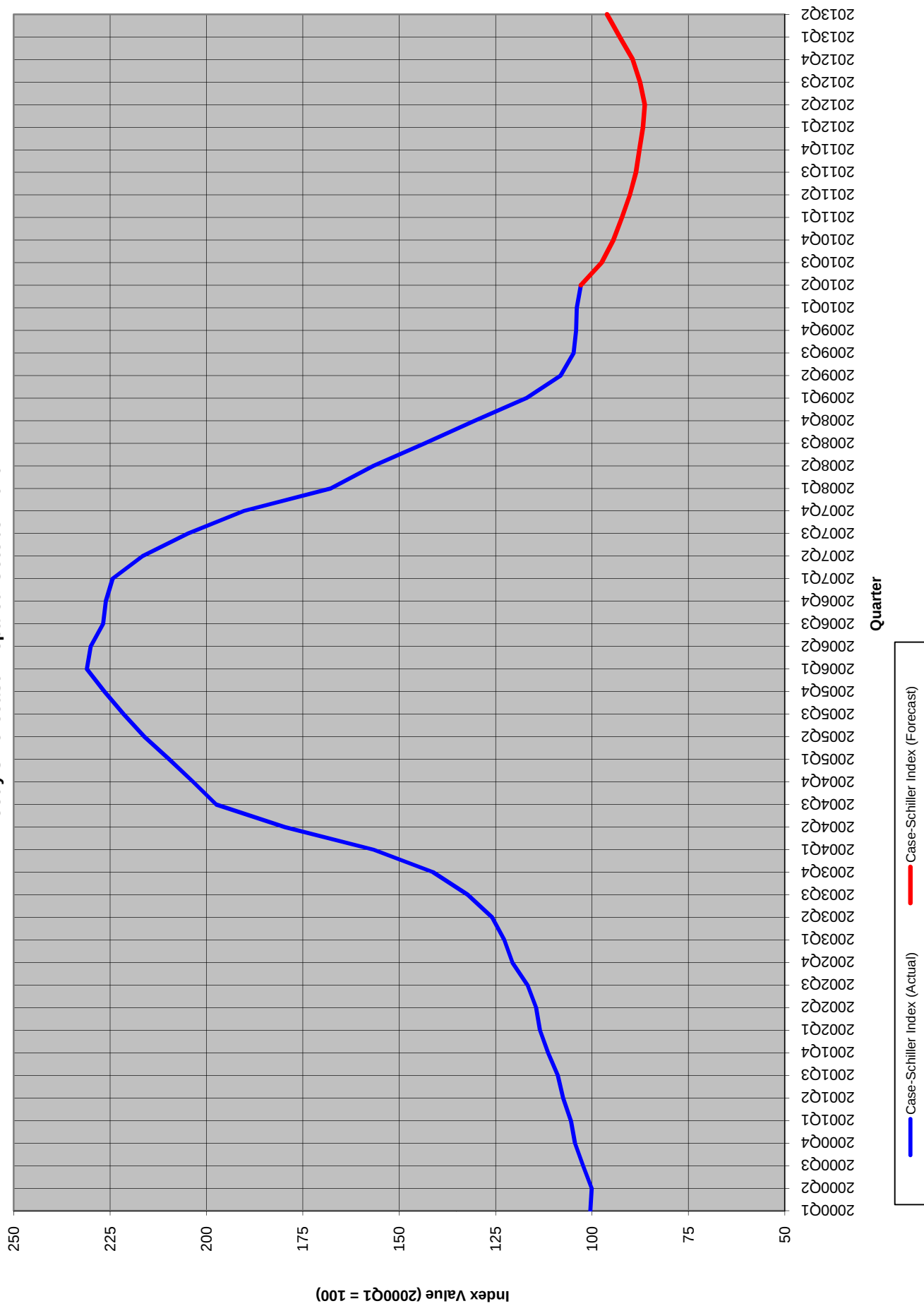
**CHART 10A - LEVELS**  
**Comparison of Actual Historical Data and Forecasts for**  
**Nevada Total Single-Family Home Completions (Thousands, Seasonally Adjusted Annual Rate)**  
**Moody's Forecast Prepared October 2010**



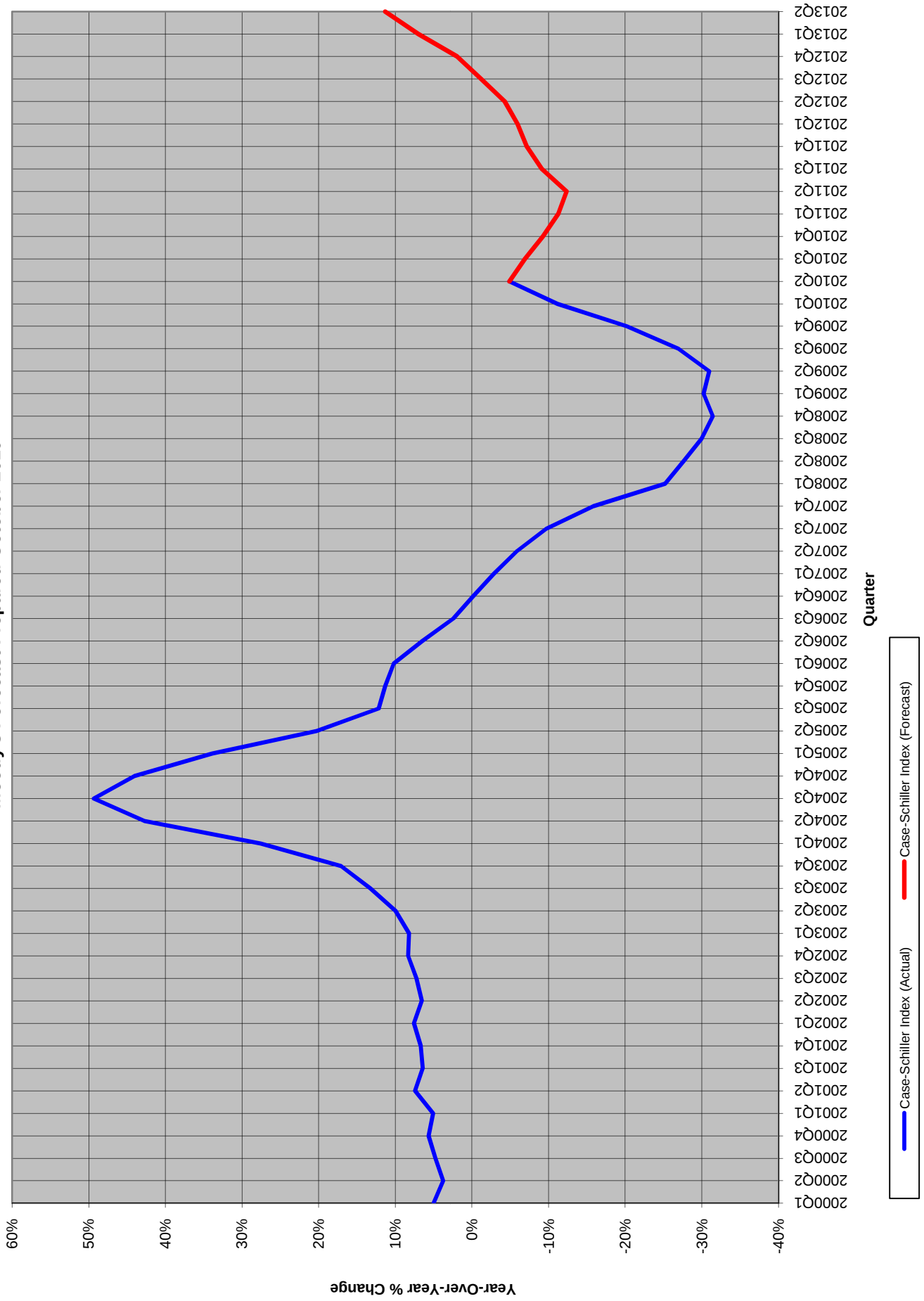
**CHART 10B - GROWTH RATES**  
**Comparison of Actual Historical Data and Forecasts for**  
**Nevada Total Single-Family Home Completions (Thousands, Seasonally Adjusted Annual Rate)**  
**Moody's Forecast Prepared October 2010**



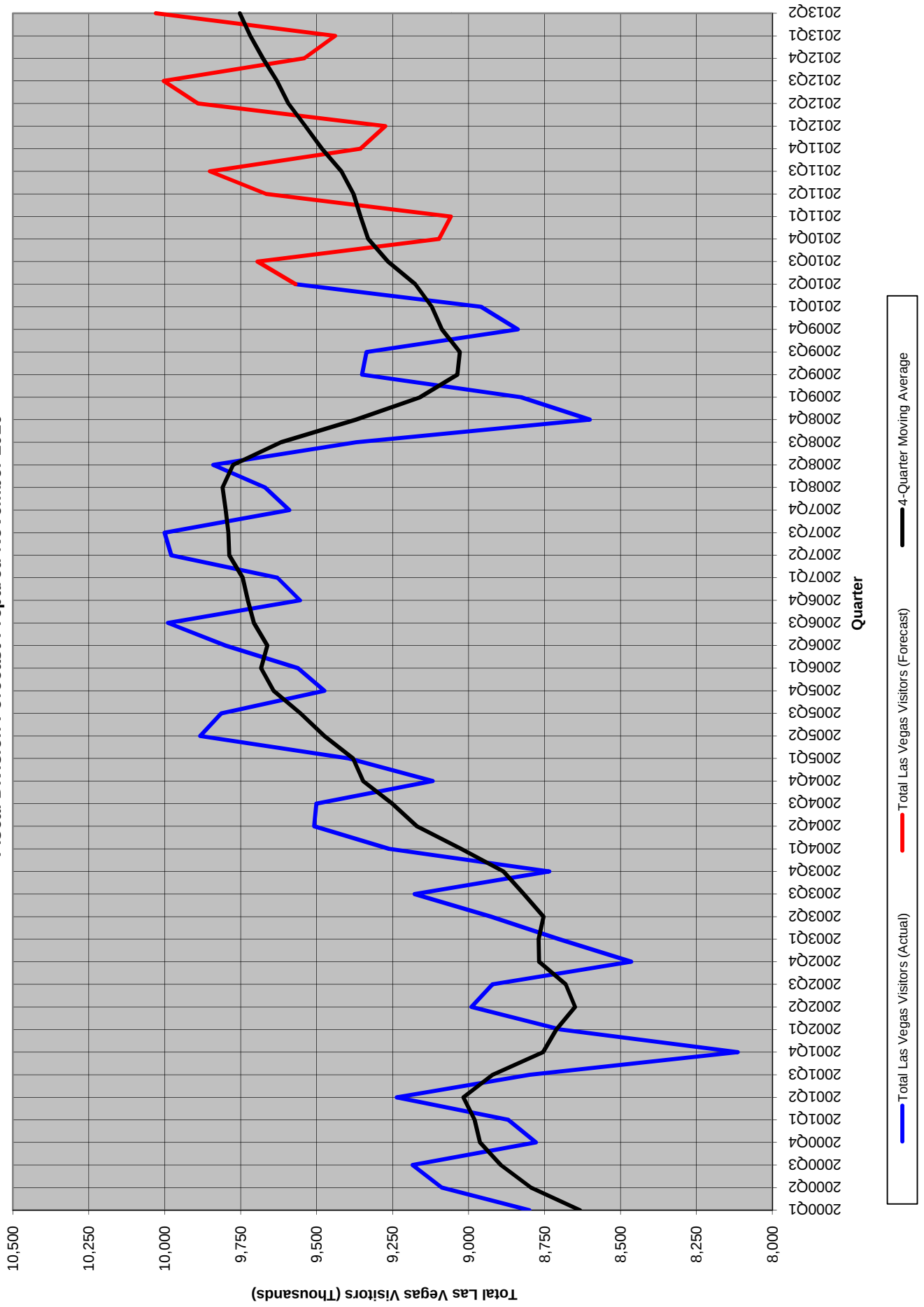
**CHART 11A - LEVELS**  
**Comparison of Actual Historical Data and Forecasts for**  
**Case-Schiller House Price Index for Nevada (2000Q1 = 100)**  
**Moody's Forecast Prepared October 2010**



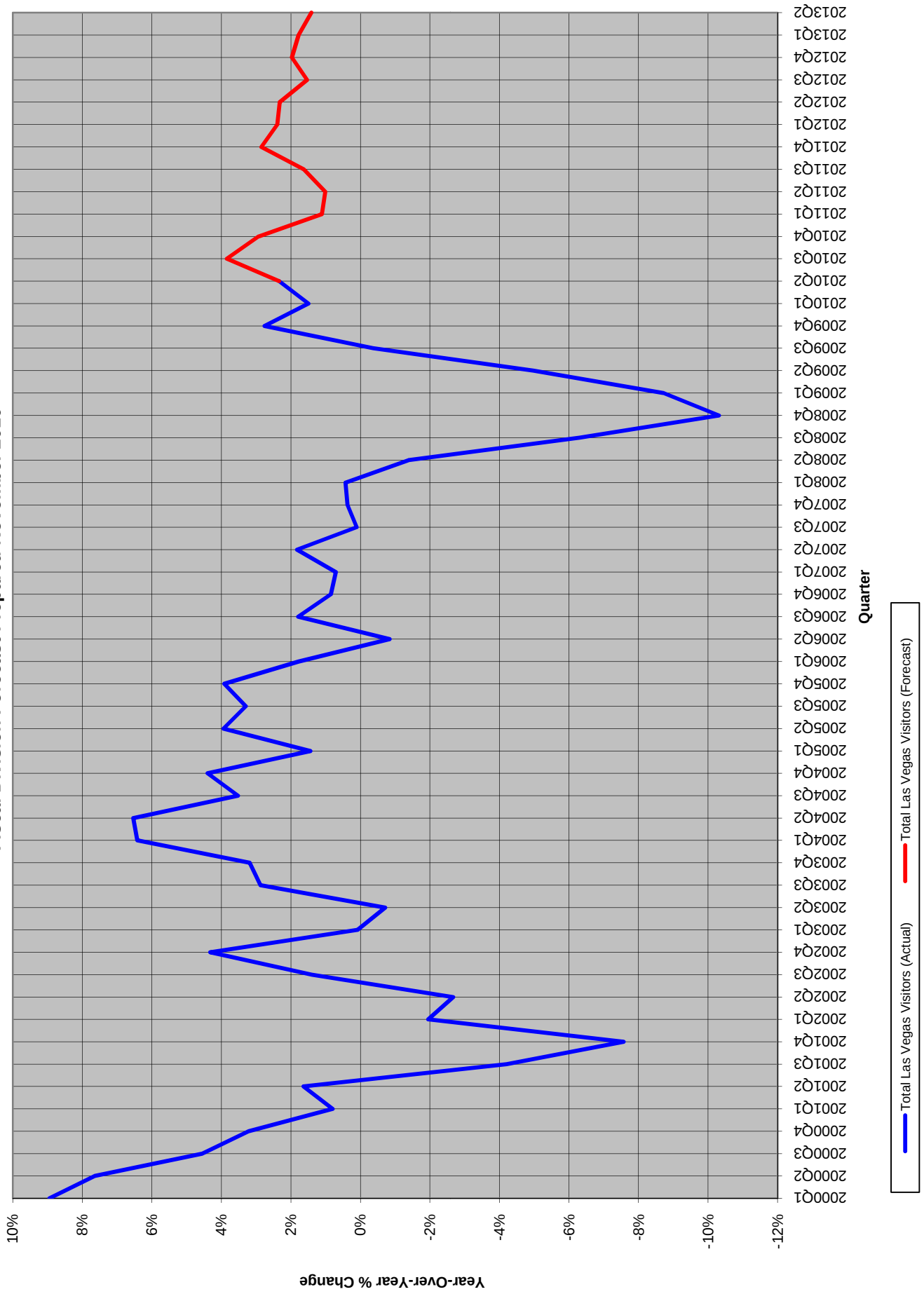
**CHART 11B - GROWTH RATES**  
**Comparison of Actual Historical Data and Forecasts for**  
**Case-Schiller House Price Index for Nevada (2001Q1 = 100)**  
**Moody's Forecast Prepared October 2010**



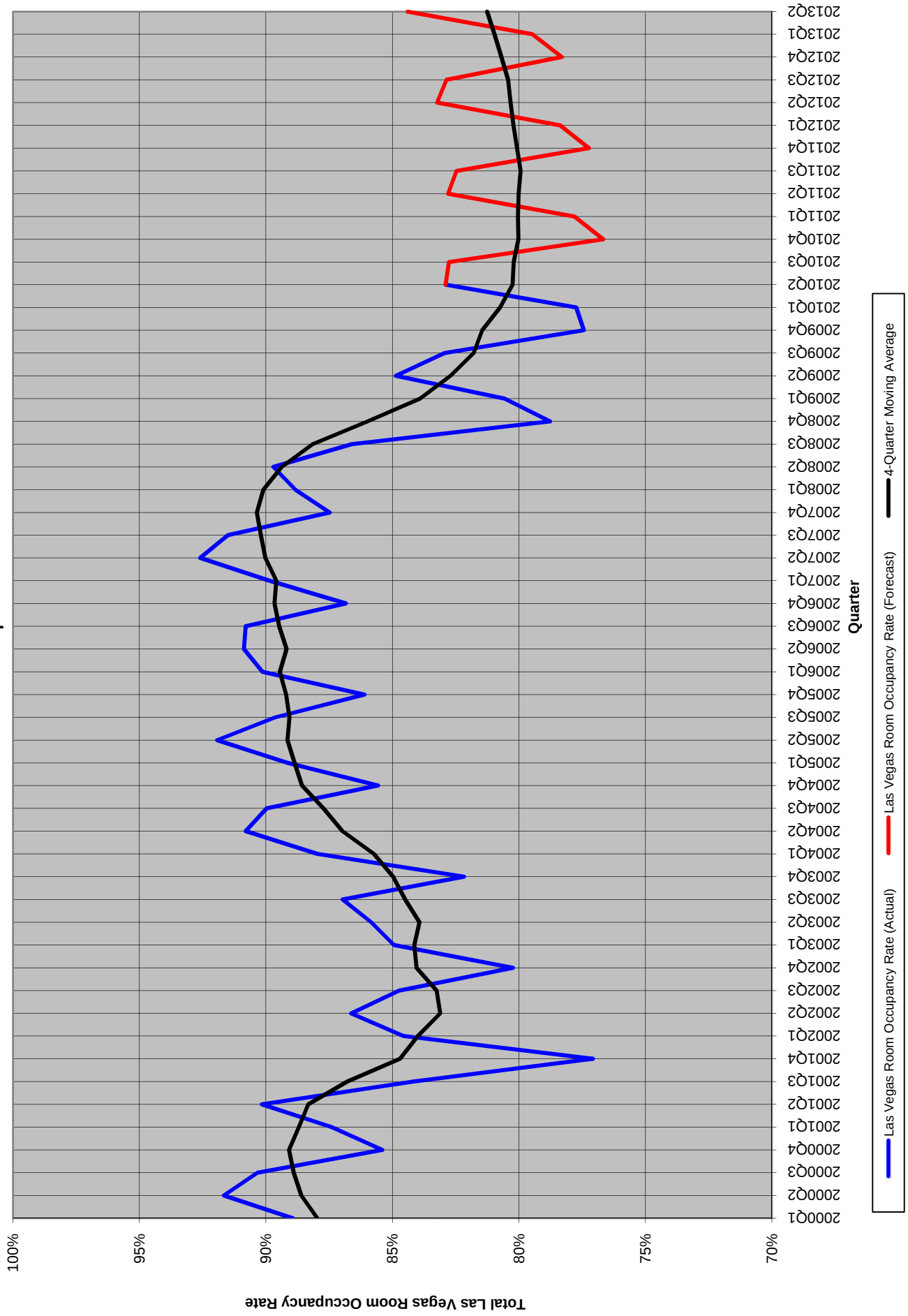
**CHART 12A - LEVELS**  
**Comparison of Actual Historical Data and Forecasts for**  
**Total Las Vegas Visitor Volume (Thousands)**  
**Fiscal Division Forecast Prepared November 2010**



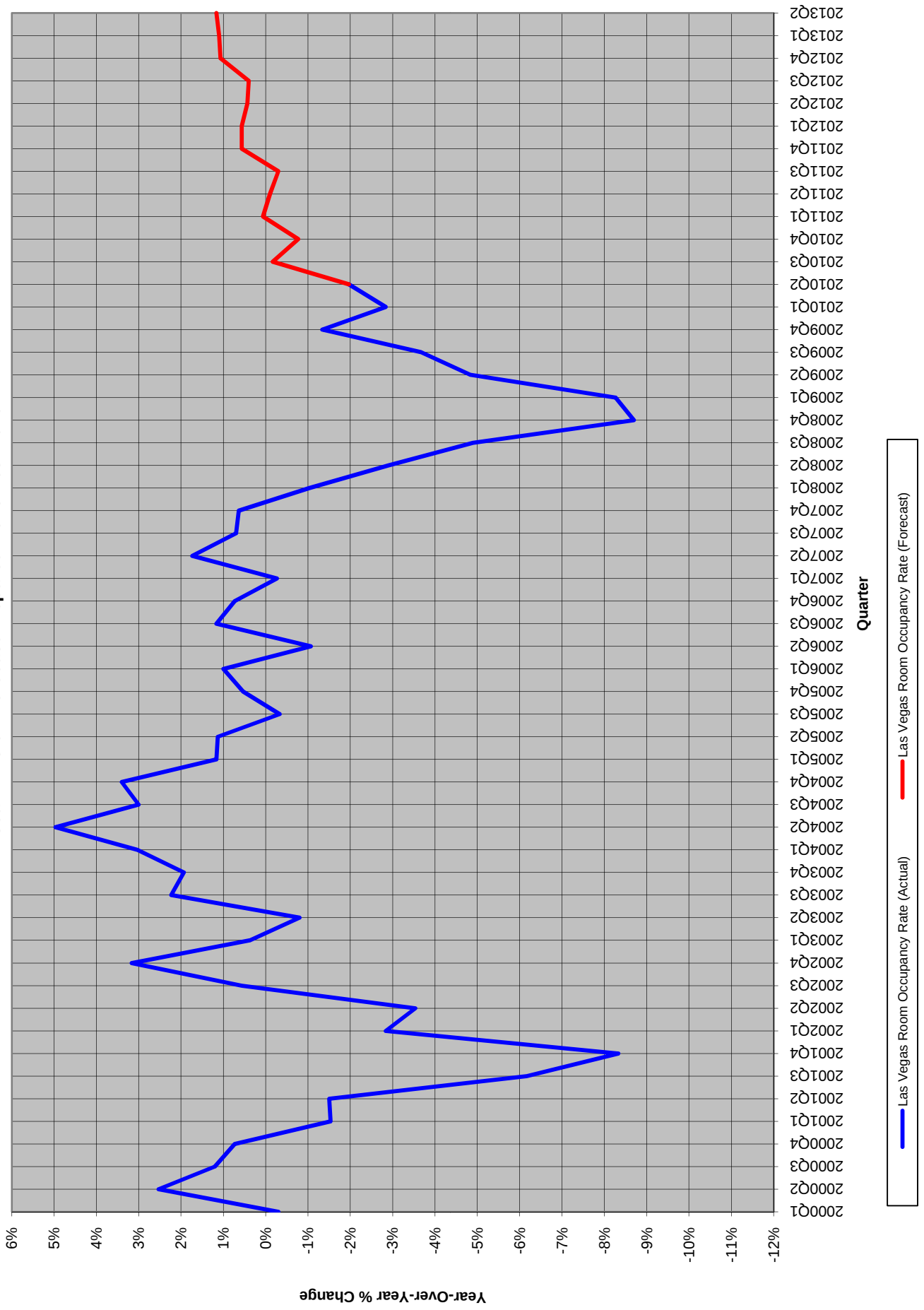
**CHART 12B - GROWTH RATES**  
**Comparison of Actual Historical Data and Forecasts for**  
**Total Las Vegas Visitor Volume (Thousands)**  
**Fiscal Division Forecast Prepared November 2010**



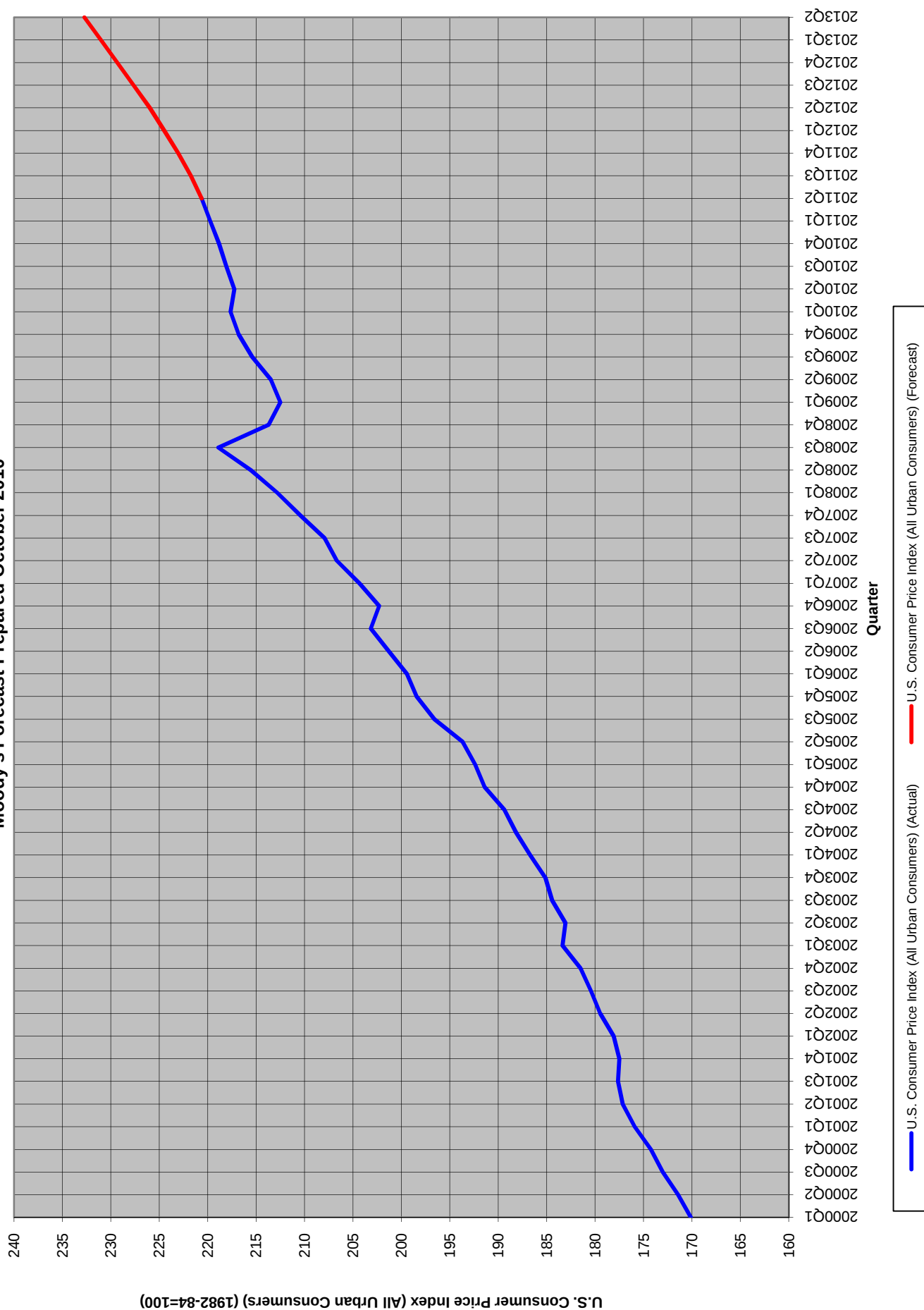
**CHART 13A - LEVELS**  
**Comparison of Actual Historical Data and Forecasts for**  
**Las Vegas Average Room Occupancy Rate**  
**Fiscal Division Forecast Prepared November 2010**



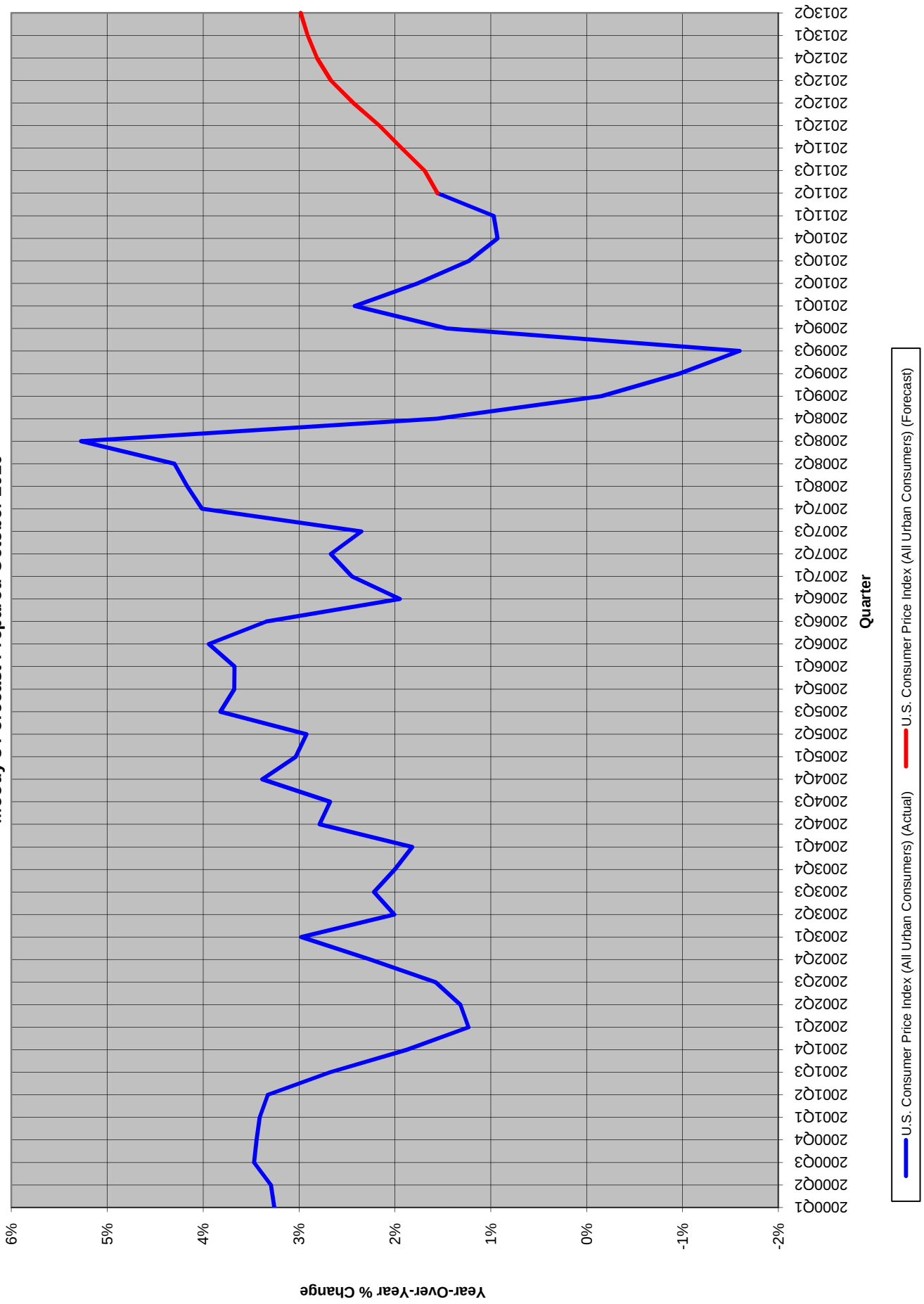
**CHART 13B - GROWTH RATES**  
**Comparison of Actual Historical Data and Forecasts for**  
**Las Vegas Average Room Occupancy Rate**  
**Fiscal Division Forecast Prepared November 2010**



**CHART 14A - LEVELS**  
**Comparison of Actual Historical Data and Forecasts for**  
**U.S. Consumer Price Index (All Urban Consumers, 1982-84 = 100)**  
**Moody's Forecast Prepared October 2010**

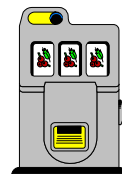


**CHART 14B - GROWTH RATES**  
**Comparison of Actual Historical Data and Forecasts for**  
**U.S. Consumer Price Index (All Urban Consumers, 1982-84 = 100)**  
**Moody's Forecast Prepared October 2010**



## **GAMING PERCENTAGE FEE COLLECTIONS FORECAST**

prepared for: **Nevada Economic Forum**  
by: **LCB-Fiscal Analysis Division**  
date: **November 5, 2010**



### **The FY 2011, FY 2012, and FY 2013 Forecast**

The Fiscal Analysis Division forecasts gaming percentage fee collections to increase by 4.7% in FY 2011 to \$660.1 million, increase by 3.2% in FY 2012 to \$681.5 million, and increase by 3.3% in FY 2013 to \$704.3 million.

### **Tax Overview**

- Total percentage fee collections reported by the Gaming Control Board consist of two components: the portion collected from taxable gaming revenues (TGR) each month and an estimated fee adjustment (EFA) amount. The EFA represents a reconciliation that occurs each month based on the actual tax liability for the current month compared to the estimated payment for the current month that is based on the actual tax liability from taxable gaming revenue from three months ago.
- The tax rate on monthly taxable gaming revenue (TGR) is 3.5% up to \$50,000 in TGR; 4.5% on TGR exceeding \$50,000 up to \$134,000; and 6.75% on all TGR exceeding \$134,000 per month. The tax rate on each bracket was increased by 0.5% effective August 1, 2003 (S.B 8 – 20<sup>th</sup> Special Session).
- Taxable gaming revenue is derived from total gaming win adjusted for the interaction of credit issued and collected during the monthly reporting period.
- Total gaming win is the amount of wagering activity retained by the non-restricted gaming location during the month. The total win reported each month is generated from electronic gaming devices (slot machines) and table games (includes sports books).
- The gaming win from slot machines generated each month is a function of the amount of coin-in (handle) and the slot win percent (hold percentage). The product of the amount of coin-in generated by the slot machines and the slot win percent is known as slot win.
- The gaming win from table games generated each month is a function of the amount drop and the games win percent (hold percentage). The product of the amount of drop generated by the table games and the games win percent is known as games and table win.

### **FY 2011 Year-to-Date Gaming Market Statistics and Gaming Percentage Fee Tax Collections Overview**

The Gaming Control Board has reported the actual gaming market statistics through the first quarter of FY 2011 (June 2010 – August 2010). Total statewide gaming win is flat (0.0%) through the first quarter of FY 2011 compared to the first quarter of FY 2010, which was down 11.9%. Statewide slot win is down 2.0% in the first quarter of FY 2011 compared to the first quarter of FY 2010, which was down 12.7%. Statewide games win is up 4.1% in the first quarter of FY 2011 compared to the first quarter of FY 2010, which was down 10.2 %.

Taxable gaming revenue (TGR), which accounts for the interaction of credit extended and credit collected, is down 0.3% through the first quarter of FY 2011 compared to the first quarter of FY 2010. Although total gaming win is basically flat, taxable gaming revenue is down slightly as the ratio of TGR to total win is 95.4% in the first quarter of FY 2011 compared to 95.6% in the first quarter of FY 2010.

Percentage fee tax collections derived from taxable gaming revenue are down 0.5% in the first quarter of FY 2011 compared to the first quarter of FY 2010. Total percentage fee tax collections, which include the impact of the estimated fee adjustment, are actually up 1.3% in the first quarter of FY 2011.

Through the first quarter of FY 2011, the estimated fee adjustment (EFA) is in a net negative position of -\$5.7 million. However, this is compared to a net negative position of -\$8.6 million in the first quarter of FY 2010. Thus, comparing the EFA in FY 2011 to FY 2010 fiscal year-to-date results in a net positive impact of \$2.9 million in FY 2011, which explains why total percentage fee tax collections are up 1.3% while percentage fees from TGR are actually down a 0.5%.

## **FY 2011 Gaming Market Statistics and Gaming Percentage Fee Tax Collections Forecast**

Statewide total win is forecast to increase by 0.8% in FY 2011 compared to a 4.9% decrease in FY 2010. To achieve this forecast, total win will have to increase by an average of 1.1% over the last nine months of FY 2011 compared the last nine months of FY 2010. For reference, total win decreased an average of 2.5% over the last nine months of FY 2010 compared to the same period in FY 2009.

Statewide slot win is forecast to decrease by 0.5% in FY 2011 compared to a 8.6% decrease in FY 2010. To achieve this forecast, slot win can remain flat on average (0.0%) over the last nine months of FY 2011 compared the last nine months of FY 2010. For reference, slot win decreased an average of 7.1% over the last nine months of FY 2010 compared to the same period in FY 2009.

Statewide games win is forecast to increase by 3.3% in FY 2011 compared to a 2.4% increase in FY 2010. To achieve this forecast, games win will have to increase by an average of 3.1% over the last nine months of FY 2011 compared the last nine months of FY 2010. For reference, games win increased an average of 6.8% over the last nine months of FY 2010 compared to the same period in FY 2009.

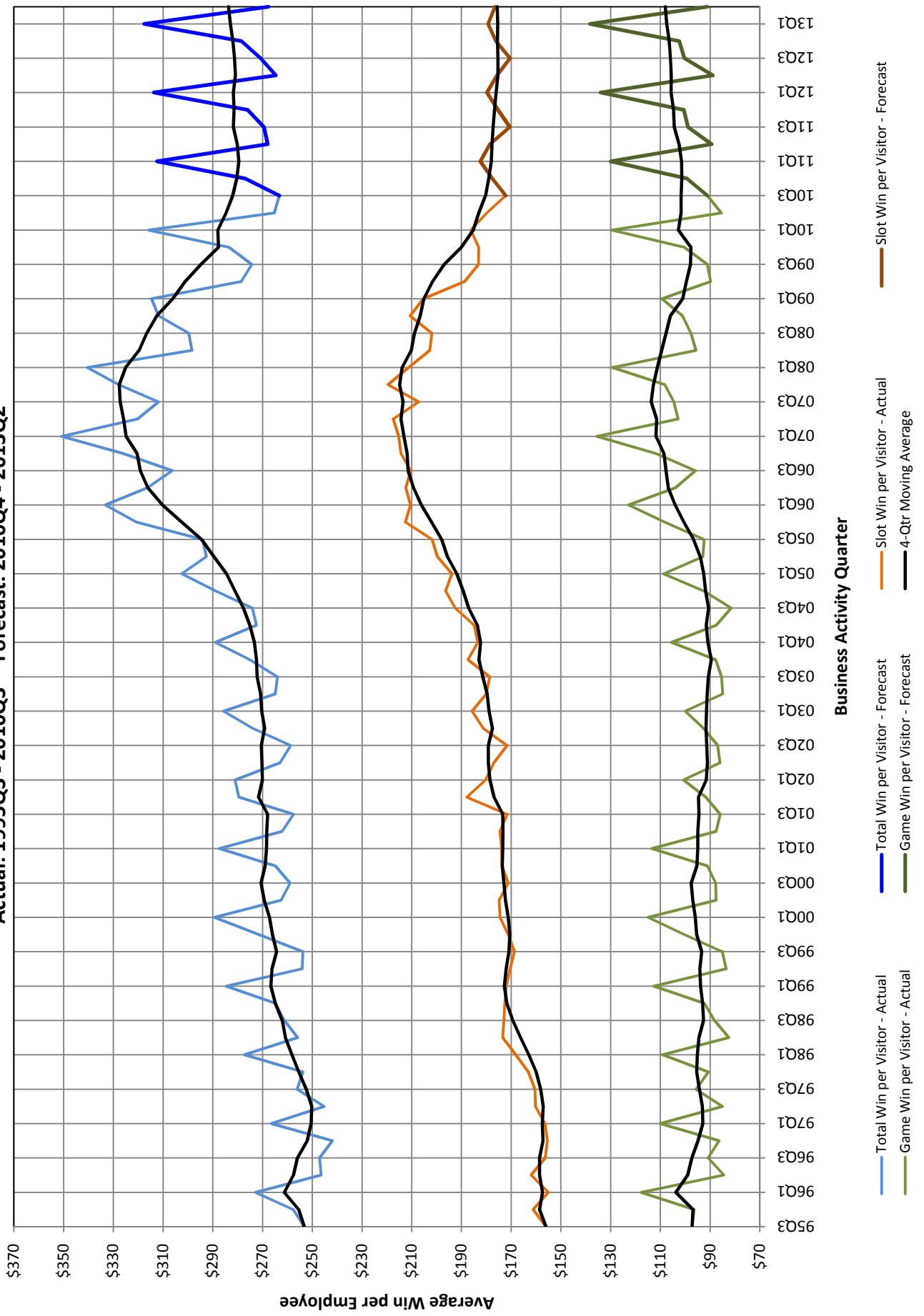
Taxable gaming revenue (TGR) is forecast to increase by 2.8% in FY 2011 compared to a 6.8% decrease in FY 2009. To achieve the FY 2011 forecast, TGR will have to increase by an average of 3.8% over the last nine months of FY 2011 compared to the last nine months of FY 2010, which decreased an average of 5.0% relative to the last nine months of FY 2009.

Gaming percentage fee collections from taxable gaming revenue (TGR) are estimated to increase by 3.0% in FY 2011 compared to a 7.3% decrease in FY 2010. To achieve the FY 2011 3.0% increase, gaming percentage fee collections from TGR will have to increase by an average of 4.2% over the last nine months of FY 2011 compared to an average decrease of 5.9% over the last nine months of FY 2010.

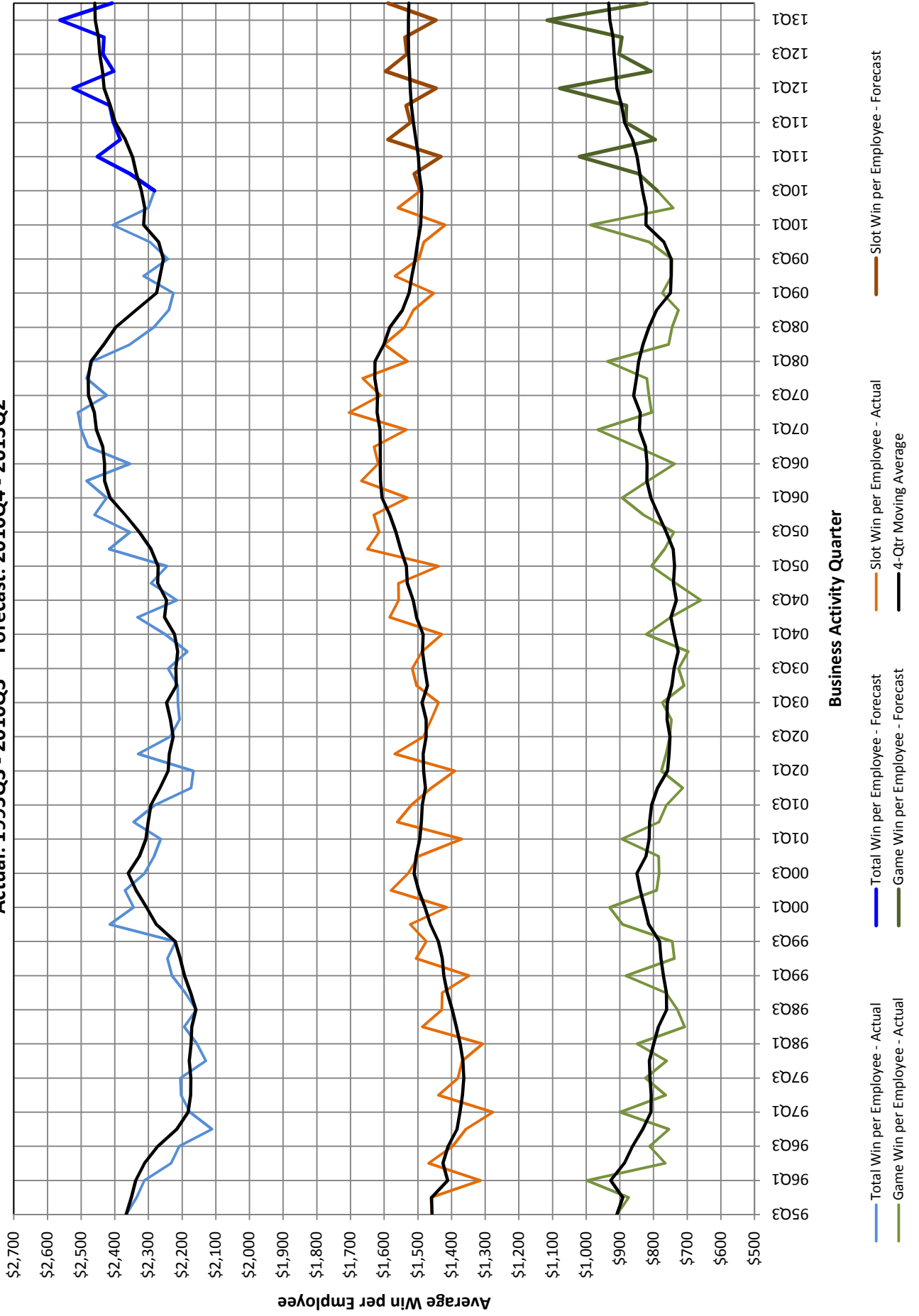
Total gaming percentage fee tax collections are projected to increase by 4.7% in FY 2011 compared to a 3.8% decrease in FY 2010. Total gaming percentage fee collections will have to increase by an average of 5.8% over the last nine months of FY 2011 compared to an average decrease of 2.5% over the last nine months of FY 2010.

The difference between the growth required to achieve the forecast for total gaming percentage fee collections versus the forecast for gaming percentage fee collections from TGR is due to the projected net positive impact from the EFA of \$10.5 million in FY 2011. The result occurs because the EFA for FY 2011 is projected to be approximately a positive \$2.8 million versus a negative \$7.8 in FY 2010.

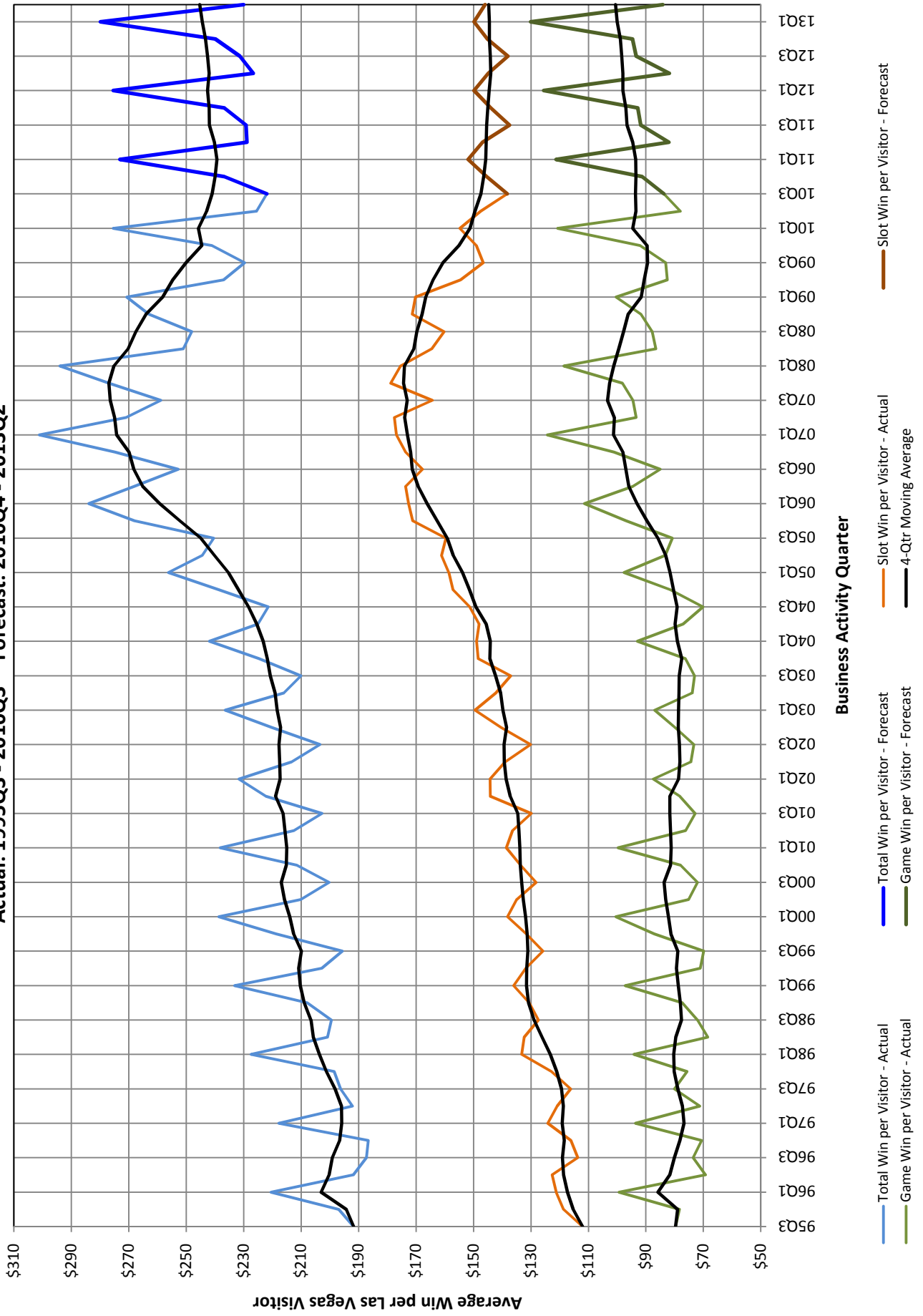
**CHART 1**  
**Statewide Total Win, Slot Win, and Game Win per Las Vegas Visitor**  
**Actual: 1995Q3 - 2010Q3 Forecast: 2010Q4 - 2013Q2**



**CHART 2**  
**Statewide Total Win, Slot Win, and Game Win per Statewide Employee**  
**Actual: 1995Q3 - 2010Q3 Forecast: 2010Q4 - 2013Q2**



**CHART 3**  
**Clark County Total Win, Slot Win, and Game Win per Las Vegas Visitor**  
**Actual: 1995Q3 - 2010Q3 Forecast: 2010Q4 - 2013Q2**



**CHART 4**  
**Clark County Total Win, Slot Win, and Game Win per Statewide Employee**  
**Actual: 1995Q3 - 2010Q3 Forecast: 2010Q4 - 2013Q2**

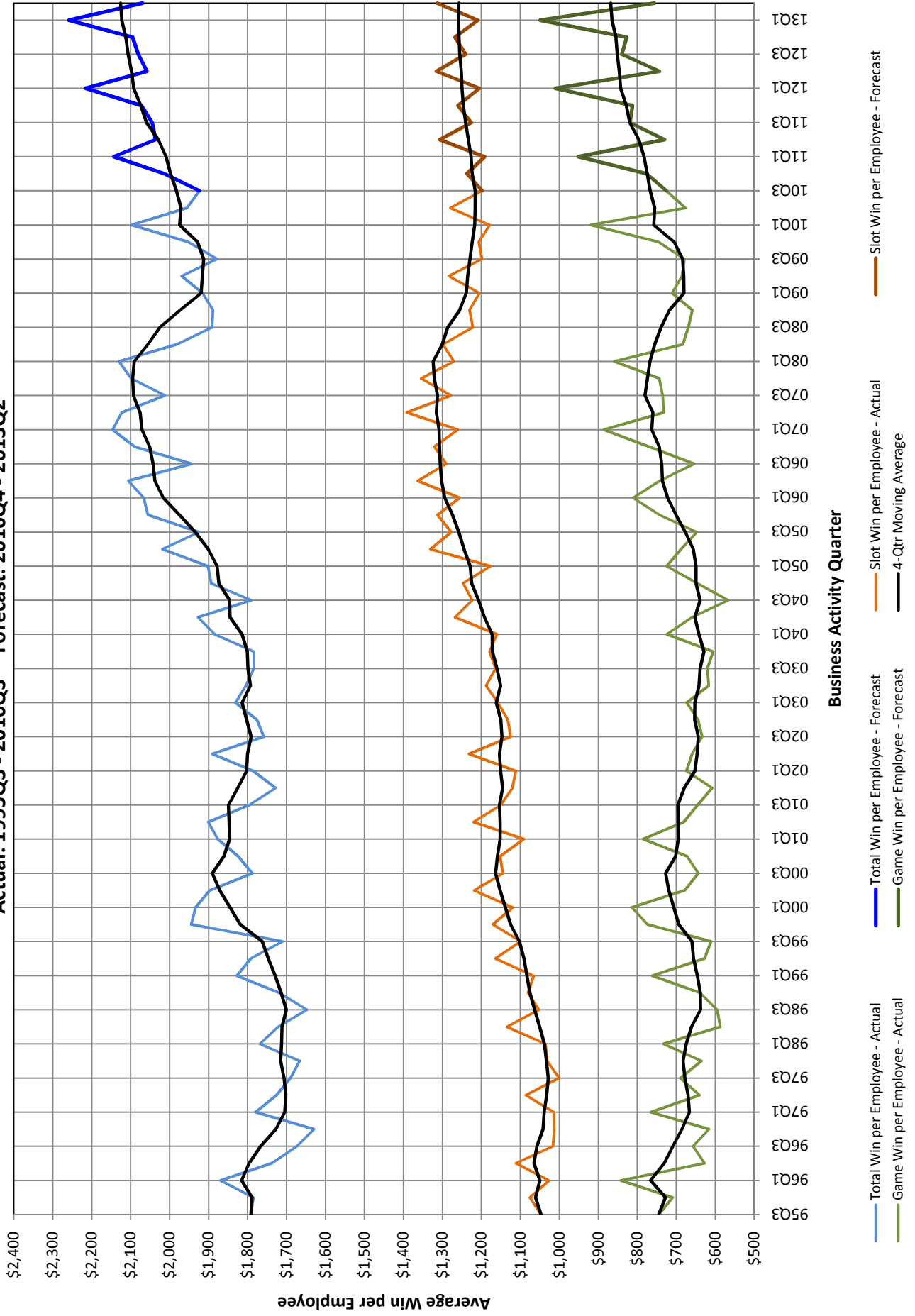


TABLE 1

PERCENTAGE FEE TAX COLLECTIONS FORECAST: FY 2011, FY 2012, and FY 2013

Win and Taxable Gaming Revenue (TGR) are based on a Fiscal Year Activity Period: June 30 - May 31corresponding to a Fiscal Year Collection Period: July 1 - June 30.

| Percentage Fee Collections |               |               |                |                              |                   |                  |             |             |             | Difference:         |      |
|----------------------------|---------------|---------------|----------------|------------------------------|-------------------|------------------|-------------|-------------|-------------|---------------------|------|
|                            | Slot Win      | Games Win     | Total Win      | Taxable Gaming Revenue (TGR) | Ratio: IGR to Win | Average Tax Rate | % Fee-TGR   |             |             | % Fee-EFA less      |      |
|                            |               |               |                |                              |                   |                  | % Fee-EFA   |             |             | % Fee-EFA Last Year |      |
| FY95                       | 4,380,802,175 | 2,694,675,227 | 7,075,477,402  | 6,763,552,243                | 95.6%             | 6.0885%          | 411,796,558 | -500,770    | 411,295,788 | -1,971,932          | FY95 |
| FY96                       | 4,633,094,662 | 2,879,530,689 | 7,512,625,351  | 7,207,178,058                | 95.9%             | 6.0893%          | 438,869,709 | 5,793,088   | 444,662,797 | 6,293,858           | FY96 |
| FY97                       | 4,757,587,292 | 2,809,424,728 | 7,567,012,020  | 7,363,636,000                | 97.3%             | 6.0930%          | 448,663,200 | -3,687,526  | 444,975,700 | -9,480,614          | FY97 |
| FY98                       | 5,025,443,026 | 2,844,649,036 | 7,870,092,062  | 7,492,880,000                | 95.2%             | 6.0943%          | 456,638,700 | 2,551,369   | 459,190,100 | 6,238,895           | FY98 |
| FY99                       | 5,455,327,107 | 2,974,368,367 | 8,429,695,474  | 8,077,142,000                | 95.8%             | 6.1054%          | 493,144,700 | 3,343,497   | 496,488,200 | 792,128             | FY99 |
| FY00                       | 6,022,789,805 | 3,377,485,287 | 9,400,275,092  | 8,988,189,000                | 95.6%             | 6.1064%          | 548,856,000 | 11,417,129  | 560,273,100 | 8,073,632           | FY00 |
| FY01                       | 6,235,534,621 | 3,398,355,882 | 9,633,890,503  | 9,224,676,000                | 95.8%             | 6.1305%          | 565,522,300 | -531,385    | 564,991,000 | -11,948,514         | FY01 |
| FY02                       | 6,210,133,057 | 3,151,776,456 | 9,361,909,513  | 9,116,060,000                | 97.4%             | 6.1039%          | 556,438,000 | -1,798,718  | 554,639,300 | -1,267,333          | FY02 |
| FY03                       | 6,285,772,622 | 3,185,135,910 | 9,470,908,532  | 9,205,457,000                | 97.2%             | 6.1372%          | 564,953,800 | -5,487,222  | 559,466,600 | -3,688,504          | FY03 |
| FY04                       | 6,721,376,246 | 3,345,157,874 | 10,066,534,120 | 9,821,920,000                | 97.6%             | 6.5475%          | 643,093,600 | 33,927,984  | 677,021,600 | 39,415,206          | FY04 |
| FY05                       | 7,375,177,920 | 3,530,301,630 | 10,905,479,550 | 10,547,400,000               | 96.7%             | 6.6135%          | 697,550,600 | 12,072,762  | 709,623,300 | -21,855,222         | FY05 |
| FY06                       | 8,101,564,029 | 4,125,400,456 | 12,226,964,485 | 11,793,990,000               | 96.5%             | 6.6386%          | 782,957,400 | 7,227,658   | 790,185,100 | -4,845,105          | FY06 |
| FY07                       | 8,365,943,289 | 4,332,950,742 | 12,698,894,000 | 12,260,640,000               | 96.5%             | 6.6145%          | 810,977,500 | 9,073,364   | 820,050,900 | 1,845,706           | FY07 |
| FY08                       | 8,235,631,313 | 4,276,240,448 | 12,511,872,000 | 11,926,560,000               | 95.3%             | 6.6298%          | 790,703,400 | -19,738,207 | 770,965,200 | -28,811,571         | FY08 |
| FY09                       | 7,318,060,690 | 3,604,028,658 | 10,922,089,000 | 10,376,870,000               | 95.0%             | 6.6387%          | 688,885,000 | -33,653,001 | 655,232,000 | -13,914,794         | FY09 |
| FY10                       | 6,691,893,935 | 3,690,193,960 | 10,382,088,000 | 9,673,533,000                | 93.2%             | 6.5985%          | 638,305,900 | -7,779,856  | 630,526,000 | 25,873,145          | FY10 |
| FY11                       | 6,656,366,000 | 3,811,664,000 | 10,468,030,000 | 9,944,628,000                | 95.0%             | 6.6100%          | 657,340,000 | 2,770,000   | 660,110,000 | 10,549,856          | FY11 |
| FY12                       | 6,713,586,000 | 4,015,957,000 | 10,729,543,000 | 10,246,710,000               | 95.5%             | 6.6200%          | 678,332,000 | 3,178,000   | 681,510,000 | 408,000             | FY12 |
| FY13                       | 6,840,696,000 | 4,180,351,000 | 11,021,047,000 | 10,547,140,000               | 95.7%             | 6.6300%          | 699,276,000 | 5,021,000   | 704,296,000 | 1,843,000           | FY13 |

PERCENT CHANGE - YEAR AGO

| Percentage Fee Collections |          |           |           |                              |                   |                  |           |         |        | Difference:      |      |
|----------------------------|----------|-----------|-----------|------------------------------|-------------------|------------------|-----------|---------|--------|------------------|------|
|                            | Slot Win | Games Win | Total Win | Taxable Gaming Revenue (TGR) | Ratio: IGR to Win | Average Tax Rate | % Fee-TGR |         |        | % Fee-Total less |      |
|                            |          |           |           |                              |                   |                  | % Fee-EFA |         |        | % Fee-TGR        |      |
| FY95                       | 6.5%     | 8.3%      | 7.2%      | 6.5%                         | -0.6%             | 0.0081%          | 6.7%      | -134.0% | 6.1%   | -0.5%            | FY95 |
| FY96                       | 5.8%     | 6.9%      | 6.2%      | 6.6%                         | 0.3%              | 0.0009%          | 6.6%      | 1256.8% | 8.1%   | 1.5%             | FY96 |
| FY97                       | 2.7%     | -2.4%     | 0.7%      | 2.2%                         | 1.4%              | 0.0036%          | 2.2%      | -163.7% | 0.1%   | -2.2%            | FY97 |
| FY98                       | 5.6%     | 1.3%      | 4.0%      | 1.8%                         | -2.1%             | 0.0013%          | 1.8%      | 169.2%  | 3.2%   | 1.4%             | FY98 |
| FY99                       | 8.6%     | 4.6%      | 7.1%      | 7.8%                         | 0.6%              | 0.0111%          | 8.0%      | 31.0%   | 8.1%   | 0.1%             | FY99 |
| FY00                       | 10.4%    | 13.6%     | 11.5%     | 11.3%                        | -0.2%             | 0.0010%          | 11.3%     | 241.5%  | 12.8%  | 1.6%             | FY00 |
| FY01                       | 3.5%     | 0.6%      | 2.5%      | 2.6%                         | 0.1%              | 0.0241%          | 3.0%      | -104.7% | 0.8%   | -2.2%            | FY01 |
| FY02                       | -0.4%    | -7.3%     | -2.8%     | -1.2%                        | 1.6%              | -0.0266%         | -1.6%     | -238.5% | -1.8%  | -0.2%            | FY02 |
| FY03                       | 1.2%     | 1.1%      | 1.2%      | 1.0%                         | -0.2%             | 0.0332%          | 1.5%      | -205.1% | 0.9%   | -0.7%            | FY03 |
| FY04                       | 6.9%     | 5.0%      | 6.3%      | 6.7%                         | 0.4%              | 0.4104%          | 13.8%     | 718.3%  | 21.0%  | 7.2%             | FY04 |
| FY05                       | 9.7%     | 5.5%      | 8.3%      | 7.4%                         | -0.9%             | 0.0659%          | 8.5%      | -64.4%  | 4.8%   | -3.7%            | FY05 |
| FY06                       | 9.8%     | 16.9%     | 12.1%     | 11.8%                        | -0.3%             | 0.0251%          | 12.2%     | -40.1%  | 11.4%  | -0.9%            | FY06 |
| FY07                       | 3.3%     | 5.0%      | 3.9%      | 4.0%                         | 0.1%              | -0.0241%         | 3.6%      | 25.5%   | 3.8%   | 0.2%             | FY07 |
| FY08                       | -1.6%    | -1.3%     | -1.5%     | -2.7%                        | -1.2%             | 0.0153%          | -2.5%     | -317.5% | -6.0%  | -3.5%            | FY08 |
| FY09                       | -11.1%   | -15.7%    | -12.7%    | -13.0%                       | -0.3%             | 0.0089%          | -12.9%    | -70.5%  | -15.0% | -2.1%            | FY09 |
| FY10                       | -8.6%    | 2.4%      | -4.9%     | -6.8%                        | -1.8%             | -0.0402%         | -7.3%     | 76.9%   | -3.8%  | 3.6%             | FY10 |
| FY11                       | -0.5%    | 3.3%      | 0.8%      | 2.8%                         | 1.8%              | 0.0115%          | 3.0%      | 135.6%  | 4.7%   | 1.7%             | FY11 |
| FY12                       | 0.9%     | 5.4%      | 2.5%      | 3.0%                         | 0.5%              | 0.0100%          | 3.2%      | 14.7%   | 3.2%   | 0.0%             | FY12 |
| FY13                       | 1.9%     | 4.1%      | 2.7%      | 2.9%                         | 0.2%              | 0.0100%          | 3.1%      | 58.0%   | 3.3%   | 0.3%             | FY13 |

**TABLE 2-FY: STATEWIDE****SLOT MARKET STATISTICS - STATEWIDE**

Historical: FY1991 - FY2010 and Forecast: FY2011 - FY2013

Statistics are based on Fiscal Year Activity Period: June 30 - May 31

|             | <b>Slot Win</b><br>(Millions of \$'s) | <b>Win per Slot</b><br>(Average per Month) | <b>Average Number of<br/>Slot Machines</b><br>(FY Average) | <b>Average Slot<br/>Win Percent</b><br>(FY Average) | <b>Coin-In per Slot</b><br>(Average per Month) |             |
|-------------|---------------------------------------|--------------------------------------------|------------------------------------------------------------|-----------------------------------------------------|------------------------------------------------|-------------|
| FY91        | \$3,269                               | \$2,068                                    | 131,755                                                    | 5.23%                                               | \$39,512                                       | FY91        |
| FY92        | \$3,540                               | \$2,195                                    | 134,403                                                    | 5.15%                                               | \$42,602                                       | FY92        |
| FY93        | \$3,806                               | \$2,354                                    | 134,753                                                    | 5.07%                                               | \$46,400                                       | FY93        |
| FY94        | \$4,114                               | \$2,381                                    | 144,068                                                    | 4.99%                                               | \$47,714                                       | FY94        |
| FY95        | \$4,381                               | \$2,335                                    | 156,389                                                    | 4.97%                                               | \$46,974                                       | FY95        |
| FY96        | \$4,633                               | \$2,369                                    | 162,959                                                    | 4.95%                                               | \$47,886                                       | FY96        |
| FY97        | \$4,758                               | \$2,326                                    | 170,460                                                    | 4.93%                                               | \$47,172                                       | FY97        |
| FY98        | \$5,025                               | \$2,378                                    | 176,123                                                    | 5.03%                                               | \$47,268                                       | FY98        |
| FY99        | \$5,455                               | \$2,553                                    | 178,047                                                    | 5.13%                                               | \$49,746                                       | FY99        |
| FY00        | \$6,023                               | \$2,703                                    | 185,712                                                    | 5.24%                                               | \$51,547                                       | FY00        |
| FY01        | \$6,236                               | \$2,759                                    | 188,340                                                    | 5.30%                                               | \$52,080                                       | FY01        |
| FY02        | \$6,210                               | \$2,743                                    | 188,708                                                    | 5.37%                                               | \$51,066                                       | FY02        |
| FY03        | \$6,286                               | \$2,833                                    | 184,927                                                    | 5.38%                                               | \$52,635                                       | FY03        |
| FY04        | \$6,721                               | \$3,080                                    | 181,938                                                    | 5.62%                                               | \$54,823                                       | FY04        |
| FY05        | \$7,375                               | \$3,454                                    | 177,945                                                    | 5.82%                                               | \$59,268                                       | FY05        |
| FY06        | \$8,102                               | \$3,803                                    | 177,505                                                    | 5.94%                                               | \$64,050                                       | FY06        |
| FY07        | \$8,366                               | \$3,939                                    | 177,038                                                    | 6.06%                                               | \$65,010                                       | FY07        |
| FY08        | \$8,236                               | \$3,961                                    | 173,288                                                    | 6.12%                                               | \$64,694                                       | FY08        |
| FY09        | \$7,318                               | \$3,562                                    | 171,230                                                    | 6.11%                                               | \$58,331                                       | FY09        |
| FY10        | \$6,692                               | \$3,306                                    | 168,721                                                    | 6.15%                                               | \$53,732                                       | FY10        |
| <b>FY11</b> | <b>\$6,656</b>                        | <b>\$3,336</b>                             | <b>166,255</b>                                             | <b>6.29%</b>                                        | <b>\$53,004</b>                                | <b>FY11</b> |
| <b>FY12</b> | <b>\$6,714</b>                        | <b>\$3,383</b>                             | <b>165,396</b>                                             | <b>6.36%</b>                                        | <b>\$53,210</b>                                | <b>FY12</b> |
| <b>FY13</b> | <b>\$6,841</b>                        | <b>\$3,472</b>                             | <b>164,202</b>                                             | <b>6.41%</b>                                        | <b>\$54,152</b>                                | <b>FY13</b> |

**PERCENT CHANGE YEAR AGO**

|             | <b>Slot Win</b> | <b>Win per Slot</b> | <b>Average Number of<br/>Slot Machines</b> | <b>Average Slot<br/>Win Percent</b> | <b>Coin-In per Slot</b> |             |
|-------------|-----------------|---------------------|--------------------------------------------|-------------------------------------|-------------------------|-------------|
| FY91        | 11.6%           | 0.9%                | 10.6%                                      | -0.07%                              | 2.3%                    | FY91        |
| FY92        | 8.3%            | 6.1%                | 2.0%                                       | -0.08%                              | 7.8%                    | FY92        |
| FY93        | 7.5%            | 7.3%                | 0.3%                                       | -0.08%                              | 8.9%                    | FY93        |
| FY94        | 8.1%            | 1.1%                | 6.9%                                       | -0.08%                              | 2.8%                    | FY94        |
| FY95        | 6.5%            | -1.9%               | 8.6%                                       | -0.02%                              | -1.6%                   | FY95        |
| FY96        | 5.8%            | 1.5%                | 4.2%                                       | -0.02%                              | 1.9%                    | FY96        |
| FY97        | 2.7%            | -1.8%               | 4.6%                                       | -0.02%                              | -1.5%                   | FY97        |
| FY98        | 5.6%            | 2.2%                | 3.3%                                       | 0.10%                               | 0.2%                    | FY98        |
| FY99        | 8.6%            | 7.3%                | 1.1%                                       | 0.10%                               | 5.2%                    | FY99        |
| FY00        | 10.4%           | 5.9%                | 4.3%                                       | 0.11%                               | 3.6%                    | FY00        |
| FY01        | 3.5%            | 2.1%                | 1.4%                                       | 0.05%                               | 1.0%                    | FY01        |
| FY02        | -0.4%           | -0.6%               | 0.2%                                       | 0.07%                               | -1.9%                   | FY02        |
| FY03        | 1.2%            | 3.3%                | -2.0%                                      | 0.02%                               | 3.1%                    | FY03        |
| FY04        | 6.9%            | 8.7%                | -1.6%                                      | 0.23%                               | 4.2%                    | FY04        |
| FY05        | 9.7%            | 12.1%               | -2.2%                                      | 0.21%                               | 8.1%                    | FY05        |
| FY06        | 9.8%            | 10.1%               | -0.2%                                      | 0.11%                               | 8.1%                    | FY06        |
| FY07        | 3.3%            | 3.6%                | -0.3%                                      | 0.12%                               | 1.5%                    | FY07        |
| FY08        | -1.6%           | 0.6%                | -2.1%                                      | 0.07%                               | -0.5%                   | FY08        |
| FY09        | -11.1%          | -10.1%              | -1.2%                                      | -0.02%                              | -9.8%                   | FY09        |
| FY10        | -8.6%           | -7.2%               | -1.5%                                      | 0.04%                               | -7.9%                   | FY10        |
| <b>FY11</b> | <b>-0.5%</b>    | <b>0.9%</b>         | <b>-1.5%</b>                               | <b>0.14%</b>                        | <b>-1.4%</b>            | <b>FY11</b> |
| <b>FY12</b> | <b>0.9%</b>     | <b>1.4%</b>         | <b>-0.5%</b>                               | <b>0.06%</b>                        | <b>0.4%</b>             | <b>FY12</b> |
| <b>FY13</b> | <b>1.9%</b>     | <b>2.6%</b>         | <b>-0.7%</b>                               | <b>0.05%</b>                        | <b>1.8%</b>             | <b>FY13</b> |

**TABLE 2-Q: STATEWIDE****SLOT MARKET STATISTICS - STATEWIDE**

Historical: 2007:3rd Quarter - 2010:3rd Quarter and Forecast: 2010:4th Quarter - 2013:2nd Quarter

Statistics are based on Quarterly Business Activity Period (Example: 2008Q3 = June 2008, July 2008, and August 2008)

|             | Slot Win<br>(Millions of \$'s) | Win per Slot<br>(Average per Month) | Average Number of<br>Slot Machines<br>(FY Average) | Average Slot<br>Win Percent<br>(FY Average) | Coin-In per Slot<br>(Average per Month) |        |
|-------------|--------------------------------|-------------------------------------|----------------------------------------------------|---------------------------------------------|-----------------------------------------|--------|
| FY08 2007Q3 | \$2,074                        | \$3,965                             | 174,401                                            | 5.99%                                       | \$66,207                                | 2007Q3 |
| FY08 2007Q4 | \$2,148                        | \$4,130                             | 173,330                                            | 6.30%                                       | \$65,559                                | 2007Q4 |
| FY08 2008Q1 | \$1,969                        | \$3,777                             | 173,794                                            | 6.05%                                       | \$62,409                                | 2008Q1 |
| FY08 2008Q2 | \$2,044                        | \$3,970                             | 171,626                                            | 6.15%                                       | \$64,601                                | 2008Q2 |
| FY09 2008Q3 | \$1,941                        | \$3,797                             | 170,396                                            | 6.08%                                       | \$62,422                                | 2008Q3 |
| FY09 2008Q4 | \$1,853                        | \$3,598                             | 171,709                                            | 6.27%                                       | \$57,347                                | 2008Q4 |
| FY09 2009Q1 | \$1,717                        | \$3,330                             | 171,865                                            | 6.00%                                       | \$55,481                                | 2009Q1 |
| FY09 2009Q2 | \$1,807                        | \$3,523                             | 170,950                                            | 6.07%                                       | \$58,075                                | 2009Q2 |
| FY10 2009Q3 | \$1,695                        | \$3,340                             | 169,110                                            | 6.19%                                       | \$53,993                                | 2009Q3 |
| FY10 2009Q4 | \$1,669                        | \$3,305                             | 168,394                                            | 6.16%                                       | \$53,670                                | 2009Q4 |
| FY10 2010Q1 | \$1,586                        | \$3,119                             | 169,522                                            | 5.99%                                       | \$52,088                                | 2010Q1 |
| FY10 2010Q2 | \$1,742                        | \$3,459                             | 167,858                                            | 6.27%                                       | \$55,178                                | 2010Q2 |
| FY11 2010Q3 | \$1,660                        | \$3,323                             | 166,513                                            | 6.32%                                       | \$52,605                                | 2010Q3 |
| FY11 2010Q4 | \$1,671                        | \$3,359                             | 165,809                                            | 6.35%                                       | \$52,942                                | 2010Q4 |
| FY11 2011Q1 | \$1,579                        | \$3,162                             | 166,437                                            | 6.13%                                       | \$51,580                                | 2011Q1 |
| FY11 2011Q2 | \$1,746                        | \$3,501                             | 166,262                                            | 6.38%                                       | \$54,891                                | 2011Q2 |
| FY12 2011Q3 | \$1,670                        | \$3,356                             | 165,915                                            | 6.40%                                       | \$52,462                                | 2011Q3 |
| FY12 2011Q4 | \$1,687                        | \$3,397                             | 165,569                                            | 6.41%                                       | \$52,999                                | 2011Q4 |
| FY12 2012Q1 | \$1,593                        | \$3,214                             | 165,223                                            | 6.19%                                       | \$51,953                                | 2012Q1 |
| FY12 2012Q2 | \$1,763                        | \$3,564                             | 164,878                                            | 6.43%                                       | \$55,425                                | 2012Q2 |
| FY13 2012Q3 | \$1,700                        | \$3,442                             | 164,607                                            | 6.45%                                       | \$53,395                                | 2012Q3 |
| FY13 2012Q4 | \$1,718                        | \$3,485                             | 164,337                                            | 6.46%                                       | \$53,939                                | 2012Q4 |
| FY13 2013Q1 | \$1,626                        | \$3,303                             | 164,066                                            | 6.24%                                       | \$52,901                                | 2013Q1 |
| FY13 2013Q2 | \$1,797                        | \$3,657                             | 163,797                                            | 6.49%                                       | \$56,373                                | 2013Q2 |

**PERCENT CHANGE YEAR AGO**

|             | Slot Win | Win per Slot | Average Number of<br>Slot Machines | Average Slot<br>Win Percent | Coin-In per Slot |        |
|-------------|----------|--------------|------------------------------------|-----------------------------|------------------|--------|
| FY08 2007Q3 | -0.1%    | 2.3%         | -2.3%                              | -0.07%                      | 3.5%             | 2007Q3 |
| FY08 2007Q4 | 2.5%     | 4.7%         | -2.2%                              | 0.23%                       | 0.9%             | 2007Q4 |
| FY08 2008Q1 | -0.8%    | 0.9%         | -1.8%                              | 0.14%                       | -1.5%            | 2008Q1 |
| FY08 2008Q2 | -7.4%    | -5.3%        | -2.2%                              | -0.04%                      | -4.6%            | 2008Q2 |
| FY09 2008Q3 | -6.4%    | -4.2%        | -2.3%                              | 0.09%                       | -5.7%            | 2008Q3 |
| FY09 2008Q4 | -13.7%   | -12.9%       | -0.9%                              | -0.03%                      | -12.5%           | 2008Q4 |
| FY09 2009Q1 | -12.8%   | -11.8%       | -1.1%                              | -0.05%                      | -11.1%           | 2009Q1 |
| FY09 2009Q2 | -11.6%   | -11.3%       | -0.4%                              | -0.08%                      | -10.1%           | 2009Q2 |
| FY10 2009Q3 | -12.7%   | -12.0%       | -0.8%                              | 0.10%                       | -13.5%           | 2009Q3 |
| FY10 2009Q4 | -9.9%    | -8.1%        | -1.9%                              | -0.12%                      | -6.4%            | 2009Q4 |
| FY10 2010Q1 | -7.6%    | -6.3%        | -1.4%                              | -0.01%                      | -6.1%            | 2010Q1 |
| FY10 2010Q2 | -3.6%    | -1.8%        | -1.8%                              | 0.20%                       | -5.0%            | 2010Q2 |
| FY11 2010Q3 | -2.0%    | -0.5%        | -1.5%                              | 0.13%                       | -2.6%            | 2010Q3 |
| FY11 2010Q4 | 0.1%     | 1.7%         | -1.5%                              | 0.19%                       | -1.4%            | 2010Q4 |
| FY11 2011Q1 | -0.5%    | 1.4%         | -1.8%                              | 0.14%                       | -1.0%            | 2011Q1 |
| FY11 2011Q2 | 0.3%     | 1.2%         | -1.0%                              | 0.11%                       | -0.5%            | 2011Q2 |
| FY12 2011Q3 | 0.6%     | 1.0%         | -0.4%                              | 0.08%                       | -0.3%            | 2011Q3 |
| FY12 2011Q4 | 1.0%     | 1.1%         | -0.1%                              | 0.06%                       | 0.1%             | 2011Q4 |
| FY12 2012Q1 | 0.9%     | 1.7%         | -0.7%                              | 0.06%                       | 0.7%             | 2012Q1 |
| FY12 2012Q2 | 0.9%     | 1.8%         | -0.8%                              | 0.05%                       | 1.0%             | 2012Q2 |
| FY13 2012Q3 | 1.8%     | 2.6%         | -0.8%                              | 0.05%                       | 1.8%             | 2012Q3 |
| FY13 2012Q4 | 1.8%     | 2.6%         | -0.7%                              | 0.05%                       | 1.8%             | 2012Q4 |
| FY13 2013Q1 | 2.0%     | 2.8%         | -0.7%                              | 0.06%                       | 1.8%             | 2013Q1 |
| FY13 2013Q2 | 1.9%     | 2.6%         | -0.7%                              | 0.06%                       | 1.7%             | 2013Q2 |

**TABLE 3-FY: STATEWIDE****GAMES MARKET STATISTICS - STATEWIDE**

Historical: FY1991 - FY2010 and Forecast: FY2011 - FY2013

Statistics are based on Fiscal Year Activity Period: June 30 - May 31

|             | <b>Game Win</b><br>(Millions of \$'s) | <b>Win per Game</b><br>(Average per Month) | <b>Average Number<br/>of Games</b><br>(FY Average) | <b>Average Game<br/>Win Percent</b><br>(FY Average) | <b>Drop per Game</b><br>(Average per Month) |             |
|-------------|---------------------------------------|--------------------------------------------|----------------------------------------------------|-----------------------------------------------------|---------------------------------------------|-------------|
| FY91        | \$2,290                               | \$35,036                                   | 5,447                                              | 14.76%                                              | \$237,539                                   | FY91        |
| FY92        | \$2,165                               | \$33,780                                   | 5,341                                              | 14.64%                                              | \$230,612                                   | FY92        |
| FY93        | \$2,189                               | \$35,285                                   | 5,171                                              | 14.44%                                              | \$244,423                                   | FY93        |
| FY94        | \$2,489                               | \$38,642                                   | 5,358                                              | 14.69%                                              | \$263,647                                   | FY94        |
| FY95        | \$2,695                               | \$39,740                                   | 5,649                                              | 14.60%                                              | \$273,059                                   | FY95        |
| FY96        | \$2,880                               | \$41,290                                   | 5,812                                              | 14.17%                                              | \$291,322                                   | FY96        |
| FY97        | \$2,809                               | \$38,917                                   | 6,012                                              | 14.42%                                              | \$270,524                                   | FY97        |
| FY98        | \$2,845                               | \$39,268                                   | 6,036                                              | 14.09%                                              | \$279,128                                   | FY98        |
| FY99        | \$2,974                               | \$41,115                                   | 6,027                                              | 14.37%                                              | \$285,958                                   | FY99        |
| FY00        | \$3,377                               | \$44,072                                   | 6,382                                              | 14.43%                                              | \$305,815                                   | FY00        |
| FY01        | \$3,398                               | \$43,946                                   | 6,444                                              | 14.46%                                              | \$303,780                                   | FY01        |
| FY02        | \$3,152                               | \$41,387                                   | 6,346                                              | 14.95%                                              | \$276,957                                   | FY02        |
| FY03        | \$3,185                               | \$42,495                                   | 6,246                                              | 15.55%                                              | \$273,493                                   | FY03        |
| FY04        | \$3,345                               | \$44,846                                   | 6,217                                              | 14.80%                                              | \$303,991                                   | FY04        |
| FY05        | \$3,530                               | \$46,056                                   | 6,384                                              | 13.48%                                              | \$342,583                                   | FY05        |
| FY06        | \$4,125                               | \$51,209                                   | 6,712                                              | 13.74%                                              | \$373,592                                   | FY06        |
| FY07        | \$4,333                               | \$53,255                                   | 6,784                                              | 13.65%                                              | \$389,551                                   | FY07        |
| FY08        | \$4,276                               | \$53,050                                   | 6,718                                              | 13.76%                                              | \$386,607                                   | FY08        |
| FY09        | \$3,604                               | \$45,241                                   | 6,638                                              | 12.65%                                              | \$358,297                                   | FY09        |
| FY10        | \$3,690                               | \$47,396                                   | 6,490                                              | 12.45%                                              | \$380,586                                   | FY10        |
| <b>FY11</b> | <b>\$3,812</b>                        | <b>\$48,744</b>                            | <b>6,516</b>                                       | <b>11.71%</b>                                       | <b>\$415,382</b>                            | <b>FY11</b> |
| <b>FY12</b> | <b>\$4,016</b>                        | <b>\$51,397</b>                            | <b>6,512</b>                                       | <b>11.98%</b>                                       | <b>\$427,938</b>                            | <b>FY12</b> |
| <b>FY13</b> | <b>\$4,180</b>                        | <b>\$53,635</b>                            | <b>6,495</b>                                       | <b>12.09%</b>                                       | <b>\$442,670</b>                            | <b>FY13</b> |

**PERCENT CHANGE YEAR AGO**

|             | <b>Game Win</b> | <b>Win per Game</b> | <b>Average Number<br/>of Games</b> | <b>Average Game<br/>Win Percent</b> | <b>Drop per Game</b> |             |
|-------------|-----------------|---------------------|------------------------------------|-------------------------------------|----------------------|-------------|
| FY92        | -5.4%           | -3.6%               | -1.9%                              | -0.11%                              | -2.9%                | FY92        |
| FY93        | 1.1%            | 4.5%                | -3.2%                              | -0.21%                              | 6.0%                 | FY93        |
| FY94        | 13.7%           | 9.5%                | 3.6%                               | 0.26%                               | 7.9%                 | FY94        |
| FY95        | 8.3%            | 2.8%                | 5.4%                               | -0.09%                              | 3.6%                 | FY95        |
| FY96        | 6.9%            | 3.9%                | 2.9%                               | -0.43%                              | 6.7%                 | FY96        |
| FY97        | -2.4%           | -5.7%               | 3.4%                               | 0.25%                               | -7.1%                | FY97        |
| FY98        | 1.3%            | 0.9%                | 0.4%                               | -0.33%                              | 3.2%                 | FY98        |
| FY99        | 4.6%            | 4.7%                | -0.1%                              | 0.28%                               | 2.4%                 | FY99        |
| FY00        | 13.6%           | 7.2%                | 5.9%                               | 0.05%                               | 6.9%                 | FY00        |
| FY01        | 0.6%            | -0.3%               | 1.0%                               | 0.04%                               | -0.7%                | FY01        |
| FY02        | -7.3%           | -5.8%               | -1.5%                              | 0.49%                               | -8.8%                | FY02        |
| FY03        | 1.1%            | 2.7%                | -1.6%                              | 0.60%                               | -1.3%                | FY03        |
| FY04        | 5.0%            | 5.5%                | -0.5%                              | -0.76%                              | 11.2%                | FY04        |
| FY05        | 5.5%            | 2.7%                | 2.7%                               | -1.32%                              | 12.7%                | FY05        |
| FY06        | 16.9%           | 11.2%               | 5.1%                               | 0.26%                               | 9.1%                 | FY06        |
| FY07        | 5.0%            | 4.0%                | 1.1%                               | -0.09%                              | 4.3%                 | FY07        |
| FY08        | -1.3%           | -0.4%               | -1.0%                              | 0.11%                               | -0.8%                | FY08        |
| FY09        | -15.7%          | -14.7%              | -1.2%                              | -1.11%                              | -7.3%                | FY09        |
| FY10        | 2.4%            | 4.8%                | -2.2%                              | -0.20%                              | 6.2%                 | FY10        |
| <b>FY11</b> | <b>3.3%</b>     | <b>2.8%</b>         | <b>0.4%</b>                        | <b>-0.74%</b>                       | <b>9.1%</b>          | <b>FY11</b> |
| <b>FY12</b> | <b>5.4%</b>     | <b>5.4%</b>         | <b>-0.1%</b>                       | <b>0.27%</b>                        | <b>3.0%</b>          | <b>FY12</b> |
| <b>FY13</b> | <b>4.1%</b>     | <b>4.4%</b>         | <b>-0.3%</b>                       | <b>0.10%</b>                        | <b>3.4%</b>          | <b>FY13</b> |

**TABLE 3-Q: STATEWIDE****GAME MARKET STATISTICS - STATEWIDE**

Historical: 2007:3rd Quarter - 2010:3rd Quarter and Forecast: 2010:4th Quarter - 2013:2nd Quarter

Statistics are based on Quarterly Business Activity Period (Example: 2008Q3 = June 2008, July 2008, and August 2008)

|             | <b>Game Win</b><br>(Millions of \$'s) | <b>Win per Game</b><br>(Average per Month) | <b>Average Number of Games</b><br>(FY Average) | <b>Average Game Win Percent</b><br>(FY Average) | <b>Drop per Game</b><br>(Average per Month) |        |
|-------------|---------------------------------------|--------------------------------------------|------------------------------------------------|-------------------------------------------------|---------------------------------------------|--------|
| FY08 2007Q3 | \$1,048                               | \$51,585                                   | 6,773                                          | 14.67%                                          | \$351,566                                   | 2007Q3 |
| FY08 2007Q4 | \$1,058                               | \$52,863                                   | 6,674                                          | 13.84%                                          | \$382,047                                   | 2007Q4 |
| FY08 2008Q1 | \$1,205                               | \$59,870                                   | 6,709                                          | 13.20%                                          | \$453,714                                   | 2008Q1 |
| FY08 2008Q2 | \$965                                 | \$47,883                                   | 6,715                                          | 13.33%                                          | \$359,102                                   | 2008Q2 |
| FY09 2008Q3 | \$940                                 | \$46,924                                   | 6,674                                          | 13.01%                                          | \$360,559                                   | 2008Q3 |
| FY09 2008Q4 | \$890                                 | \$44,600                                   | 6,650                                          | 13.12%                                          | \$339,907                                   | 2008Q4 |
| FY09 2009Q1 | \$915                                 | \$46,028                                   | 6,625                                          | 11.85%                                          | \$388,341                                   | 2009Q1 |
| FY09 2009Q2 | \$860                                 | \$43,411                                   | 6,603                                          | 12.61%                                          | \$344,379                                   | 2009Q2 |
| FY10 2009Q3 | \$843                                 | \$43,040                                   | 6,531                                          | 12.98%                                          | \$331,610                                   | 2009Q3 |
| FY10 2009Q4 | \$915                                 | \$47,642                                   | 6,405                                          | 12.52%                                          | \$380,672                                   | 2009Q4 |
| FY10 2010Q1 | \$1,103                               | \$56,587                                   | 6,498                                          | 12.87%                                          | \$439,676                                   | 2010Q1 |
| FY10 2010Q2 | \$828                                 | \$42,316                                   | 6,525                                          | 11.42%                                          | \$370,384                                   | 2010Q2 |
| FY11 2010Q3 | \$878                                 | \$44,969                                   | 6,506                                          | 11.02%                                          | \$408,009                                   | 2010Q3 |
| FY11 2010Q4 | \$935                                 | \$48,050                                   | 6,485                                          | 11.74%                                          | \$409,353                                   | 2010Q4 |
| FY11 2011Q1 | \$1,125                               | \$57,366                                   | 6,537                                          | 12.48%                                          | \$459,591                                   | 2011Q1 |
| FY11 2011Q2 | \$874                                 | \$44,593                                   | 6,534                                          | 11.60%                                          | \$384,577                                   | 2011Q2 |
| FY12 2011Q3 | \$968                                 | \$49,467                                   | 6,524                                          | 11.96%                                          | \$413,503                                   | 2011Q3 |
| FY12 2011Q4 | \$968                                 | \$49,520                                   | 6,515                                          | 11.82%                                          | \$418,902                                   | 2011Q4 |
| FY12 2012Q1 | \$1,188                               | \$60,880                                   | 6,505                                          | 12.53%                                          | \$486,060                                   | 2012Q1 |
| FY12 2012Q2 | \$892                                 | \$45,721                                   | 6,502                                          | 11.63%                                          | \$393,287                                   | 2012Q2 |
| FY13 2012Q3 | \$1,000                               | \$51,304                                   | 6,499                                          | 12.03%                                          | \$426,401                                   | 2012Q3 |
| FY13 2012Q4 | \$998                                 | \$51,229                                   | 6,496                                          | 11.93%                                          | \$429,459                                   | 2012Q4 |
| FY13 2013Q1 | \$1,255                               | \$64,406                                   | 6,494                                          | 12.67%                                          | \$508,353                                   | 2013Q1 |
| FY13 2013Q2 | \$927                                 | \$47,599                                   | 6,491                                          | 11.71%                                          | \$406,467                                   | 2013Q2 |

**PERCENT CHANGE YEAR AGO**

|             | <b>Game Win</b> | <b>Win per Game</b> | <b>Average Number of Games</b> | <b>Average Game Win Percent</b> | <b>Drop per Game</b> |        |
|-------------|-----------------|---------------------|--------------------------------|---------------------------------|----------------------|--------|
| FY08 2007Q3 | 10.8%           | 12.3%               | -1.4%                          | 1.41%                           | 1.5%                 | 2007Q3 |
| FY08 2007Q4 | -3.1%           | -1.8%               | -1.4%                          | 0.11%                           | -2.6%                | 2007Q4 |
| FY08 2008Q1 | -3.6%           | -3.1%               | -0.6%                          | -0.83%                          | 3.0%                 | 2008Q1 |
| FY08 2008Q2 | -7.6%           | -7.0%               | -0.6%                          | -0.24%                          | -5.3%                | 2008Q2 |
| FY09 2008Q3 | -10.4%          | -9.0%               | -1.5%                          | -1.66%                          | 2.6%                 | 2008Q3 |
| FY09 2008Q4 | -15.9%          | -15.6%              | -0.4%                          | -0.72%                          | -11.0%               | 2008Q4 |
| FY09 2009Q1 | -24.1%          | -23.1%              | -1.3%                          | -1.34%                          | -14.4%               | 2009Q1 |
| FY09 2009Q2 | -10.9%          | -9.3%               | -1.7%                          | -0.73%                          | -4.1%                | 2009Q2 |
| FY10 2009Q3 | -10.2%          | -8.3%               | -2.1%                          | -0.04%                          | -8.0%                | 2009Q3 |
| FY10 2009Q4 | 2.9%            | 6.8%                | -3.7%                          | -0.61%                          | 12.0%                | 2009Q4 |
| FY10 2010Q1 | 20.6%           | 22.9%               | -1.9%                          | 1.02%                           | 13.2%                | 2010Q1 |
| FY10 2010Q2 | -3.7%           | -2.5%               | -1.2%                          | -1.18%                          | 7.6%                 | 2010Q2 |
| FY11 2010Q3 | 4.1%            | 4.5%                | -0.4%                          | -1.96%                          | 23.0%                | 2010Q3 |
| FY11 2010Q4 | 2.1%            | 0.9%                | 1.2%                           | -0.78%                          | 7.5%                 | 2010Q4 |
| FY11 2011Q1 | 2.0%            | 1.4%                | 0.6%                           | -0.39%                          | 4.5%                 | 2011Q1 |
| FY11 2011Q2 | 5.5%            | 5.4%                | 0.1%                           | 0.17%                           | 3.8%                 | 2011Q2 |
| FY12 2011Q3 | 10.3%           | 10.0%               | 0.3%                           | 0.94%                           | 1.3%                 | 2011Q3 |
| FY12 2011Q4 | 3.5%            | 3.1%                | 0.5%                           | 0.08%                           | 2.3%                 | 2011Q4 |
| FY12 2012Q1 | 5.6%            | 6.1%                | -0.5%                          | 0.04%                           | 5.8%                 | 2012Q1 |
| FY12 2012Q2 | 2.0%            | 2.5%                | -0.5%                          | 0.03%                           | 2.3%                 | 2012Q2 |
| FY13 2012Q3 | 3.3%            | 3.7%                | -0.4%                          | 0.07%                           | 3.1%                 | 2012Q3 |
| FY13 2012Q4 | 3.2%            | 3.5%                | -0.3%                          | 0.11%                           | 2.5%                 | 2012Q4 |
| FY13 2013Q1 | 5.6%            | 5.8%                | -0.2%                          | 0.14%                           | 4.6%                 | 2013Q1 |
| FY13 2013Q2 | 3.9%            | 4.1%                | -0.2%                          | 0.09%                           | 3.4%                 | 2013Q2 |

**TABLE 2-FY: CLARK COUNTY****SLOT MARKET STATISTICS - CLARK COUNTY**

Historical: FY1991 - FY2010 and Forecast: FY2011 - FY2013

Statistics are based on Fiscal Year Activity Period: June 30 - May 31

|             | <b>Slot Win</b>           | <b>Win per Slot</b>        | <b>Average Number of</b> | <b>Average Slot</b> | <b>Coin-In per Slot</b>    |             |
|-------------|---------------------------|----------------------------|--------------------------|---------------------|----------------------------|-------------|
|             | <b>(Millions of \$'s)</b> | <b>(Average per Month)</b> | <b>Slot Machines</b>     | <b>Win Percent</b>  | <b>(Average per Month)</b> |             |
|             |                           |                            | <b>(FY Average)</b>      | <b>(FY Average)</b> |                            |             |
| FY91        | \$2,371                   | \$2,258                    | 87,517                   | 5.12%               | \$44,096                   | FY91        |
| FY92        | \$2,569                   | \$2,379                    | 90,006                   | 5.06%               | \$47,019                   | FY92        |
| FY93        | \$2,789                   | \$2,606                    | 89,198                   | 5.01%               | \$51,981                   | FY93        |
| FY94        | \$3,046                   | \$2,608                    | 97,350                   | 4.97%               | \$52,446                   | FY94        |
| FY95        | \$3,301                   | \$2,533                    | 108,626                  | 4.99%               | \$50,770                   | FY95        |
| FY96        | \$3,464                   | \$2,570                    | 112,271                  | 4.97%               | \$51,664                   | FY96        |
| FY97        | \$3,593                   | \$2,529                    | 118,362                  | 4.99%               | \$50,735                   | FY97        |
| FY98        | \$3,810                   | \$2,551                    | 124,425                  | 5.10%               | \$50,010                   | FY98        |
| FY99        | \$4,170                   | \$2,741                    | 126,668                  | 5.21%               | \$52,571                   | FY99        |
| FY00        | \$4,635                   | \$2,893                    | 133,485                  | 5.34%               | \$54,199                   | FY00        |
| FY01        | \$4,824                   | \$2,941                    | 136,684                  | 5.41%               | \$54,352                   | FY01        |
| FY02        | \$4,826                   | \$2,927                    | 137,425                  | 5.46%               | \$53,542                   | FY02        |
| FY03        | \$4,916                   | \$3,030                    | 135,214                  | 5.46%               | \$55,479                   | FY03        |
| FY04        | \$5,330                   | \$3,331                    | 133,422                  | 5.72%               | \$58,224                   | FY04        |
| FY05        | \$5,920                   | \$3,781                    | 130,481                  | 5.94%               | \$63,687                   | FY05        |
| FY06        | \$6,551                   | \$4,166                    | 131,061                  | 6.08%               | \$68,524                   | FY06        |
| FY07        | \$6,788                   | \$4,310                    | 131,272                  | 6.21%               | \$69,420                   | FY07        |
| FY08        | \$6,690                   | \$4,370                    | 127,586                  | 6.25%               | \$69,928                   | FY08        |
| FY09        | \$5,951                   | \$3,897                    | 127,284                  | 6.25%               | \$62,319                   | FY09        |
| FY10        | \$5,462                   | \$3,565                    | 127,689                  | 6.35%               | \$56,165                   | FY10        |
| <b>FY11</b> | <b>\$5,452</b>            | <b>\$3,599</b>             | <b>126,244</b>           | <b>6.53%</b>        | <b>\$55,096</b>            | <b>FY11</b> |
| <b>FY12</b> | <b>\$5,512</b>            | <b>\$3,649</b>             | <b>125,887</b>           | <b>6.61%</b>        | <b>\$55,206</b>            | <b>FY12</b> |
| <b>FY13</b> | <b>\$5,637</b>            | <b>\$3,757</b>             | <b>125,050</b>           | <b>6.67%</b>        | <b>\$56,318</b>            | <b>FY13</b> |

**PERCENT CHANGE YEAR AGO**

|             | <b>Slot Win</b> | <b>Win per Slot</b> | <b>Average Number of</b> | <b>Average Slot</b> | <b>Coin-In per Slot</b> |             |
|-------------|-----------------|---------------------|--------------------------|---------------------|-------------------------|-------------|
|             |                 |                     | <b>Slot Machines</b>     | <b>Win Percent</b>  |                         |             |
|             |                 |                     |                          |                     |                         |             |
| FY91        | 14.1%           | -1.7%               | 16.1%                    | -0.02%              | -1.4%                   | FY91        |
| FY92        | 8.3%            | 5.4%                | 2.8%                     | -0.06%              | 6.6%                    | FY92        |
| FY93        | 8.6%            | 9.5%                | -0.9%                    | -0.05%              | 10.6%                   | FY93        |
| FY94        | 9.2%            | 0.1%                | 9.1%                     | -0.04%              | 0.9%                    | FY94        |
| FY95        | 8.4%            | -2.9%               | 11.6%                    | 0.02%               | -3.2%                   | FY95        |
| FY96        | 4.9%            | 1.5%                | 3.4%                     | -0.01%              | 1.8%                    | FY96        |
| FY97        | 3.7%            | -1.6%               | 5.4%                     | 0.01%               | -1.8%                   | FY97        |
| FY98        | 6.0%            | 0.9%                | 5.1%                     | 0.11%               | -1.4%                   | FY98        |
| FY99        | 9.4%            | 7.4%                | 1.8%                     | 0.12%               | 5.1%                    | FY99        |
| FY00        | 11.2%           | 5.5%                | 5.4%                     | 0.12%               | 3.1%                    | FY00        |
| FY01        | 4.1%            | 1.7%                | 2.4%                     | 0.07%               | 0.3%                    | FY01        |
| FY02        | 0.0%            | -0.5%               | 0.5%                     | 0.05%               | -1.5%                   | FY02        |
| FY03        | 1.9%            | 3.5%                | -1.6%                    | 0.00%               | 3.6%                    | FY03        |
| FY04        | 8.4%            | 9.9%                | -1.3%                    | 0.26%               | 4.9%                    | FY04        |
| FY05        | 11.1%           | 13.5%               | -2.2%                    | 0.22%               | 9.4%                    | FY05        |
| FY06        | 10.7%           | 10.2%               | 0.4%                     | 0.14%               | 7.6%                    | FY06        |
| FY07        | 3.6%            | 3.5%                | 0.2%                     | 0.13%               | 1.3%                    | FY07        |
| FY08        | -1.5%           | 1.4%                | -2.8%                    | 0.04%               | 0.7%                    | FY08        |
| FY09        | -11.0%          | -10.8%              | -0.2%                    | 0.01%               | -10.9%                  | FY09        |
| FY10        | -8.2%           | -8.5%               | 0.3%                     | 0.09%               | -9.9%                   | FY10        |
| <b>FY11</b> | <b>-0.2%</b>    | <b>0.9%</b>         | <b>-1.1%</b>             | <b>0.18%</b>        | <b>-1.9%</b>            | <b>FY11</b> |
| <b>FY12</b> | <b>1.1%</b>     | <b>1.4%</b>         | <b>-0.3%</b>             | <b>0.08%</b>        | <b>0.2%</b>             | <b>FY12</b> |
| <b>FY13</b> | <b>2.3%</b>     | <b>2.9%</b>         | <b>-0.7%</b>             | <b>0.06%</b>        | <b>2.0%</b>             | <b>FY13</b> |

## TABLE 2-Q: CLARK COUNTY

### SLOT MARKET STATISTICS - CLARK COUNTY

Historical: 2007:3rd Quarter - 2010:3rd Quarter and Forecast: 2010:4th Quarter - 2013:2nd Quarter

Statistics are based on Quarterly Business Activity Period (Example: 2008Q3 = June 2008, July 2008, and August 2008)

|             | Slot Win<br>(Millions of \$'s) | Win per Slot<br>(Average per Month) | Average Number of<br>Slot Machines<br>(FY Average) | Average Slot<br>Win Percent<br>(FY Average) | Coin-In per Slot<br>(Average per Month) |        |
|-------------|--------------------------------|-------------------------------------|----------------------------------------------------|---------------------------------------------|-----------------------------------------|--------|
| FY08 2007Q3 | \$1,646                        | \$4,276                             | 128,319                                            | 6.08%                                       | \$70,363                                | 2007Q3 |
| FY08 2007Q4 | \$1,749                        | \$4,579                             | 127,329                                            | 6.45%                                       | \$70,968                                | 2007Q4 |
| FY08 2008Q1 | \$1,635                        | \$4,247                             | 128,358                                            | 6.19%                                       | \$68,573                                | 2008Q1 |
| FY08 2008Q2 | \$1,659                        | \$4,378                             | 126,336                                            | 6.27%                                       | \$69,808                                | 2008Q2 |
| FY09 2008Q3 | \$1,541                        | \$4,092                             | 125,507                                            | 6.18%                                       | \$66,249                                | 2008Q3 |
| FY09 2008Q4 | \$1,507                        | \$3,955                             | 127,038                                            | 6.45%                                       | \$61,350                                | 2008Q4 |
| FY09 2009Q1 | \$1,424                        | \$3,700                             | 128,276                                            | 6.16%                                       | \$60,067                                | 2009Q1 |
| FY09 2009Q2 | \$1,479                        | \$3,842                             | 128,316                                            | 6.24%                                       | \$61,610                                | 2009Q2 |
| FY10 2009Q3 | \$1,357                        | \$3,547                             | 127,494                                            | 6.37%                                       | \$55,646                                | 2009Q3 |
| FY10 2009Q4 | \$1,359                        | \$3,566                             | 127,027                                            | 6.33%                                       | \$56,304                                | 2009Q4 |
| FY10 2010Q1 | \$1,317                        | \$3,411                             | 128,763                                            | 6.17%                                       | \$55,240                                | 2010Q1 |
| FY10 2010Q2 | \$1,429                        | \$3,737                             | 127,472                                            | 6.50%                                       | \$57,470                                | 2010Q2 |
| FY11 2010Q3 | \$1,333                        | \$3,521                             | 126,164                                            | 6.55%                                       | \$53,755                                | 2010Q3 |
| FY11 2010Q4 | \$1,368                        | \$3,628                             | 125,723                                            | 6.57%                                       | \$55,190                                | 2010Q4 |
| FY11 2011Q1 | \$1,314                        | \$3,461                             | 126,578                                            | 6.35%                                       | \$54,464                                | 2011Q1 |
| FY11 2011Q2 | \$1,436                        | \$3,785                             | 126,511                                            | 6.64%                                       | \$56,973                                | 2011Q2 |
| FY12 2011Q3 | \$1,346                        | \$3,553                             | 126,261                                            | 6.65%                                       | \$53,424                                | 2011Q3 |
| FY12 2011Q4 | \$1,386                        | \$3,665                             | 126,012                                            | 6.65%                                       | \$55,080                                | 2011Q4 |
| FY12 2012Q1 | \$1,328                        | \$3,520                             | 125,763                                            | 6.42%                                       | \$54,794                                | 2012Q1 |
| FY12 2012Q2 | \$1,453                        | \$3,859                             | 125,514                                            | 6.71%                                       | \$57,523                                | 2012Q2 |
| FY13 2012Q3 | \$1,376                        | \$3,659                             | 125,328                                            | 6.71%                                       | \$54,529                                | 2012Q3 |
| FY13 2012Q4 | \$1,416                        | \$3,773                             | 125,142                                            | 6.71%                                       | \$56,190                                | 2012Q4 |
| FY13 2013Q1 | \$1,359                        | \$3,625                             | 124,957                                            | 6.48%                                       | \$55,909                                | 2013Q1 |
| FY13 2013Q2 | \$1,486                        | \$3,970                             | 124,771                                            | 6.77%                                       | \$58,644                                | 2013Q2 |

### PERCENT CHANGE YEAR AGO

|             | Slot Win | Win per Slot | Average Number of<br>Slot Machines | Average Slot<br>Win Percent | Coin-In per Slot |        |
|-------------|----------|--------------|------------------------------------|-----------------------------|------------------|--------|
| FY08 2007Q3 | -0.6%    | 2.6%         | -3.1%                              | -0.13%                      | 4.9%             | 2007Q3 |
| FY08 2007Q4 | 3.0%     | 6.4%         | -3.2%                              | 0.24%                       | 2.5%             | 2007Q4 |
| FY08 2008Q1 | 0.2%     | 2.5%         | -2.3%                              | 0.15%                       | 0.0%             | 2008Q1 |
| FY08 2008Q2 | -7.9%    | -5.4%        | -2.6%                              | -0.09%                      | -4.1%            | 2008Q2 |
| FY09 2008Q3 | -6.4%    | -4.3%        | -2.2%                              | 0.10%                       | -5.8%            | 2008Q3 |
| FY09 2008Q4 | -13.8%   | -13.6%       | -0.2%                              | -0.01%                      | -13.6%           | 2008Q4 |
| FY09 2009Q1 | -12.9%   | -12.9%       | -0.1%                              | -0.03%                      | -12.4%           | 2009Q1 |
| FY09 2009Q2 | -10.9%   | -12.2%       | 1.6%                               | -0.04%                      | -11.7%           | 2009Q2 |
| FY10 2009Q3 | -11.9%   | -13.3%       | 1.6%                               | 0.20%                       | -16.0%           | 2009Q3 |
| FY10 2009Q4 | -9.8%    | -9.8%        | 0.0%                               | -0.11%                      | -8.2%            | 2009Q4 |
| FY10 2010Q1 | -7.5%    | -7.8%        | 0.4%                               | 0.01%                       | -8.0%            | 2010Q1 |
| FY10 2010Q2 | -3.4%    | -2.7%        | -0.7%                              | 0.27%                       | -6.7%            | 2010Q2 |
| FY11 2010Q3 | -1.8%    | -0.7%        | -1.0%                              | 0.18%                       | -3.4%            | 2010Q3 |
| FY11 2010Q4 | 0.7%     | 1.7%         | -1.0%                              | 0.24%                       | -2.0%            | 2010Q4 |
| FY11 2011Q1 | -0.3%    | 1.5%         | -1.7%                              | 0.18%                       | -1.4%            | 2011Q1 |
| FY11 2011Q2 | 0.5%     | 1.3%         | -0.8%                              | 0.14%                       | -0.9%            | 2011Q2 |
| FY12 2011Q3 | 1.0%     | 0.9%         | 0.1%                               | 0.10%                       | -0.6%            | 2011Q3 |
| FY12 2011Q4 | 1.2%     | 1.0%         | 0.2%                               | 0.08%                       | -0.2%            | 2011Q4 |
| FY12 2012Q1 | 1.1%     | 1.7%         | -0.6%                              | 0.07%                       | 0.6%             | 2012Q1 |
| FY12 2012Q2 | 1.2%     | 2.0%         | -0.8%                              | 0.07%                       | 1.0%             | 2012Q2 |
| FY13 2012Q3 | 2.2%     | 3.0%         | -0.7%                              | 0.06%                       | 2.1%             | 2012Q3 |
| FY13 2012Q4 | 2.2%     | 2.9%         | -0.7%                              | 0.06%                       | 2.0%             | 2012Q4 |
| FY13 2013Q1 | 2.3%     | 3.0%         | -0.6%                              | 0.06%                       | 2.0%             | 2013Q1 |
| FY13 2013Q2 | 2.3%     | 2.9%         | -0.6%                              | 0.06%                       | 1.9%             | 2013Q2 |

**TABLE 3-FY: CLARK COUNTY****GAMES MARKET STATISTICS - CLARK COUNTY**

Historical: FY1991 - FY2010 and Forecast: FY2011 - FY2013

Statistics are based on Fiscal Year Activity Period: June 30 - May 31

|             | <b>Game Win</b><br>(Millions of \$'s) | <b>Win per Game</b><br>(Average per Month) | <b>Average Number<br/>of Games</b><br>(FY Average) | <b>Average Game<br/>Win Percent</b><br>(FY Average) | <b>Drop per Game</b><br>(Average per Month) |             |
|-------------|---------------------------------------|--------------------------------------------|----------------------------------------------------|-----------------------------------------------------|---------------------------------------------|-------------|
| FY91        | \$1,796                               | \$42,993                                   | 3,481                                              | 14.08%                                              | \$305,289                                   | FY91        |
| FY92        | \$1,679                               | \$40,877                                   | 3,423                                              | 14.03%                                              | \$291,243                                   | FY92        |
| FY93        | \$1,715                               | \$43,423                                   | 3,292                                              | 13.82%                                              | \$314,028                                   | FY93        |
| FY94        | \$2,011                               | \$47,923                                   | 3,486                                              | 14.24%                                              | \$337,291                                   | FY94        |
| FY95        | \$2,191                               | \$48,176                                   | 3,788                                              | 14.05%                                              | \$344,159                                   | FY95        |
| FY96        | \$2,375                               | \$51,244                                   | 3,863                                              | 13.66%                                              | \$375,169                                   | FY96        |
| FY97        | \$2,330                               | \$47,401                                   | 4,092                                              | 13.95%                                              | \$341,081                                   | FY97        |
| FY98        | \$2,395                               | \$47,637                                   | 4,189                                              | 13.73%                                              | \$347,953                                   | FY98        |
| FY99        | \$2,508                               | \$49,073                                   | 4,256                                              | 13.99%                                              | \$350,705                                   | FY99        |
| FY00        | \$2,894                               | \$52,278                                   | 4,609                                              | 14.07%                                              | \$371,878                                   | FY00        |
| FY01        | \$2,913                               | \$51,371                                   | 4,723                                              | 14.05%                                              | \$365,349                                   | FY01        |
| FY02        | \$2,704                               | \$48,283                                   | 4,666                                              | 14.64%                                              | \$329,952                                   | FY02        |
| FY03        | \$2,742                               | \$49,208                                   | 4,643                                              | 15.29%                                              | \$322,193                                   | FY03        |
| FY04        | \$2,917                               | \$51,963                                   | 4,678                                              | 14.52%                                              | \$359,375                                   | FY04        |
| FY05        | \$3,125                               | \$54,073                                   | 4,811                                              | 13.15%                                              | \$412,555                                   | FY05        |
| FY06        | \$3,703                               | \$59,835                                   | 5,153                                              | 13.39%                                              | \$447,979                                   | FY06        |
| FY07        | \$3,923                               | \$62,512                                   | 5,234                                              | 13.34%                                              | \$467,476                                   | FY07        |
| FY08        | \$3,885                               | \$62,339                                   | 5,193                                              | 13.46%                                              | \$464,479                                   | FY08        |
| FY09        | \$3,280                               | \$52,349                                   | 5,223                                              | 12.34%                                              | \$424,915                                   | FY09        |
| FY10        | \$3,391                               | \$54,366                                   | 5,199                                              | 12.12%                                              | \$448,243                                   | FY10        |
| <b>FY11</b> | <b>\$3,518</b>                        | <b>\$55,882</b>                            | <b>5,244</b>                                       | <b>11.38%</b>                                       | <b>\$489,989</b>                            | <b>FY11</b> |
| <b>FY12</b> | <b>\$3,725</b>                        | <b>\$59,010</b>                            | <b>5,261</b>                                       | <b>11.68%</b>                                       | <b>\$504,077</b>                            | <b>FY12</b> |
| <b>FY13</b> | <b>\$3,890</b>                        | <b>\$61,666</b>                            | <b>5,257</b>                                       | <b>11.79%</b>                                       | <b>\$521,428</b>                            | <b>FY13</b> |

**PERCENT CHANGE YEAR AGO**

|             | <b>Game Win</b> | <b>Win per Game</b> | <b>Average Number<br/>of Games</b> | <b>Average Game<br/>Win Percent</b> | <b>Drop per Game</b> |             |
|-------------|-----------------|---------------------|------------------------------------|-------------------------------------|----------------------|-------------|
| FY92        | -6.5%           | -4.9%               | -1.7%                              | -0.05%                              | -4.6%                | FY92        |
| FY93        | 2.1%            | 6.2%                | -3.8%                              | -0.22%                              | 7.8%                 | FY93        |
| FY94        | 17.3%           | 10.4%               | 5.9%                               | 0.42%                               | 7.4%                 | FY94        |
| FY95        | 8.9%            | 0.5%                | 8.7%                               | -0.19%                              | 2.0%                 | FY95        |
| FY96        | 8.4%            | 6.4%                | 2.0%                               | -0.39%                              | 9.0%                 | FY96        |
| FY97        | -1.9%           | -7.5%               | 5.9%                               | 0.29%                               | -9.1%                | FY97        |
| FY98        | 2.8%            | 0.5%                | 2.4%                               | -0.21%                              | 2.0%                 | FY98        |
| FY99        | 4.7%            | 3.0%                | 1.6%                               | 0.25%                               | 0.8%                 | FY99        |
| FY00        | 15.4%           | 6.5%                | 8.3%                               | 0.08%                               | 6.0%                 | FY00        |
| FY01        | 0.6%            | -1.7%               | 2.5%                               | -0.02%                              | -1.8%                | FY01        |
| FY02        | -7.2%           | -6.0%               | -1.2%                              | 0.59%                               | -9.7%                | FY02        |
| FY03        | 1.4%            | 1.9%                | -0.5%                              | 0.65%                               | -2.4%                | FY03        |
| FY04        | 6.4%            | 5.6%                | 0.7%                               | -0.77%                              | 11.5%                | FY04        |
| FY05        | 7.1%            | 4.1%                | 2.9%                               | -1.37%                              | 14.8%                | FY05        |
| FY06        | 18.5%           | 10.7%               | 7.1%                               | 0.24%                               | 8.6%                 | FY06        |
| FY07        | 6.0%            | 4.5%                | 1.6%                               | -0.05%                              | 4.4%                 | FY07        |
| FY08        | -1.0%           | -0.3%               | -0.8%                              | 0.12%                               | -0.6%                | FY08        |
| FY09        | -15.6%          | -16.0%              | 0.6%                               | -1.12%                              | -8.5%                | FY09        |
| FY10        | 3.4%            | 3.9%                | -0.5%                              | -0.22%                              | 5.5%                 | FY10        |
| <b>FY11</b> | <b>3.7%</b>     | <b>2.8%</b>         | <b>0.9%</b>                        | <b>-0.74%</b>                       | <b>9.3%</b>          | <b>FY11</b> |
| <b>FY12</b> | <b>5.9%</b>     | <b>5.6%</b>         | <b>0.3%</b>                        | <b>0.30%</b>                        | <b>2.9%</b>          | <b>FY12</b> |
| <b>FY13</b> | <b>4.4%</b>     | <b>4.5%</b>         | <b>-0.1%</b>                       | <b>0.11%</b>                        | <b>3.4%</b>          | <b>FY13</b> |

**TABLE 3-Q: CLARK COUNTY****GAME MARKET STATISTICS - CLARK COUNTY**

Historical: 2007:3rd Quarter - 2010:3rd Quarter and Forecast: 2010:4th Quarter - 2013:2nd Quarter

Statistics are based on Quarterly Business Activity Period (Example: 2008Q3 = June 2008, July 2008, and August 2008)

|             | <b>Game Win</b><br>(Millions of \$'s) | <b>Win per Game</b><br>(Average per Month) | <b>Average Number of Games</b><br>(FY Average) | <b>Average Game Win Percent</b><br>(FY Average) | <b>Drop per Game</b><br>(Average per Month) |        |
|-------------|---------------------------------------|--------------------------------------------|------------------------------------------------|-------------------------------------------------|---------------------------------------------|--------|
| FY08 2007Q3 | \$946                                 | \$60,355                                   | 5,227                                          | 14.45%                                          | \$417,717                                   | 2007Q3 |
| FY08 2007Q4 | \$960                                 | \$62,245                                   | 5,142                                          | 13.56%                                          | \$459,104                                   | 2007Q4 |
| FY08 2008Q1 | \$1,105                               | \$70,873                                   | 5,199                                          | 12.87%                                          | \$550,586                                   | 2008Q1 |
| FY08 2008Q2 | \$873                                 | \$55,883                                   | 5,205                                          | 12.98%                                          | \$430,508                                   | 2008Q2 |
| FY09 2008Q3 | \$844                                 | \$54,258                                   | 5,185                                          | 12.69%                                          | \$427,732                                   | 2008Q3 |
| FY09 2008Q4 | \$806                                 | \$51,676                                   | 5,202                                          | 12.80%                                          | \$403,767                                   | 2008Q4 |
| FY09 2009Q1 | \$840                                 | \$53,462                                   | 5,238                                          | 11.57%                                          | \$462,148                                   | 2009Q1 |
| FY09 2009Q2 | \$790                                 | \$50,000                                   | 5,266                                          | 12.31%                                          | \$406,013                                   | 2009Q2 |
| FY10 2009Q3 | \$769                                 | \$49,140                                   | 5,215                                          | 12.67%                                          | \$387,803                                   | 2009Q3 |
| FY10 2009Q4 | \$839                                 | \$54,795                                   | 5,106                                          | 12.18%                                          | \$449,927                                   | 2009Q4 |
| FY10 2010Q1 | \$1,028                               | \$65,539                                   | 5,228                                          | 12.62%                                          | \$519,370                                   | 2010Q1 |
| FY10 2010Q2 | \$755                                 | \$47,991                                   | 5,246                                          | 11.01%                                          | \$435,871                                   | 2010Q2 |
| FY11 2010Q3 | \$807                                 | \$51,469                                   | 5,226                                          | 10.69%                                          | \$481,263                                   | 2010Q3 |
| FY11 2010Q4 | \$859                                 | \$54,952                                   | 5,210                                          | 11.38%                                          | \$482,939                                   | 2010Q4 |
| FY11 2011Q1 | \$1,049                               | \$66,393                                   | 5,269                                          | 12.22%                                          | \$543,363                                   | 2011Q1 |
| FY11 2011Q2 | \$802                                 | \$50,715                                   | 5,273                                          | 11.21%                                          | \$452,390                                   | 2011Q2 |
| FY12 2011Q3 | \$898                                 | \$56,854                                   | 5,267                                          | 11.69%                                          | \$486,163                                   | 2011Q3 |
| FY12 2011Q4 | \$893                                 | \$56,562                                   | 5,262                                          | 11.48%                                          | \$492,764                                   | 2011Q4 |
| FY12 2012Q1 | \$1,113                               | \$70,598                                   | 5,257                                          | 12.28%                                          | \$574,958                                   | 2012Q1 |
| FY12 2012Q2 | \$820                                 | \$52,024                                   | 5,257                                          | 11.25%                                          | \$462,422                                   | 2012Q2 |
| FY13 2012Q3 | \$931                                 | \$59,024                                   | 5,257                                          | 11.77%                                          | \$501,286                                   | 2012Q3 |
| FY13 2012Q4 | \$924                                 | \$58,567                                   | 5,257                                          | 11.60%                                          | \$504,952                                   | 2012Q4 |
| FY13 2013Q1 | \$1,180                               | \$74,823                                   | 5,257                                          | 12.44%                                          | \$601,525                                   | 2013Q1 |
| FY13 2013Q2 | \$856                                 | \$54,249                                   | 5,257                                          | 11.35%                                          | \$477,948                                   | 2013Q2 |

**PERCENT CHANGE YEAR AGO**

|             | <b>Game Win</b> | <b>Win per Game</b> | <b>Average Number of Games</b> | <b>Average Game Win Percent</b> | <b>Drop per Game</b> |        |
|-------------|-----------------|---------------------|--------------------------------|---------------------------------|----------------------|--------|
| FY08 2007Q3 | 12.8%           | 14.4%               | -1.4%                          | 1.58%                           | 1.9%                 | 2007Q3 |
| FY08 2007Q4 | -2.9%           | -1.7%               | -1.2%                          | 0.13%                           | -2.6%                | 2007Q4 |
| FY08 2008Q1 | -3.6%           | -3.6%               | 0.0%                           | -0.89%                          | 3.1%                 | 2008Q1 |
| FY08 2008Q2 | -8.0%           | -7.6%               | -0.4%                          | -0.33%                          | -5.3%                | 2008Q2 |
| FY09 2008Q3 | -10.8%          | -10.1%              | -0.8%                          | -1.76%                          | 2.4%                 | 2008Q3 |
| FY09 2008Q4 | -16.0%          | -17.0%              | 1.2%                           | -0.76%                          | -12.1%               | 2008Q4 |
| FY09 2009Q1 | -24.0%          | -24.6%              | 0.8%                           | -1.30%                          | -16.1%               | 2009Q1 |
| FY09 2009Q2 | -9.5%           | -10.5%              | 1.2%                           | -0.67%                          | -5.7%                | 2009Q2 |
| FY10 2009Q3 | -8.9%           | -9.4%               | 0.6%                           | -0.01%                          | -9.3%                | 2009Q3 |
| FY10 2009Q4 | 4.1%            | 6.0%                | -1.8%                          | -0.62%                          | 11.4%                | 2009Q4 |
| FY10 2010Q1 | 22.4%           | 22.6%               | -0.2%                          | 1.05%                           | 12.4%                | 2010Q1 |
| FY10 2010Q2 | -4.4%           | -4.0%               | -0.4%                          | -1.30%                          | 7.4%                 | 2010Q2 |
| FY11 2010Q3 | 5.0%            | 4.7%                | 0.2%                           | -1.98%                          | 24.1%                | 2010Q3 |
| FY11 2010Q4 | 2.3%            | 0.3%                | 2.0%                           | -0.80%                          | 7.3%                 | 2010Q4 |
| FY11 2011Q1 | 2.1%            | 1.3%                | 0.8%                           | -0.40%                          | 4.6%                 | 2011Q1 |
| FY11 2011Q2 | 6.2%            | 5.7%                | 0.5%                           | 0.20%                           | 3.8%                 | 2011Q2 |
| FY12 2011Q3 | 11.3%           | 10.5%               | 0.8%                           | 1.00%                           | 1.0%                 | 2011Q3 |
| FY12 2011Q4 | 4.0%            | 2.9%                | 1.0%                           | 0.10%                           | 2.0%                 | 2011Q4 |
| FY12 2012Q1 | 6.1%            | 6.3%                | -0.2%                          | 0.06%                           | 5.8%                 | 2012Q1 |
| FY12 2012Q2 | 2.3%            | 2.6%                | -0.3%                          | 0.04%                           | 2.2%                 | 2012Q2 |
| FY13 2012Q3 | 3.6%            | 3.8%                | -0.2%                          | 0.08%                           | 3.1%                 | 2012Q3 |
| FY13 2012Q4 | 3.4%            | 3.5%                | -0.1%                          | 0.12%                           | 2.5%                 | 2012Q4 |
| FY13 2013Q1 | 6.0%            | 6.0%                | 0.0%                           | 0.16%                           | 4.6%                 | 2013Q1 |
| FY13 2013Q2 | 4.3%            | 4.3%                | 0.0%                           | 0.10%                           | 3.4%                 | 2013Q2 |

**TABLE 2-FY: WASHOE COUNTY****SLOT MARKET STATISTICS - WASHOE COUNTY**

Historical: FY1991 - FY2010 and Forecast: FY2011 - FY2013

Statistics are based on Fiscal Year Activity Period: June 30 - May 31

|             | <b>Slot Win</b><br>(Millions of \$'s) | <b>Win per Slot</b><br>(Average per Month) | <b>Average Number of<br/>Slot Machines</b><br>(FY Average) | <b>Average Slot<br/>Win Percent</b><br>(FY Average) | <b>Coin-In per Slot</b><br>(Average per Month) |             |
|-------------|---------------------------------------|--------------------------------------------|------------------------------------------------------------|-----------------------------------------------------|------------------------------------------------|-------------|
| FY91        | \$554                                 | \$1,821                                    | 25,358                                                     | 5.40%                                               | \$33,692                                       | FY91        |
| FY92        | \$601                                 | \$1,972                                    | 25,383                                                     | 5.32%                                               | \$36,967                                       | FY92        |
| FY93        | \$625                                 | \$1,999                                    | 26,074                                                     | 5.16%                                               | \$38,538                                       | FY93        |
| FY94        | \$647                                 | \$1,988                                    | 27,132                                                     | 4.99%                                               | \$39,781                                       | FY94        |
| FY95        | \$650                                 | \$1,964                                    | 27,594                                                     | 4.91%                                               | \$39,936                                       | FY95        |
| FY96        | \$707                                 | \$2,013                                    | 29,283                                                     | 4.84%                                               | \$41,421                                       | FY96        |
| FY97        | \$703                                 | \$1,976                                    | 29,643                                                     | 4.77%                                               | \$41,312                                       | FY97        |
| FY98        | \$730                                 | \$2,086                                    | 29,136                                                     | 4.83%                                               | \$43,049                                       | FY98        |
| FY99        | \$762                                 | \$2,222                                    | 28,534                                                     | 4.84%                                               | \$45,864                                       | FY99        |
| FY00        | \$823                                 | \$2,360                                    | 29,081                                                     | 4.94%                                               | \$47,719                                       | FY00        |
| FY01        | \$832                                 | \$2,459                                    | 28,160                                                     | 4.93%                                               | \$49,765                                       | FY01        |
| FY02        | \$789                                 | \$2,395                                    | 27,426                                                     | 4.95%                                               | \$48,268                                       | FY02        |
| FY03        | \$772                                 | \$2,417                                    | 26,633                                                     | 4.98%                                               | \$48,476                                       | FY03        |
| FY04        | \$768                                 | \$2,525                                    | 25,349                                                     | 5.08%                                               | \$49,664                                       | FY04        |
| FY05        | \$780                                 | \$2,701                                    | 24,055                                                     | 5.10%                                               | \$52,832                                       | FY05        |
| FY06        | \$829                                 | \$2,985                                    | 23,138                                                     | 5.08%                                               | \$58,670                                       | FY06        |
| FY07        | \$836                                 | \$3,138                                    | 22,186                                                     | 5.10%                                               | \$61,522                                       | FY07        |
| FY08        | \$796                                 | \$3,022                                    | 21,938                                                     | 5.15%                                               | \$58,577                                       | FY08        |
| FY09        | \$693                                 | \$2,815                                    | 20,468                                                     | 5.05%                                               | \$55,689                                       | FY09        |
| FY10        | \$625                                 | \$2,740                                    | 18,997                                                     | 4.89%                                               | \$55,931                                       | FY10        |
| <b>FY11</b> | <b>\$599</b>                          | <b>\$2,722</b>                             | <b>18,344</b>                                              | <b>4.84%</b>                                        | <b>\$56,234</b>                                | <b>FY11</b> |
| <b>FY12</b> | <b>\$590</b>                          | <b>\$2,735</b>                             | <b>17,988</b>                                              | <b>4.82%</b>                                        | <b>\$56,742</b>                                | <b>FY12</b> |
| <b>FY13</b> | <b>\$590</b>                          | <b>\$2,772</b>                             | <b>17,734</b>                                              | <b>4.83%</b>                                        | <b>\$57,312</b>                                | <b>FY13</b> |

**PERCENT CHANGE YEAR AGO**

|             | <b>Slot Win</b> | <b>Win per Slot</b> | <b>Average Number of<br/>Slot Machines</b> | <b>Average Slot<br/>Win Percent</b> | <b>Coin-In per Slot</b> |             |
|-------------|-----------------|---------------------|--------------------------------------------|-------------------------------------|-------------------------|-------------|
| FY91        | 7.4%            | 6.8%                | 0.7%                                       | -0.18%                              | 10.4%                   | FY91        |
| FY92        | 8.4%            | 8.3%                | 0.1%                                       | -0.07%                              | 9.7%                    | FY92        |
| FY93        | 4.0%            | 1.4%                | 2.7%                                       | -0.16%                              | 4.2%                    | FY93        |
| FY94        | 3.6%            | -0.5%               | 4.1%                                       | -0.17%                              | 3.2%                    | FY94        |
| FY95        | 0.4%            | -1.2%               | 1.7%                                       | -0.08%                              | 0.4%                    | FY95        |
| FY96        | 8.8%            | 2.5%                | 6.1%                                       | -0.06%                              | 3.7%                    | FY96        |
| FY97        | -0.6%           | -1.8%               | 1.2%                                       | -0.07%                              | -0.3%                   | FY97        |
| FY98        | 3.8%            | 5.6%                | -1.7%                                      | 0.06%                               | 4.2%                    | FY98        |
| FY99        | 4.3%            | 6.5%                | -2.1%                                      | 0.00%                               | 6.5%                    | FY99        |
| FY00        | 8.1%            | 6.2%                | 1.9%                                       | 0.10%                               | 4.0%                    | FY00        |
| FY01        | 1.0%            | 4.2%                | -3.2%                                      | -0.01%                              | 4.3%                    | FY01        |
| FY02        | -5.1%           | -2.6%               | -2.6%                                      | 0.02%                               | -3.0%                   | FY02        |
| FY03        | -2.2%           | 0.9%                | -2.9%                                      | 0.03%                               | 0.4%                    | FY03        |
| FY04        | -0.5%           | 4.5%                | -4.8%                                      | 0.10%                               | 2.5%                    | FY04        |
| FY05        | 1.5%            | 7.0%                | -5.1%                                      | 0.03%                               | 6.4%                    | FY05        |
| FY06        | 6.3%            | 10.5%               | -3.8%                                      | -0.02%                              | 11.1%                   | FY06        |
| FY07        | 0.8%            | 5.1%                | -4.1%                                      | 0.01%                               | 4.9%                    | FY07        |
| FY08        | -4.7%           | -3.7%               | -1.1%                                      | 0.06%                               | -4.8%                   | FY08        |
| FY09        | -13.0%          | -6.9%               | -6.7%                                      | -0.11%                              | -4.9%                   | FY09        |
| FY10        | -9.8%           | -2.7%               | -7.2%                                      | -0.15%                              | 0.4%                    | FY10        |
| <b>FY11</b> | <b>-4.1%</b>    | <b>-0.7%</b>        | <b>-3.4%</b>                               | <b>-0.06%</b>                       | <b>0.5%</b>             | <b>FY11</b> |
| <b>FY12</b> | <b>-1.5%</b>    | <b>0.5%</b>         | <b>-1.9%</b>                               | <b>-0.02%</b>                       | <b>0.9%</b>             | <b>FY12</b> |
| <b>FY13</b> | <b>-0.1%</b>    | <b>1.4%</b>         | <b>-1.4%</b>                               | <b>0.02%</b>                        | <b>1.0%</b>             | <b>FY13</b> |

## TABLE 2-Q: WASHOE COUNTY

### SLOT MARKET STATISTICS - WASHOE COUNTY

Historical: 2007:3rd Quarter - 2010:3rd Quarter and Forecast: 2010:4th Quarter - 2013:2nd Quarter

Statistics are based on Quarterly Business Activity Period (Example: 2008Q3 = June 2008, July 2008, and August 2008)

|             | Slot Win<br>(Millions of \$'s) | Win per Slot<br>(Average per Month) | Average Number of<br>Slot Machines<br>(FY Average) | Average Slot<br>Win Percent<br>(FY Average) | Coin-In per Slot<br>(Average per Month) |        |
|-------------|--------------------------------|-------------------------------------|----------------------------------------------------|---------------------------------------------|-----------------------------------------|--------|
| FY08 2007Q3 | \$223                          | \$3,345                             | 22,270                                             | 5.22%                                       | \$64,107                                | 2007Q3 |
| FY08 2007Q4 | \$205                          | \$3,080                             | 22,229                                             | 5.21%                                       | \$59,120                                | 2007Q4 |
| FY08 2008Q1 | \$170                          | \$2,622                             | 21,633                                             | 4.96%                                       | \$52,904                                | 2008Q1 |
| FY08 2008Q2 | \$197                          | \$3,041                             | 21,618                                             | 5.23%                                       | \$58,179                                | 2008Q2 |
| FY09 2008Q3 | \$205                          | \$3,214                             | 21,247                                             | 5.28%                                       | \$60,852                                | 2008Q3 |
| FY09 2008Q4 | \$175                          | \$2,778                             | 21,045                                             | 5.17%                                       | \$53,786                                | 2008Q4 |
| FY09 2009Q1 | \$145                          | \$2,416                             | 20,034                                             | 4.79%                                       | \$50,423                                | 2009Q1 |
| FY09 2009Q2 | \$167                          | \$2,851                             | 19,546                                             | 4.94%                                       | \$57,694                                | 2009Q2 |
| FY10 2009Q3 | \$174                          | \$3,016                             | 19,205                                             | 5.04%                                       | \$59,870                                | 2009Q3 |
| FY10 2009Q4 | \$158                          | \$2,762                             | 19,126                                             | 5.00%                                       | \$55,189                                | 2009Q4 |
| FY10 2010Q1 | \$134                          | \$2,365                             | 18,944                                             | 4.71%                                       | \$50,238                                | 2010Q1 |
| FY10 2010Q2 | \$158                          | \$2,818                             | 18,714                                             | 4.82%                                       | \$58,429                                | 2010Q2 |
| FY11 2010Q3 | \$165                          | \$2,949                             | 18,617                                             | 4.94%                                       | \$59,738                                | 2010Q3 |
| FY11 2010Q4 | \$152                          | \$2,751                             | 18,398                                             | 4.94%                                       | \$55,636                                | 2010Q4 |
| FY11 2011Q1 | \$129                          | \$2,365                             | 18,214                                             | 4.67%                                       | \$50,686                                | 2011Q1 |
| FY11 2011Q2 | \$154                          | \$2,822                             | 18,149                                             | 4.79%                                       | \$58,878                                | 2011Q2 |
| FY12 2011Q3 | \$160                          | \$2,953                             | 18,084                                             | 4.91%                                       | \$60,188                                | 2011Q3 |
| FY12 2011Q4 | \$149                          | \$2,762                             | 18,020                                             | 4.92%                                       | \$56,087                                | 2011Q4 |
| FY12 2012Q1 | \$129                          | \$2,387                             | 17,956                                             | 4.66%                                       | \$51,251                                | 2012Q1 |
| FY12 2012Q2 | \$152                          | \$2,838                             | 17,892                                             | 4.77%                                       | \$59,444                                | 2012Q2 |
| FY13 2012Q3 | \$159                          | \$2,975                             | 17,829                                             | 4.90%                                       | \$60,756                                | 2012Q3 |
| FY13 2012Q4 | \$149                          | \$2,790                             | 17,765                                             | 4.92%                                       | \$56,655                                | 2012Q4 |
| FY13 2013Q1 | \$129                          | \$2,434                             | 17,702                                             | 4.70%                                       | \$51,821                                | 2013Q1 |
| FY13 2013Q2 | \$153                          | \$2,889                             | 17,639                                             | 4.81%                                       | \$60,015                                | 2013Q2 |

### PERCENT CHANGE YEAR AGO

|             | Slot Win | Win per Slot | Average Number of<br>Slot Machines | Average Slot<br>Win Percent | Coin-In per Slot |        |
|-------------|----------|--------------|------------------------------------|-----------------------------|------------------|--------|
| FY08 2007Q3 | -0.6%    | 0.4%         | -1.0%                              | 0.06%                       | -0.8%            | 2007Q3 |
| FY08 2007Q4 | -2.9%    | -2.9%        | 0.0%                               | 0.10%                       | -4.8%            | 2007Q4 |
| FY08 2008Q1 | -7.1%    | -5.4%        | -1.9%                              | 0.04%                       | -6.1%            | 2008Q1 |
| FY08 2008Q2 | -8.8%    | -7.3%        | -1.6%                              | 0.02%                       | -7.7%            | 2008Q2 |
| FY09 2008Q3 | -8.3%    | -3.9%        | -4.6%                              | 0.06%                       | -5.1%            | 2008Q3 |
| FY09 2008Q4 | -14.6%   | -9.8%        | -5.3%                              | -0.04%                      | -9.0%            | 2008Q4 |
| FY09 2009Q1 | -14.7%   | -7.9%        | -7.4%                              | -0.16%                      | -4.7%            | 2009Q1 |
| FY09 2009Q2 | -15.2%   | -6.2%        | -9.6%                              | -0.28%                      | -0.8%            | 2009Q2 |
| FY10 2009Q3 | -15.2%   | -6.2%        | -9.6%                              | -0.24%                      | -1.6%            | 2009Q3 |
| FY10 2009Q4 | -9.7%    | -0.6%        | -9.1%                              | -0.16%                      | 2.6%             | 2009Q4 |
| FY10 2010Q1 | -7.5%    | -2.1%        | -5.4%                              | -0.09%                      | -0.4%            | 2010Q1 |
| FY10 2010Q2 | -5.3%    | -1.1%        | -4.3%                              | -0.12%                      | 1.3%             | 2010Q2 |
| FY11 2010Q3 | -5.2%    | -2.2%        | -3.1%                              | -0.10%                      | -0.2%            | 2010Q3 |
| FY11 2010Q4 | -4.2%    | -0.4%        | -3.8%                              | -0.06%                      | 0.8%             | 2010Q4 |
| FY11 2011Q1 | -3.8%    | 0.0%         | -3.9%                              | -0.04%                      | 0.9%             | 2011Q1 |
| FY11 2011Q2 | -2.9%    | 0.1%         | -3.0%                              | -0.03%                      | 0.8%             | 2011Q2 |
| FY12 2011Q3 | -2.7%    | 0.1%         | -2.9%                              | -0.03%                      | 0.8%             | 2011Q3 |
| FY12 2011Q4 | -1.7%    | 0.4%         | -2.1%                              | -0.02%                      | 0.8%             | 2011Q4 |
| FY12 2012Q1 | -0.5%    | 0.9%         | -1.4%                              | -0.01%                      | 1.1%             | 2012Q1 |
| FY12 2012Q2 | -0.9%    | 0.5%         | -1.4%                              | -0.02%                      | 1.0%             | 2012Q2 |
| FY13 2012Q3 | -0.7%    | 0.7%         | -1.4%                              | -0.01%                      | 0.9%             | 2012Q3 |
| FY13 2012Q4 | -0.4%    | 1.0%         | -1.4%                              | 0.00%                       | 1.0%             | 2012Q4 |
| FY13 2013Q1 | 0.5%     | 2.0%         | -1.4%                              | 0.04%                       | 1.1%             | 2013Q1 |
| FY13 2013Q2 | 0.4%     | 1.8%         | -1.4%                              | 0.04%                       | 1.0%             | 2013Q2 |

### **TABLE 3-FY: WASHOE COUNTY**

#### **GAMES MARKET STATISTICS - WASHOE COUNTY**

Historical: FY1991 - FY2010 and Forecast: FY2011 - FY2013

Statistics are based on Fiscal Year Activity Period: June 30 - May 31

|             | <b>Game Win</b>           | <b>Win per Game</b>        | <b>Average Number</b> | <b>Average Game</b> | <b>Drop per Game</b>       |             |
|-------------|---------------------------|----------------------------|-----------------------|---------------------|----------------------------|-------------|
|             | <b>(Millions of \$'s)</b> | <b>(Average per Month)</b> | <b>of Games</b>       | <b>Win Percent</b>  | <b>(Average per Month)</b> |             |
|             |                           |                            | <b>(FY Average)</b>   | <b>(FY Average)</b> |                            |             |
| FY91        | \$269                     | \$21,157                   | 1,061                 | 17.72%              | \$119,378                  | FY91        |
| FY92        | \$271                     | \$21,763                   | 1,038                 | 17.50%              | \$124,501                  | FY92        |
| FY93        | \$263                     | \$21,440                   | 1,020                 | 17.54%              | \$122,148                  | FY93        |
| FY94        | \$273                     | \$22,195                   | 1,027                 | 17.45%              | \$127,170                  | FY94        |
| FY95        | \$272                     | \$22,128                   | 1,024                 | 17.47%              | \$126,611                  | FY95        |
| FY96        | \$293                     | \$22,488                   | 1,086                 | 17.30%              | \$129,979                  | FY96        |
| FY97        | \$279                     | \$21,710                   | 1,068                 | 17.10%              | \$126,876                  | FY97        |
| FY98        | \$277                     | \$22,657                   | 1,020                 | 16.95%              | \$133,611                  | FY98        |
| FY99        | \$275                     | \$23,399                   | 979                   | 17.04%              | \$137,390                  | FY99        |
| FY00        | \$290                     | \$24,743                   | 977                   | 17.47%              | \$141,696                  | FY00        |
| FY01        | \$287                     | \$25,113                   | 950                   | 17.64%              | \$142,321                  | FY01        |
| FY02        | \$268                     | \$24,199                   | 923                   | 17.34%              | \$139,634                  | FY02        |
| FY03        | \$262                     | \$24,919                   | 876                   | 17.60%              | \$141,509                  | FY03        |
| FY04        | \$244                     | \$24,778                   | 821                   | 16.76%              | \$148,050                  | FY04        |
| FY05        | \$235                     | \$24,055                   | 815                   | 17.05%              | \$141,082                  | FY05        |
| FY06        | \$242                     | \$25,377                   | 793                   | 17.72%              | \$143,133                  | FY06        |
| FY07        | \$229                     | \$24,585                   | 775                   | 17.36%              | \$141,595                  | FY07        |
| FY08        | \$218                     | \$24,078                   | 755                   | 17.64%              | \$136,405                  | FY08        |
| FY09        | \$180                     | \$21,248                   | 704                   | 16.77%              | \$126,614                  | FY09        |
| FY10        | \$170                     | \$21,453                   | 661                   | 17.71%              | \$121,114                  | FY10        |
| <b>FY11</b> | <b>\$168</b>              | <b>\$21,588</b>            | <b>647</b>            | <b>17.81%</b>       | <b>\$121,143</b>           | <b>FY11</b> |
| <b>FY12</b> | <b>\$167</b>              | <b>\$21,621</b>            | <b>643</b>            | <b>17.82%</b>       | <b>\$121,264</b>           | <b>FY12</b> |
| <b>FY13</b> | <b>\$166</b>              | <b>\$21,669</b>            | <b>640</b>            | <b>17.84%</b>       | <b>\$121,385</b>           | <b>FY13</b> |

#### **PERCENT CHANGE YEAR AGO**

|             | <b>Game Win</b> | <b>Win per Game</b> | <b>Average Number</b> | <b>Average Game</b> | <b>Drop per Game</b> |             |
|-------------|-----------------|---------------------|-----------------------|---------------------|----------------------|-------------|
|             |                 |                     | <b>of Games</b>       | <b>Win Percent</b>  |                      |             |
| FY92        | 0.6%            | 2.9%                | -2.2%                 | -0.22%              | 4.3%                 | FY92        |
| FY93        | -3.1%           | -1.5%               | -1.7%                 | 0.04%               | -1.9%                | FY93        |
| FY94        | 4.1%            | 3.5%                | 0.7%                  | -0.09%              | 4.1%                 | FY94        |
| FY95        | -0.6%           | -0.3%               | -0.3%                 | 0.01%               | -0.4%                | FY95        |
| FY96        | 7.8%            | 1.6%                | 6.0%                  | -0.16%              | 2.7%                 | FY96        |
| FY97        | -5.0%           | -3.5%               | -1.7%                 | -0.20%              | -2.4%                | FY97        |
| FY98        | -0.4%           | 4.4%                | -4.6%                 | -0.15%              | 5.3%                 | FY98        |
| FY99        | -0.9%           | 3.3%                | -4.0%                 | 0.09%               | 2.8%                 | FY99        |
| FY00        | 5.5%            | 5.7%                | -0.2%                 | 0.43%               | 3.1%                 | FY00        |
| FY01        | -1.1%           | 1.5%                | -2.7%                 | 0.18%               | 0.4%                 | FY01        |
| FY02        | -6.4%           | -3.6%               | -2.8%                 | -0.30%              | -1.9%                | FY02        |
| FY03        | -2.3%           | 3.0%                | -5.1%                 | 0.26%               | 1.3%                 | FY03        |
| FY04        | -6.9%           | -0.6%               | -6.3%                 | -0.84%              | 4.6%                 | FY04        |
| FY05        | -3.6%           | -2.9%               | -0.7%                 | 0.30%               | -4.7%                | FY05        |
| FY06        | 2.7%            | 5.5%                | -2.7%                 | 0.66%               | 1.5%                 | FY06        |
| FY07        | -5.4%           | -3.1%               | -2.3%                 | -0.35%              | -1.1%                | FY07        |
| FY08        | -4.5%           | -2.1%               | -2.5%                 | 0.28%               | -3.7%                | FY08        |
| FY09        | -17.6%          | -11.8%              | -6.8%                 | -0.88%              | -7.2%                | FY09        |
| FY10        | -5.4%           | 1.0%                | -6.0%                 | 0.94%               | -4.3%                | FY10        |
| <b>FY11</b> | <b>-1.5%</b>    | <b>0.6%</b>         | <b>-2.2%</b>          | <b>0.10%</b>        | <b>0.0%</b>          | <b>FY11</b> |
| <b>FY12</b> | <b>-0.4%</b>    | <b>0.2%</b>         | <b>-0.6%</b>          | <b>0.01%</b>        | <b>0.1%</b>          | <b>FY12</b> |
| <b>FY13</b> | <b>-0.3%</b>    | <b>0.2%</b>         | <b>-0.5%</b>          | <b>0.02%</b>        | <b>0.1%</b>          | <b>FY13</b> |

**TABLE 3-Q: WASHOE COUNTY****GAME MARKET STATISTICS - WASHOE COUNTY**

Historical: 2007:3rd Quarter - 2010:3rd Quarter and Forecast: 2010:4th Quarter - 2013:2nd Quarter

Statistics are based on Quarterly Business Activity Period (Example: 2008Q3 = June 2008, July 2008, and August 2008)

|             | <b>Game Win</b><br>(Millions of \$'s) | <b>Win per Game</b><br>(Average per Month) | <b>Average Number of Games</b><br>(FY Average) | <b>Average Game Win Percent</b><br>(FY Average) | <b>Drop per Game</b><br>(Average per Month) |        |
|-------------|---------------------------------------|--------------------------------------------|------------------------------------------------|-------------------------------------------------|---------------------------------------------|--------|
| FY08 2007Q3 | \$57                                  | \$25,142                                   | 762                                            | 17.84%                                          | \$140,963                                   | 2007Q3 |
| FY08 2007Q4 | \$58                                  | \$25,423                                   | 758                                            | 17.64%                                          | \$144,105                                   | 2007Q4 |
| FY08 2008Q1 | \$54                                  | \$23,864                                   | 752                                            | 18.13%                                          | \$131,638                                   | 2008Q1 |
| FY08 2008Q2 | \$49                                  | \$21,881                                   | 748                                            | 16.97%                                          | \$128,915                                   | 2008Q2 |
| FY09 2008Q3 | \$52                                  | \$23,530                                   | 742                                            | 17.00%                                          | \$138,373                                   | 2008Q3 |
| FY09 2008Q4 | \$48                                  | \$22,182                                   | 721                                            | 16.95%                                          | \$130,904                                   | 2008Q4 |
| FY09 2009Q1 | \$40                                  | \$19,275                                   | 690                                            | 16.13%                                          | \$119,524                                   | 2009Q1 |
| FY09 2009Q2 | \$40                                  | \$20,003                                   | 661                                            | 17.00%                                          | \$117,657                                   | 2009Q2 |
| FY10 2009Q3 | \$41                                  | \$20,663                                   | 665                                            | 17.38%                                          | \$118,908                                   | 2009Q3 |
| FY10 2009Q4 | \$46                                  | \$23,408                                   | 658                                            | 17.72%                                          | \$132,114                                   | 2009Q4 |
| FY10 2010Q1 | \$40                                  | \$20,348                                   | 659                                            | 17.49%                                          | \$116,314                                   | 2010Q1 |
| FY10 2010Q2 | \$43                                  | \$21,393                                   | 663                                            | 18.27%                                          | \$117,121                                   | 2010Q2 |
| FY11 2010Q3 | \$40                                  | \$20,397                                   | 653                                            | 17.14%                                          | \$119,022                                   | 2010Q3 |
| FY11 2010Q4 | \$47                                  | \$23,937                                   | 648                                            | 18.12%                                          | \$132,114                                   | 2010Q4 |
| FY11 2011Q1 | \$40                                  | \$20,580                                   | 645                                            | 17.69%                                          | \$116,314                                   | 2011Q1 |
| FY11 2011Q2 | \$41                                  | \$21,440                                   | 642                                            | 18.31%                                          | \$117,121                                   | 2011Q2 |
| FY12 2011Q3 | \$39                                  | \$20,527                                   | 638                                            | 17.18%                                          | \$119,507                                   | 2011Q3 |
| FY12 2011Q4 | \$46                                  | \$24,131                                   | 635                                            | 18.20%                                          | \$132,599                                   | 2011Q4 |
| FY12 2012Q1 | \$39                                  | \$20,713                                   | 632                                            | 17.73%                                          | \$116,800                                   | 2012Q1 |
| FY12 2012Q2 | \$41                                  | \$21,576                                   | 630                                            | 18.35%                                          | \$117,607                                   | 2012Q2 |
| FY13 2012Q3 | \$39                                  | \$20,635                                   | 628                                            | 17.20%                                          | \$119,993                                   | 2012Q3 |
| FY13 2012Q4 | \$46                                  | \$24,290                                   | 626                                            | 18.22%                                          | \$133,330                                   | 2012Q4 |
| FY13 2013Q1 | \$39                                  | \$20,866                                   | 625                                            | 17.75%                                          | \$117,531                                   | 2013Q1 |
| FY13 2013Q2 | \$41                                  | \$21,734                                   | 623                                            | 18.37%                                          | \$118,340                                   | 2013Q2 |

**PERCENT CHANGE YEAR AGO**

|             | <b>Game Win</b> | <b>Win per Game</b> | <b>Average Number of Games</b> | <b>Average Game Win Percent</b> | <b>Drop per Game</b> |        |
|-------------|-----------------|---------------------|--------------------------------|---------------------------------|----------------------|--------|
| FY08 2007Q3 | -2.5%           | 0.2%                | -2.7%                          | 0.35%                           | -1.8%                | 2007Q3 |
| FY08 2007Q4 | -5.0%           | -0.6%               | -4.4%                          | 0.42%                           | -3.0%                | 2007Q4 |
| FY08 2008Q1 | 0.8%            | 3.0%                | -2.1%                          | 0.92%                           | -2.3%                | 2008Q1 |
| FY08 2008Q2 | -11.4%          | -10.7%              | -0.8%                          | -0.56%                          | -7.7%                | 2008Q2 |
| FY09 2008Q3 | -8.9%           | -6.4%               | -2.7%                          | -0.83%                          | -1.8%                | 2008Q3 |
| FY09 2008Q4 | -17.0%          | -12.7%              | -4.9%                          | -0.70%                          | -9.2%                | 2008Q4 |
| FY09 2009Q1 | -25.9%          | -19.2%              | -8.2%                          | -2.00%                          | -9.2%                | 2009Q1 |
| FY09 2009Q2 | -19.1%          | -8.6%               | -11.5%                         | 0.03%                           | -8.7%                | 2009Q2 |
| FY10 2009Q3 | -21.3%          | -12.2%              | -10.3%                         | 0.37%                           | -14.1%               | 2009Q3 |
| FY10 2009Q4 | -3.6%           | 5.5%                | -8.7%                          | 0.77%                           | 0.9%                 | 2009Q4 |
| FY10 2010Q1 | 0.7%            | 5.6%                | -4.6%                          | 1.37%                           | -2.7%                | 2010Q1 |
| FY10 2010Q2 | 7.2%            | 6.9%                | 0.3%                           | 1.26%                           | -0.5%                | 2010Q2 |
| FY11 2010Q3 | -3.1%           | -1.3%               | -1.8%                          | -0.24%                          | 0.1%                 | 2010Q3 |
| FY11 2010Q4 | 0.7%            | 2.3%                | -1.6%                          | 0.40%                           | 0.0%                 | 2010Q4 |
| FY11 2011Q1 | -1.0%           | 1.1%                | -2.1%                          | 0.20%                           | 0.0%                 | 2011Q1 |
| FY11 2011Q2 | -3.0%           | 0.2%                | -3.2%                          | 0.04%                           | 0.0%                 | 2011Q2 |
| FY12 2011Q3 | -1.6%           | 0.6%                | -2.2%                          | 0.04%                           | 0.4%                 | 2011Q3 |
| FY12 2011Q4 | -1.2%           | 0.8%                | -2.0%                          | 0.08%                           | 0.4%                 | 2011Q4 |
| FY12 2012Q1 | -1.4%           | 0.6%                | -2.0%                          | 0.04%                           | 0.4%                 | 2012Q1 |
| FY12 2012Q2 | -1.2%           | 0.6%                | -1.8%                          | 0.04%                           | 0.4%                 | 2012Q2 |
| FY13 2012Q3 | -1.1%           | 0.5%                | -1.6%                          | 0.02%                           | 0.4%                 | 2012Q3 |
| FY13 2012Q4 | -0.7%           | 0.7%                | -1.4%                          | 0.02%                           | 0.6%                 | 2012Q4 |
| FY13 2013Q1 | -0.5%           | 0.7%                | -1.2%                          | 0.02%                           | 0.6%                 | 2013Q1 |
| FY13 2013Q2 | -0.5%           | 0.7%                | -1.2%                          | 0.02%                           | 0.6%                 | 2013Q2 |

**TABLE 2-FY: BALANCE OF STATE****SLOT MARKET STATISTICS - BALANCE OF STATE**

Historical: FY1991 - FY2010 and Forecast: FY2011 - FY2013

Statistics are based on Fiscal Year Activity Period: June 30 - May 31

|             | <b>Slot Win</b><br>(Millions of \$'s) | <b>Win per Slot</b><br>(Average per Month) | <b>Average Number of<br/>Slot Machines</b><br>(FY Average) | <b>Average Slot<br/>Win Percent</b><br>(FY Average) | <b>Coin-In per Slot</b><br>(Average per Month) |             |
|-------------|---------------------------------------|--------------------------------------------|------------------------------------------------------------|-----------------------------------------------------|------------------------------------------------|-------------|
| FY91        | \$343                                 | \$1,518                                    | 18,879                                                     | 5.80%                                               | \$26,039                                       | FY91        |
| FY92        | \$369                                 | \$1,619                                    | 19,014                                                     | 5.53%                                               | \$29,200                                       | FY92        |
| FY93        | \$392                                 | \$1,679                                    | 19,481                                                     | 5.32%                                               | \$31,356                                       | FY93        |
| FY94        | \$420                                 | \$1,787                                    | 19,586                                                     | 5.08%                                               | \$35,050                                       | FY94        |
| FY95        | \$430                                 | \$1,776                                    | 20,169                                                     | 4.91%                                               | \$36,106                                       | FY95        |
| FY96        | \$462                                 | \$1,804                                    | 21,405                                                     | 4.87%                                               | \$36,948                                       | FY96        |
| FY97        | \$461                                 | \$1,712                                    | 22,454                                                     | 4.73%                                               | \$36,080                                       | FY97        |
| FY98        | \$486                                 | \$1,795                                    | 22,562                                                     | 4.77%                                               | \$37,557                                       | FY98        |
| FY99        | \$524                                 | \$1,913                                    | 22,846                                                     | 4.92%                                               | \$38,856                                       | FY99        |
| FY00        | \$565                                 | \$2,035                                    | 23,146                                                     | 4.95%                                               | \$41,077                                       | FY00        |
| FY01        | \$580                                 | \$2,056                                    | 23,497                                                     | 4.95%                                               | \$41,537                                       | FY01        |
| FY02        | \$595                                 | \$2,078                                    | 23,857                                                     | 5.19%                                               | \$39,956                                       | FY02        |
| FY03        | \$598                                 | \$2,156                                    | 23,079                                                     | 5.28%                                               | \$40,792                                       | FY03        |
| FY04        | \$623                                 | \$2,242                                    | 23,167                                                     | 5.47%                                               | \$40,923                                       | FY04        |
| FY05        | \$675                                 | \$2,403                                    | 23,408                                                     | 5.82%                                               | \$41,246                                       | FY05        |
| FY06        | \$721                                 | \$2,580                                    | 23,307                                                     | 5.83%                                               | \$44,225                                       | FY06        |
| FY07        | \$742                                 | \$2,622                                    | 23,580                                                     | 5.99%                                               | \$43,754                                       | FY07        |
| FY08        | \$750                                 | \$2,629                                    | 23,765                                                     | 6.22%                                               | \$42,215                                       | FY08        |
| FY09        | \$674                                 | \$2,393                                    | 23,478                                                     | 6.12%                                               | \$39,017                                       | FY09        |
| FY10        | \$605                                 | \$2,286                                    | 22,035                                                     | 6.06%                                               | \$37,713                                       | FY10        |
| <b>FY11</b> | <b>\$605</b>                          | <b>\$2,328</b>                             | <b>21,667</b>                                              | <b>6.11%</b>                                        | <b>\$38,063</b>                                | <b>FY11</b> |
| <b>FY12</b> | <b>\$607</b>                          | <b>\$2,338</b>                             | <b>21,626</b>                                              | <b>6.12%</b>                                        | <b>\$38,196</b>                                | <b>FY12</b> |
| <b>FY13</b> | <b>\$608</b>                          | <b>\$2,349</b>                             | <b>21,588</b>                                              | <b>6.12%</b>                                        | <b>\$38,349</b>                                | <b>FY13</b> |

**PERCENT CHANGE YEAR AGO**

|             | <b>Slot Win</b> | <b>Win per Slot</b> | <b>Average Number of<br/>Slot Machines</b> | <b>Average Slot<br/>Win Percent</b> | <b>Coin-In per Slot</b> |             |
|-------------|-----------------|---------------------|--------------------------------------------|-------------------------------------|-------------------------|-------------|
| FY91        | 2.7%            | 1.0%                | 1.8%                                       | -0.27%                              | 5.6%                    | FY91        |
| FY92        | 7.6%            | 6.7%                | 0.7%                                       | -0.27%                              | 12.1%                   | FY92        |
| FY93        | 6.2%            | 3.7%                | 2.5%                                       | -0.21%                              | 7.4%                    | FY93        |
| FY94        | 7.0%            | 6.5%                | 0.5%                                       | -0.25%                              | 11.8%                   | FY94        |
| FY95        | 2.4%            | -0.6%               | 3.0%                                       | -0.17%                              | 3.0%                    | FY95        |
| FY96        | 7.5%            | 1.6%                | 6.1%                                       | -0.04%                              | 2.3%                    | FY96        |
| FY97        | -0.2%           | -5.1%               | 4.9%                                       | -0.14%                              | -2.4%                   | FY97        |
| FY98        | 5.3%            | 4.8%                | 0.5%                                       | 0.04%                               | 4.1%                    | FY98        |
| FY99        | 7.9%            | 6.6%                | 1.3%                                       | 0.14%                               | 3.5%                    | FY99        |
| FY00        | 7.8%            | 6.4%                | 1.3%                                       | 0.03%                               | 5.7%                    | FY00        |
| FY01        | 2.6%            | 1.0%                | 1.5%                                       | 0.00%                               | 1.1%                    | FY01        |
| FY02        | 2.6%            | 1.1%                | 1.5%                                       | 0.25%                               | -3.8%                   | FY02        |
| FY03        | 0.4%            | 3.7%                | -3.3%                                      | 0.09%                               | 2.1%                    | FY03        |
| FY04        | 4.2%            | 4.0%                | 0.4%                                       | 0.19%                               | 0.3%                    | FY04        |
| FY05        | 8.4%            | 7.2%                | 1.0%                                       | 0.35%                               | 0.8%                    | FY05        |
| FY06        | 6.9%            | 7.4%                | -0.4%                                      | 0.01%                               | 7.2%                    | FY06        |
| FY07        | 2.8%            | 1.6%                | 1.2%                                       | 0.16%                               | -1.1%                   | FY07        |
| FY08        | 1.1%            | 0.3%                | 0.8%                                       | 0.23%                               | -3.5%                   | FY08        |
| FY09        | -10.0%          | -9.0%               | -1.2%                                      | -0.10%                              | -7.6%                   | FY09        |
| FY10        | -10.3%          | -4.5%               | -6.1%                                      | -0.07%                              | -3.3%                   | FY10        |
| <b>FY11</b> | <b>0.1%</b>     | <b>1.8%</b>         | <b>-1.7%</b>                               | <b>0.05%</b>                        | <b>0.9%</b>             | <b>FY11</b> |
| <b>FY12</b> | <b>0.2%</b>     | <b>0.4%</b>         | <b>-0.2%</b>                               | <b>0.00%</b>                        | <b>0.4%</b>             | <b>FY12</b> |
| <b>FY13</b> | <b>0.3%</b>     | <b>0.5%</b>         | <b>-0.2%</b>                               | <b>0.00%</b>                        | <b>0.4%</b>             | <b>FY13</b> |

## TABLE 2-Q: BALANCE OF STATE

### SLOT MARKET STATISTICS - BALANCE OF STATE

Historical: 2007:3rd Quarter - 2010:3rd Quarter and Forecast: 2010:4th Quarter - 2013:2nd Quarter

Statistics are based on Quarterly Business Activity Period (Example: 2008Q3 = June 2008, July 2008, and August 2008)

|             | Slot Win<br>(Millions of \$'s) | Win per Slot<br>(Average per Month) | Average Number of<br>Slot Machines<br>(FY Average) | Average Slot<br>Win Percent<br>(FY Average) | Coin-In per Slot<br>(Average per Month) |        |
|-------------|--------------------------------|-------------------------------------|----------------------------------------------------|---------------------------------------------|-----------------------------------------|--------|
| FY08 2007Q3 | \$205                          | \$2,869                             | 23,813                                             | 6.27%                                       | \$45,774                                | 2007Q3 |
| FY08 2007Q4 | \$193                          | \$2,708                             | 23,772                                             | 6.36%                                       | \$42,603                                | 2007Q4 |
| FY08 2008Q1 | \$164                          | \$2,295                             | 23,803                                             | 6.07%                                       | \$37,808                                | 2008Q1 |
| FY08 2008Q2 | \$188                          | \$2,644                             | 23,672                                             | 6.20%                                       | \$42,673                                | 2008Q2 |
| FY09 2008Q3 | \$195                          | \$2,754                             | 23,642                                             | 6.33%                                       | \$43,514                                | 2008Q3 |
| FY09 2008Q4 | \$171                          | \$2,407                             | 23,626                                             | 6.17%                                       | \$38,993                                | 2008Q4 |
| FY09 2009Q1 | \$148                          | \$2,090                             | 23,555                                             | 6.00%                                       | \$34,808                                | 2009Q1 |
| FY09 2009Q2 | \$161                          | \$2,322                             | 23,088                                             | 5.99%                                       | \$38,753                                | 2009Q2 |
| FY10 2009Q3 | \$164                          | \$2,442                             | 22,411                                             | 6.17%                                       | \$39,553                                | 2009Q3 |
| FY10 2009Q4 | \$152                          | \$2,277                             | 22,241                                             | 6.10%                                       | \$37,321                                | 2009Q4 |
| FY10 2010Q1 | \$134                          | \$2,051                             | 21,815                                             | 5.85%                                       | \$35,088                                | 2010Q1 |
| FY10 2010Q2 | \$154                          | \$2,374                             | 21,673                                             | 6.10%                                       | \$38,891                                | 2010Q2 |
| FY11 2010Q3 | \$163                          | \$2,497                             | 21,732                                             | 6.27%                                       | \$39,816                                | 2010Q3 |
| FY11 2010Q4 | \$151                          | \$2,318                             | 21,688                                             | 6.16%                                       | \$37,623                                | 2010Q4 |
| FY11 2011Q1 | \$136                          | \$2,088                             | 21,645                                             | 5.89%                                       | \$35,466                                | 2011Q1 |
| FY11 2011Q2 | \$156                          | \$2,410                             | 21,602                                             | 6.12%                                       | \$39,347                                | 2011Q2 |
| FY12 2011Q3 | \$164                          | \$2,538                             | 21,569                                             | 6.29%                                       | \$40,348                                | 2011Q3 |
| FY12 2011Q4 | \$152                          | \$2,360                             | 21,537                                             | 6.17%                                       | \$38,234                                | 2011Q4 |
| FY12 2012Q1 | \$137                          | \$2,119                             | 21,504                                             | 5.90%                                       | \$35,927                                | 2012Q1 |
| FY12 2012Q2 | \$157                          | \$2,443                             | 21,472                                             | 6.14%                                       | \$39,808                                | 2012Q2 |
| FY13 2012Q3 | \$165                          | \$2,562                             | 21,451                                             | 6.30%                                       | \$40,657                                | 2012Q3 |
| FY13 2012Q4 | \$153                          | \$2,384                             | 21,429                                             | 6.18%                                       | \$38,544                                | 2012Q4 |
| FY13 2013Q1 | \$138                          | \$2,142                             | 21,408                                             | 5.91%                                       | \$36,237                                | 2013Q1 |
| FY13 2013Q2 | \$158                          | \$2,466                             | 21,386                                             | 6.15%                                       | \$40,119                                | 2013Q2 |

### PERCENT CHANGE YEAR AGO

|             | Slot Win | Win per Slot | Average Number of<br>Slot Machines | Average Slot<br>Win Percent | Coin-In per Slot |        |
|-------------|----------|--------------|------------------------------------|-----------------------------|------------------|--------|
| FY08 2007Q3 | 4.6%     | 3.6%         | 0.9%                               | 0.26%                       | -0.7%            | 2007Q3 |
| FY08 2007Q4 | 3.8%     | 2.2%         | 1.5%                               | 0.31%                       | -2.8%            | 2007Q4 |
| FY08 2008Q1 | -4.0%    | -5.2%        | 1.3%                               | 0.13%                       | -7.2%            | 2008Q1 |
| FY08 2008Q2 | -0.7%    | -0.2%        | -0.5%                              | 0.23%                       | -3.8%            | 2008Q2 |
| FY09 2008Q3 | -4.7%    | -4.0%        | -0.7%                              | 0.06%                       | -4.9%            | 2008Q3 |
| FY09 2008Q4 | -11.6%   | -11.1%       | -0.6%                              | -0.18%                      | -8.5%            | 2008Q4 |
| FY09 2009Q1 | -9.9%    | -8.9%        | -1.0%                              | -0.07%                      | -7.9%            | 2009Q1 |
| FY09 2009Q2 | -14.4%   | -12.2%       | -2.5%                              | -0.21%                      | -9.2%            | 2009Q2 |
| FY10 2009Q3 | -16.0%   | -11.3%       | -5.2%                              | -0.16%                      | -9.1%            | 2009Q3 |
| FY10 2009Q4 | -11.0%   | -5.4%        | -5.9%                              | -0.07%                      | -4.3%            | 2009Q4 |
| FY10 2010Q1 | -9.1%    | -1.9%        | -7.4%                              | -0.16%                      | 0.8%             | 2010Q1 |
| FY10 2010Q2 | -4.0%    | 2.2%         | -6.1%                              | 0.11%                       | 0.4%             | 2010Q2 |
| FY11 2010Q3 | -0.9%    | 2.2%         | -3.0%                              | 0.10%                       | 0.7%             | 2010Q3 |
| FY11 2010Q4 | -0.7%    | 1.8%         | -2.5%                              | 0.06%                       | 0.8%             | 2010Q4 |
| FY11 2011Q1 | 1.0%     | 1.8%         | -0.8%                              | 0.04%                       | 1.1%             | 2011Q1 |
| FY11 2011Q2 | 1.2%     | 1.5%         | -0.3%                              | 0.02%                       | 1.2%             | 2011Q2 |
| FY12 2011Q3 | 0.9%     | 1.7%         | -0.7%                              | 0.02%                       | 1.3%             | 2011Q3 |
| FY12 2011Q4 | 1.1%     | 1.8%         | -0.7%                              | 0.01%                       | 1.6%             | 2011Q4 |
| FY12 2012Q1 | 0.8%     | 1.5%         | -0.6%                              | 0.01%                       | 1.3%             | 2012Q1 |
| FY12 2012Q2 | 0.8%     | 1.4%         | -0.6%                              | 0.01%                       | 1.2%             | 2012Q2 |
| FY13 2012Q3 | 0.4%     | 1.0%         | -0.5%                              | 0.01%                       | 0.8%             | 2012Q3 |
| FY13 2012Q4 | 0.5%     | 1.0%         | -0.5%                              | 0.01%                       | 0.8%             | 2012Q4 |
| FY13 2013Q1 | 0.6%     | 1.1%         | -0.4%                              | 0.01%                       | 0.9%             | 2013Q1 |
| FY13 2013Q2 | 0.6%     | 1.0%         | -0.4%                              | 0.01%                       | 0.8%             | 2013Q2 |

**TABLE 3-FY: BALANCE OF STATE****GAMES MARKET STATISTICS - BALANCE OF STATE**

Historical: FY1991 - FY2010 and Forecast: FY2011 - FY2013

Statistics are based on Fiscal Year Activity Period: June 30 - May 31

|             | <b>Game Win</b><br>(Millions of \$'s) | <b>Win per Game</b><br>(Average per Month) | <b>Average Number<br/>of Games</b><br>(FY Average) | <b>Average Game<br/>Win Percent</b><br>(FY Average) | <b>Drop per Game</b><br>(Average per Month) |             |
|-------------|---------------------------------------|--------------------------------------------|----------------------------------------------------|-----------------------------------------------------|---------------------------------------------|-------------|
| FY91        | \$225                                 | \$20,710                                   | 905                                                | 17.93%                                              | \$115,611                                   | FY91        |
| FY92        | \$215                                 | \$20,354                                   | 881                                                | 16.83%                                              | \$120,030                                   | FY92        |
| FY93        | \$211                                 | \$20,507                                   | 859                                                | 16.78%                                              | \$122,693                                   | FY93        |
| FY94        | \$204                                 | \$20,135                                   | 845                                                | 16.29%                                              | \$124,261                                   | FY94        |
| FY95        | \$232                                 | \$23,091                                   | 836                                                | 17.77%                                              | \$129,632                                   | FY95        |
| FY96        | \$212                                 | \$20,431                                   | 864                                                | 17.13%                                              | \$119,580                                   | FY96        |
| FY97        | \$201                                 | \$19,632                                   | 852                                                | 17.64%                                              | \$111,168                                   | FY97        |
| FY98        | \$173                                 | \$17,401                                   | 827                                                | 15.96%                                              | \$109,985                                   | FY98        |
| FY99        | \$192                                 | \$20,187                                   | 792                                                | 16.66%                                              | \$121,068                                   | FY99        |
| FY00        | \$193                                 | \$20,212                                   | 796                                                | 16.28%                                              | \$124,189                                   | FY00        |
| FY01        | \$199                                 | \$21,489                                   | 771                                                | 17.14%                                              | \$124,600                                   | FY01        |
| FY02        | \$180                                 | \$19,763                                   | 757                                                | 16.89%                                              | \$117,159                                   | FY02        |
| FY03        | \$181                                 | \$20,792                                   | 727                                                | 17.16%                                              | \$121,199                                   | FY03        |
| FY04        | \$184                                 | \$21,400                                   | 718                                                | 17.69%                                              | \$121,123                                   | FY04        |
| FY05        | \$170                                 | \$18,751                                   | 757                                                | 16.48%                                              | \$114,578                                   | FY05        |
| FY06        | \$181                                 | \$19,723                                   | 766                                                | 17.89%                                              | \$110,367                                   | FY06        |
| FY07        | \$181                                 | \$19,467                                   | 776                                                | 17.42%                                              | \$111,611                                   | FY07        |
| FY08        | \$173                                 | \$18,771                                   | 769                                                | 17.74%                                              | \$106,101                                   | FY08        |
| FY09        | \$144                                 | \$16,773                                   | 712                                                | 17.20%                                              | \$97,788                                    | FY09        |
| FY10        | \$129                                 | \$17,038                                   | 630                                                | 18.25%                                              | \$93,642                                    | FY10        |
| <b>FY11</b> | <b>\$127</b>                          | <b>\$16,897</b>                            | <b>624</b>                                         | <b>18.15%</b>                                       | <b>\$93,448</b>                             | <b>FY11</b> |
| <b>FY12</b> | <b>\$125</b>                          | <b>\$16,947</b>                            | <b>617</b>                                         | <b>18.23%</b>                                       | <b>\$93,308</b>                             | <b>FY12</b> |
| <b>FY13</b> | <b>\$126</b>                          | <b>\$17,143</b>                            | <b>613</b>                                         | <b>18.31%</b>                                       | <b>\$93,963</b>                             | <b>FY13</b> |

**PERCENT CHANGE YEAR AGO**

|             | <b>Game Win</b> | <b>Win per Game</b> | <b>Average Number<br/>of Games</b> | <b>Average Game<br/>Win Percent</b> | <b>Drop per Game</b> |             |
|-------------|-----------------|---------------------|------------------------------------|-------------------------------------|----------------------|-------------|
| FY92        | -4.2%           | -1.7%               | -2.7%                              | -1.10%                              | 3.8%                 | FY92        |
| FY93        | -1.8%           | 0.7%                | -2.5%                              | -0.05%                              | 2.2%                 | FY93        |
| FY94        | -3.3%           | -1.8%               | -1.6%                              | -0.48%                              | 1.3%                 | FY94        |
| FY95        | 13.4%           | 14.7%               | -1.1%                              | 1.47%                               | 4.3%                 | FY95        |
| FY96        | -8.7%           | -11.5%              | 3.3%                               | -0.64%                              | -7.8%                | FY96        |
| FY97        | -5.1%           | -3.9%               | -1.3%                              | 0.51%                               | -7.0%                | FY97        |
| FY98        | -14.0%          | -11.4%              | -3.0%                              | -1.68%                              | -1.1%                | FY98        |
| FY99        | 11.0%           | 16.0%               | -4.2%                              | 0.70%                               | 10.1%                | FY99        |
| FY00        | 0.8%            | 0.1%                | 0.5%                               | -0.38%                              | 2.6%                 | FY00        |
| FY01        | 3.0%            | 6.3%                | -3.2%                              | 0.86%                               | 0.3%                 | FY01        |
| FY02        | -9.8%           | -8.0%               | -1.8%                              | -0.26%                              | -6.0%                | FY02        |
| FY03        | 0.9%            | 5.2%                | -4.0%                              | 0.28%                               | 3.4%                 | FY03        |
| FY04        | 1.7%            | 2.9%                | -1.2%                              | 0.52%                               | -0.1%                | FY04        |
| FY05        | -7.7%           | -12.4%              | 5.4%                               | -1.20%                              | -5.4%                | FY05        |
| FY06        | 6.4%            | 5.2%                | 1.1%                               | 1.41%                               | -3.7%                | FY06        |
| FY07        | 0.0%            | -1.3%               | 1.3%                               | -0.48%                              | 1.1%                 | FY07        |
| FY08        | -4.4%           | -3.6%               | -0.8%                              | 0.33%                               | -4.9%                | FY08        |
| FY09        | -17.0%          | -10.6%              | -7.5%                              | -0.54%                              | -7.8%                | FY09        |
| FY10        | -10.5%          | 1.6%                | -11.5%                             | 1.05%                               | -4.2%                | FY10        |
| <b>FY11</b> | <b>-1.6%</b>    | <b>-0.8%</b>        | <b>-0.9%</b>                       | <b>-0.10%</b>                       | <b>-0.2%</b>         | <b>FY11</b> |
| <b>FY12</b> | <b>-0.9%</b>    | <b>0.3%</b>         | <b>-1.2%</b>                       | <b>0.08%</b>                        | <b>-0.1%</b>         | <b>FY12</b> |
| <b>FY13</b> | <b>0.5%</b>     | <b>1.2%</b>         | <b>-0.6%</b>                       | <b>0.08%</b>                        | <b>0.7%</b>          | <b>FY13</b> |

### TABLE 3-Q: BALANCE OF STATE

#### GAME MARKET STATISTICS - BALANCE OF STATE

Historical: 2007:3rd Quarter - 2010:3rd Quarter and Forecast: 2010:4th Quarter - 2013:2nd Quarter

Statistics are based on Quarterly Business Activity Period (Example: 2008Q3 = June 2008, July 2008, and August 2008)

|             | Game Win<br>(Millions of \$'s) | Win per Game<br>(Average per Month) | Average Number of<br>Games<br>(FY Average) | Average Game<br>Win Percent<br>(FY Average) | Drop per Game<br>(Average per Month) |        |
|-------------|--------------------------------|-------------------------------------|--------------------------------------------|---------------------------------------------|--------------------------------------|--------|
| FY08 2007Q3 | \$44                           | \$18,775                            | 783                                        | 16.33%                                      | \$114,986                            | 2007Q3 |
| FY08 2007Q4 | \$40                           | \$17,382                            | 773                                        | 16.88%                                      | \$102,979                            | 2007Q4 |
| FY08 2008Q1 | \$46                           | \$20,166                            | 759                                        | 18.47%                                      | \$109,153                            | 2008Q1 |
| FY08 2008Q2 | \$43                           | \$18,760                            | 762                                        | 19.28%                                      | \$97,287                             | 2008Q2 |
| FY09 2008Q3 | \$43                           | \$19,275                            | 748                                        | 16.74%                                      | \$115,156                            | 2008Q3 |
| FY09 2008Q4 | \$35                           | \$16,189                            | 727                                        | 17.96%                                      | \$90,131                             | 2008Q4 |
| FY09 2009Q1 | \$35                           | \$16,656                            | 697                                        | 16.66%                                      | \$99,964                             | 2009Q1 |
| FY09 2009Q2 | \$30                           | \$14,973                            | 676                                        | 17.43%                                      | \$85,901                             | 2009Q2 |
| FY10 2009Q3 | \$33                           | \$17,022                            | 651                                        | 17.26%                                      | \$98,620                             | 2009Q3 |
| FY10 2009Q4 | \$30                           | \$15,557                            | 641                                        | 18.46%                                      | \$84,290                             | 2009Q4 |
| FY10 2010Q1 | \$35                           | \$19,102                            | 612                                        | 17.90%                                      | \$106,730                            | 2010Q1 |
| FY10 2010Q2 | \$30                           | \$16,471                            | 615                                        | 19.39%                                      | \$84,928                             | 2010Q2 |
| FY11 2010Q3 | \$31                           | \$16,383                            | 627                                        | 16.65%                                      | \$98,406                             | 2010Q3 |
| FY11 2010Q4 | \$29                           | \$15,590                            | 626                                        | 18.54%                                      | \$84,103                             | 2010Q4 |
| FY11 2011Q1 | \$36                           | \$19,111                            | 623                                        | 17.94%                                      | \$106,543                            | 2011Q1 |
| FY11 2011Q2 | \$31                           | \$16,503                            | 620                                        | 19.47%                                      | \$84,741                             | 2011Q2 |
| FY12 2011Q3 | \$30                           | \$16,431                            | 619                                        | 16.73%                                      | \$98,219                             | 2011Q3 |
| FY12 2011Q4 | \$29                           | \$15,622                            | 617                                        | 18.62%                                      | \$83,916                             | 2011Q4 |
| FY12 2012Q1 | \$35                           | \$19,163                            | 616                                        | 18.02%                                      | \$106,357                            | 2012Q1 |
| FY12 2012Q2 | \$31                           | \$16,571                            | 615                                        | 19.55%                                      | \$84,741                             | 2012Q2 |
| FY13 2012Q3 | \$31                           | \$16,572                            | 614                                        | 16.81%                                      | \$98,592                             | 2012Q3 |
| FY13 2012Q4 | \$29                           | \$15,829                            | 613                                        | 18.70%                                      | \$84,663                             | 2012Q4 |
| FY13 2013Q1 | \$36                           | \$19,383                            | 612                                        | 18.10%                                      | \$107,105                            | 2013Q1 |
| FY13 2013Q2 | \$31                           | \$16,786                            | 612                                        | 19.63%                                      | \$85,491                             | 2013Q2 |

#### PERCENT CHANGE YEAR AGO

|             | Game Win | Win per Game | Average Number of<br>Games | Average Game<br>Win Percent | Drop per Game |        |
|-------------|----------|--------------|----------------------------|-----------------------------|---------------|--------|
| FY08 2007Q3 | -8.2%    | -8.7%        | 0.6%                       | -0.97%                      | -3.3%         | 2007Q3 |
| FY08 2007Q4 | -5.6%    | -6.4%        | 0.8%                       | -0.70%                      | -2.5%         | 2007Q4 |
| FY08 2008Q1 | -9.1%    | -6.8%        | -2.5%                      | 0.08%                       | -7.2%         | 2008Q1 |
| FY08 2008Q2 | 7.4%     | 9.7%         | -2.1%                      | 2.89%                       | -6.7%         | 2008Q2 |
| FY09 2008Q3 | -2.0%    | 2.7%         | -4.5%                      | 0.41%                       | 0.1%          | 2008Q3 |
| FY09 2008Q4 | -12.5%   | -6.9%        | -6.0%                      | 1.08%                       | -12.5%        | 2008Q4 |
| FY09 2009Q1 | -24.1%   | -17.4%       | -8.1%                      | -1.81%                      | -8.4%         | 2009Q1 |
| FY09 2009Q2 | -29.3%   | -20.2%       | -11.4%                     | -1.85%                      | -11.7%        | 2009Q2 |
| FY10 2009Q3 | -23.1%   | -11.7%       | -13.0%                     | 0.52%                       | -14.4%        | 2009Q3 |
| FY10 2009Q4 | -15.2%   | -3.9%        | -11.8%                     | 0.49%                       | -6.5%         | 2009Q4 |
| FY10 2010Q1 | 0.6%     | 14.7%        | -12.2%                     | 1.24%                       | 6.8%          | 2010Q1 |
| FY10 2010Q2 | 0.2%     | 10.0%        | -8.9%                      | 1.96%                       | -1.1%         | 2010Q2 |
| FY11 2010Q3 | -7.3%    | -3.8%        | -3.6%                      | -0.61%                      | -0.2%         | 2010Q3 |
| FY11 2010Q4 | -2.1%    | 0.2%         | -2.3%                      | 0.08%                       | -0.2%         | 2010Q4 |
| FY11 2011Q1 | 1.9%     | 0.0%         | 1.9%                       | 0.04%                       | -0.2%         | 2011Q1 |
| FY11 2011Q2 | 1.0%     | 0.2%         | 0.8%                       | 0.08%                       | -0.2%         | 2011Q2 |
| FY12 2011Q3 | -1.1%    | 0.3%         | -1.3%                      | 0.08%                       | -0.2%         | 2011Q3 |
| FY12 2011Q4 | -1.2%    | 0.2%         | -1.4%                      | 0.08%                       | -0.2%         | 2011Q4 |
| FY12 2012Q1 | -0.9%    | 0.3%         | -1.1%                      | 0.08%                       | -0.2%         | 2012Q1 |
| FY12 2012Q2 | -0.4%    | 0.4%         | -0.8%                      | 0.08%                       | 0.0%          | 2012Q2 |
| FY13 2012Q3 | 0.1%     | 0.9%         | -0.8%                      | 0.08%                       | 0.4%          | 2012Q3 |
| FY13 2012Q4 | 0.6%     | 1.3%         | -0.7%                      | 0.08%                       | 0.9%          | 2012Q4 |
| FY13 2013Q1 | 0.5%     | 1.2%         | -0.6%                      | 0.08%                       | 0.7%          | 2013Q1 |
| FY13 2013Q2 | 0.8%     | 1.3%         | -0.5%                      | 0.08%                       | 0.9%          | 2013Q2 |



## **LIVE ENTERTAINMENT TAX COLLECTIONS FORECAST – GAMING**

prepared for: **Nevada Economic Forum**  
by: **LCB-Fiscal Analysis Division**  
date: **November 5, 2010**



### **The FY 2011, FY 2012, and FY 2013 Forecast**

The Fiscal Analysis Division is projecting total Live Entertainment Tax (LET) collections from gaming establishments to increase by 1.8% in FY 2011 to \$110.2 million; increase by 2.1% in FY 2012 to \$112.5 million; and increase by 3.6% in FY 2013 to \$116.5 million.

### **Tax Overview**

- Senate Bill 8 (20<sup>th</sup> Special Session) modified the old Casino Entertainment Tax (CET) to include establishments previously not subject to the 10% tax and changes were also made to the types of entertainment subject to the CET tax. These changes were effective September 1, 2003 to December 31, 2003.
- Effective January 1, 2004, Senate Bill 8 made additional changes to the old CET and the tax was expanded to include entertainment at non-gaming establishments. The tax is now known as the Live Entertainment Tax (LET). The tax rate and base depends on the maximum occupancy/seats of the facility in which the live entertainment tax is conducted. In general, the LET is 5% of the admissions price for live entertainment held in a facility with a maximum occupancy or seating capacity of 7,500 or more seats. The tax is 10% of the admissions price, food, beverage, and merchandise purchased, if the facility has a maximum occupancy of more than 300 and up to 7,500.
- Assembly Bill 554 (2005 Session) lowered the occupancy threshold used to determine whether a liability exists for the LET from 300 to 200.

### **FY 2011 Year-to-Date Collections and Forecast**

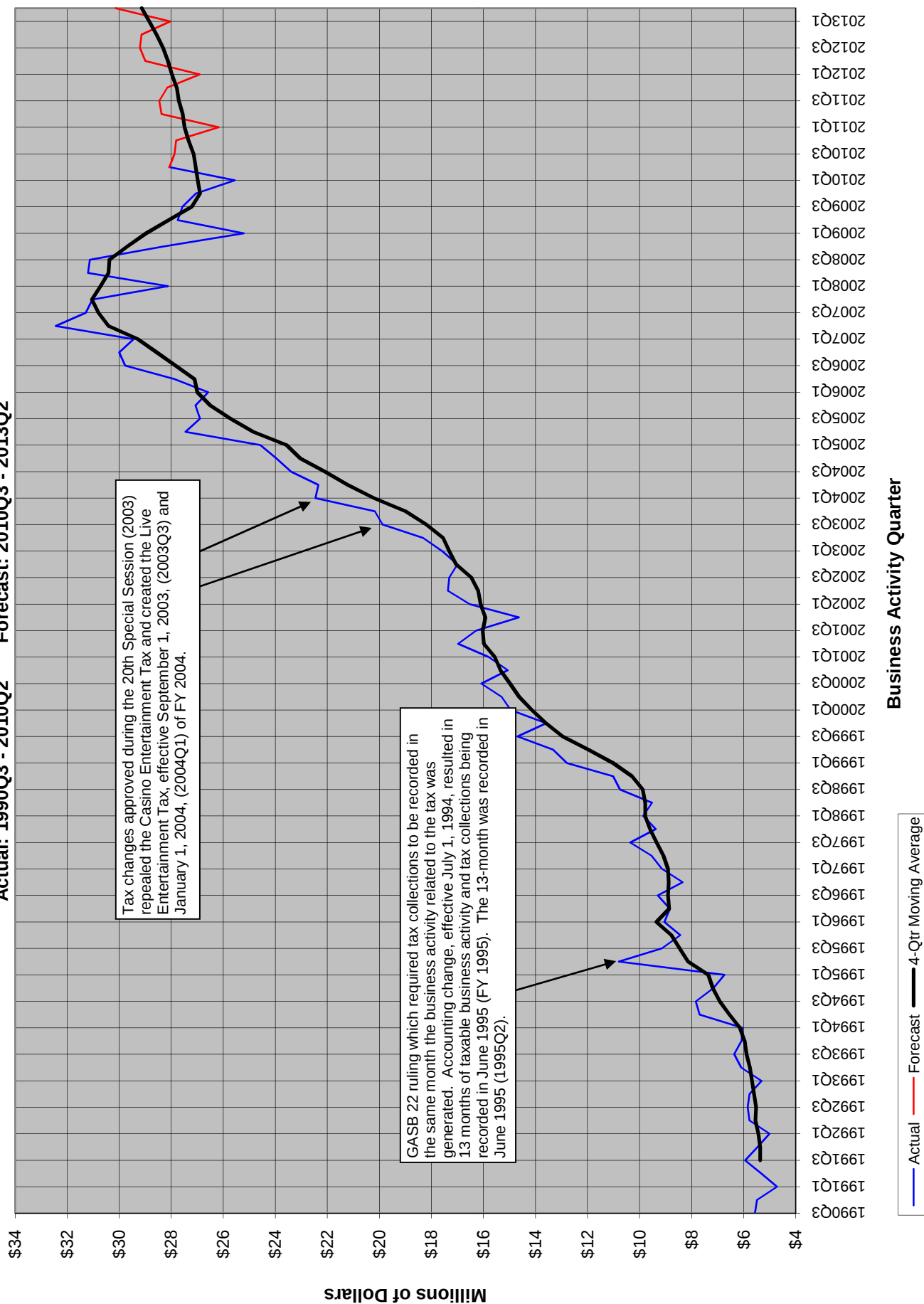
- Actual collections in July 2010 increased by 4.1% compared to July 2009, which were down 15.3% compared to July 2008. Actual collections in August 2010 decreased by 4.9% compared to August 2009, which were down 15.1% compared to August 2008.
- Actual collections through the first two months of FY 2011 (July and August 2010) are down 0.4% compared to the first two months of FY 2010, which were down 15.2%.
- LET collections for FY 2011 are forecast to increase by 1.8% in FY 2011. Based on actual collections being down 0.4% fiscal year-to-date through the first two months, collections are projected to increase by an average of 2.3% over the remaining ten months of FY 2011. This required average growth of 2.3% is compared to an average decrease of 1.0% over the last ten months of FY 2010.

**LIVE ENTERTAINMENT TAX COLLECTIONS FORECAST FROM GAMING ESTABLISHMENTS FOR FY 2011, FY 2012, and FY 2013**

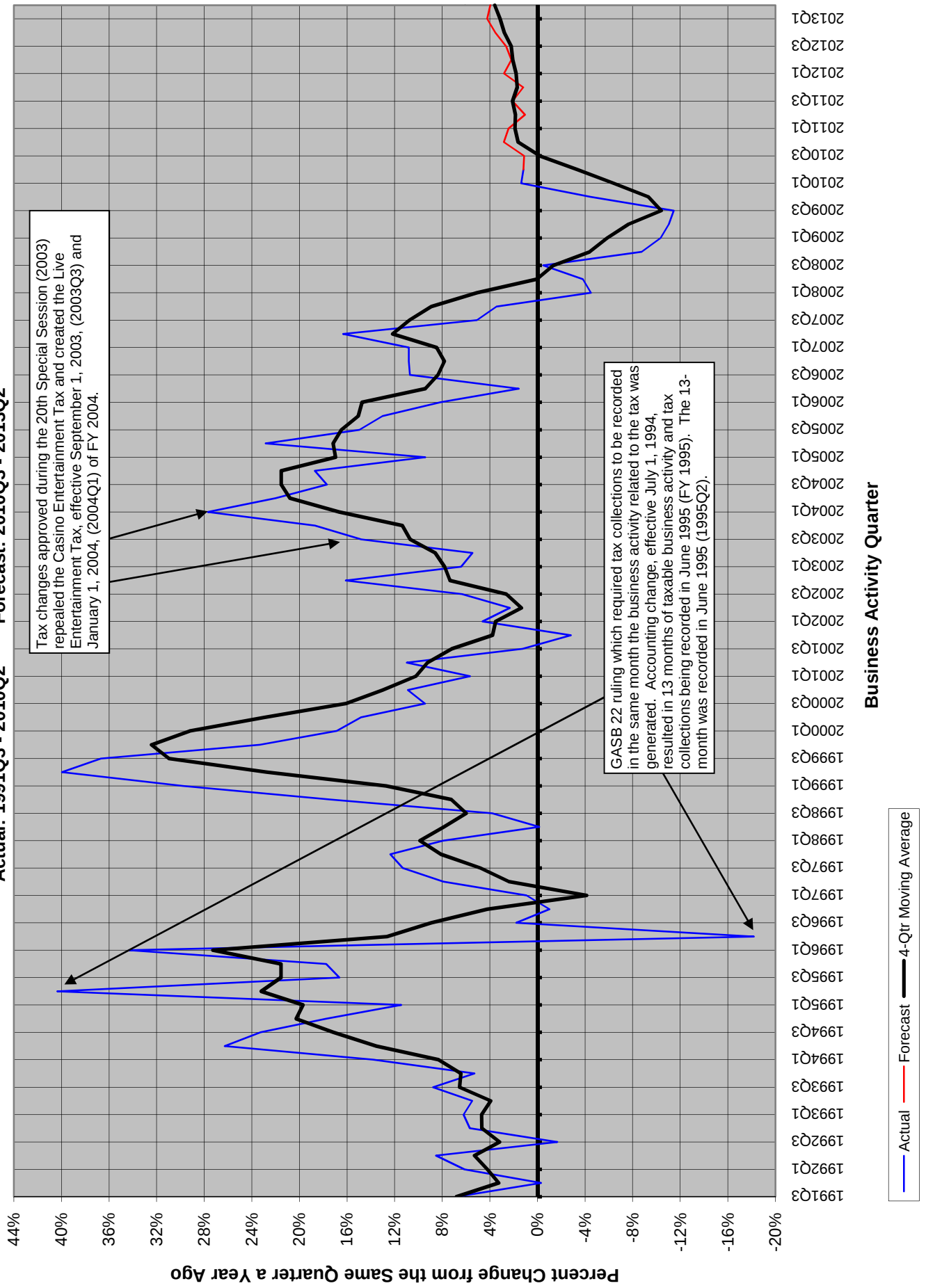
|             | CET/LET              |             | Inflation<br>Adjusted<br>CET/LET |             | Consumer<br>Price<br>Index |             | Las Vegas<br>Visitor<br>Volume |             | CET/LET<br>Collections<br>Per Visitor |              | Inflation<br>Adjusted<br>CET/LET<br>Collections<br>Per Visitor |              |
|-------------|----------------------|-------------|----------------------------------|-------------|----------------------------|-------------|--------------------------------|-------------|---------------------------------------|--------------|----------------------------------------------------------------|--------------|
|             | Collections          | %<br>Change | Collections                      | %<br>Change |                            | %<br>Change |                                | %<br>Change |                                       | %<br>Change  |                                                                | %<br>Change  |
| FY90        | \$17,927,622         |             | \$14,106,378                     |             | 1.270                      |             | 19,333,843                     |             | 0.928                                 |              | 0.731                                                          |              |
| FY91        | \$21,084,104         | 17.6%       | \$15,752,671                     | 11.7%       | 1.339                      | 5.5%        | 21,096,460                     | 9.1%        | 0.999                                 | 7.6%         | 0.746                                                          | 2.1%         |
| FY92        | \$22,188,924         | 5.2%        | \$16,058,267                     | 1.9%        | 1.382                      | 3.2%        | 21,666,304                     | 2.7%        | 1.023                                 | 2.5%         | 0.740                                                          | -0.7%        |
| FY93        | \$23,026,729         | 3.8%        | \$16,156,794                     | 0.6%        | 1.425                      | 3.1%        | 22,464,355                     | 3.7%        | 1.025                                 | 0.2%         | 0.719                                                          | -2.9%        |
| FY94        | \$26,178,281         | 13.7%       | \$17,896,044                     | 10.8%       | 1.462                      | 2.6%        | 26,297,358                     | 17.1%       | 0.996                                 | -2.8%        | 0.681                                                          | -5.3%        |
| FY95        | \$29,944,330         | 14.4%       | \$19,910,663                     | 11.2%       | 1.504                      | 2.9%        | 28,581,702                     | 8.7%        | 1.047                                 | 5.1%         | 0.696                                                          | 2.2%         |
| FY96        | \$35,458,188         | 18.4%       | \$22,951,060                     | 15.3%       | 1.545                      | 2.7%        | 29,224,601                     | 2.2%        | 1.213                                 | 15.9%        | 0.785                                                          | 12.8%        |
| FY97        | \$36,316,361         | 2.4%        | \$22,854,494                     | -0.4%       | 1.589                      | 2.9%        | 30,266,442                     | 3.6%        | 1.199                                 | -1.2%        | 0.755                                                          | -3.9%        |
| FY98        | \$39,109,465         | 7.7%        | \$24,182,015                     | 5.8%        | 1.618                      | 1.8%        | 30,250,609                     | -0.1%       | 1.293                                 | 7.8%         | 0.799                                                          | 5.9%         |
| FY99        | \$47,874,652         | 22.4%       | \$29,080,849                     | 20.3%       | 1.646                      | 1.7%        | 32,049,240                     | 5.9%        | 1.491                                 | 15.3%        | 0.906                                                          | 13.3%        |
| FY00        | \$58,525,659         | 22.2%       | \$34,565,512                     | 18.9%       | 1.693                      | 2.9%        | 35,176,393                     | 9.8%        | 1.663                                 | 11.5%        | 0.982                                                          | 8.4%         |
| FY01        | \$63,919,197         | 9.2%        | \$36,506,348                     | 5.6%        | 1.751                      | 3.4%        | 36,068,291                     | 2.5%        | 1.772                                 | 6.5%         | 1.012                                                          | 3.0%         |
| FY02        | \$64,817,715         | 1.4%        | \$36,373,271                     | -0.4%       | 1.782                      | 1.8%        | 34,597,944                     | -4.1%       | 1.872                                 | 5.7%         | 1.051                                                          | 3.8%         |
| FY03        | \$70,212,815         | 8.3%        | \$38,556,128                     | 6.0%        | 1.821                      | 2.2%        | 35,013,938                     | 1.2%        | 2.005                                 | 7.1%         | 1.101                                                          | 4.8%         |
| FY04        | \$83,994,554         | 19.6%       | \$45,114,582                     | 17.0%       | 1.861                      | 2.2%        | 36,681,451                     | 4.8%        | 2.289                                 | 14.1%        | 1.229                                                          | 11.6%        |
| FY05        | \$99,368,305         | 18.3%       | \$51,815,413                     | 14.9%       | 1.917                      | 3.0%        | 37,896,763                     | 3.3%        | 2.621                                 | 14.5%        | 1.367                                                          | 11.2%        |
| FY06        | \$108,420,425        | 9.1%        | \$54,497,320                     | 5.2%        | 1.989                      | 3.8%        | 38,649,698                     | 2.0%        | 2.806                                 | 7.1%         | 1.410                                                          | 3.2%         |
| FY07        | \$121,655,196        | 12.2%       | \$59,590,691                     | 9.3%        | 2.041                      | 2.6%        | 39,151,880                     | 1.3%        | 3.107                                 | 10.8%        | 1.522                                                          | 7.9%         |
| FY08        | \$121,638,259        | 0.0%        | \$57,480,523                     | -3.5%       | 2.117                      | 3.7%        | 39,100,988                     | -0.1%       | 3.111                                 | 0.1%         | 1.470                                                          | -3.4%        |
| FY09        | \$112,405,395        | -7.6%       | \$52,333,953                     | -9.0%       | 2.146                      | 1.4%        | 36,148,453                     | -7.6%       | 3.110                                 | 0.0%         | 1.448                                                          | -1.5%        |
| FY10        | \$108,244,011        | -3.7%       | \$49,937,183                     | -4.6%       | 2.168                      | 1.0%        | 36,701,986                     | 1.5%        | 2.950                                 | -5.1%        | 1.361                                                          | -6.0%        |
| <b>FY11</b> | <b>\$110,233,000</b> | <b>1.8%</b> | <b>\$50,263,400</b>              | <b>0.7%</b> | <b>2.193</b>               | <b>1.2%</b> | <b>37,515,500</b>              | <b>2.2%</b> | <b>2.939</b>                          | <b>-0.4%</b> | <b>1.340</b>                                                   | <b>-1.5%</b> |
| <b>FY12</b> | <b>\$112,499,000</b> | <b>2.1%</b> | <b>\$50,264,900</b>              | <b>0.0%</b> | <b>2.238</b>               | <b>2.1%</b> | <b>38,372,200</b>              | <b>2.3%</b> | <b>2.932</b>                          | <b>-0.2%</b> | <b>1.310</b>                                                   | <b>-2.2%</b> |
| <b>FY13</b> | <b>\$116,526,000</b> | <b>3.6%</b> | <b>\$50,623,800</b>              | <b>0.7%</b> | <b>2.302</b>               | <b>2.8%</b> | <b>39,011,900</b>              | <b>1.7%</b> | <b>2.988</b>                          | <b>1.9%</b>  | <b>1.298</b>                                                   | <b>-0.9%</b> |

The FY95 number is adjusted to represent 12-months of collections so the growth is not distorted. FY95 was affected by a GASB 22 ruling requiring monthly collections to be associated with the month the activity occurred, not the month in which collections took place. This resulted in FY95 having 13 months of collections. The actual FY95 13-month collections were \$32,534,213.

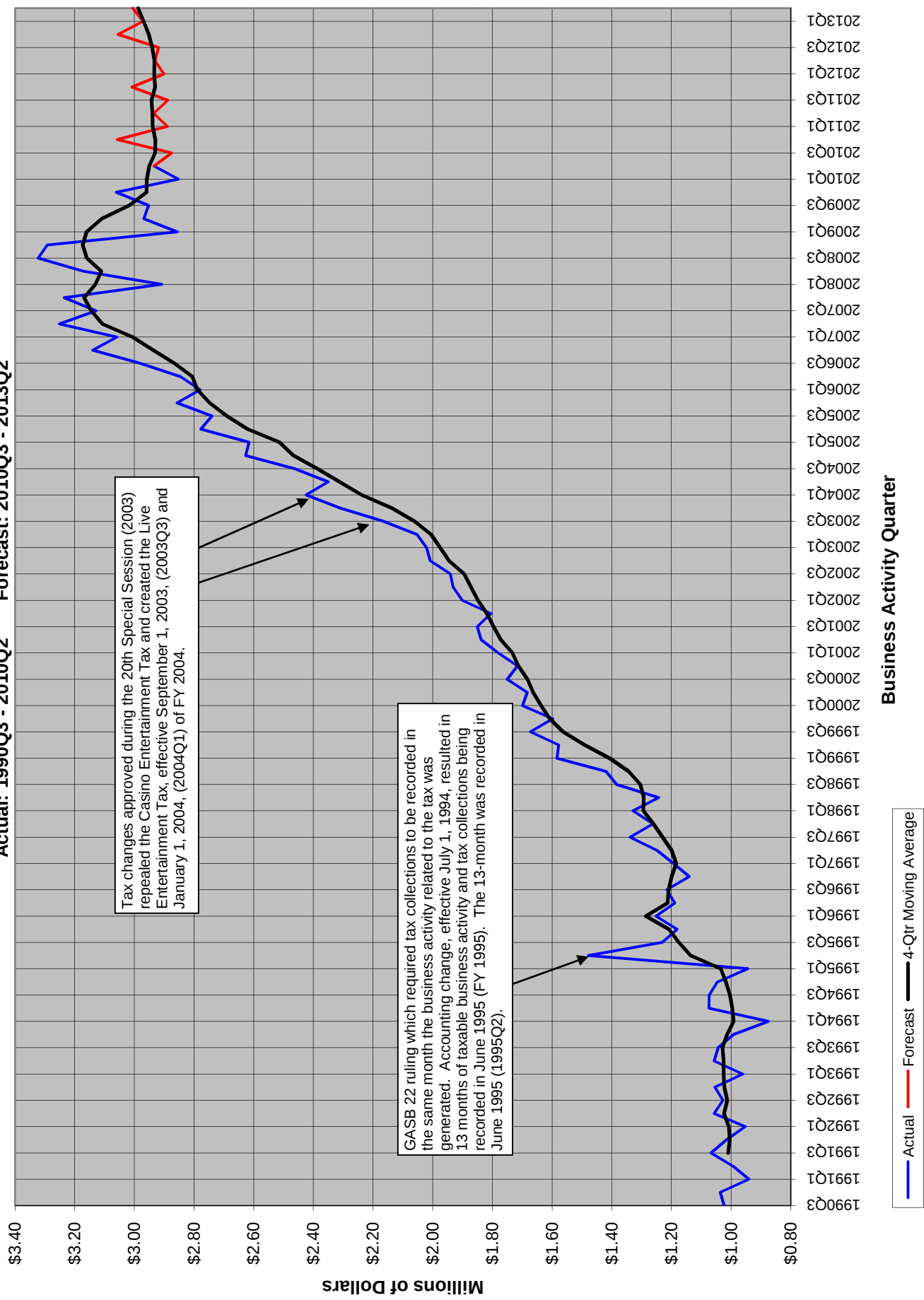
**CHART 1A - LET**  
**Actual and Forecast Statewide Live Entertainment Tax (LET) Collections - Gaming: Quarterly**  
**Actual: 1990Q3 - 2010Q2 Forecast: 2010Q3 - 2013Q2**



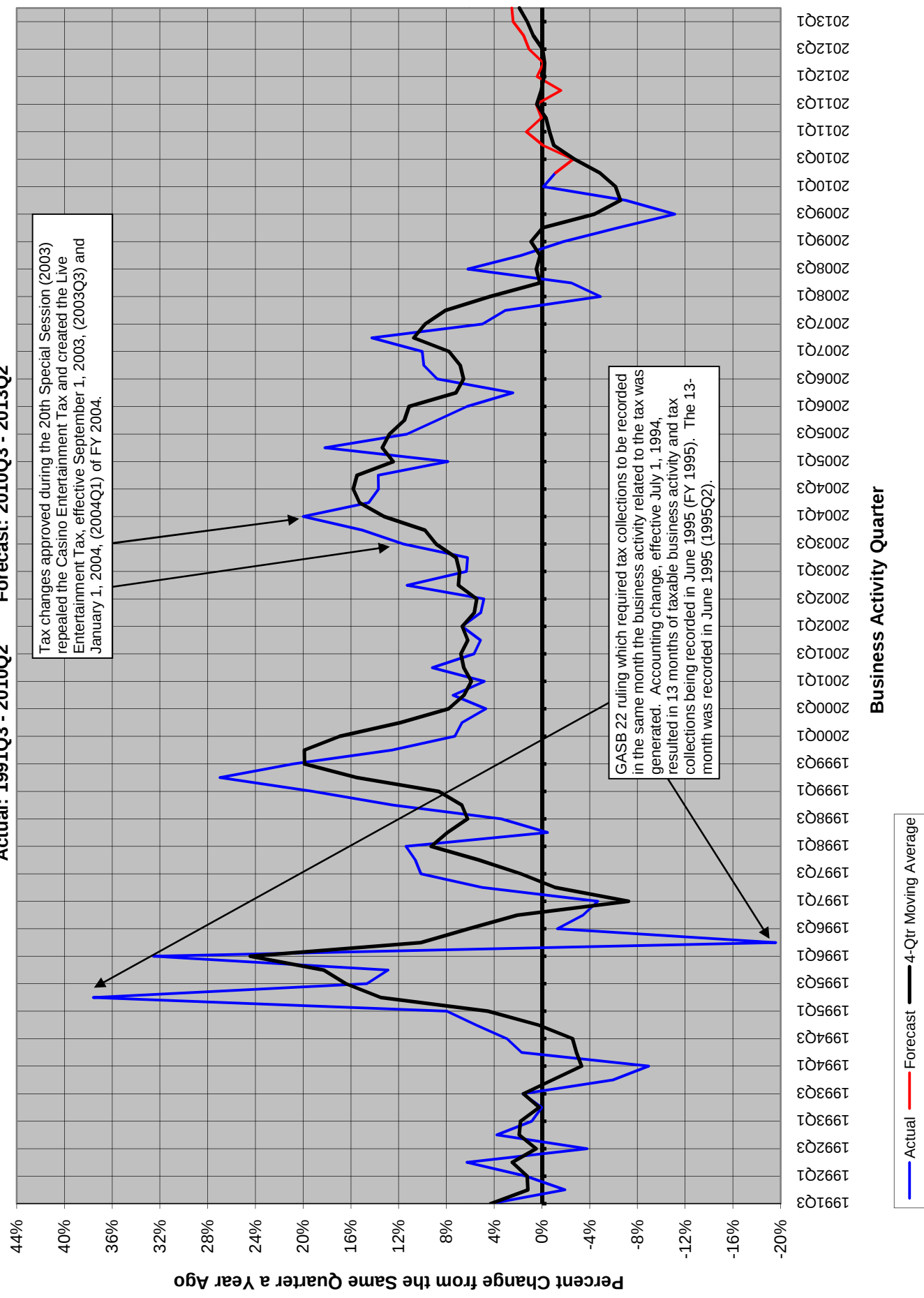
**CHART 1B - LET**  
**Growth in Statewide Live Entertainment Tax (LET) Collections - Gaming: Quarterly**  
**Actual: 1991Q3 - 2010Q2 Forecast: 2010Q3 - 2013Q2**



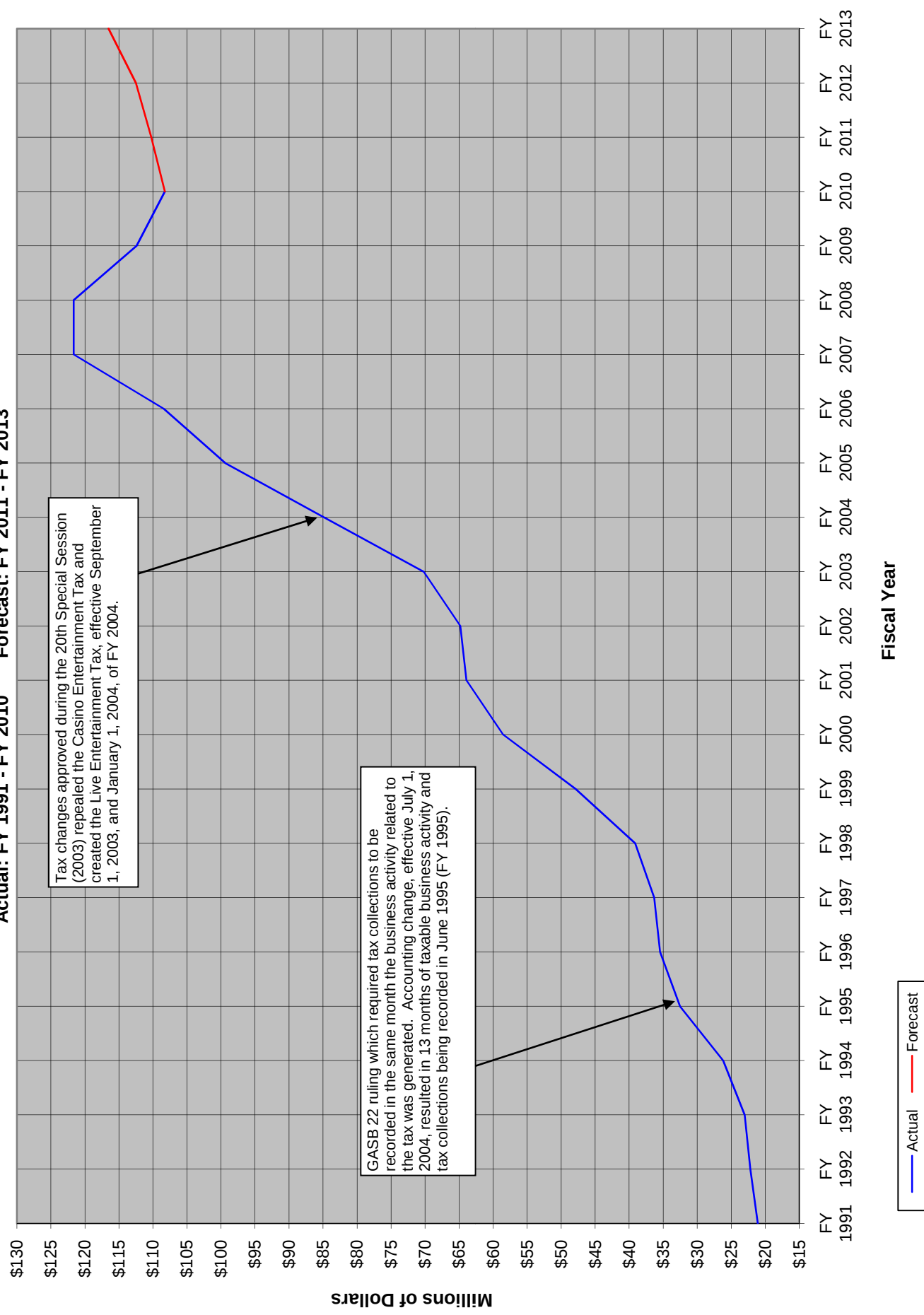
**CHART 2A - LET**  
**Actual and Forecast Statewide Live Entertainment Tax (LET) Collections - Gaming per Las Vegas Visitor : Quarterly**  
**Actual: 1990Q3 - 2010Q2 Forecast: 2010Q3 - 2013Q2**



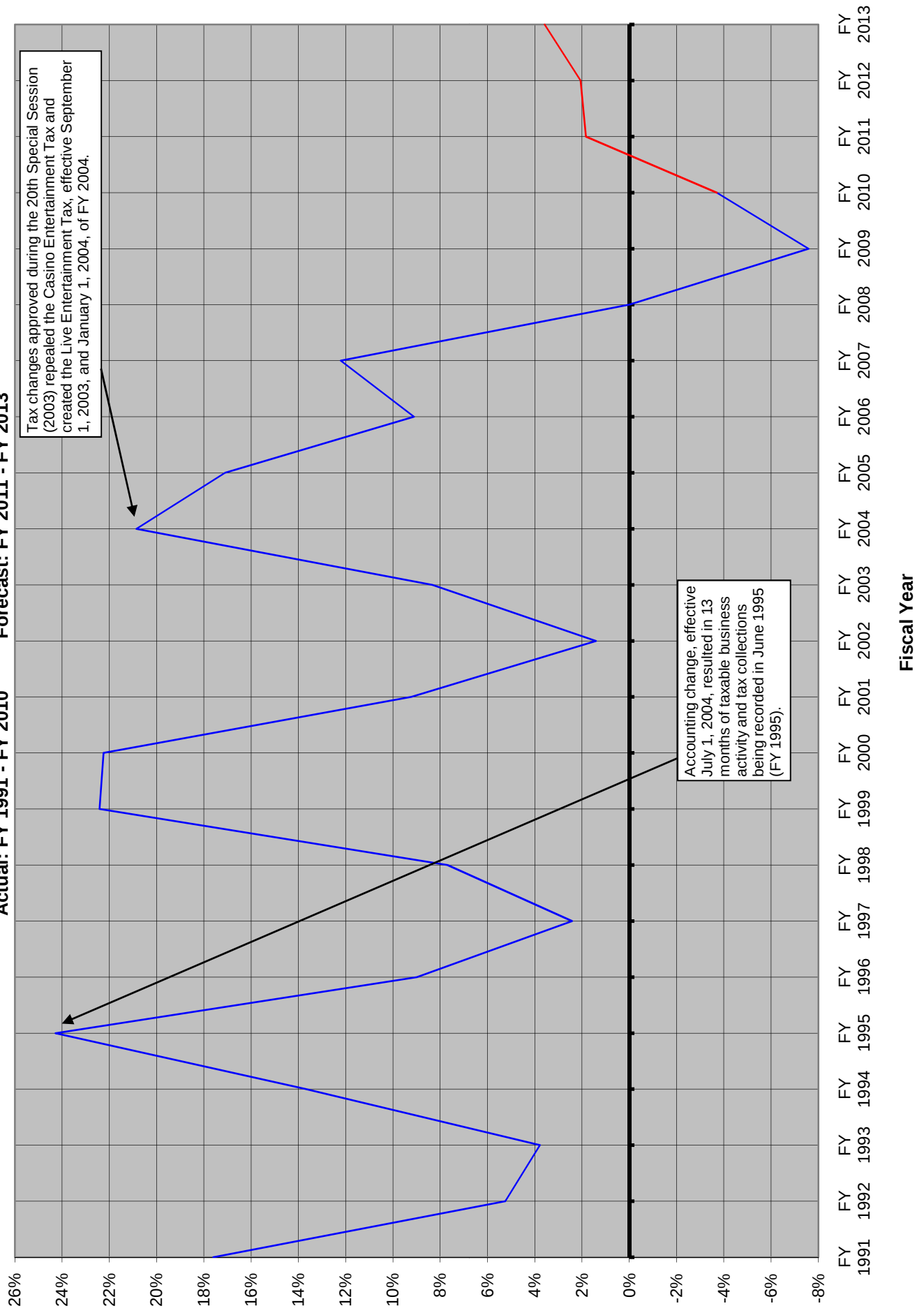
**CHART 2B - LET**  
**Growth in Statewide Live Entertainment Tax (LET) Collections - Gaming per Las Vegas Visitor: Quarterly**  
**Actual: 1991Q3 - 2010Q2 Forecast: 2010Q3 - 2013Q2**



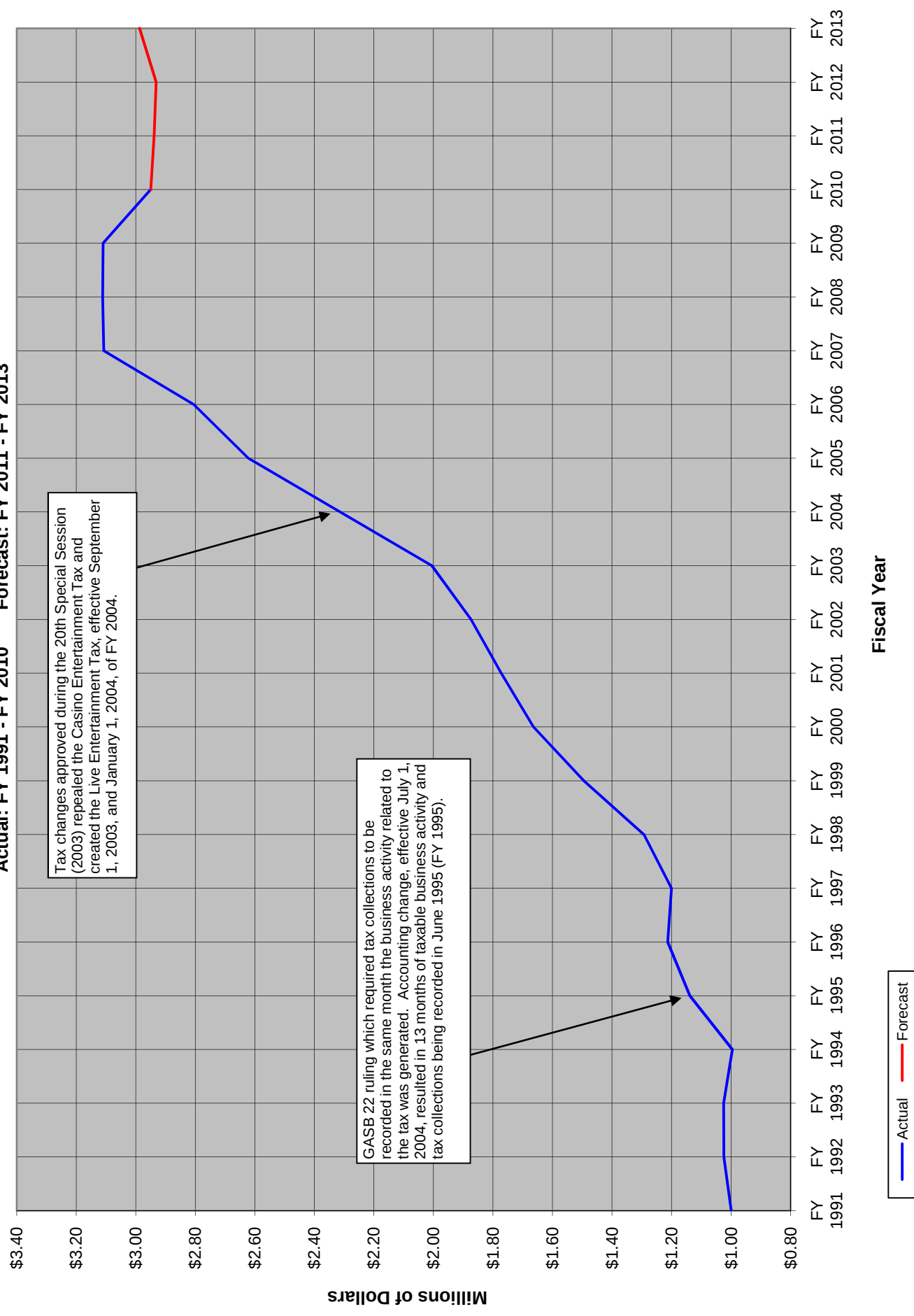
**CHART 3A - LET**  
**Actual and Forecast Statewide Live Entertainment Tax (LET) Collections - Gaming: Fiscal Year**  
**Actual: FY 1991 - FY 2010      Forecast: FY 2011 - FY 2013**



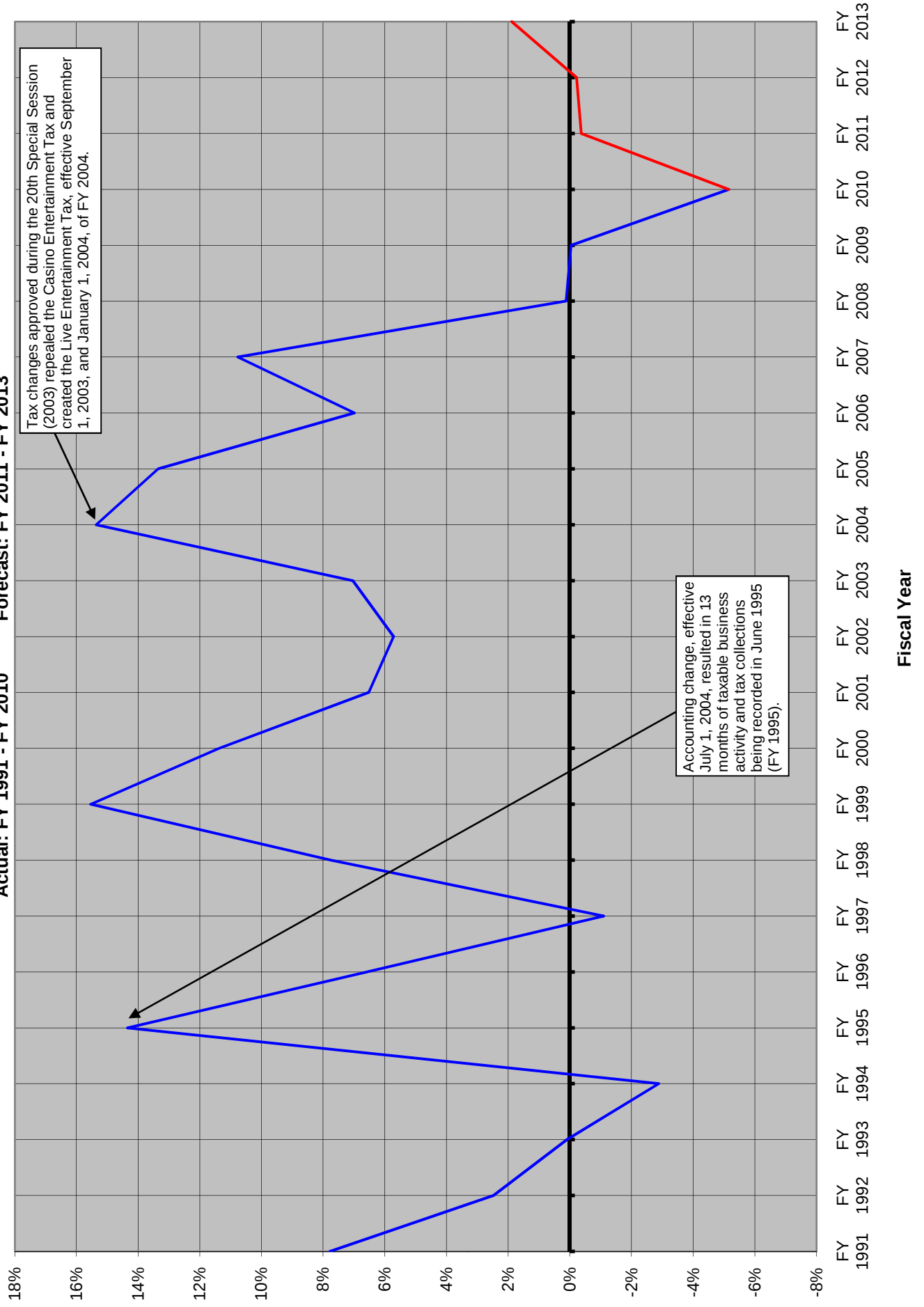
**CHART 3B - LET**  
**Actual and Forecast Growth in Statewide Live Entertainment Tax (LET) Collections - Gaming: Fiscal Year**  
**Actual: FY 1991 - FY 2010 Forecast: FY 2011 - FY 2013**



**CHART 4A - LET**  
**Actual and Forecast Statewide Live Entertainment Tax (LET) Collections - Gaming per Las Vegas Visitor: Fiscal Year**  
**Actual: FY 1991 - FY 2010 Forecast: FY 2011 - FY 2013**



**CHART 4B - LET**  
**Actual and Forecast Growth in Statewide Live Entertainment Tax (LET) Collections-Gaming per Las Vegas Visitor**  
 Actual: FY 1991 - FY 2010      Forecast: FY 2011 - FY 2013



## **STATE SALES TAX COLLECTIONS FORECAST**

prepared for: **Nevada Economic Forum**  
by: **LCB-Fiscal Analysis Division**  
date: **November 5, 2010**



### **The FY 2011, FY 2012, and FY 2013 Forecast**

The Fiscal Analysis Division forecasts state sales tax revenue will decrease by 1.5% to \$744.3 million in FY 2011, increase 0.1% to \$745.2 million in FY 2012, and increase 3.3% to \$769.5 million in FY 2013.

### **Tax Overview**

- The state sales tax rate dedicated to the State General Fund is 2.0% on the sale and use of tangible personal property in the state.
- The combined state sales tax rate is 6.85%:
  - o State General Fund Tax Rate: 2.0%
  - o Local School Support Tax Rate (LSST): 2.60% (increased by 0.35% from 2.25% effective from July 1, 2009 through June 30, 2011 (S.B. 429 – 2009 Regular Session))
  - o Basic City/County Relief Tax Rate (BCCRT): 0.5%
  - o Supplemental City/County Relief Tax Rate (SCCRT): 1.75%
- Local option rates authorized by statute or special acts are imposed in all counties except Eureka, Humboldt, Elko, Mineral, and Esmeralda. The combined optional rates range from 0.25% to 1.25% depending on the county.
- The taxpayer is allowed to retain a collection allowance of 0.25% of the sales tax due as an allowance for collecting and remitting the tax to the Department of Taxation. The taxpayer collection allowance was lowered to 0.25% from 0.5% in S.B. 2 (25<sup>th</sup> Special Session) from January 1, 2009, to June 30, 2009. Assembly Bill 552 of the 2009 Regular Session maintained the 0.25% collection allowance effective July 1, 2009.
- The commission retained by the Department of Taxation for collecting and distributing the sales tax collections for the BCCRT, SCCRT, and local option rates was raised from 0.75% to 1.75%, effective July 1, 2009 (A.B. 552 – 2009 Regular Session). The proceeds from this commission are deposited in the State General Fund. The commission retained by the Department of Taxation does apply to the LSST, but the commission rate was not increased and the 0.75% rate is retained for the LSST.

### **Nevada 2008 Tax Amnesty Program Impacts on FY 2008 and FY 2009**

The Nevada 2008 Tax Amnesty Program was effective from July 1, 2008, to October 28, 2008, and allowed entities to pay delinquent liabilities for the sales and use tax, modified business tax and business license fee without penalty and interest that would have been due. The amnesty program produced additional one-time sales and use tax revenue of \$3,763,017 that was recorded in June 2008 of FY 2008 and \$26,974,421 that was recorded in July, August, and September of FY 2009, based on information reported by the Department of Taxation. The state 2% sales and use tax portion is estimated to be approximately \$971,101 in FY 2008 and \$6,961,141 in FY 2009 (\$916,043 in July 2008, \$5,260,183 in August 2008, and \$784,915 in September 2008).

### **Nevada 2010 Tax Amnesty Program Impacts on FY 2010 and FY 2011**

The Nevada 2010 Tax Amnesty Program was effective from July 1, 2010, to September 30, 2010, and allowed entities to pay delinquent liabilities for the sales and use tax, modified business tax, and all other taxes collected by the Department of Taxation without penalty and interest that would have been due. The amnesty program produced additional one-time sales and use tax revenue of \$5,639,235 that was recorded in May and June of FY 2010 and \$15,054,731 that was recorded in July and August of FY 2011, based on information reported by the Department of Taxation. The state 2% sales and use tax portion is estimated to be

approximately \$1,427,654 in FY 2010 (\$672,571 in May 2010 and \$755,083 in June 2010) and \$3,811,324 in FY 2011 (\$831,037 in July 2010 and \$2,980,287 in August 2010).

### **FY 2010 Taxable Sales and Sales Tax Collections Overview**

In FY 2010 (July 2009 – June 2010), statewide taxable sales decreased by 10.3% compared to FY 2009 and the state 2% sales tax collection generated from the taxable sales decreased by the same 10.3% rate.

A one-time amount of \$317,418.11 was posted to FY 2010 due to an accounting adjustment for the refund of taxes that had been previously distributed to a local government.

After adjusting FY 2009 for the one-time amnesty payments totaling \$6,961,141 and FY 2010 for the one-time amnesty and refund payments totaling \$1,745,072, total state 2% sales tax collections would have decreased by only 9.8% in FY 2010 compared to FY 2009 versus the 10.3% decrease based on actual reported tax collections for FY 2010 and FY 2009.

As a reference point, FY 2009 state 2% sales tax collections would have decreased by 13.4% after adjusting for the amnesty impact versus the 12.8% decline based on actual reported collections including the amnesty payments.

In terms of May 2010 and June 2010 adjusted for the amnesty impact:

May 2010 taxable sales would have decreased by 2.9% percent without amnesty compared to the reported 1.9% decrease with amnesty. State 2% sales tax collections in May 2010 would have decreased 3.2% without the amnesty compared to the reported 2.2% decrease with amnesty.

June 2010 taxable sales would have decreased by 1.5% percent without amnesty compared to the reported 0.3% decrease with amnesty. State 2% sales tax collections in June 2010 would have decreased 0.9% without the amnesty compared to the reported 0.3% increase with amnesty.

### **FY 2011 Year-to-Date Taxable Sales and Sales Tax Collections Overview**

Fiscal year-to-date through the first two months of FY 2011, taxable sales are up 5.1% compared to the first two months of FY 2010 (5.3% in July 2010 and 4.8% in August 2010).

The state 2% sales tax collections are up 4.3% fiscal year-to-date through the first two months of FY 2011 compared to the first two months of FY 2010 (3.7% in July 2010 and 5.0% in August 2010).

After adjusting taxable sales for the impact of the amnesty payments in July and August, taxable sales are up only 2.0% through the first two months of FY 2011 compared to the reported 5.1%.

Taxable sales in July 2010 would have increased by only 4.0% without the amnesty payments versus the reported 5.3% increase with amnesty.

Taxable sales would have been basically flat (0.0%) in August 2010 without the amnesty payments versus the reported 4.8% increase with amnesty.

State 2% sales tax collections would be up only 1.3% fiscal year-to-date through July and August of FY 2011 after adjusting for the amnesty payments compared to the reported 4.3%.

Sales tax collection for July 2010 would have increased by only 2.3% without the amnesty amounts compared to the reported 3.7% increase with amnesty.

For August 2010, sales tax collections would have increased by only 0.2% without the amnesty payments compared to the reported 5.0% increase with the amnesty amounts.

### **FY 2011 Taxable Sales and Sales Tax Collections Forecast**

Taxable sales are forecast to decrease 1.2% in FY 2011 to approximately \$37.1 billion, which is below the \$38.5 billion posted in FY 2004. Taxable sales need to decrease by an average of 2.8% over the remaining ten months of FY 2011 compared to an average decrease of 7.7% over the last ten months of FY 2010.

State 2% sales tax collections are projected to decrease by 1.5% in FY 2011 to approximately \$744.3 million, below the \$775.3 million recorded in FY 2004. To achieve the FY 2011 forecast, sales tax collections are estimated to decrease an average of 2.6% over the last ten months of FY 2011 compared to an average decrease of 8.0% over the last ten months of FY 2010.

**TABLE 1A**  
**TAXABLE SALES AND STATE 2% COLLECTIONS FORECAST FOR FY 2011, FY 2012, and FY 2013**

|                | Total Statewide<br>Taxable Sales<br>(Million \$'s) | %<br>Change  | 2% State Sales<br>Tax Collections<br>(Million \$'s) | %<br>Change  | Total<br>Employment<br>(1,000's) | %<br>Change  | Average Collections<br>per Employee | %<br>Change |
|----------------|----------------------------------------------------|--------------|-----------------------------------------------------|--------------|----------------------------------|--------------|-------------------------------------|-------------|
| FY 1996        | \$22,325.8                                         |              | \$447.4                                             |              | 812.9                            |              | \$550.38                            |             |
| FY 1997        | \$24,525.8                                         | 9.9%         | \$492.3                                             | 10.0%        | 870.0                            | 7.0%         | \$565.89                            | 2.8%        |
| FY 1998        | \$25,528.9                                         | 4.1%         | \$512.5                                             | 4.1%         | 906.3                            | 4.2%         | \$565.53                            | -0.1%       |
| FY 1999        | \$28,168.3                                         | 10.3%        | \$566.1                                             | 10.5%        | 955.2                            | 5.4%         | \$592.65                            | 4.8%        |
| FY 2000        | \$29,988.4                                         | 6.5%         | \$598.5                                             | 5.7%         | 1005.4                           | 5.3%         | \$595.24                            | 0.4%        |
| FY 2001        | \$31,715.4                                         | 5.8%         | \$633.6                                             | 5.9%         | 1046.8                           | 4.1%         | \$605.26                            | 1.7%        |
| FY 2002        | \$31,986.7                                         | 0.9%         | \$642.7                                             | 1.4%         | 1045.8                           | -0.1%        | \$614.57                            | 1.5%        |
| FY 2003        | \$33,897.7                                         | 6.0%         | \$680.4                                             | 5.9%         | 1067.8                           | 2.1%         | \$637.24                            | 3.7%        |
| FY 2004        | \$38,505.8                                         | 13.6%        | \$775.3                                             | 13.9%        | 1117.0                           | 4.6%         | \$694.06                            | 8.9%        |
| FY 2005        | \$44,233.6                                         | 14.9%        | \$896.0                                             | 15.6%        | 1188.7                           | 6.4%         | \$753.80                            | 8.6%        |
| FY 2006        | \$48,637.6                                         | 10.0%        | \$985.0                                             | 9.9%         | 1257.3                           | 5.8%         | \$783.48                            | 3.9%        |
| FY 2007        | \$49,427.7                                         | 1.6%         | \$1,000.2                                           | 1.5%         | 1290.0                           | 2.6%         | \$775.36                            | -1.0%       |
| FY 2008        | \$48,196.8                                         | -2.5%        | \$966.1                                             | -3.4%        | 1285.9                           | -0.3%        | \$751.30                            | -3.1%       |
| FY 2009        | \$42,086.6                                         | -12.7%       | \$842.5                                             | -12.8%       | 1205.1                           | -6.3%        | \$699.12                            | -6.9%       |
| FY 2010        | \$37,772.1                                         | -10.3%       | \$755.3                                             | -10.3%       | 1123.2                           | -6.8%        | \$672.49                            | -3.8%       |
| <b>FY 2011</b> | <b>\$37,305.9</b>                                  | <b>-1.2%</b> | <b>\$744.3</b>                                      | <b>-1.5%</b> | <b>1105.1</b>                    | <b>-1.6%</b> | <b>\$673.47</b>                     | <b>0.1%</b> |
| <b>FY 2012</b> | <b>\$37,354.1</b>                                  | <b>0.1%</b>  | <b>\$745.2</b>                                      | <b>0.1%</b>  | <b>1100.9</b>                    | <b>-0.4%</b> | <b>\$676.94</b>                     | <b>0.5%</b> |
| <b>FY 2013</b> | <b>\$38,570.7</b>                                  | <b>3.3%</b>  | <b>\$769.5</b>                                      | <b>3.3%</b>  | <b>1120.3</b>                    | <b>1.8%</b>  | <b>\$686.86</b>                     | <b>1.5%</b> |

**TABLE 1B**  
**TAXABLE SALES AND STATE 2% COLLECTIONS**  
**ACTUAL FOR FY 2008 - FY 2010 AND FORECAST FOR FY 2011 - FY 2013**

| Quarter | WITH AMNESTY                                       |             |                                                     |             | WITHOUT AMNESTY                                    |             |                                                     |             |
|---------|----------------------------------------------------|-------------|-----------------------------------------------------|-------------|----------------------------------------------------|-------------|-----------------------------------------------------|-------------|
|         | Total Statewide<br>Taxable Sales<br>(Million \$'s) | %<br>Change | 2% State Sales<br>Tax Collections<br>(Million \$'s) | %<br>Change | Total Statewide<br>Taxable Sales<br>(Million \$'s) | %<br>Change | 2% State Sales<br>Tax Collections<br>(Million \$'s) | %<br>Change |
| 2007Q3  | \$12,119.2                                         | -3.3%       | \$241.9                                             | -3.7%       | \$12,119.2                                         | -3.3%       | \$241.9                                             | -3.7%       |
| 2007Q4  | \$12,455.3                                         | 0.5%        | \$248.8                                             | -3.2%       | \$12,455.3                                         | 0.5%        | \$248.8                                             | -3.2%       |
| 2008Q1  | \$11,450.1                                         | -4.7%       | \$231.8                                             | -4.0%       | \$11,450.1                                         | -4.7%       | \$231.8                                             | -4.0%       |
| 2008Q2  | \$12,172.3                                         | -2.6%       | \$243.5                                             | -2.8%       | \$12,123.7                                         | -3.0%       | \$242.5                                             | -3.2%       |
| 2008Q3  | \$11,699.8                                         | -3.5%       | \$234.1                                             | -3.2%       | \$11,465.4                                         | -5.4%       | \$227.1                                             | -6.1%       |
| 2008Q4  | \$11,032.8                                         | -11.4%      | \$218.8                                             | -12.1%      | \$11,032.8                                         | -11.4%      | \$218.8                                             | -12.1%      |
| 2009Q1  | \$9,601.8                                          | -16.1%      | \$195.0                                             | -15.9%      | \$9,601.8                                          | -16.1%      | \$195.0                                             | -15.9%      |
| 2009Q2  | \$9,752.2                                          | -19.9%      | \$194.6                                             | -20.1%      | \$9,752.2                                          | -19.6%      | \$194.6                                             | -19.8%      |
| 2009Q3  | \$9,328.2                                          | -20.3%      | \$187.2                                             | -20.0%      | \$9,328.2                                          | -18.6%      | \$187.2                                             | -17.6%      |
| 2009Q4  | \$9,740.8                                          | -11.7%      | \$195.9                                             | -10.5%      | \$9,740.8                                          | -11.7%      | \$195.9                                             | -10.5%      |
| 2010Q1  | \$8,955.6                                          | -6.7%       | \$178.1                                             | -8.7%       | \$8,955.6                                          | -6.7%       | \$178.1                                             | -8.7%       |
| 2010Q2  | \$9,747.5                                          | 0.0%        | \$194.2                                             | -0.2%       | \$9,675.9                                          | -0.8%       | \$192.7                                             | -1.0%       |
| 2010Q3  | \$9,608.1                                          | 3.0%        | \$191.7                                             | 2.4%        | \$9,417.0                                          | 1.0%        | \$187.9                                             | 0.4%        |
| 2010Q4  | \$9,614.7                                          | -1.3%       | \$191.8                                             | -2.1%       | \$9,614.7                                          | -1.3%       | \$191.8                                             | -2.1%       |
| 2011Q1  | \$8,696.0                                          | -2.9%       | \$173.5                                             | -2.6%       | \$8,696.0                                          | -2.9%       | \$173.5                                             | -2.6%       |
| 2011Q2  | \$9,387.2                                          | -3.7%       | \$187.3                                             | -3.5%       | \$9,387.2                                          | -3.0%       | \$187.3                                             | -2.8%       |
| 2011Q3  | \$9,373.9                                          | -2.4%       | \$187.0                                             | -2.4%       | \$9,373.9                                          | -0.5%       | \$187.0                                             | -0.5%       |
| 2011Q4  | \$9,592.8                                          | -0.2%       | \$191.4                                             | -0.2%       | \$9,592.8                                          | -0.2%       | \$191.4                                             | -0.2%       |
| 2012Q1  | \$8,799.2                                          | 1.2%        | \$175.5                                             | 1.2%        | \$8,799.2                                          | 1.2%        | \$175.5                                             | 1.2%        |
| 2012Q2  | \$9,588.2                                          | 2.1%        | \$191.3                                             | 2.1%        | \$9,588.2                                          | 2.1%        | \$191.3                                             | 2.1%        |
| 2012Q3  | \$9,597.8                                          | 2.4%        | \$191.5                                             | 2.4%        | \$9,597.8                                          | 2.4%        | \$191.5                                             | 2.4%        |
| 2012Q4  | \$9,894.4                                          | 3.1%        | \$197.4                                             | 3.1%        | \$9,894.4                                          | 3.1%        | \$197.4                                             | 3.1%        |
| 2013Q1  | \$9,112.3                                          | 3.6%        | \$181.8                                             | 3.6%        | \$9,112.3                                          | 3.6%        | \$181.8                                             | 3.6%        |
| 2013Q2  | \$9,966.3                                          | 3.9%        | \$198.8                                             | 3.9%        | \$9,966.3                                          | 3.9%        | \$198.8                                             | 3.9%        |

**TABLE 2: FISCAL DIVISION FORECAST**
**ACTUAL AND FORECAST DATA FOR ECONOMIC VARIABLES CONSIDERED IN TAXABLE SALES FORECAST**
**ACTUAL :2003:3rd Quarter to 2010:2nd Quarter      FORECAST: 2010:3rd Quarter to 2013:2nd Quarter**

SOURCE: Moody's Analytics October 2010 forecast for Consumer Price Index, Existing Home Sales, and New Car & Light Truck Registrations. Fiscal Analysis Division October 2010 forecast for Non-farm Employment, Construction Employment, Personal Income and Las Vegas Visitor Volume.

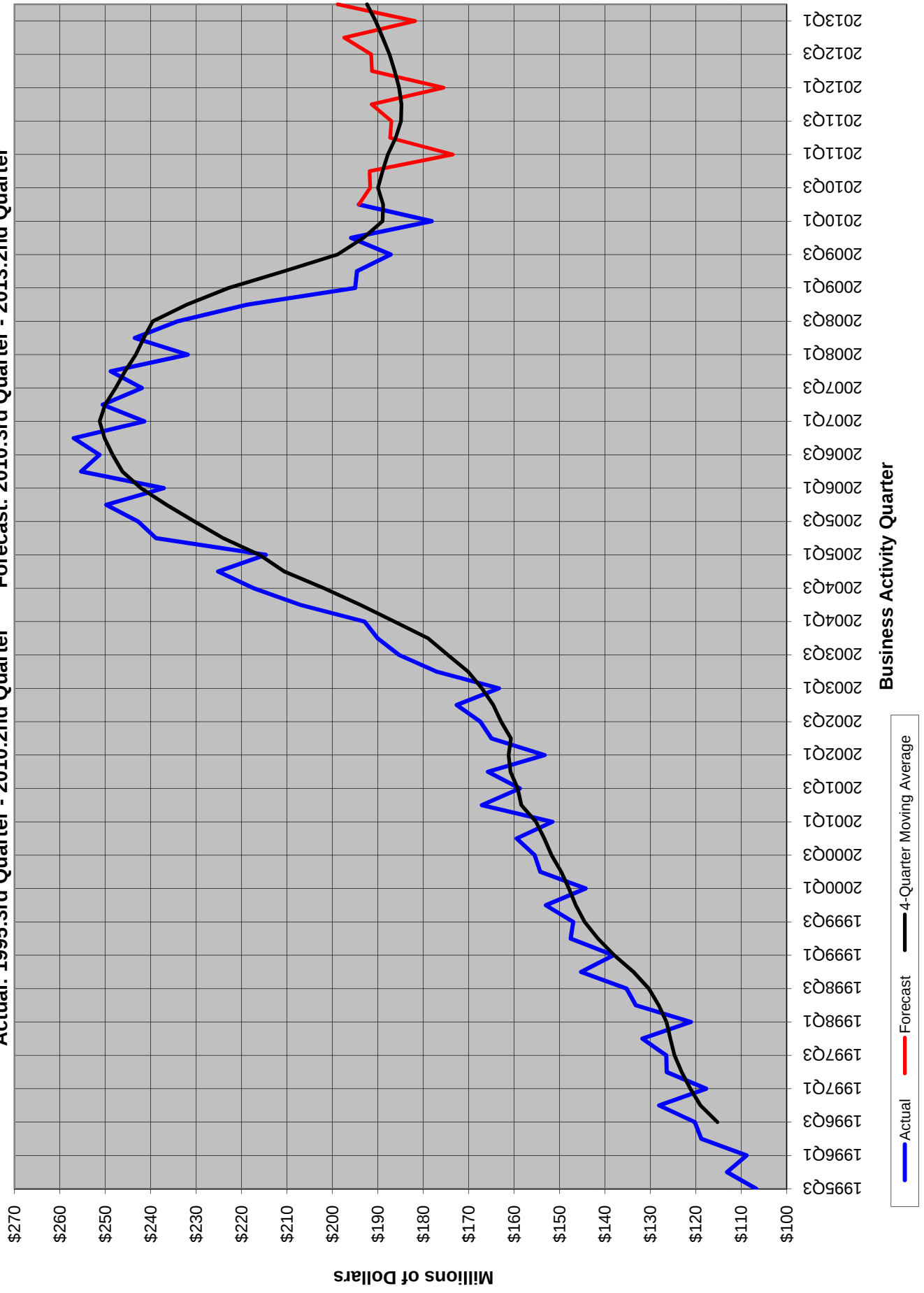
| Quarter | Fiscal Division                                  |                   | Fiscal Division                                      |                   | Fiscal Division                                           |                   | Fiscal Division             |                   |
|---------|--------------------------------------------------|-------------------|------------------------------------------------------|-------------------|-----------------------------------------------------------|-------------------|-----------------------------|-------------------|
|         | Statewide<br>Non-farm<br>Employment<br>(1,000's) | Percent<br>Change | Statewide<br>Construction<br>Employment<br>(1,000's) | Percent<br>Change | Statewide<br>Personal<br>Income<br>(Millions \$'s - SAAR) | Percent<br>Change | Las Vegas<br>Visitor Volume | Percent<br>Change |
| 2003Q3  | 1,092.3                                          | 3.5%              | 101.1                                                | 8.0%              | 73,815                                                    | 8.7%              | 9,177,614                   | 2.9%              |
| 2003Q4  | 1,109.2                                          | 4.2%              | 105.4                                                | 12.2%             | 76,061                                                    | 10.2%             | 8,733,690                   | 3.2%              |
| 2004Q1  | 1,122.5                                          | 4.5%              | 109.4                                                | 13.2%             | 78,482                                                    | 11.2%             | 9,261,459                   | 6.4%              |
| 2004Q2  | 1,144.0                                          | 6.1%              | 115.4                                                | 17.7%             | 80,837                                                    | 12.5%             | 9,508,688                   | 6.5%              |
| 2004Q3  | 1,160.6                                          | 6.3%              | 120.6                                                | 19.3%             | 83,115                                                    | 12.6%             | 9,500,842                   | 3.5%              |
| 2004Q4  | 1,183.1                                          | 6.7%              | 127.2                                                | 20.7%             | 86,211                                                    | 13.3%             | 9,117,792                   | 4.4%              |
| 2005Q1  | 1,193.2                                          | 6.3%              | 129.1                                                | 18.0%             | 89,258                                                    | 13.7%             | 9,394,652                   | 1.4%              |
| 2005Q2  | 1,217.8                                          | 6.5%              | 132.6                                                | 15.0%             | 92,140                                                    | 14.0%             | 9,883,477                   | 3.9%              |
| 2005Q3  | 1,232.3                                          | 6.2%              | 136.3                                                | 13.0%             | 92,558                                                    | 11.4%             | 9,813,911                   | 3.3%              |
| 2005Q4  | 1,248.2                                          | 5.5%              | 140.6                                                | 10.5%             | 93,391                                                    | 8.3%              | 9,474,302                   | 3.9%              |
| 2006Q1  | 1,268.2                                          | 6.3%              | 145.2                                                | 12.4%             | 95,803                                                    | 7.3%              | 9,561,367                   | 1.8%              |
| 2006Q2  | 1,280.3                                          | 5.1%              | 146.1                                                | 10.1%             | 97,640                                                    | 6.0%              | 9,800,118                   | -0.8%             |
| 2006Q3  | 1,283.7                                          | 4.2%              | 142.2                                                | 4.4%              | 98,023                                                    | 5.9%              | 9,989,766                   | 1.8%              |
| 2006Q4  | 1,285.9                                          | 3.0%              | 138.3                                                | -1.7%             | 99,912                                                    | 7.0%              | 9,554,553                   | 0.8%              |
| 2007Q1  | 1,294.7                                          | 2.1%              | 137.7                                                | -5.2%             | 101,624                                                   | 6.1%              | 9,629,007                   | 0.7%              |
| 2007Q2  | 1,295.7                                          | 1.2%              | 136.3                                                | -6.7%             | 102,761                                                   | 5.2%              | 9,978,554                   | 1.8%              |
| 2007Q3  | 1,288.2                                          | 0.4%              | 132.2                                                | -7.1%             | 104,031                                                   | 6.1%              | 10,000,315                  | 0.1%              |
| 2007Q4  | 1,291.0                                          | 0.4%              | 128.7                                                | -6.9%             | 106,416                                                   | 6.5%              | 9,589,885                   | 0.4%              |
| 2008Q1  | 1,286.6                                          | -0.6%             | 123.8                                                | -10.1%            | 106,034                                                   | 4.3%              | 9,670,074                   | 0.4%              |
| 2008Q2  | 1,277.9                                          | -1.4%             | 120.1                                                | -11.9%            | 105,574                                                   | 2.7%              | 9,840,714                   | -1.4%             |
| 2008Q3  | 1,261.1                                          | -2.1%             | 115.7                                                | -12.4%            | 105,006                                                   | 0.9%              | 9,370,164                   | -6.3%             |
| 2008Q4  | 1,224.8                                          | -5.1%             | 106.2                                                | -17.5%            | 102,701                                                   | -3.5%             | 8,600,600                   | -10.3%            |
| 2009Q1  | 1,182.1                                          | -8.1%             | 95.1                                                 | -23.2%            | 100,230                                                   | -5.5%             | 8,826,805                   | -8.7%             |
| 2009Q2  | 1,152.3                                          | -9.8%             | 83.0                                                 | -30.8%            | 100,398                                                   | -4.9%             | 9,350,884                   | -5.0%             |
| 2009Q3  | 1,131.8                                          | -10.3%            | 75.6                                                 | -34.6%            | 99,150                                                    | -5.6%             | 9,335,882                   | -0.4%             |
| 2009Q4  | 1,126.1                                          | -8.1%             | 70.0                                                 | -34.1%            | 98,706                                                    | -3.9%             | 8,837,898                   | 2.8%              |
| 2010Q1  | 1,117.9                                          | -5.4%             | 60.6                                                 | -36.3%            | 98,364                                                    | -1.9%             | 8,958,869                   | 1.5%              |
| 2010Q2  | 1,117.1                                          | -3.1%             | 55.5                                                 | -33.2%            | 98,710                                                    | -1.7%             | 9,569,337                   | 2.3%              |
| 2010Q3  | 1,112.3                                          | -1.7%             | 52.2                                                 | -31.0%            | 98,186                                                    | -1.0%             | 9,694,817                   | 3.8%              |
| 2010Q4  | 1,106.1                                          | -1.8%             | 49.7                                                 | -29.0%            | 97,962                                                    | -0.8%             | 9,097,009                   | 2.9%              |
| 2011Q1  | 1,102.7                                          | -1.4%             | 46.0                                                 | -24.2%            | 97,859                                                    | -0.5%             | 9,039,154                   | 0.9%              |
| 2011Q2  | 1,099.3                                          | -1.6%             | 44.4                                                 | -19.9%            | 97,777                                                    | -0.9%             | 9,669,746                   | 1.0%              |
| 2011Q3  | 1,097.5                                          | -1.3%             | 43.5                                                 | -16.6%            | 97,926                                                    | -0.3%             | 9,852,053                   | 1.6%              |
| 2011Q4  | 1,099.4                                          | -0.6%             | 42.7                                                 | -14.0%            | 98,333                                                    | 0.4%              | 9,356,052                   | 2.8%              |
| 2012Q1  | 1,102.0                                          | -0.1%             | 42.2                                                 | -8.3%             | 98,792                                                    | 1.0%              | 9,255,059                   | 2.4%              |
| 2012Q2  | 1,104.6                                          | 0.5%              | 41.8                                                 | -5.8%             | 99,295                                                    | 1.6%              | 9,889,877                   | 2.3%              |
| 2012Q3  | 1,108.8                                          | 1.0%              | 41.7                                                 | -4.1%             | 99,921                                                    | 2.0%              | 10,003,253                  | 1.5%              |
| 2012Q4  | 1,117.0                                          | 1.6%              | 41.7                                                 | -2.3%             | 100,762                                                   | 2.5%              | 9,540,634                   | 2.0%              |
| 2013Q1  | 1,124.1                                          | 2.0%              | 41.8                                                 | -0.8%             | 101,609                                                   | 2.9%              | 9,419,597                   | 1.8%              |
| 2013Q2  | 1,131.2                                          | 2.4%              | 42.0                                                 | 0.5%              | 102,498                                                   | 3.2%              | 10,029,042                  | 1.4%              |
| FY 1997 | 869.8                                            | 7.0%              | 83.8                                                 | 16.2%             | 183,582                                                   | 11.0%             | 30,266,442                  | 3.6%              |
| FY 1998 | 906.2                                            | 4.2%              | 86.1                                                 | 2.7%              | 200,978                                                   | 9.5%              | 30,250,609                  | -0.1%             |
| FY 1999 | 955.2                                            | 5.4%              | 92.6                                                 | 7.6%              | 221,630                                                   | 10.3%             | 32,049,240                  | 5.9%              |
| FY 2000 | 1,005.3                                          | 5.2%              | 89.1                                                 | -3.8%             | 240,192                                                   | 8.4%              | 35,176,393                  | 9.8%              |
| FY 2001 | 1,046.7                                          | 4.1%              | 90.1                                                 | 1.2%              | 256,754                                                   | 6.9%              | 36,068,291                  | 2.5%              |
| FY 2002 | 1,045.6                                          | -0.1%             | 91.1                                                 | 1.1%              | 265,345                                                   | 3.3%              | 34,597,944                  | -4.1%             |
| FY 2003 | 1,068.0                                          | 2.1%              | 95.6                                                 | 4.8%              | 279,372                                                   | 5.3%              | 35,013,938                  | 1.2%              |
| FY 2004 | 1,117.0                                          | 4.6%              | 107.8                                                | 12.8%             | 309,195                                                   | 10.7%             | 36,681,451                  | 4.8%              |
| FY 2005 | 1,188.7                                          | 6.4%              | 127.4                                                | 18.2%             | 350,724                                                   | 13.4%             | 37,896,763                  | 3.3%              |
| FY 2006 | 1,257.3                                          | 5.8%              | 142.0                                                | 11.5%             | 379,392                                                   | 8.2%              | 38,649,698                  | 2.0%              |
| FY 2007 | 1,290.0                                          | 2.6%              | 138.6                                                | -2.4%             | 402,320                                                   | 6.0%              | 39,151,880                  | 1.3%              |
| FY 2008 | 1,285.9                                          | -0.3%             | 126.2                                                | -9.0%             | 422,055                                                   | 4.9%              | 39,100,988                  | -0.1%             |
| FY 2009 | 1,205.1                                          | -6.3%             | 100.0                                                | -20.7%            | 408,335                                                   | -3.3%             | 36,148,453                  | -7.6%             |
| FY 2010 | 1,123.2                                          | -6.8%             | 65.4                                                 | -34.6%            | 394,930                                                   | -3.3%             | 36,701,986                  | 1.5%              |
| FY 2011 | 1,105.1                                          | -1.6%             | 48.1                                                 | -26.5%            | 391,785                                                   | -0.8%             | 37,500,726                  | 2.2%              |
| FY 2012 | 1,100.9                                          | -0.4%             | 42.6                                                 | -11.4%            | 394,346                                                   | 0.7%              | 38,353,042                  | 2.3%              |
| FY 2013 | 1,120.3                                          | 1.8%              | 41.8                                                 | -1.7%             | 404,790                                                   | 2.6%              | 38,992,526                  | 1.7%              |

**TABLE 2: FISCAL DIVISION FORECAST - CONTINUED****ACTUAL AND FORECAST DATA FOR ECONOMIC VARIABLES CONSIDERED IN TAXABLE SALES FORECAST****ACTUAL :2003:3rd Quarter to 2010:2nd Quarter      FORECAST: 2010:3rd Quarter to 2013:2nd Quarter**

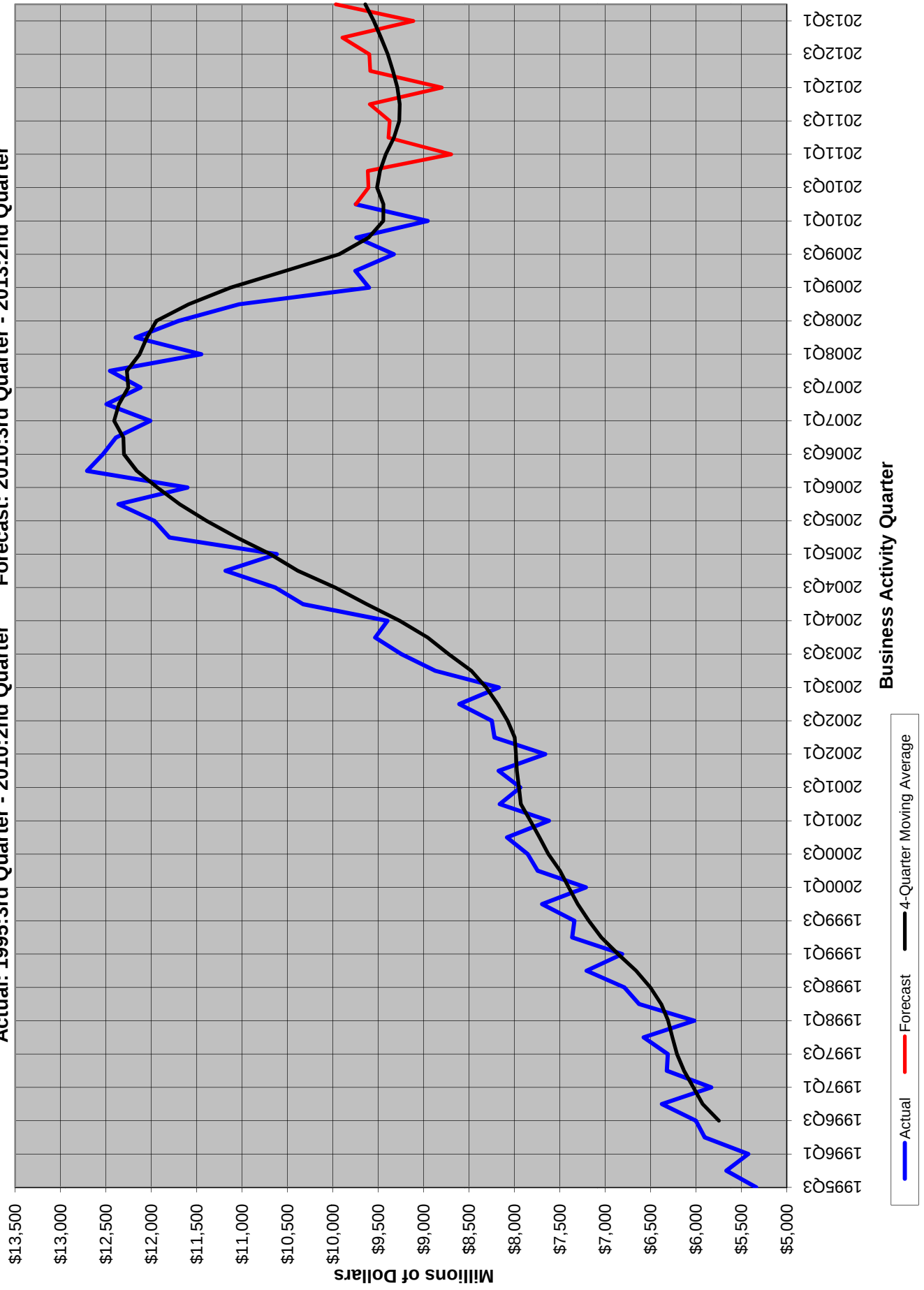
SOURCE: Moody's Analytics October 2010 forecast for Consumer Price Index, Existing Home Sales, and New Car & Light Truck Registrations. Fiscal Analysis Division October 2010 forecast for Non-farm Employment, Construction Employment, Personal Income and Las Vegas Visitor Volume.

| Quarter | Moody's Analytics    |                | Moody's Analytics                       |                | Moody's Analytics                   |                |
|---------|----------------------|----------------|-----------------------------------------|----------------|-------------------------------------|----------------|
|         | Consumer Price Index | Percent Change | Statewide Existing Home Sales (1,000's) | Percent Change | New Car & Light Truck Registrations | Percent Change |
| 2003Q3  | 1.844                | 2.2%           | 75.4                                    | 28.8%          | 159,531                             | 5.9%           |
| 2003Q4  | 1.851                | 2.0%           | 84.6                                    | 27.9%          | 165,268                             | 13.3%          |
| 2004Q1  | 1.867                | 1.8%           | 93.9                                    | 44.6%          | 165,065                             | 12.6%          |
| 2004Q2  | 1.882                | 2.8%           | 92.0                                    | 33.1%          | 168,214                             | 9.9%           |
| 2004Q3  | 1.894                | 2.7%           | 92.5                                    | 22.8%          | 178,472                             | 11.9%          |
| 2004Q4  | 1.914                | 3.4%           | 86.6                                    | 2.3%           | 185,325                             | 12.1%          |
| 2005Q1  | 1.924                | 3.0%           | 85.3                                    | -9.2%          | 182,815                             | 10.8%          |
| 2005Q2  | 1.937                | 2.9%           | 90.0                                    | -2.2%          | 168,386                             | 0.1%           |
| 2005Q3  | 1.966                | 3.8%           | 92.0                                    | -0.6%          | 198,187                             | 11.0%          |
| 2005Q4  | 1.984                | 3.7%           | 88.6                                    | 2.4%           | 174,363                             | -5.9%          |
| 2006Q1  | 1.994                | 3.7%           | 76.6                                    | -10.1%         | 190,347                             | 4.1%           |
| 2006Q2  | 2.013                | 3.9%           | 69.3                                    | -23.0%         | 205,523                             | 22.1%          |
| 2006Q3  | 2.032                | 3.3%           | 57.1                                    | -38.0%         | 191,419                             | -3.4%          |
| 2006Q4  | 2.023                | 1.9%           | 57.1                                    | -35.6%         | 179,518                             | 3.0%           |
| 2007Q1  | 2.043                | 2.4%           | 53.3                                    | -30.5%         | 186,906                             | -1.8%          |
| 2007Q2  | 2.067                | 2.7%           | 43.8                                    | -36.8%         | 170,599                             | -17.0%         |
| 2007Q3  | 2.079                | 2.4%           | 36.6                                    | -35.9%         | 165,235                             | -13.7%         |
| 2007Q4  | 2.104                | 4.0%           | 33.3                                    | -41.6%         | 185,338                             | 3.2%           |
| 2008Q1  | 2.128                | 4.2%           | 41.0                                    | -23.1%         | 157,388                             | -15.8%         |
| 2008Q2  | 2.156                | 4.3%           | 51.9                                    | 18.7%          | 137,584                             | -19.4%         |
| 2008Q3  | 2.189                | 5.3%           | 66.3                                    | 81.4%          | 114,633                             | -30.6%         |
| 2008Q4  | 2.137                | 1.6%           | 77.8                                    | 133.4%         | 74,850                              | -59.6%         |
| 2009Q1  | 2.125                | -0.2%          | 83.4                                    | 103.7%         | 65,196                              | -58.6%         |
| 2009Q2  | 2.135                | -1.0%          | 91.5                                    | 76.1%          | 73,251                              | -46.8%         |
| 2009Q3  | 2.154                | -1.6%          | 96.7                                    | 45.8%          | 83,724                              | -27.0%         |
| 2009Q4  | 2.168                | 1.5%           | 110.3                                   | 41.7%          | 77,487                              | 3.5%           |
| 2010Q1  | 2.176                | 2.4%           | 96.3                                    | 15.4%          | 81,749                              | 25.4%          |
| 2010Q2  | 2.172                | 1.8%           | 84.6                                    | -7.5%          | 88,106                              | 20.3%          |
| 2010Q3  | 2.181                | 1.2%           | 73.2                                    | -24.3%         | 85,855                              | 2.5%           |
| 2010Q4  | 2.188                | 0.9%           | 66.4                                    | -39.8%         | 81,959                              | 5.8%           |
| 2011Q1  | 2.197                | 1.0%           | 69.5                                    | -27.8%         | 81,620                              | -0.2%          |
| 2011Q2  | 2.206                | 1.6%           | 72.4                                    | -14.5%         | 79,579                              | -9.7%          |
| 2011Q3  | 2.217                | 1.7%           | 74.0                                    | 1.2%           | 78,784                              | -8.2%          |
| 2011Q4  | 2.231                | 1.9%           | 75.9                                    | 14.3%          | 78,390                              | -4.4%          |
| 2012Q1  | 2.245                | 2.2%           | 77.8                                    | 11.9%          | 77,998                              | -4.4%          |
| 2012Q2  | 2.260                | 2.4%           | 79.4                                    | 9.7%           | 77,998                              | -2.0%          |
| 2012Q3  | 2.277                | 2.7%           | 79.5                                    | 7.4%           | 78,778                              | 0.0%           |
| 2012Q4  | 2.293                | 2.8%           | 78.4                                    | 3.3%           | 80,353                              | 2.5%           |
| 2013Q1  | 2.310                | 2.9%           | 78.3                                    | 0.7%           | 82,764                              | 6.1%           |
| 2013Q2  | 2.327                | 3.0%           | 79.3                                    | -0.1%          | 86,074                              | 10.4%          |
| FY 1997 | 1.589                | 2.8%           | 100.2                                   | -6.7%          | 121,180                             | 9.0%           |
| FY 1998 | 1.618                | 1.8%           | 109.5                                   | 9.3%           | 118,770                             | -2.0%          |
| FY 1999 | 1.645                | 1.7%           | 133.5                                   | 21.9%          | 128,250                             | 8.0%           |
| FY 2000 | 1.693                | 2.9%           | 152.0                                   | 13.9%          | 126,158                             | -1.6%          |
| FY 2001 | 1.751                | 3.4%           | 191.4                                   | 25.9%          | 149,708                             | 18.7%          |
| FY 2002 | 1.782                | 1.8%           | 200.4                                   | 4.7%           | 139,224                             | -7.0%          |
| FY 2003 | 1.821                | 2.2%           | 258.7                                   | 29.1%          | 149,010                             | 7.0%           |
| FY 2004 | 1.861                | 2.2%           | 345.9                                   | 33.7%          | 164,519                             | 10.4%          |
| FY 2005 | 1.917                | 3.0%           | 354.4                                   | 2.4%           | 178,749                             | 8.6%           |
| FY 2006 | 1.989                | 3.8%           | 326.5                                   | -7.9%          | 192,105                             | 7.5%           |
| FY 2007 | 2.041                | 2.6%           | 211.2                                   | -35.3%         | 182,111                             | -5.2%          |
| FY 2008 | 2.117                | 3.7%           | 162.8                                   | -22.9%         | 161,386                             | -11.4%         |
| FY 2009 | 2.146                | 1.4%           | 319.1                                   | 96.0%          | 81,983                              | -49.2%         |
| FY 2010 | 2.168                | 1.0%           | 388.0                                   | 21.6%          | 82,767                              | 1.0%           |
| FY 2011 | 2.193                | 1.2%           | 281.5                                   | -27.4%         | 82,253                              | -0.6%          |
| FY 2012 | 2.238                | 2.1%           | 307.1                                   | 9.1%           | 78,292                              | -4.8%          |
| FY 2013 | 2.302                | 2.8%           | 315.5                                   | 2.7%           | 81,992                              | 4.7%           |

**CHART 1**  
**State 2% Sales/Use Tax Collections : Actual versus Forecast- Quarterly Basis**  
**Actual: 1995:3rd Quarter - 2010:2nd Quarter      Forecast: 2010:3rd Quarter - 2013:2nd Quarter**



**CHART 2**  
**Statewide Taxable Sales: Actual versus Forecast- Quarterly Basis**  
**Actual: 1995:3rd Quarter - 2010:2nd Quarter      Forecast: 2010:3rd Quarter - 2013:2nd Quarter**



**CHART 3**  
**Growth in Statewide Taxable Sales and State 2% Sales/Use Tax Collections: Actual versus Forecast - Quarterly Basis**  
Actual: 1996:3rd Quarter - 2010:2nd Quarter      Forecast: 2010:3rd Quarter - 2013:2nd Quarter

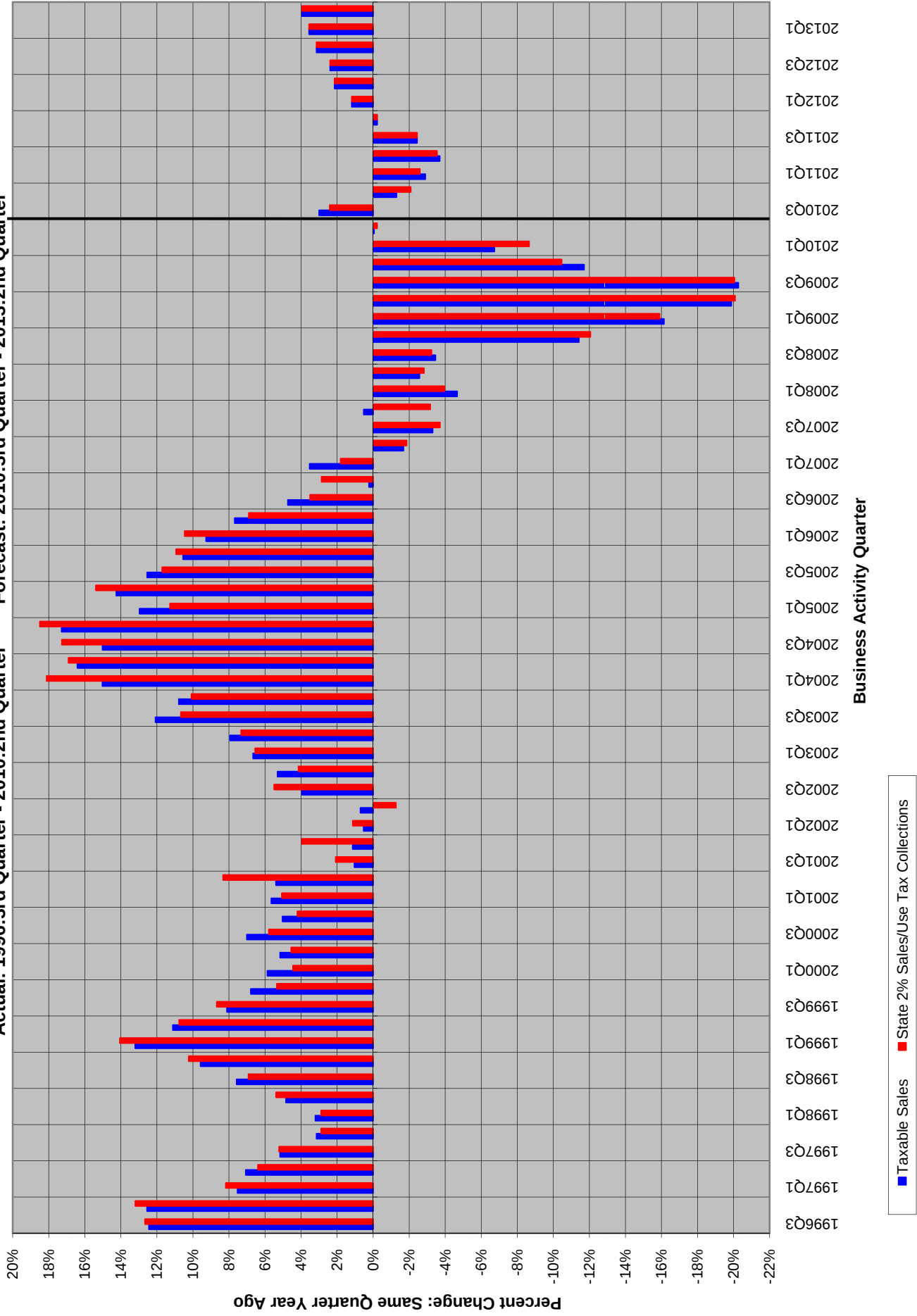


CHART 4

Statewide Taxable Sales per Non-farm Establishment Employee: Actual versus Forecast - Quarterly Basis

Actual: 1995:3rd Quarter - 2010:2nd Quarter

Forecast: 2010:3rd Quarter - 2013:2nd Quarter

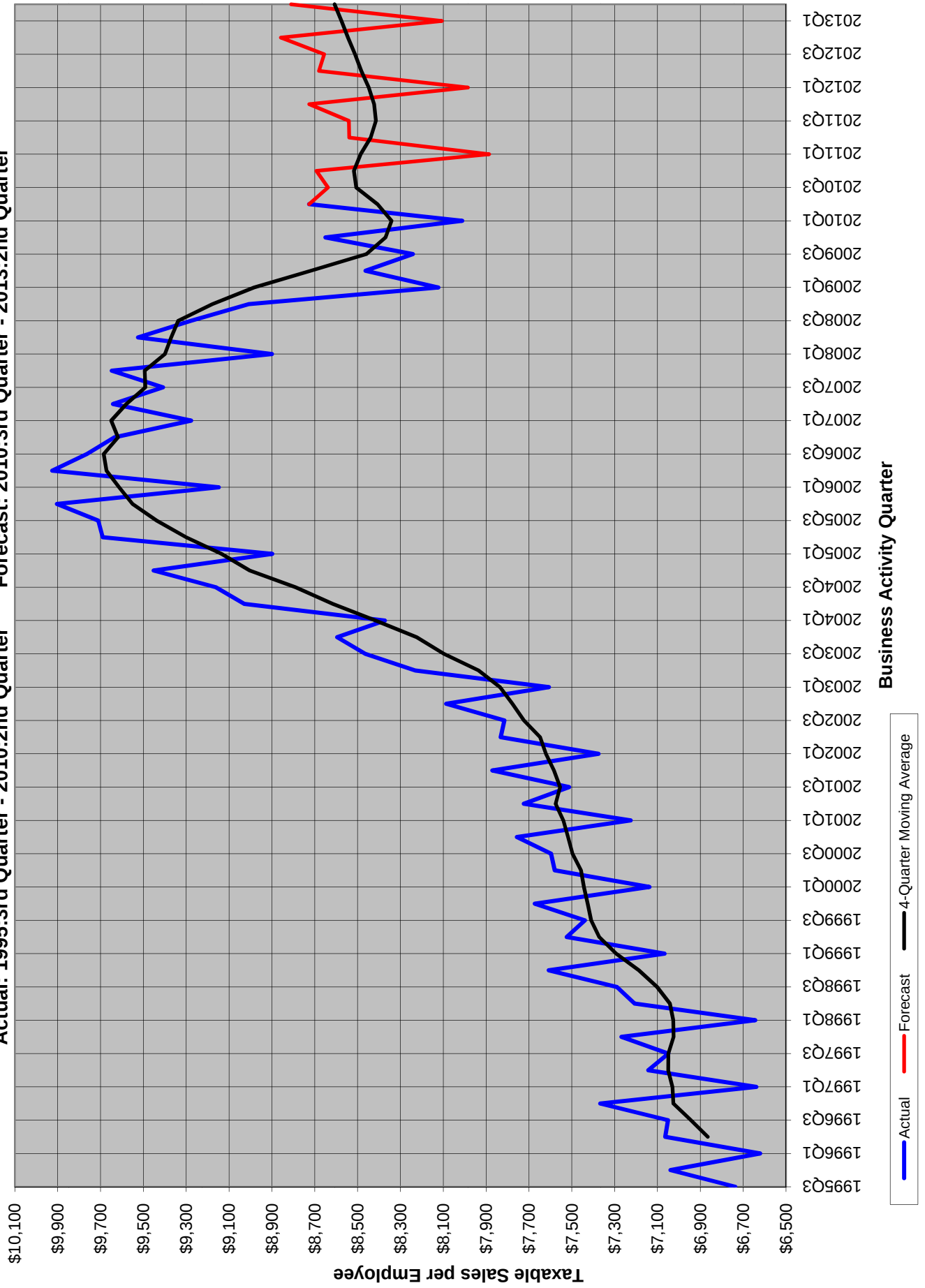
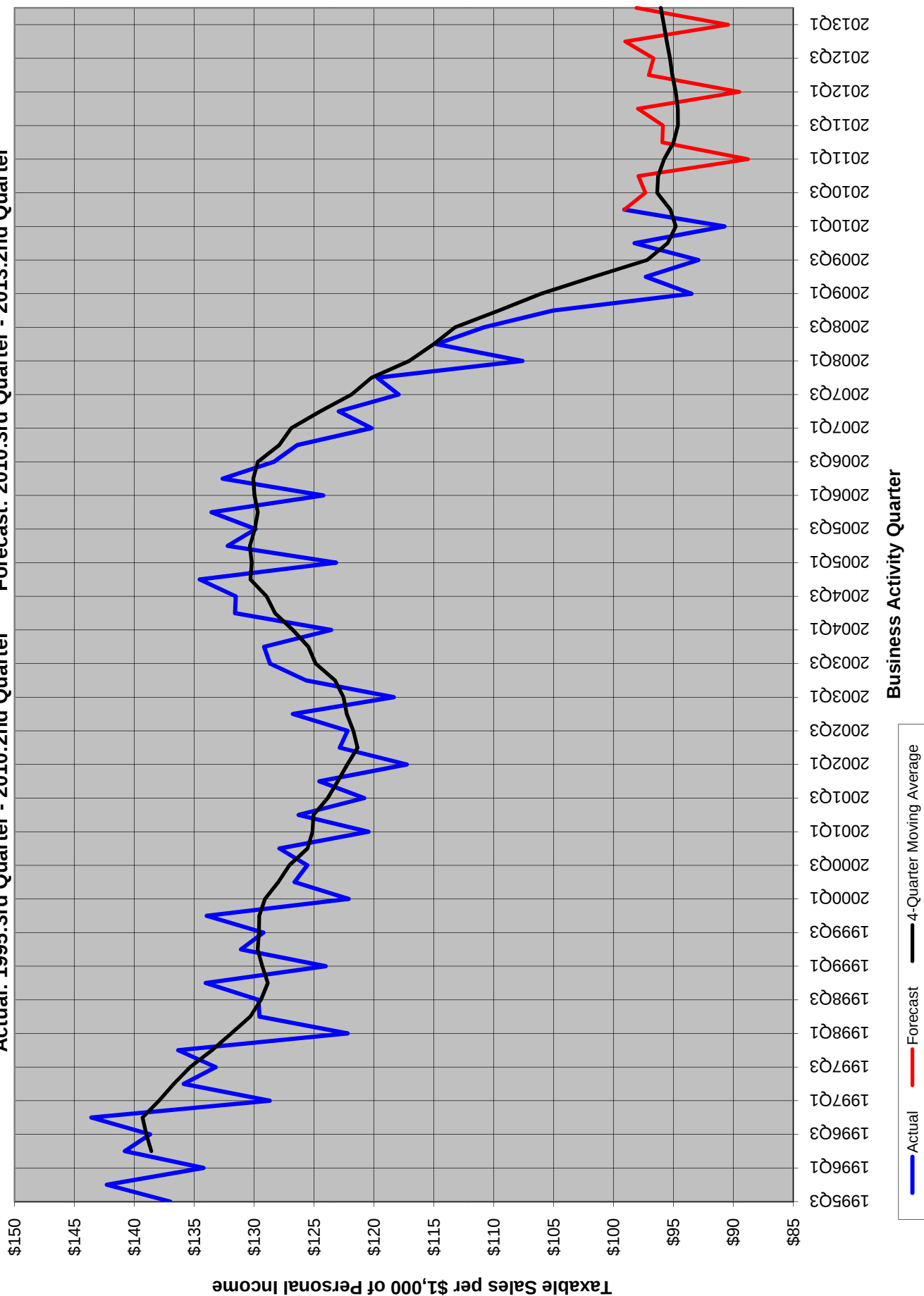
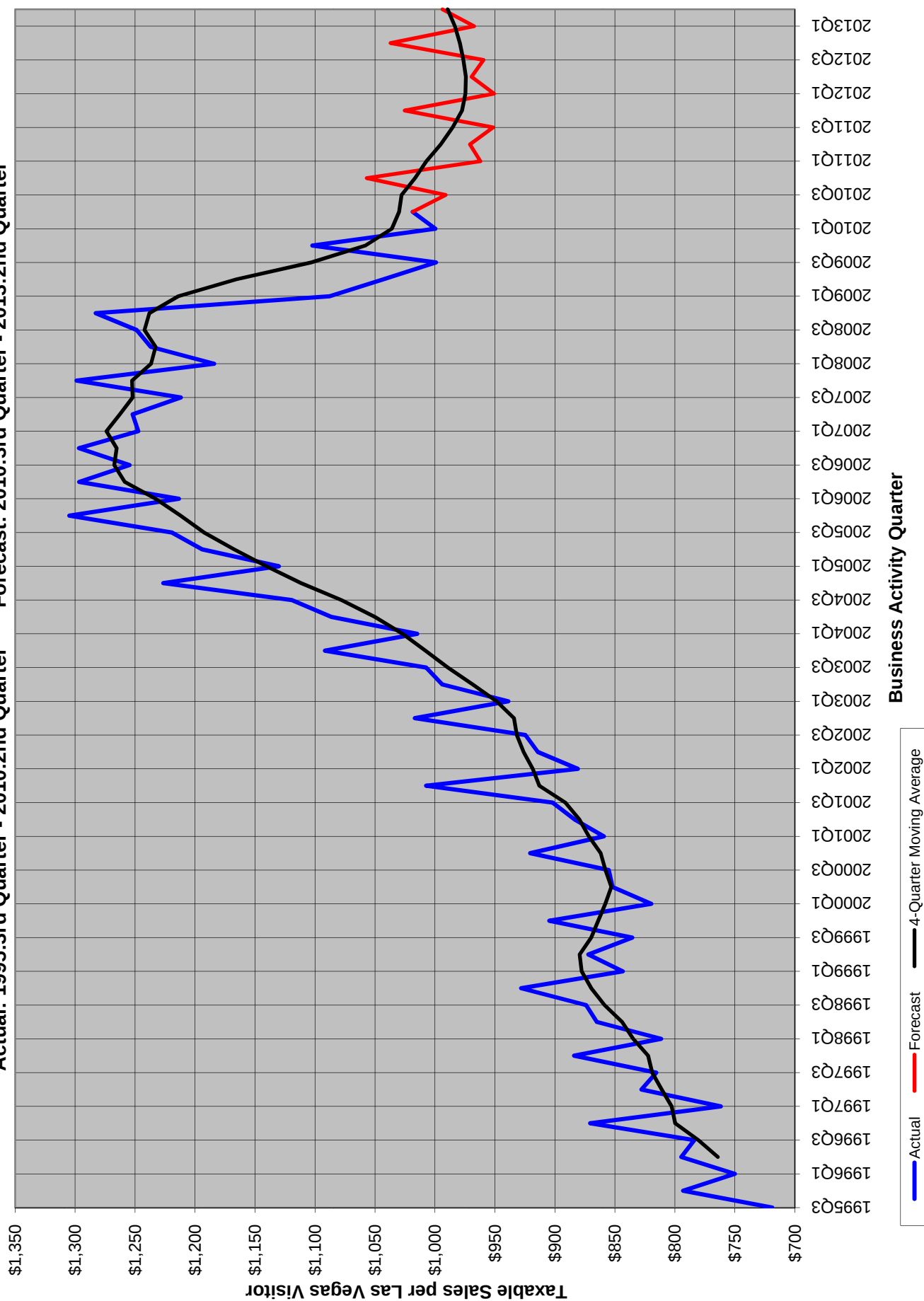


CHART 5

Statewide Taxable Sales per \$1,000 of Statewide Personal Income: Actual versus Forecast - Quarterly Basis  
 Actual: 1995:3rd Quarter - 2010:2nd Quarter      Forecast: 2010:3rd Quarter - 2013:2nd Quarter



**CHART 6**  
**Statewide Taxable Sales per Las Vegas Visitor: Actual versus Forecast - Quarterly Basis**  
**Actual: 1995:3rd Quarter - 2010:2nd Quarter      Forecast: 2010:3rd Quarter - 2013:2nd Quarter**





## **INSURANCE PREMIUM TAX COLLECTIONS FORECAST**

prepared for: **Nevada Economic Forum**  
by: **LCB-Fiscal Analysis Division**  
date: **November 5, 2010**



### **The FY 2011, FY 2012 and FY 2013 Forecast**

The Fiscal Analysis Division forecasts insurance premium tax collections to decrease by 0.3% in FY 2011 to \$233.2 million, increase by 0.9% in FY 2012 to \$235.4 million, and increase by 3.0% in FY 2013 to \$242.5 million.

### **Tax Overview**

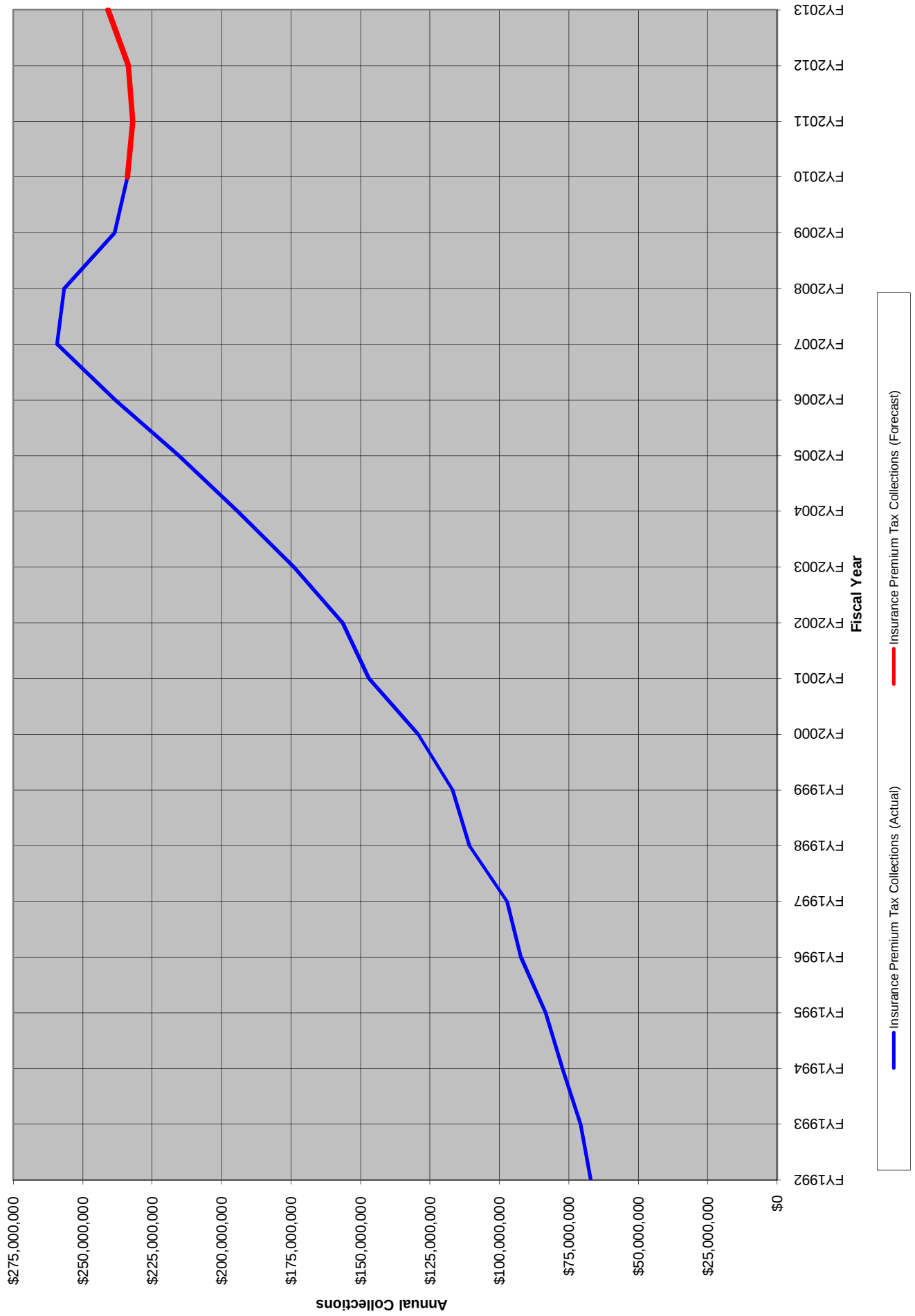
- The Insurance Premium Tax is imposed in Nevada at a rate of 3.5 percent of all net premiums written in the state, except for those premiums written by certain risk retention groups, which are taxed at a rate of 2 percent of all net premiums.
- Insurers with a home or regional office in Nevada may take a credit of up to 50 percent of the tax liability plus an amount equal to the property taxes paid on that home or regional office. The amount of the credit, however, may not exceed 80 percent of the insurer's total insurance premium tax liability.
- If an insurer paid, or was required to pay, at least \$2,000 in insurance premium tax in the prior calendar year, he must file a quarterly report with the Department of Taxation and make a payment in an amount equal to the tax required to be paid on premiums written during the preceding calendar quarter. Each quarterly payment must be paid on or before the last day of the first month following the calendar quarter for which the payment is due.
- Additionally, insurers are required to file, on or before March 15 of each year, an annual report with the Department of Taxation showing total income derived from written premiums in the preceding calendar year. This report must be accompanied by a payment equal to the amount of insurance premium tax required to be paid on those written premiums, less any quarterly payments made for the same period.

## INSURANCE PREMIUM TAX FORECAST - NOVEMBER 2010 ECONOMIC FORUM (FISCAL ANALYSIS DIVISION)

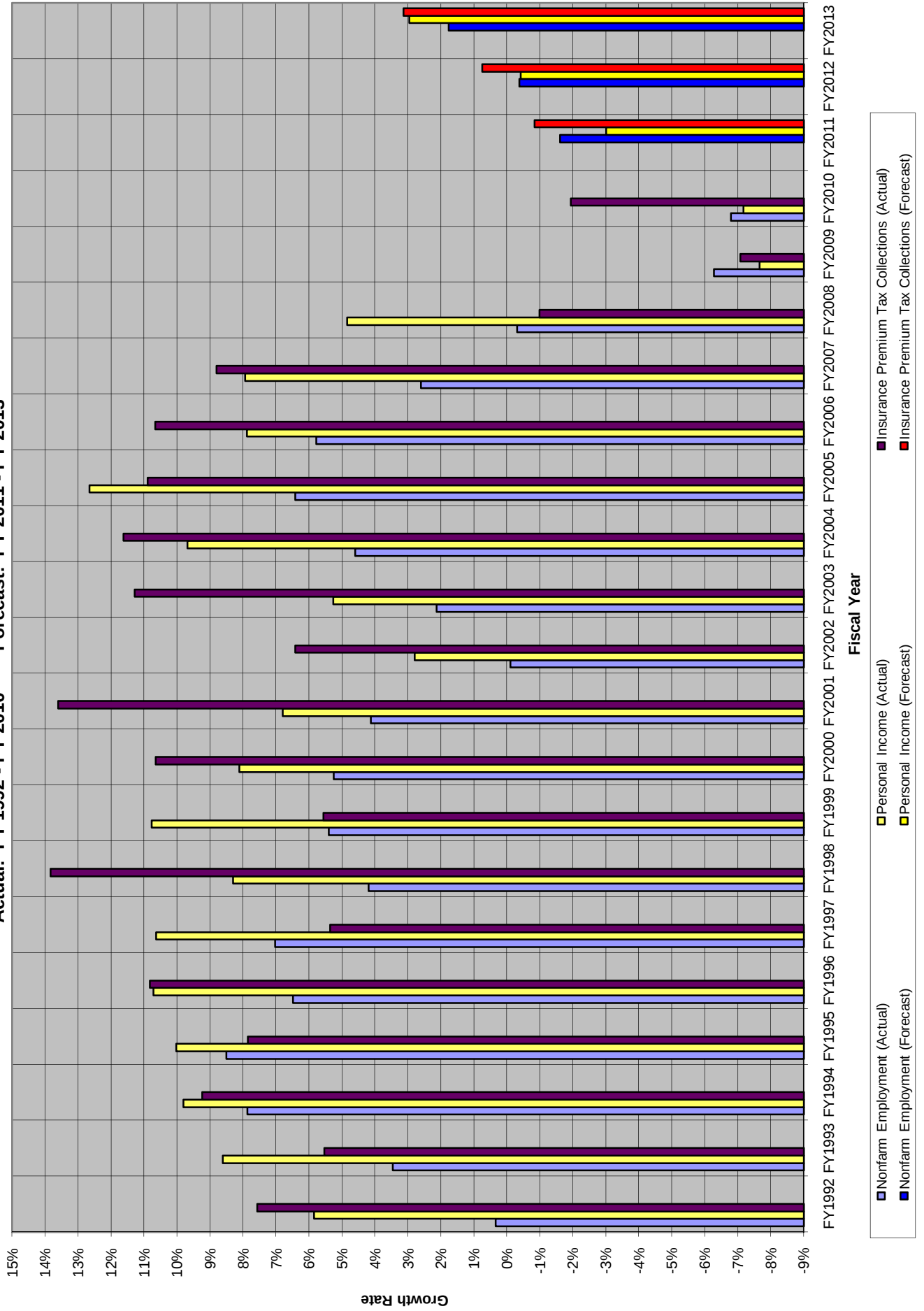
| Category                  | FY 2002-03    | %             | FY 2003-04    | %             | FY 2004-05    | %             | FY 2005-06    | %             | FY 2006-07    | %             | FY 2007-08    | %             |
|---------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
|                           | <u>Actual</u> | <u>Change</u> | <u>Actual</u> | <u>Change</u> | <u>Actual</u> | <u>Change</u> | <u>Actual</u> | <u>Change</u> | <u>Actual</u> | <u>Change</u> | <u>Actual</u> | <u>Change</u> |
| Prior Fiscal Year Tax     | \$371,968     | -79.4%        | \$241,362     | -35.1%        | \$1,096,198   | 354.2%        | \$776,933     | -29.1%        | \$872,681     | 12.3%         | \$347,382     | -60.2%        |
| Quarter Ended 9/30        | \$39,774,032  | 9.7%          | \$46,500,651  | 16.9%         | \$50,356,655  | 8.3%          | \$57,024,655  | 13.2%         | \$58,421,216  | 2.4%          | \$60,216,422  | 3.1%          |
| Quarter Ended 12/31       | \$39,035,466  | 7.9%          | \$44,386,006  | 13.7%         | \$47,051,110  | 6.0%          | \$52,677,075  | 12.0%         | \$58,272,882  | 10.6%         | \$57,674,601  | -1.0%         |
| Quarter Ended 3/31        | \$36,280,293  | 16.6%         | \$38,089,306  | 5.0%          | \$44,803,498  | 17.6%         | \$52,436,525  | 17.0%         | \$54,713,995  | 4.3%          | \$54,728,550  | 0.0%          |
| Quarter Ended 6/30        | \$41,174,644  | 6.5%          | \$48,180,668  | 17.0%         | \$52,311,314  | 8.6%          | \$55,243,464  | 5.6%          | \$60,708,067  | 9.9%          | \$60,425,016  | -0.5%         |
| Annual Renewal - 3/15     | \$4,506,185   | 1.3%          | \$2,044,227   | -54.6%        | \$3,374,248   | 65.1%         | \$4,021,003   | 19.2%         | \$3,616,784   | -10.1%        | \$3,925,841   | 8.5%          |
| Returned Check Charges    |               |               |               |               |               |               |               |               | \$25          |               | \$0           | -100.0%       |
| Interest/Penalties        | \$202,114     | -27.1%        | \$186,841     | -7.6%         | \$90,362      | -51.6%        | \$82,700      | -8.5%         | \$54,167      | -34.5%        | \$69,753      | 28.8%         |
| Risk Retention Groups     |               |               |               |               |               |               |               |               |               |               |               |               |
| Surplus Lines             | \$6,770,180   | 87.3%         | \$9,740,075   | 43.9%         | \$12,399,503  | 27.3%         | \$12,077,962  | -2.6%         | \$16,452,546  | 36.2%         | \$12,128,488  | -26.3%        |
| Workers Comp (Industrial) | \$7,043,890   | 17.9%         | \$4,710,324   | -33.1%        | \$4,642,049   | -1.4%         | \$3,505,659   | -24.5%        | \$5,909,016   | 68.6%         | \$6,681,354   | 13.1%         |
| Independently Procured    | \$187,993     | 39.4%         | \$733,017     | 289.9%        | \$843,483     | 15.1%         | \$705,888     | -16.3%        | \$683,789     | -3.1%         | \$660,288     | -3.4%         |
| Sub-total                 | \$175,346,765 | 10.6%         | \$194,812,477 | 11.1%         | \$216,968,420 | 11.4%         | \$238,551,865 | 9.9%          | \$259,705,168 | 8.9%          | \$256,857,696 | -1.1%         |
| Less Refunds              | -\$1,356,037  | -36.5%        | -\$594,441    | -56.2%        | -\$1,611,928  | 171.2%        | -\$255,328    | -84.2%        | -\$430,350    | 68.5%         | -\$164,507    | -61.8%        |
| Actual Receipts           | \$173,990,728 | 11.3%         | \$194,218,036 | 11.6%         | \$215,356,492 | 10.9%         | \$238,296,538 | 10.7%         | \$259,274,818 | 8.8%          | \$256,693,189 | -1.0%         |

| Category                  | FY 2008-09    | %             | FY 2009-10    | %             | FY 2010-11  | %             | FY 2010-11      | %             | FY 2011-12      | %             | FY 2012-13      | %             |
|---------------------------|---------------|---------------|---------------|---------------|-------------|---------------|-----------------|---------------|-----------------|---------------|-----------------|---------------|
|                           | <u>Actual</u> | <u>Change</u> | <u>Actual</u> | <u>Change</u> | <u>YTD</u>  | <u>Change</u> | <u>Forecast</u> | <u>Change</u> | <u>Forecast</u> | <u>Change</u> | <u>Forecast</u> | <u>Change</u> |
| Prior Fiscal Year Tax     | \$792,780     | 128.2%        | \$202,473     | -74.5%        |             |               | \$300,000       | 48.2%         | \$300,000       | 0.0%          | \$300,000       | 0.0%          |
| Quarter Ended 9/30        | \$61,372,745  | 1.9%          | \$56,219,338  | -8.4%         |             |               | \$55,628,000    | -1.1%         | \$55,367,000    | -0.5%         | \$56,784,000    | 2.6%          |
| Quarter Ended 12/31       | \$55,396,986  | -3.9%         | \$52,098,818  | -6.0%         |             |               | \$52,438,000    | 0.7%          | \$52,885,000    | 0.9%          | \$54,425,000    | 2.9%          |
| Quarter Ended 3/31        | \$55,631,091  | 1.6%          | \$56,097,339  | 0.8%          |             |               | \$55,761,000    | -0.6%         | \$56,571,000    | 1.5%          | \$58,403,000    | 3.2%          |
| Quarter Ended 6/30        | \$55,732,690  | -7.8%         | \$55,909,024  | 0.3%          |             |               | \$55,629,000    | -0.5%         | \$56,781,000    | 2.1%          | \$58,849,000    | 3.6%          |
| Annual Renewal - 3/15     | \$3,641,700   | -7.2%         | \$4,492,267   | 23.4%         |             |               | \$4,000,000     | -11.0%        | \$4,000,000     | 0.0%          | \$4,200,000     | 5.0%          |
| Returned Check Charges    | \$0           |               | \$0           |               |             |               | \$0             |               | \$0             |               | \$0             |               |
| Interest/Penalties        | \$80,602      | 15.6%         | \$0           | -100.0%       |             |               | \$50,000        |               | \$50,000        | 0.0%          | \$50,000        | 0.0%          |
| Risk Retention Groups     |               |               |               |               |             |               |                 |               |                 |               |                 |               |
| Surplus Lines             | \$9,616,470   | -20.7%        | \$6,307,611   | -34.4%        | \$2,285,555 |               | \$6,500,000     | 3.1%          | \$6,500,000     | 0.0%          | \$6,600,000     | 1.5%          |
| Workers Comp (Industrial) | \$4,621,905   | -30.8%        | \$2,206,128   | -52.3%        |             |               | \$2,500,000     | 13.3%         | \$2,500,000     | 0.0%          | \$2,500,000     | 0.0%          |
| Independently Procured    | \$636,033     | -3.7%         | \$668,812     | 5.2%          |             |               | \$662,000       | -1.0%         | \$662,000       | 0.0%          | \$662,000       | 0.0%          |
| Sub-total                 | \$247,523,003 | -3.6%         | \$234,201,811 | -5.4%         | \$2,285,555 |               | \$233,468,000   | -0.3%         | \$235,616,000   | 0.9%          | \$242,773,000   | 3.0%          |
| Less Refunds              | -\$8,998,905  | 5370.2%       | -\$296,348    | -96.7%        |             |               | -\$250,000      | -15.6%        | -\$250,000      | 0.0%          | -\$250,000      | 0.0%          |
| Actual Receipts           | \$238,524,098 | -7.1%         | \$233,905,463 | -1.9%         | \$2,285,555 |               | \$233,218,000   | -0.3%         | \$235,366,000   | 0.9%          | \$242,523,000   | 3.0%          |

**CHART 1 - IPT**  
**Annual Insurance Premium Tax General Fund Collections:**  
**Actual: FY 1992 - FY 2010 Forecast: FY 2011 - FY 2013**



**CHART 2 - IPT**  
**Insurance Premium Tax Collection Growth: Actual and Forecast**  
**Compared with Nonfarm Employment and Personal Income Growth**  
**Actual: FY 1992 - FY 2010    Forecast: FY 2011 - FY 2013**



## **MODIFIED BUSINESS TAX FORECAST**

prepared for: **Nevada Economic Forum**  
by: **LCB-Fiscal Analysis Division**  
date: **November 5, 2010**



### **The FY 2010, FY 2011 and FY 2012 Forecast**

The Fiscal Analysis Division projects total modified business tax collections on nonfinancial and financial institutions to decline 3.4% to \$372.0 million in FY 2011, decline 38.2% to \$229.8 million in FY 2012, and grow 1.3% to \$232.7 million in FY 2013.

Modified business tax collections from nonfinancial institutions are projected to decline 3.1% to \$352.3 million in FY 2011, decline 40.2% to \$210.5 million in FY 2012, and grow 1.0% to \$212.6 million in FY 2013.

Modified business tax collections from financial institutions are projected to decline 9.2% to \$19.7 million in FY 2011, decline 2.0% to \$19.3 million in FY 2012, and grow 3.8% to \$20.0 million in FY 2013.

### **General Background and Overview**

- The modified business tax was created by Senate Bill 8 (20<sup>th</sup> Special Session) in 2003. The tax base for the modified business tax (MBT) is gross wages or payroll paid to employees less a deduction for allowable health care expenses paid for the employees. The wages covered by the tax are those wages required to be reported under Nevada's Unemployment Insurance statutes covered in Chapter 612 of the NRS. The effective date for the MBT was October 1, 2003, coinciding with the repeal of the Business License Tax.
- The modified business tax is composed of two separate taxes: a tax on financial institutions and a tax on all other businesses (nonfinancial institutions). The tax rate on financial institutions is 2.0% of the net amount equal to wages less health care deductions. Based on legislation approved in the 2005 Regular Session (SB 523) the tax rate on nonfinancial institutions was lowered from 0.65% to 0.63% for FY2006 and FY2007, and during the 2007 Regular Session (AB 628) repealed the sunset provisions of SB 523 making the tax rate of 0.63% on nonfinancial institutions permanent.
- Based on legislation approved during the 2009 Legislative Session (SB 429) the tax rate on nonfinancial institutions was changed from 0.63% on all taxable wages to a rate of 0.5% on taxable wages up to \$62,500 per quarter and a rate of 1.17% on taxable wages over \$62,500 per quarter effective July 1, 2009 through June 30, 2011. Effective July 1, 2011 for FY2012, the tax rate on nonfinancial institutions changes back to the rate of 0.63% on all taxable wages.
- The Fiscal Analysis Division forecasts the two components of the MBT separately as the wage bases and the level of health care coverage for the nonfinancial and financial portions of the tax are different. Thus, the growth rates forecasted for the MBT-Nonfinancial may vary from those projected for the MBT-Financial.

### **FY 2010 Overview**

- In FY 2010, total collections for the Modified Business Tax grew 38.8% to \$385.1 million. Collections for nonfinancial institutions grew 43.6% to \$363.4 million and financial institutions declined 11.1% to \$21.7 million.
  - Note: The significant increases in the growth rates for total modified business tax collections and the nonfinancial institutions collections for FY2010 are due to the 2009 legislative actions discussed above.
- The FY 2010 total collections include \$1.5 million of additional revenue that was deposited in FY 2010 fourth quarter collections as a result of Nevada's 2010 Tax Amnesty Program. Approximately \$1.49 million was deposited to nonfinancial institutions and approximately \$41,400 was deposited to financial institutions.

### **Forecast Explanation**

The Fiscal Analysis Division generates forecasts for the modified business tax on nonfinancial and financial institutions by using separate projections of wage growth on a quarterly basis for the nonfinancial sector and financial sector of Nevada's wage disbursements.

Table 1 displays the actual quarterly collections for the MBT-NFI and MBT-FI reported by the Department of Taxation for the second quarter of FY 2004 through the fourth quarter of FY 2010.

Table 1 also presents Fiscal Analysis Division's forecasts for the MBT-NFI and MBT-FI for the first quarter of FY 2011 through the fourth quarter of FY 2013 based on projections of wage growth discussed below.

## NONFINANCIAL INSTITUTIONS

- The Fiscal Analysis Division developed its own forecast for nonfinancial wages to forecast modified business tax collections from nonfinancial institutions. The Fiscal Analysis Division expects that the proportion of health care deductions applied to taxable nonfinancial institution wages will remain constant at 8.2% for the forecast period spanning FY 2011 to FY 2013, based on the percentage of health care deductions reported during FY 2010. Thus, the forecast growth in MBT collections from nonfinancial institutions reflects the projected growth in total nonfinancial wages derived from the Fiscal Analysis Division's forecast developed in October 2010 for presentation at the Economic Forum November 2010 meeting.

### IMPACT OF AMNESTY PROGRAM MBT COLLECTIONS ON FY 2011 and FY 2012 FORECAST

- In addition to the amnesty collections reported in the fourth quarter of FY2010, an additional \$2.5 million in amnesty payments has been collected for the first quarter of FY 2011 and will be included in the actual collections for the first quarter of FY2011 when reported by the Department of Taxation at the end of November 2010. As a result of the additional amnesty collections in FY2010 and FY2011, the actual growth rates for MBT collections from nonfinancial institutions are different from the corresponding growth rates for taxable wages for those quarters impacted by amnesty collections.

Table 2 displays a comparison of historical and projected Nonfinancial Institution Taxable Wages, Collections and the Average Effective Tax Rate shown with amnesty and without amnesty collections. The quarters that are impacted by amnesty are shown in bold and will reflect differences in the growth rates for Taxable Wages and Collections for those quarters impacted by amnesty collections.

### FISCAL ANALYSIS DIVISION FORECAST OF NONFINANCIAL WAGES AND ITS COMPONENTS

Table 2A shows historical and projected Nonfinancial Institution Wages, Employment, Average Annual Wage and Inflation Adjusted Annual Average Wage.

- The Fiscal Analysis Division projects nonfinancial wages will decline 3.3% in FY 2011. Incorporated into this forecast is a projected employment decline of 1.5% and a decrease of 1.8% in the average annual wage per employee.
- Nonfinancial institution wages are forecasted to decline 0.5% in FY 2012. Incorporated into this forecast is a projected employment decline of 0.2% and a decrease of 0.4% in the average annual wage per employee.
- Nonfinancial institution wages are forecasted to grow 2.7% in FY 2013. Incorporated into this forecast is projected employment growth of 1.8% and an increase of 1.8% in the average annual wage per employee.

## FINANCIAL INSTITUTIONS

- The Fiscal Analysis Division developed its own forecast for Financial Activities wages to forecast modified business tax collections from financial institutions. The Fiscal Analysis Division expects that the proportion of health care deductions applied to taxable financial institution wages will remain constant at 7.0% for the forecast period spanning FY 2011 to FY 2013, based on the percentage of health care deductions reported during FY 2010. Thus, the forecast growth in MBT collections from financial institutions reflects the projected growth in total financial wages derived from the Fiscal Analysis Division's forecast developed in October 2010 for presentation at the Economic Forum November 2010 meeting.

### IMPACT OF AMNESTY PROGRAM MBT COLLECTIONS ON FY 2011 AND FY 2012 FORECAST

- In addition to the amnesty collections reported in the fourth quarter of FY2010, an additional \$345,800 in amnesty payments has been collected for the first quarter of FY 2011 and will be included in the actual collections for the first quarter of FY2011. As a result of the additional amnesty collections in FY2010 and FY2011, the actual growth rates for MBT collections from financial institutions are different from the corresponding growth rates for taxable wages for those quarters impacted by amnesty collections.

Table 3 displays a comparison of historical and projected Nonfinancial Institution Taxable Wages, Collections and the Average Effective Tax Rate shown with amnesty and without amnesty collections. The quarters that are impacted by amnesty are shown in bold and will reflect differences in the growth rates for Taxable Wages and Collections for those quarters impacted by amnesty collections.

## FISCAL ANALYSIS DIVISION FORECAST OF FINANCIAL WAGES AND ITS COMPONENTS

Table 3A shows historical and projected Financial Institution Wages, Employment, Average Annual Wage and Inflation Adjusted Annual Average Wage.

- The Fiscal Analysis Division projects financial institution wages to decline 2.7% in FY 2011. Incorporated into this forecast is a projected employment decline of 4.4% and an increase of 1.8% in the average annual wage per employee.
- Financial institution wages are forecast to decline 0.3% in FY 2012. Incorporated into this forecast is a projected employment decline of 1.2% and an increase of 1.0% in the average annual wage per employee.
- Financial institution wages are forecast to grow 3.8% in FY 2013. Incorporated into this forecast is projected employment growth of 2.6% and an increase of 1.2% in the average annual wage per employee.

# **MODIFIED BUSINESS TAX - NONFINANCIAL INSTITUTIONS (MBT-NFI)**

Actual MBT-NFI Data on Wages, Health Care Deductions, and Tax Collections Reported by the Department of Taxation  
 Quarterly: 2003:4th Quarter - 2010:2nd Quarter and Fiscal Year: FY 2004 - FY 2010  
 Amounts are Shown in Millions of Dollars

| Fiscal Year | Quarter | Actual BEA & Moody's Wages: Nonfinancial Activities | Percent Change: Same Year Ago | Taxation's Actual Reported MBT-NFI Wages | Percent Change: Same Quarter Year Ago | Taxation's Actual Reported Wages as a Percent of BEA Wages | Taxation's Actual Reported Health Deductions as a Percent of Taxation's Wages | Taxation's Actual Reported MBT-NFI Wages less Health Care Deductions | Percent Change: Same Quarter Year Ago | Taxation's Actual Reported MBT-NFI Tax Collections | Percent Change: Same Quarter Year Ago | Average Effective Tax Rate |
|-------------|---------|-----------------------------------------------------|-------------------------------|------------------------------------------|---------------------------------------|------------------------------------------------------------|-------------------------------------------------------------------------------|----------------------------------------------------------------------|---------------------------------------|----------------------------------------------------|---------------------------------------|----------------------------|
| FY 2004     | 2003Q3  |                                                     |                               |                                          |                                       |                                                            |                                                                               |                                                                      |                                       |                                                    |                                       |                            |
| FY 2004     | 2003Q4  | \$8,389.3                                           |                               | \$7,476.1                                |                                       | 89.1%                                                      | 7.8%                                                                          | \$6,893.0                                                            |                                       | \$47.6                                             |                                       |                            |
| FY 2004     | 2004Q1  | \$8,538.0                                           |                               | \$7,576.1                                |                                       | 88.7%                                                      | 7.1%                                                                          | \$7,039.1                                                            |                                       | \$49.0                                             |                                       |                            |
| FY 2004     | 2004Q2  | \$8,823.3                                           |                               | \$7,639.5                                |                                       | 86.6%                                                      | 6.9%                                                                          | \$7,114.8                                                            |                                       | \$49.6                                             |                                       |                            |
| FY 2005     | 2004Q3  | \$9,187.5                                           |                               | \$8,096.6                                |                                       | 88.1%                                                      | 7.2%                                                                          | \$7,510.8                                                            |                                       | \$48.7                                             |                                       |                            |
| FY 2005     | 2004Q4  | \$9,460.3                                           | 12.8%                         | \$8,949.2                                | 19.7%                                 | 94.6%                                                      | 6.5%                                                                          | \$8,367.9                                                            | 21.4%                                 | \$53.7                                             | 12.9%                                 | 0.64%                      |
| FY 2005     | 2005Q1  | \$9,703.3                                           | 13.6%                         | \$8,382.1                                | 10.6%                                 | 86.4%                                                      | 7.0%                                                                          | \$7,793.7                                                            | 10.7%                                 | \$51.1                                             | 4.3%                                  | 0.66%                      |
| FY 2005     | 2005Q2  | \$10,153.3                                          | 15.1%                         | \$8,466.6                                | 10.8%                                 | 83.4%                                                      | 6.7%                                                                          | \$7,896.4                                                            | 11.0%                                 | \$51.8                                             | 4.5%                                  | 0.66%                      |
| FY 2006     | 2005Q3  | \$10,116.0                                          | 10.1%                         | \$8,596.9                                | 6.2%                                  | 85.0%                                                      | -1.2%                                                                         | \$8,017.9                                                            | 6.8%                                  | \$51.5                                             | 5.8%                                  | 0.64%                      |
| FY 2006     | 2005Q4  | \$10,130.3                                          | 7.1%                          | \$10,139.5                               | 13.3%                                 | 100.1%                                                     | 7.1%                                                                          | \$9,422.9                                                            | 12.6%                                 | \$64.5                                             | 20.0%                                 | 0.68%                      |
| FY 2006     | 2006Q1  | \$10,543.0                                          | 8.7%                          | \$11,214.2                               | 33.8%                                 | 106.4%                                                     | 7.1%                                                                          | \$10,413.9                                                           | 33.6%                                 | \$56.6                                             | 10.8%                                 | 0.54%                      |
| FY 2006     | 2006Q2  | \$10,813.3                                          | 6.5%                          | \$9,639.1                                | 13.8%                                 | 89.1%                                                      | 7.0%                                                                          | \$8,967.8                                                            | 13.6%                                 | \$60.1                                             | 16.1%                                 | 0.67%                      |
| FY 2007     | 2006Q3  | \$10,825.0                                          | 7.0%                          | \$10,871.8                               | 26.5%                                 | 100.4%                                                     | 7.6%                                                                          | \$10,042.9                                                           | 25.3%                                 | \$63.7                                             | 23.6%                                 | 0.63%                      |
| FY 2007     | 2006Q4  | \$11,168.5                                          | 10.2%                         | \$10,955.3                               | 8.0%                                  | 98.1%                                                      | 7.0%                                                                          | \$10,192.0                                                           | 8.2%                                  | \$69.6                                             | 8.0%                                  | 0.68%                      |
| FY 2007     | 2007Q1  | \$11,454.3                                          | 8.6%                          | \$10,437.4                               | -6.9%                                 | 91.1%                                                      | 7.0%                                                                          | \$9,705.7                                                            | -6.8%                                 | \$63.8                                             | 12.6%                                 | 0.66%                      |
| FY 2007     | 2007Q2  | \$11,519.5                                          | 6.5%                          | \$9,839.2                                | 2.1%                                  | 85.4%                                                      | 7.6%                                                                          | \$9,091.1                                                            | 1.4%                                  | \$60.3                                             | 0.3%                                  | 0.66%                      |
| FY 2008     | 2007Q3  | \$11,704.5                                          | 8.1%                          | \$9,933.8                                | -8.6%                                 | 84.9%                                                      | 7.9%                                                                          | \$9,149.3                                                            | -8.9%                                 | \$59.8                                             | -6.2%                                 | 0.65%                      |
| FY 2008     | 2007Q4  | \$12,165.8                                          | 8.9%                          | \$11,511.9                               | 5.1%                                  | 94.6%                                                      | 6.8%                                                                          | \$10,729.1                                                           | 5.3%                                  | \$68.1                                             | -2.2%                                 | 0.63%                      |
| FY 2008     | 2008Q1  | \$11,910.5                                          | 4.0%                          | \$10,964.7                               | 5.1%                                  | 92.1%                                                      | 7.5%                                                                          | \$10,140.6                                                           | 4.5%                                  | \$67.3                                             | 5.6%                                  | 0.66%                      |
| FY 2008     | 2008Q2  | \$11,518.5                                          | 0.0%                          | \$11,444.8                               | 16.3%                                 | 99.4%                                                      | 7.5%                                                                          | \$10,588.2                                                           | 16.5%                                 | \$68.7                                             | 13.9%                                 | 0.65%                      |
| FY 2009     | 2008Q3  | \$11,332.0                                          | -3.2%                         | \$11,237.7                               | 13.1%                                 | 99.2%                                                      | 7.8%                                                                          | \$10,361.8                                                           | 13.3%                                 | \$68.9                                             | 15.2%                                 | 0.66%                      |
| FY 2009     | 2008Q4  | \$10,846.0                                          | -10.8%                        | \$11,020.5                               | -4.3%                                 | 101.6%                                                     | 7.8%                                                                          | \$10,157.8                                                           | -5.3%                                 | \$69.7                                             | 2.3%                                  | 0.69%                      |
| FY 2009     | 2009Q1  | \$10,297.3                                          | -13.5%                        | \$9,984.2                                | -8.9%                                 | 97.0%                                                      | 8.1%                                                                          | \$9,179.8                                                            | -9.5%                                 | \$59.8                                             | -11.2%                                | 0.65%                      |
| FY 2009     | 2009Q2  | \$10,187.8                                          | -11.6%                        | \$8,852.5                                | -22.7%                                | 86.9%                                                      | 8.5%                                                                          | \$8,098.5                                                            | -23.5%                                | \$54.8                                             | -20.2%                                | 0.68%                      |
| FY 2010     | 2009Q3  | \$10,014.3                                          | -11.6%                        | \$9,704.4                                | -13.6%                                | 96.9%                                                      | 8.5%                                                                          | \$8,882.4                                                            | -14.3%                                | \$90.5                                             | 31.4%                                 | 1.02%                      |
| FY 2010     | 2009Q4  | \$9,853.0                                           | -9.2%                         | \$9,904.3                                | -10.1%                                | 100.5%                                                     | 7.7%                                                                          | \$9,137.6                                                            | -10.0%                                | \$98.8                                             | 41.9%                                 | 1.08%                      |
| FY 2010     | 2010Q1  | \$9,600.3                                           | -6.8%                         | \$8,776.8                                | -12.1%                                | 91.4%                                                      | 8.3%                                                                          | \$8,045.1                                                            | -12.4%                                | \$86.3                                             | 44.3%                                 | 1.07%                      |
| FY 2010     | 2010Q2  | \$9,580.0                                           | -6.0%                         | \$8,977.7                                | 1.4%                                  | 93.7%                                                      | 8.3%                                                                          | \$8,229.3                                                            | 1.6%                                  | \$87.8                                             | 60.1%                                 | 1.07%                      |
| FY 2004     |         | \$25,750.5                                          |                               | \$22,691.6                               |                                       | 88.1%                                                      | 7.2%                                                                          | \$21,046.9                                                           |                                       | \$146.2                                            |                                       |                            |
| FY 2005     |         | \$38,504.3                                          | 49.5%                         | \$33,894.5                               | 49.4%                                 | 88.0%                                                      | 6.9%                                                                          | \$31,568.8                                                           | 50.0%                                 | \$205.3                                            | 40.5%                                 | 0.65%                      |
| FY 2006     |         | \$41,602.5                                          | 8.0%                          | \$39,589.6                               | 16.8%                                 | 95.2%                                                      | 7.0%                                                                          | \$36,822.6                                                           | 16.6%                                 | \$232.8                                            | 13.3%                                 | 0.63%                      |
| FY 2007     |         | \$44,967.3                                          | 8.1%                          | \$42,103.7                               | 6.4%                                  | 93.6%                                                      | 7.3%                                                                          | \$39,031.7                                                           | 6.0%                                  | \$257.4                                            | 10.6%                                 | 0.66%                      |
| FY 2008     |         | \$47,299.3                                          | 5.2%                          | \$43,855.2                               | 4.2%                                  | 92.7%                                                      | 7.4%                                                                          | \$40,607.1                                                           | 4.0%                                  | \$263.9                                            | 2.5%                                  | 0.65%                      |
| FY 2009     |         | \$42,663.0                                          | -9.8%                         | \$41,095.0                               | -6.3%                                 | 96.3%                                                      | 8.0%                                                                          | \$37,797.9                                                           | -6.9%                                 | \$253.1                                            | -4.1%                                 | 0.67%                      |
| FY 2010     |         | \$39,047.5                                          | -8.5%                         | \$37,363.4                               | -9.1%                                 | 95.7%                                                      | 8.2%                                                                          | \$34,294.5                                                           | -9.3%                                 | \$363.4                                            | 43.6%                                 | 1.06%                      |

## **NOTE:**

The wages data displayed in the column labeled "Actual BEA & Moody's Wages: Nonfinancial Activities" is equal to Total Wages less Government Wages and Financial Activities (Wages) based on information reported by the Bureau of Economic Analysis (BEA). The Financial Activities Wages component is the aggregate total of NAICS 52 - Finance & Insurance and NAICS 53 - Real Estate & Rental and Leasing, which is the financial activity series included in the personal income and wage sector of the Nevada economic model developed by Moody's.

The Modified Business Tax on Nonfinancial Institutions became effective October 1, 2003 as approved in Senate Bill 8 from the 20th Special Session (2003). Thus, the growth rate shown for FY 2005 is based on four quarters of taxable activity and collections for FY 2005 compared to only 3 quarters for FY 2004.

Pursuant to SB 429 passed during the 2009 Legislative Session, the Modified Business Tax on Nonfinancial Institutions was changed from a rate of .63% on all taxable wages to a rate of .05% on taxable wages up to \$62,500 per quarter and a rate of 1.17% on taxable wages over \$62,500 per quarter, effective July 1, 2009 through June 30, 2010. Effective July 1, 2011, the tax rate on all Nonfinancial Institutions changes back to the 0.63% rate.

**Table 1**  
**MODIFIED BUSINESS TAX COLLECTIONS AND FORECAST BY QUARTER AND FISCAL YEAR FOR**  
**NONFINANCIAL INSTITUTIONS (MBT-NFI) AND FINANCIAL INSTITUTIONS (MBT-FI)**

Actual: FY 2004-Second Quarter through FY 2010-Fourth Quarter

Forecast: FY 2011-First Quarter through FY 2013-Fourth Quarter

Amounts Shown in Millions of Dollars

| Fiscal Year    | Fiscal Quarter | Fiscal Quarter Months | Total MBT Collections Actual and Forecast | % Change Year Ago | Nonfinancial Collections Actual and Forecast | % Change Year Ago | Financial Collections Actual and Forecast | % Change Year Ago |
|----------------|----------------|-----------------------|-------------------------------------------|-------------------|----------------------------------------------|-------------------|-------------------------------------------|-------------------|
| FY 2004        | Second         | Oct-Dec               | \$52.101                                  |                   | \$47.596                                     |                   | \$4.504                                   |                   |
| FY 2004        | Third          | Jan-Mar               | \$54.743                                  |                   | \$49.007                                     |                   | \$5.736                                   |                   |
| FY 2004        | Fourth         | Apr-Jun               | \$54.806                                  |                   | \$49.558                                     |                   | \$5.247                                   |                   |
| FY 2005        | First          | Jul-Sep               | \$52.604                                  |                   | \$48.709                                     |                   | \$3.896                                   |                   |
| FY 2005        | Second         | Oct-Dec               | \$58.893                                  | 13.0%             | \$53.728                                     | 12.9%             | \$5.165                                   | 14.7%             |
| FY 2005        | Third          | Jan-Mar               | \$57.724                                  | 5.4%              | \$51.115                                     | 4.3%              | \$6.610                                   | 15.2%             |
| FY 2005        | Fourth         | Apr-Jun               | \$57.702                                  | 5.3%              | \$51.797                                     | 4.5%              | \$5.906                                   | 12.5%             |
| FY 2006        | First          | Jul-Sep               | \$56.784                                  | 7.9%              | \$51.519                                     | 5.8%              | \$5.266                                   | 35.2%             |
| FY 2006        | Second         | Oct-Dec               | \$70.395                                  | 19.5%             | \$64.477                                     | 20.0%             | \$5.918                                   | 14.6%             |
| FY 2006        | Third          | Jan-Mar               | \$63.143                                  | 9.4%              | \$56.620                                     | 10.8%             | \$6.523                                   | -1.3%             |
| FY 2006        | Fourth         | Apr-Jun               | \$64.930                                  | 12.5%             | \$60.145                                     | 16.1%             | \$4.785                                   | -19.0%            |
| FY 2007        | First          | Jul-Sep               | \$69.136                                  | 21.8%             | \$63.698                                     | 23.6%             | \$5.438                                   | 3.3%              |
| FY 2007        | Second         | Oct-Dec               | \$74.789                                  | 6.2%              | \$69.623                                     | 8.0%              | \$5.166                                   | -12.7%            |
| FY 2007        | Third          | Jan-Mar               | \$69.383                                  | 9.9%              | \$63.768                                     | 12.6%             | \$5.615                                   | -13.9%            |
| FY 2007        | Fourth         | Apr-Jun               | \$65.645                                  | 1.1%              | \$60.344                                     | 0.3%              | \$5.302                                   | 10.8%             |
| FY 2008        | First          | Jul-Sep               | \$64.569                                  | -6.6%             | \$59.777                                     | -6.2%             | \$4.792                                   | -11.9%            |
| FY 2008        | Second         | Oct-Dec               | \$72.562                                  | -3.0%             | \$68.072                                     | -2.2%             | \$4.490                                   | -13.1%            |
| FY 2008        | Third          | Jan-Mar               | \$73.105                                  | 5.4%              | \$67.338                                     | 5.6%              | \$5.767                                   | 2.7%              |
| FY 2008        | Fourth         | Apr-Jun               | \$74.364                                  | 13.3%             | \$68.715                                     | 13.9%             | \$5.649                                   | 6.6%              |
| FY 2009        | First          | Jul-Sep               | \$74.101                                  | 14.8%             | \$68.852                                     | 15.2%             | \$5.249                                   | 9.5%              |
| FY 2009        | Second         | Oct-Dec               | \$74.861                                  | 3.2%              | \$69.660                                     | 2.3%              | \$5.201                                   | 15.8%             |
| FY 2009        | Third          | Jan-Mar               | \$68.148                                  | -6.8%             | \$59.791                                     | -11.2%            | \$8.358                                   | 44.9%             |
| FY 2009        | Fourth         | Apr-Jun               | \$60.407                                  | -18.8%            | \$54.817                                     | -20.2%            | \$5.590                                   | -1.0%             |
| FY 2010        | First          | Jul-Sep               | \$95.688                                  | 29.1%             | \$90.496                                     | 31.4%             | \$5.192                                   | -1.1%             |
| FY 2010        | Second         | Oct-Dec               | \$104.795                                 | 40.0%             | \$98.828                                     | 41.9%             | \$5.967                                   | 14.7%             |
| FY 2010        | Third          | Jan-Mar               | \$92.221                                  | 35.3%             | \$86.306                                     | 44.3%             | \$5.915                                   | -29.2%            |
| <b>FY 2010</b> | <b>Fourth</b>  | <b>Apr-Jun</b>        | <b>\$92.406</b>                           | <b>53.0%</b>      | <b>\$87.782</b>                              | <b>60.1%</b>      | <b>\$4.624</b>                            | <b>-17.3%</b>     |
| <b>FY 2011</b> | <b>First</b>   | <b>Jul-Sep</b>        | <b>\$97.009</b>                           | <b>1.4%</b>       | <b>\$91.967</b>                              | <b>1.6%</b>       | <b>\$5.042</b>                            | <b>-2.9%</b>      |
| FY 2011        | Second         | Oct-Dec               | \$97.908                                  | -6.6%             | \$92.896                                     | -6.0%             | \$5.013                                   | -16.0%            |
| FY 2011        | Third          | Jan-Mar               | \$88.879                                  | -3.6%             | \$83.556                                     | -3.2%             | \$5.322                                   | -10.0%            |
| <b>FY 2011</b> | <b>Fourth</b>  | <b>Apr-Jun</b>        | <b>\$88.160</b>                           | <b>-4.6%</b>      | <b>\$83.839</b>                              | <b>-4.5%</b>      | <b>\$4.320</b>                            | <b>-6.6%</b>      |
| <b>FY 2012</b> | <b>First</b>   | <b>Jul-Sep</b>        | <b>\$58.624</b>                           | <b>-39.6%</b>     | <b>\$54.006</b>                              | <b>-41.3%</b>     | <b>\$4.618</b>                            | <b>-8.4%</b>      |
| FY 2012        | Second         | Oct-Dec               | \$60.560                                  | -38.1%            | \$55.584                                     | -40.2%            | \$4.976                                   | -0.7%             |
| FY 2012        | Third          | Jan-Mar               | \$55.554                                  | -37.5%            | \$50.220                                     | -39.9%            | \$5.333                                   | 0.2%              |
| FY 2012        | Fourth         | Apr-Jun               | \$55.048                                  | -37.6%            | \$50.682                                     | -39.5%            | \$4.366                                   | 1.1%              |
| FY 2013        | First          | Jul-Sep               | \$58.192                                  | -0.7%             | \$53.479                                     | -1.0%             | \$4.713                                   | 2.1%              |
| FY 2013        | Second         | Oct-Dec               | \$61.139                                  | 1.0%              | \$56.003                                     | 0.8%              | \$5.136                                   | 3.2%              |
| FY 2013        | Third          | Jan-Mar               | \$56.674                                  | 2.0%              | \$51.107                                     | 1.8%              | \$5.567                                   | 4.4%              |
| FY 2013        | Fourth         | Apr-Jun               | \$56.657                                  | 2.9%              | \$52.049                                     | 2.7%              | \$4.607                                   | 5.5%              |
|                |                |                       |                                           |                   |                                              |                   |                                           |                   |
| FY 2004        |                |                       | \$161.649                                 |                   | \$146.162                                    |                   | \$15.488                                  |                   |
| FY 2005        |                |                       | \$226.924                                 | 40.4%             | \$205.348                                    | 40.5%             | \$21.575                                  | 39.3%             |
| FY 2006        |                |                       | \$255.252                                 | 12.5%             | \$232.761                                    | 13.3%             | \$22.491                                  | 4.2%              |
| FY 2007        |                |                       | \$278.953                                 | 9.3%              | \$257.432                                    | 10.6%             | \$21.520                                  | -4.3%             |
| FY 2008        |                |                       | \$284.600                                 | 2.0%              | \$263.902                                    | 2.5%              | \$20.698                                  | -3.8%             |
| FY 2009        |                |                       | \$277.516                                 | -2.5%             | \$253.119                                    | -4.1%             | \$24.398                                  | 17.9%             |
| <b>FY 2010</b> |                |                       | <b>\$385.110</b>                          | <b>38.8%</b>      | <b>\$363.412</b>                             | <b>43.6%</b>      | <b>\$21.698</b>                           | <b>-11.1%</b>     |
| <b>FY 2011</b> |                |                       | <b>\$371.955</b>                          | <b>-3.4%</b>      | <b>\$352.258</b>                             | <b>-3.1%</b>      | <b>\$19.697</b>                           | <b>-9.2%</b>      |
| <b>FY 2012</b> |                |                       | <b>\$229.785</b>                          | <b>-38.2%</b>     | <b>\$210.492</b>                             | <b>-40.2%</b>     | <b>\$19.294</b>                           | <b>-2.0%</b>      |
| <b>FY 2013</b> |                |                       | <b>\$232.662</b>                          | <b>1.3%</b>       | <b>\$212.638</b>                             | <b>1.0%</b>       | <b>\$20.024</b>                           | <b>3.8%</b>       |

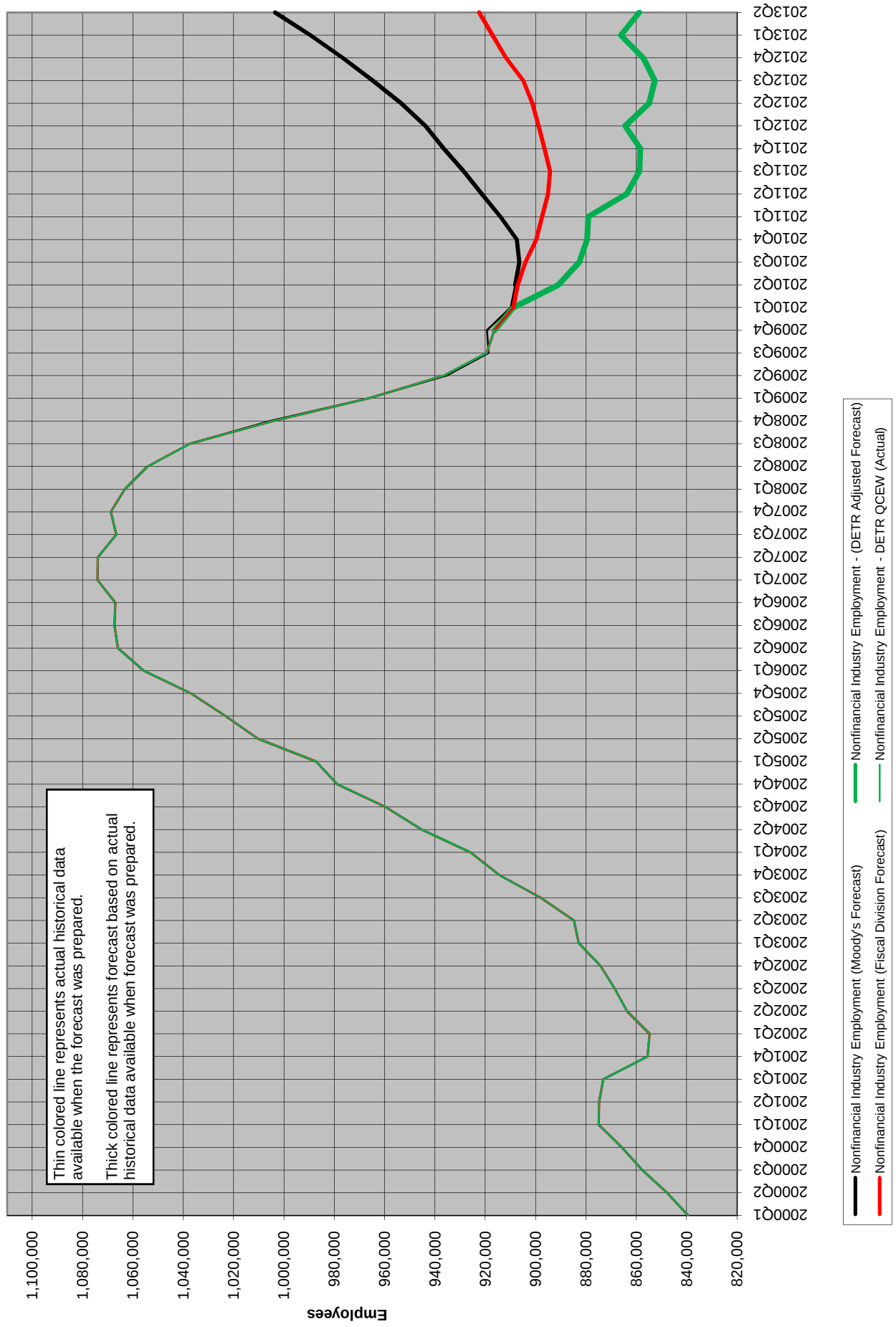
**Table 2**  
**MODIFIED BUSINESS TAX FOR NONFINANCIAL INSTITUTIONS (MBT-NFI)**  
**TAXABLE WAGES, COLLECTIONS AND EFFECTIVE TAX RATE BY QUARTER AND FISCAL YEAR**  
 Actual: FY 2009-First Quarter through FY 2010-Fourth Quarter  
 Forecast: FY 2011-First Quarter through FY 2013-Fourth Quarter  
 Amounts Shown in Millions of Dollars

| Fiscal Year | Fiscal Quarter | Fiscal Quarter Months | With Amnesty                                   |                   |                                              |                   | Without Amnesty                                |                   |                                              |                            |
|-------------|----------------|-----------------------|------------------------------------------------|-------------------|----------------------------------------------|-------------------|------------------------------------------------|-------------------|----------------------------------------------|----------------------------|
|             |                |                       | Nonfinancial Taxable Wages Actual and Forecast | % Change Year Ago | Nonfinancial Collections Actual and Forecast | % Change Year Ago | Nonfinancial Taxable Wages Actual and Forecast | % Change Year Ago | Nonfinancial Collections Actual and Forecast | Average Effective Tax Rate |
| FY 2009     | First          | Jul-Sep               | \$10,361.8                                     | 13.3%             | \$68.9                                       | 15.2%             | \$9,849.4                                      | 7.7%              | \$63.4                                       | 6.1%                       |
| FY 2009     | Second         | Oct-Dec               | \$10,157.8                                     | -5.3%             | \$69.7                                       | 2.3%              | \$9,797.0                                      | -8.7%             | \$65.8                                       | -3.3%                      |
| FY 2009     | Third          | Jan-Mar               | \$9,179.8                                      | -9.5%             | \$59.8                                       | -11.2%            | \$9,179.8                                      | -9.5%             | \$59.8                                       | -11.2%                     |
| FY 2009     | Fourth         | Apr-Jun               | \$8,098.5                                      | -23.5%            | \$54.8                                       | -20.2%            | \$8,098.5                                      | -20.8%            | \$54.8                                       | -15.5%                     |
| FY 2010     | First          | Jul-Sep               | \$8,882.4                                      | -14.3%            | \$90.5                                       | 31.4%             | \$8,882.4                                      | -9.8%             | \$90.5                                       | 42.7%                      |
| FY 2010     | Second         | Oct-Dec               | \$9,137.6                                      | -10.0%            | \$98.8                                       | 41.9%             | \$9,137.6                                      | -6.7%             | \$98.8                                       | 50.1%                      |
| FY 2010     | Third          | Jan-Mar               | \$8,045.1                                      | -12.4%            | \$86.3                                       | 44.3%             | \$8,045.1                                      | -12.4%            | \$86.3                                       | 44.3%                      |
| FY 2010     | Fourth         | Apr-Jun               | \$8,229.3                                      | 1.6%              | \$87.8                                       | 60.1%             | \$8,088.4                                      | -0.1%             | \$86.3                                       | 57.4%                      |
| FY 2011     | First          | Jul-Sep               | \$8,676.1                                      | -2.3%             | \$92.0                                       | 1.6%              | \$8,442.5                                      | -5.0%             | \$89.5                                       | -1.1%                      |
| FY 2011     | Second         | Oct-Dec               | \$8,763.7                                      | -4.1%             | \$92.9                                       | -6.0%             | \$8,763.7                                      | -4.1%             | \$92.9                                       | -6.0%                      |
| FY 2011     | Third          | Jan-Mar               | \$7,882.6                                      | -2.0%             | \$83.6                                       | -3.2%             | \$7,882.6                                      | -2.0%             | \$83.6                                       | -3.2%                      |
| FY 2011     | Fourth         | Apr-Jun               | \$7,909.4                                      | -3.9%             | \$83.8                                       | -4.5%             | \$7,909.4                                      | -2.2%             | \$83.8                                       | -2.8%                      |
| FY 2012     | First          | Jul-Sep               | \$8,293.3                                      | -4.4%             | \$54.0                                       | -41.3%            | \$8,293.3                                      | -1.8%             | \$54.0                                       | -39.7%                     |
| FY 2012     | Second         | Oct-Dec               | \$8,687.7                                      | -0.9%             | \$55.6                                       | -40.2%            | \$8,687.7                                      | -0.9%             | \$55.6                                       | -40.2%                     |
| FY 2012     | Third          | Jan-Mar               | \$7,871.5                                      | -0.1%             | \$50.2                                       | -39.9%            | \$7,871.5                                      | -0.1%             | \$50.2                                       | -39.9%                     |
| FY 2012     | Fourth         | Apr-Jun               | \$7,960.0                                      | 0.6%              | \$50.7                                       | -39.5%            | \$7,960.0                                      | 0.6%              | \$50.7                                       | -39.5%                     |
| FY 2013     | First          | Jul-Sep               | \$8,412.6                                      | 1.4%              | \$53.5                                       | -1.0%             | \$8,412.6                                      | 1.4%              | \$53.5                                       | -1.0%                      |
| FY 2013     | Second         | Oct-Dec               | \$8,889.4                                      | 2.3%              | \$56.0                                       | 0.8%              | \$8,889.4                                      | 2.3%              | \$56.0                                       | 0.8%                       |
| FY 2013     | Third          | Jan-Mar               | \$8,112.3                                      | 3.1%              | \$51.1                                       | 1.8%              | \$8,112.3                                      | 3.1%              | \$51.1                                       | 1.8%                       |
| FY 2013     | Fourth         | Apr-Jun               | \$8,261.8                                      | 3.8%              | \$52.0                                       | 2.7%              | \$8,261.8                                      | 3.8%              | \$52.0                                       | 2.7%                       |
| FY 2004     |                |                       | \$21,046.9                                     |                   | \$146.2                                      |                   | \$21,046.9                                     |                   | \$146.2                                      | 0.694%                     |
| FY 2005     |                |                       | \$31,568.8                                     | 50.0%             | \$205.3                                      | 40.5%             | \$31,568.8                                     | 50.0%             | \$205.3                                      | 40.5%                      |
| FY 2006     |                |                       | \$36,822.6                                     | 16.6%             | \$232.8                                      | 13.3%             | \$36,822.6                                     | 16.6%             | \$232.8                                      | 13.3%                      |
| FY 2007     |                |                       | \$39,031.7                                     | 6.0%              | \$257.4                                      | 10.6%             | \$39,031.7                                     | 6.0%              | \$257.4                                      | 10.6%                      |
| FY 2008     |                |                       | \$40,607.1                                     | 4.0%              | \$263.9                                      | 2.5%              | \$40,247.1                                     | 3.1%              | \$260.1                                      | 1.0%                       |
| FY 2009     |                |                       | \$37,797.9                                     | -6.9%             | \$253.1                                      | -4.1%             | \$36,924.8                                     | -8.3%             | \$243.9                                      | -6.2%                      |
| FY 2010     |                |                       | \$34,294.5                                     | -9.3%             | \$363.4                                      | 43.6%             | \$34,153.6                                     | -7.5%             | \$361.9                                      | 48.4%                      |
| FY 2011     |                |                       | \$33,231.9                                     | -3.1%             | \$352.3                                      | -3.1%             | \$32,998.2                                     | -3.4%             | \$349.8                                      | -3.4%                      |
| FY 2012     |                |                       | \$32,812.6                                     | -1.3%             | \$210.5                                      | -40.2%            | \$32,812.6                                     | -0.6%             | \$210.5                                      | -39.8%                     |
| FY 2013     |                |                       | \$33,676.0                                     | 2.6%              | \$212.6                                      | 1.0%              | \$33,676.0                                     | 2.6%              | \$212.6                                      | 1.0%                       |

**TABLE 2A**  
**MODIFIED BUSINESS TAX - NONFINANCIAL INSTITUTIONS**  
**ACTUAL AND FORECAST WAGES AND EMPLOYMENT**  
**(Actual Through FY 2010Q4)**

|                              | Wage<br>Disbursements,<br>Nonfinancial<br>(Million \$) | Employment,<br>Nonfinancial<br>(Thous.) | Average<br>Annual Wage,<br>Nonfinancial<br>(Thous. \$) | Wage<br>Inflation<br>Index | Inflation Adjusted<br>Annual Wage,<br>Nonfinancial<br>(Thous. \$) |
|------------------------------|--------------------------------------------------------|-----------------------------------------|--------------------------------------------------------|----------------------------|-------------------------------------------------------------------|
| FY 1991                      | \$12,098                                               | 517.8                                   | \$23.4                                                 | 0.78                       | \$30.0                                                            |
| FY 1992                      | \$12,658                                               | 513.6                                   | \$24.6                                                 | 0.80                       | \$30.7                                                            |
| FY 1993                      | \$13,830                                               | 529.7                                   | \$26.1                                                 | 0.83                       | \$31.5                                                            |
| FY 1994                      | \$15,254                                               | 575.8                                   | \$26.5                                                 | 0.85                       | \$31.2                                                            |
| FY 1995                      | \$16,881                                               | 628.6                                   | \$26.9                                                 | 0.87                       | \$30.7                                                            |
| FY 1996                      | \$18,750                                               | 671.6                                   | \$27.9                                                 | 0.90                       | \$31.1                                                            |
| FY 1997                      | \$20,845                                               | 720.0                                   | \$29.0                                                 | 0.92                       | \$31.4                                                            |
| FY 1998                      | \$22,562                                               | 749.3                                   | \$30.1                                                 | 0.94                       | \$32.0                                                            |
| FY 1999                      | \$25,037                                               | 789.5                                   | \$31.7                                                 | 0.96                       | \$33.2                                                            |
| FY 2000                      | \$27,098                                               | 834.5                                   | \$32.5                                                 | 0.98                       | \$33.0                                                            |
| FY 2001                      | \$28,897                                               | 868.2                                   | \$33.3                                                 | 1.02                       | \$32.7                                                            |
| FY 2002                      | \$29,387                                               | 861.7                                   | \$34.1                                                 | 1.03                       | \$33.0                                                            |
| FY 2003                      | \$30,709                                               | 877.6                                   | \$35.0                                                 | 1.06                       | \$33.1                                                            |
| FY 2004                      | \$33,870                                               | 920.9                                   | \$36.8                                                 | 1.08                       | \$34.0                                                            |
| FY 2005                      | \$38,504                                               | 984.0                                   | \$39.1                                                 | 1.11                       | \$35.1                                                            |
| FY 2006                      | \$41,603                                               | 1,045.5                                 | \$39.8                                                 | 1.16                       | \$34.4                                                            |
| FY 2007                      | \$44,967                                               | 1,070.6                                 | \$42.0                                                 | 1.19                       | \$35.4                                                            |
| FY 2008                      | \$47,299                                               | 1,063.2                                 | \$44.5                                                 | 1.23                       | \$36.2                                                            |
| FY 2009                      | \$42,663                                               | 986.1                                   | \$43.3                                                 | 1.25                       | \$34.7                                                            |
| FY 2010                      | \$39,047                                               | 912.9                                   | \$42.8                                                 | 1.26                       | \$34.0                                                            |
| <b>FY 2011</b>               | <b>\$37,742</b>                                        | <b>899.1</b>                            | <b>\$42.0</b>                                          | <b>1.27</b>                | <b>\$33.0</b>                                                     |
| <b>FY 2012</b>               | <b>\$37,539</b>                                        | <b>897.7</b>                            | <b>\$41.8</b>                                          | <b>1.30</b>                | <b>\$32.2</b>                                                     |
| <b>FY 2013</b>               | <b>\$38,536</b>                                        | <b>914.0</b>                            | <b>\$42.2</b>                                          | <b>1.34</b>                | <b>\$31.5</b>                                                     |
| <b>ANNUAL PERCENT CHANGE</b> |                                                        |                                         |                                                        |                            |                                                                   |
| FY 1991                      |                                                        |                                         |                                                        |                            |                                                                   |
| FY 1992                      | 4.6%                                                   | -0.8%                                   | 5.5%                                                   | 3.2%                       | 2.2%                                                              |
| FY 1993                      | 9.3%                                                   | 3.1%                                    | 5.9%                                                   | 3.1%                       | 2.7%                                                              |
| FY 1994                      | 10.3%                                                  | 8.7%                                    | 1.5%                                                   | 2.6%                       | -1.1%                                                             |
| FY 1995                      | 10.7%                                                  | 9.2%                                    | 1.4%                                                   | 2.8%                       | -1.5%                                                             |
| FY 1996                      | 11.1%                                                  | 6.8%                                    | 4.0%                                                   | 2.7%                       | 1.2%                                                              |
| FY 1997                      | 11.2%                                                  | 7.2%                                    | 3.7%                                                   | 2.8%                       | 0.8%                                                              |
| FY 1998                      | 8.2%                                                   | 4.1%                                    | 4.0%                                                   | 1.8%                       | 2.2%                                                              |
| FY 1999                      | 11.0%                                                  | 5.4%                                    | 5.3%                                                   | 1.7%                       | 3.5%                                                              |
| FY 2000                      | 8.2%                                                   | 5.7%                                    | 2.4%                                                   | 2.9%                       | -0.5%                                                             |
| FY 2001                      | 6.6%                                                   | 4.0%                                    | 2.5%                                                   | 3.4%                       | -0.9%                                                             |
| FY 2002                      | 1.7%                                                   | -0.7%                                   | 2.5%                                                   | 1.8%                       | 0.7%                                                              |
| FY 2003                      | 4.5%                                                   | 1.8%                                    | 2.6%                                                   | 2.2%                       | 0.4%                                                              |
| FY 2004                      | 10.3%                                                  | 4.9%                                    | 5.1%                                                   | 2.2%                       | 2.8%                                                              |
| FY 2005                      | 13.7%                                                  | 6.9%                                    | 6.4%                                                   | 3.0%                       | 3.3%                                                              |
| FY 2006                      | 8.0%                                                   | 6.2%                                    | 1.7%                                                   | 3.8%                       | -2.0%                                                             |
| FY 2007                      | 8.1%                                                   | 2.4%                                    | 5.6%                                                   | 2.6%                       | 2.9%                                                              |
| FY 2008                      | 5.2%                                                   | -0.7%                                   | 5.9%                                                   | 3.7%                       | 2.2%                                                              |
| FY 2009                      | -9.8%                                                  | -7.2%                                   | -2.8%                                                  | 1.5%                       | -4.1%                                                             |
| FY 2010                      | -8.5%                                                  | -7.4%                                   | -1.1%                                                  | 1.0%                       | -2.1%                                                             |
| <b>FY 2011</b>               | <b>-3.3%</b>                                           | <b>-1.5%</b>                            | <b>-1.8%</b>                                           | <b>1.2%</b>                | <b>-3.0%</b>                                                      |
| <b>FY 2012</b>               | <b>-0.5%</b>                                           | <b>-0.2%</b>                            | <b>-0.4%</b>                                           | <b>2.1%</b>                | <b>-2.4%</b>                                                      |
| <b>FY 2013</b>               | <b>2.7%</b>                                            | <b>1.8%</b>                             | <b>0.8%</b>                                            | <b>2.8%</b>                | <b>-2.0%</b>                                                      |

**CHART 1A - LEVELS**  
**Comparison of Actual Historical Data and Forecasts for**  
**Nevada Nonfinancial Industry Employment (Seasonally Adjusted Quarterly Rates)**  
**Moody's Forecast and DETR Forecast Prepared October 2010 and Fiscal Division Forecast Prepared November 2010**



**CHART 1B - GROWTH RATES**  
**Comparison of Actual Historical Data and Forecasts for**  
**Nevada Nonfinancial Industry Employment (Seasonally Adjusted Quarterly Rates)**  
**Moody's Forecast and DETR Forecast Prepared October 2010 and Fiscal Division Forecast Prepared November 2010**

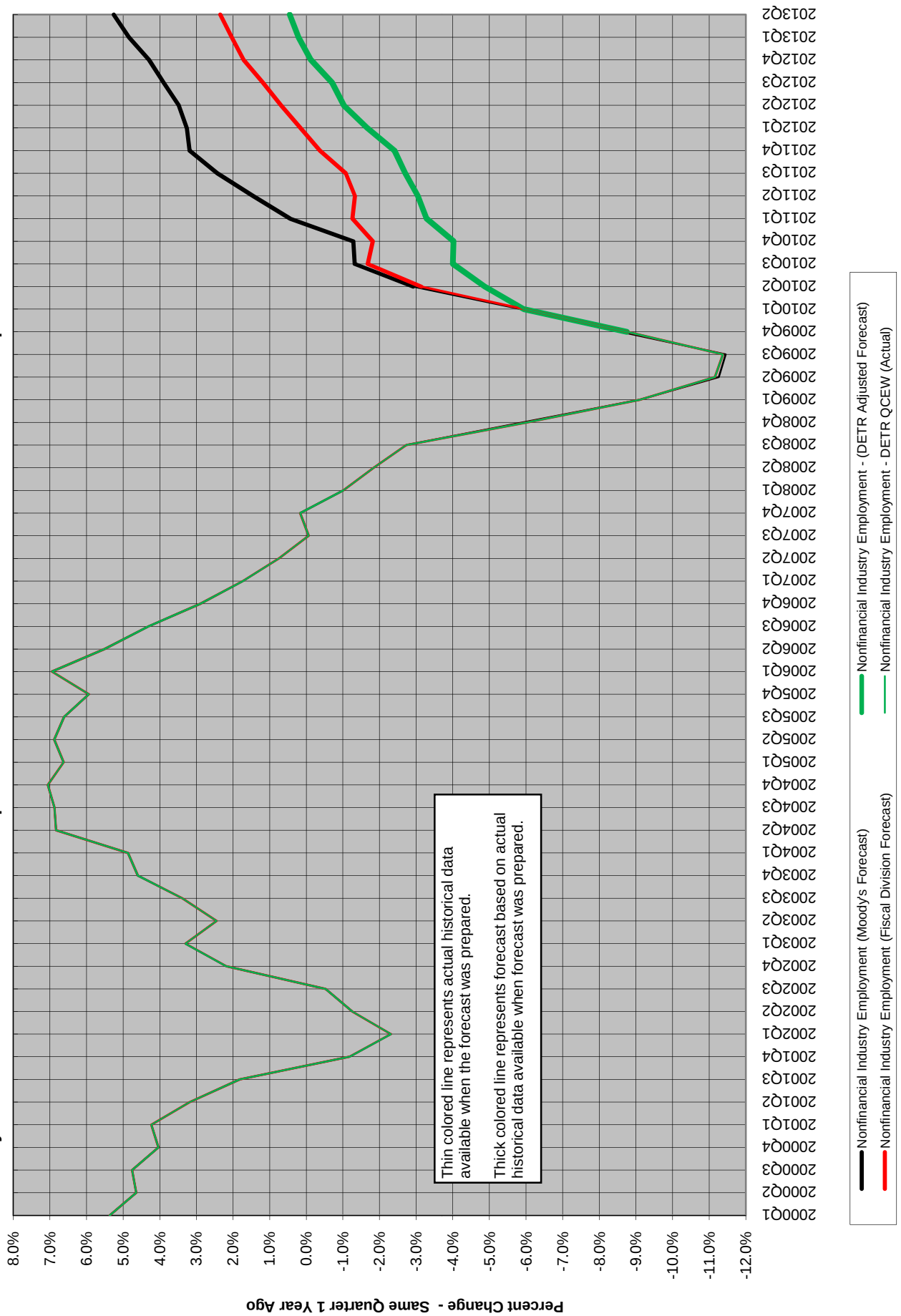
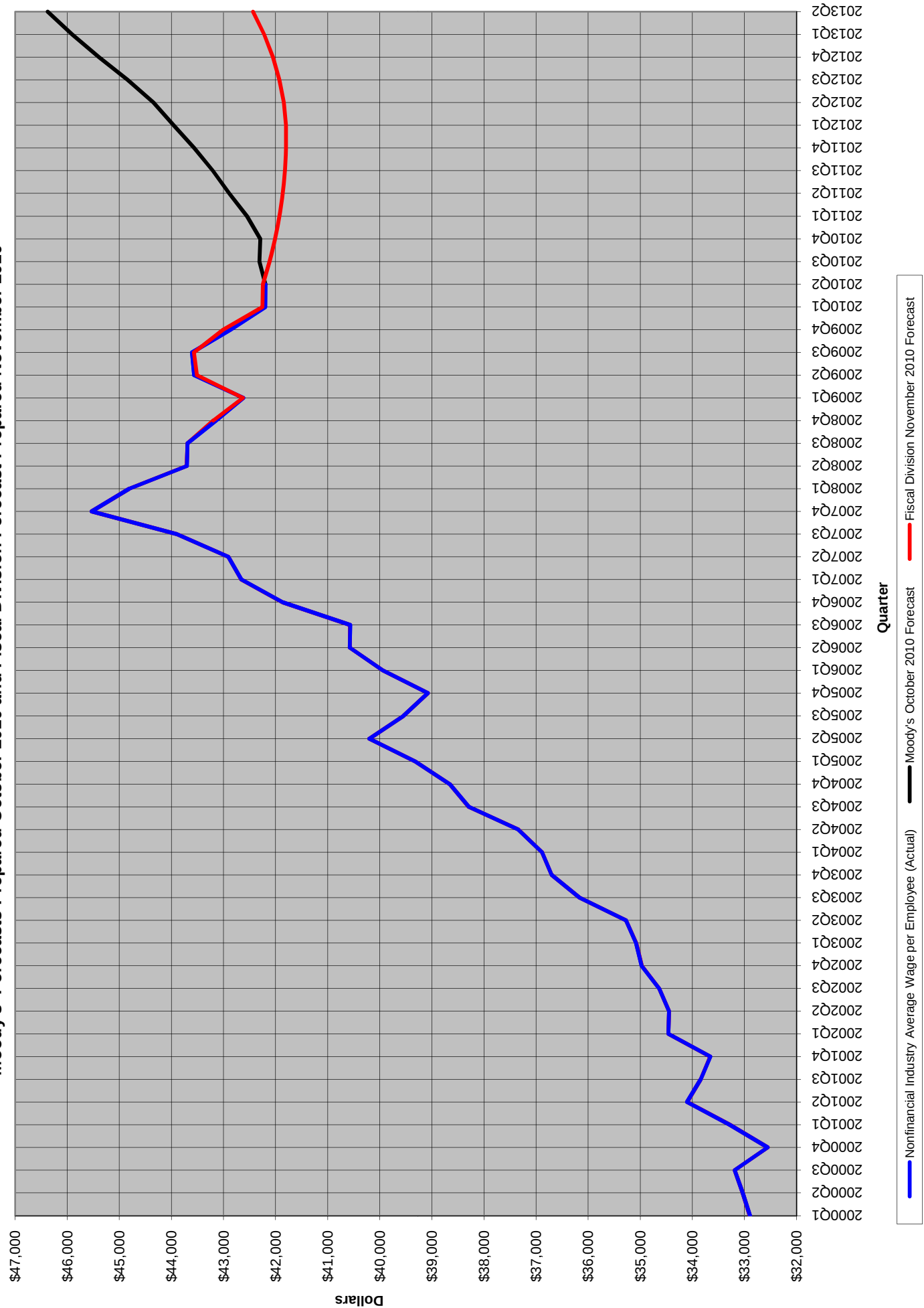
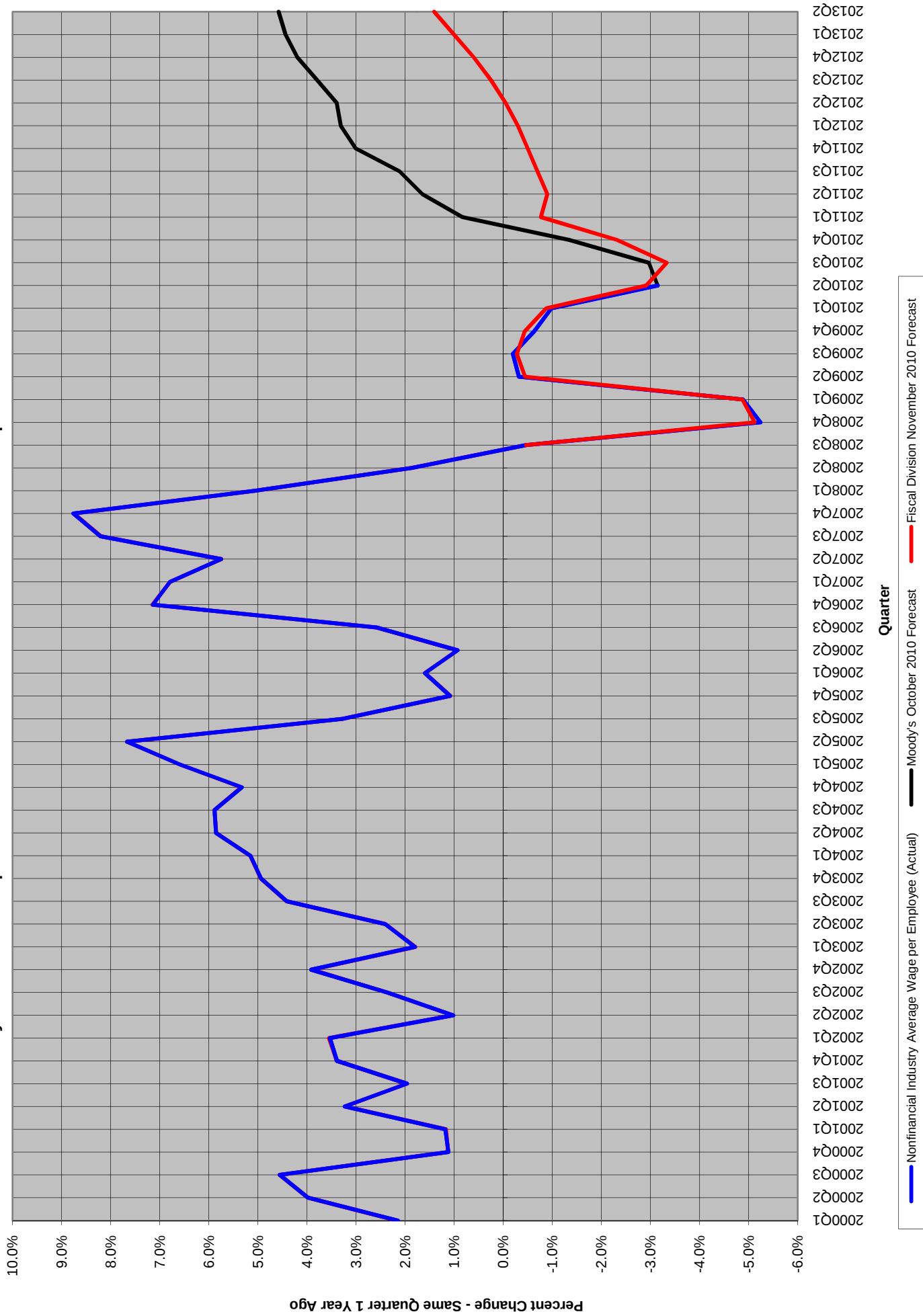


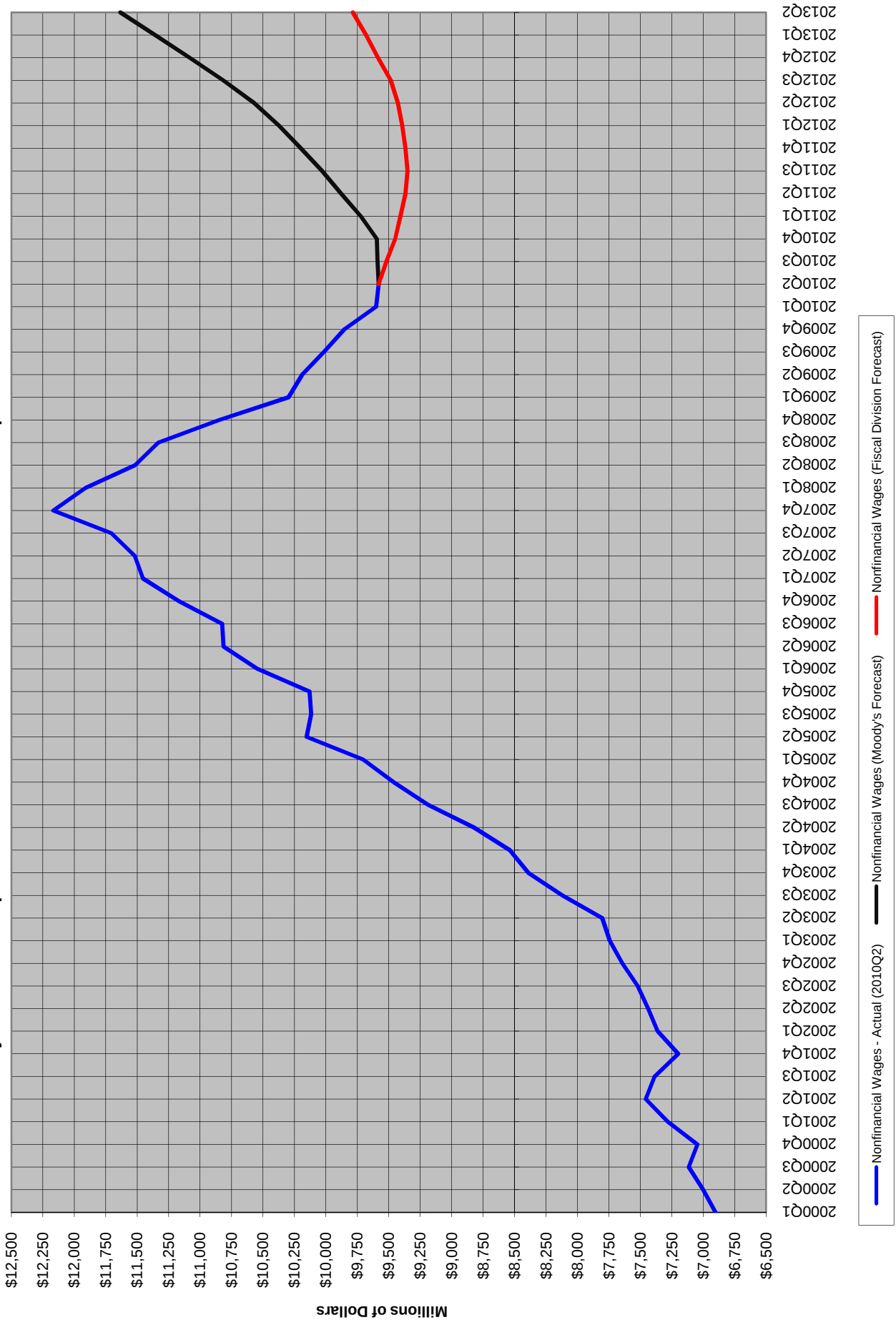
CHART 2A - LEVELS  
 Comparison of Actual Historical Data and Forecasts  
 for Nevada Nonfinancial Industry Average Wage Per Employee:  
 Moody's Forecasts Prepared October 2010 and Fiscal Division Forecast Prepared November 2010



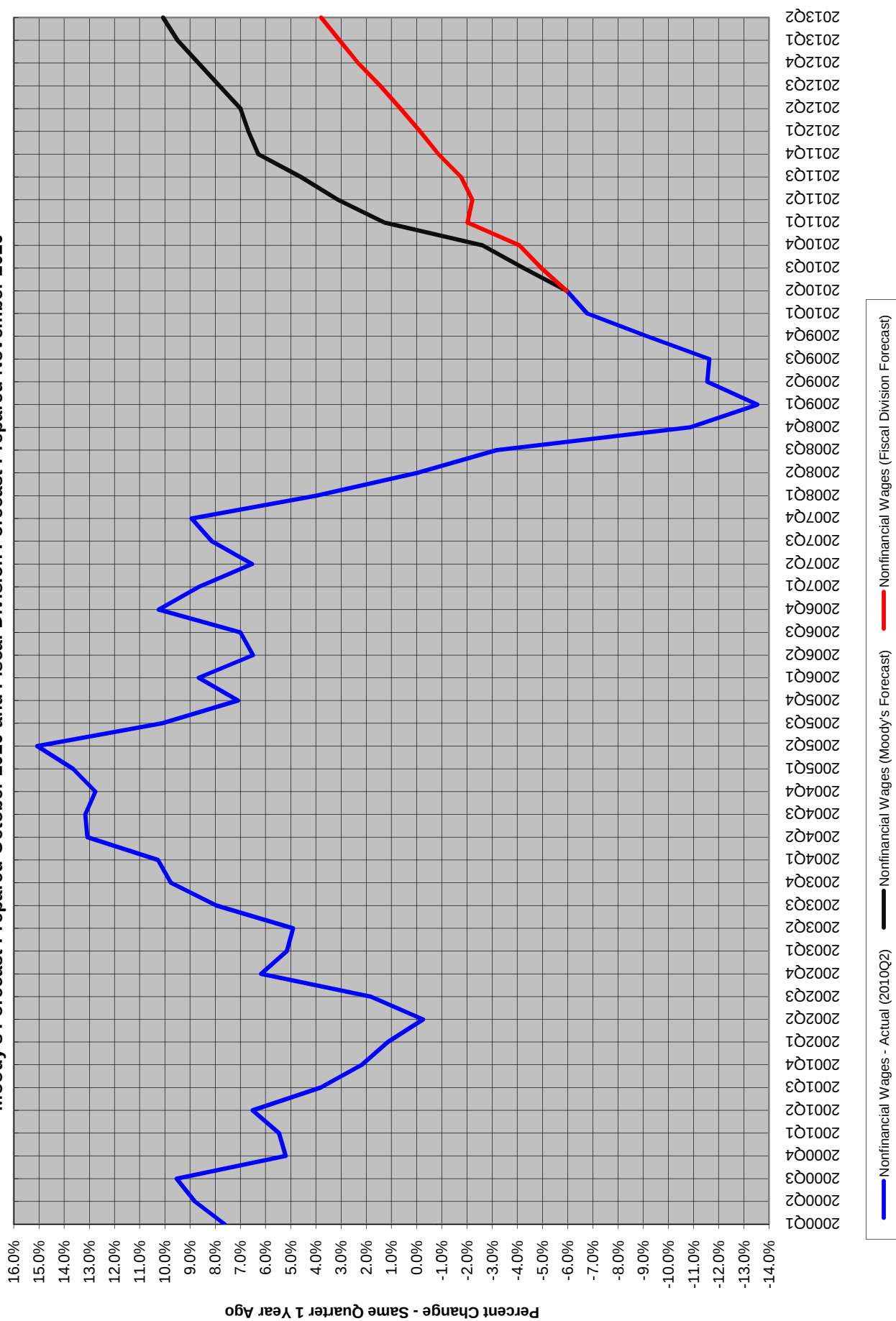
**CHART 2B - GROWTH RATES**  
**Comparison of Actual Historical Data and Forecasts**  
**for Nevada Nonfinancial Industry Average Wage Per Employee:**  
**Moody's Forecasts Prepared October 2010 and Fiscal Division Forecast Prepared November 2010**



**CHART 3A - LEVELS**  
**Comparison of Actual Historical Data and Forecasts for**  
**Nevada Nonfinancial Industry Wages (Seasonally Adjusted Quarterly Rates)**  
**Moody's Forecast Prepared October 2010 and Fiscal Division Forecast Prepared November 2010**



**CHART 3B - GROWTH RATES**  
**Comparison of Actual Historical Data and Forecasts for**  
**Nevada Nonfinancial Industry Wages (Seasonally Adjusted Quarterly Rates)**  
**Moody's Forecast Prepared October 2010 and Fiscal Division Forecast Prepared November 2010**



# **MODIFIED BUSINESS TAX - FINANCIAL INSTITUTIONS (MBT-FI)**

Actual MBT-FI Data on Wages, Health Care Deductions, and Tax Collections Reported by the Department of Taxation

Quarterly: 2003:4th Quarter - 2010:2nd Quarter and Fiscal Year: FY 2004 - FY 2010

Amounts are Shown in Millions of Dollars

| Fiscal Year | Quarter | Actual BEA & Moody's Wages: Financial Activities | Percent Change: Same Quarter Year Ago | Taxation's Actual Reported Wages | Percent Change: Same Quarter Year Ago | Taxation's Reported Health Deductions as a Percent of Wages | Taxation's Actual Reported MBT-FI Health Deductions | Percent Change: Same Quarter Year Ago | Taxation's Actual Reported Wages less Health Care Deductions | Percent Change: Same Quarter Year Ago | Taxation's Actual Reported MBT-FI Tax Collections | Percent Change: Same Quarter Year Ago | Average Effective Tax Rate |
|-------------|---------|--------------------------------------------------|---------------------------------------|----------------------------------|---------------------------------------|-------------------------------------------------------------|-----------------------------------------------------|---------------------------------------|--------------------------------------------------------------|---------------------------------------|---------------------------------------------------|---------------------------------------|----------------------------|
| FY 2004     | 2003Q3  |                                                  |                                       |                                  |                                       |                                                             |                                                     |                                       |                                                              |                                       |                                                   |                                       |                            |
| FY 2004     | 2003Q4  | \$674.3                                          |                                       | 38.2%                            |                                       |                                                             | \$11.0                                              |                                       | \$246.7                                                      |                                       | \$4.5                                             |                                       |                            |
| FY 2004     | 2004Q1  | \$670.3                                          |                                       | 46.6%                            |                                       |                                                             | \$15.1                                              |                                       | \$297.2                                                      |                                       | \$5.7                                             |                                       |                            |
| FY 2004     | 2004Q2  | \$707.5                                          |                                       | 39.7%                            |                                       |                                                             | \$15.5                                              |                                       | \$265.2                                                      |                                       | \$5.2                                             |                                       |                            |
| FY 2005     | 2004Q3  | \$706.3                                          |                                       | 29.7%                            |                                       |                                                             | \$12.2                                              |                                       | \$197.5                                                      |                                       | \$3.9                                             |                                       |                            |
| FY 2005     | 2004Q4  | \$745.8                                          | 10.6%                                 | 36.2%                            | 4.8%                                  |                                                             | \$11.1                                              | 0.7%                                  | \$259.0                                                      | 5.0%                                  | \$5.2                                             | 14.7%                                 | 1.99%                      |
| FY 2005     | 2005Q1  | \$766.5                                          | 14.4%                                 | 43.5%                            | 6.7%                                  |                                                             | \$13.9                                              | -8.2%                                 | \$319.4                                                      | 7.5%                                  | \$6.6                                             | 15.2%                                 | 2.07%                      |
| FY 2005     | 2005Q2  | \$783.8                                          | 10.8%                                 | 39.4%                            | 10.0%                                 |                                                             | \$16.5                                              | 6.1%                                  | \$292.3                                                      | 10.2%                                 | \$5.9                                             | 12.5%                                 | 2.02%                      |
| FY 2006     | 2005Q3  | \$799.3                                          | 13.2%                                 | 33.5%                            | 27.8%                                 |                                                             | \$20.1                                              | 64.9%                                 | \$247.8                                                      | 25.5%                                 | \$5.3                                             | 35.2%                                 | 2.12%                      |
| FY 2006     | 2005Q4  | \$814.3                                          | 9.2%                                  | 41.7%                            | 25.7%                                 |                                                             | \$12.8                                              | 15.2%                                 | \$326.7                                                      | 26.1%                                 | \$5.9                                             | 14.6%                                 | 1.81%                      |
| FY 2006     | 2006Q1  | \$824.5                                          | 7.6%                                  | 47.2%                            | 16.8%                                 |                                                             | \$25.2                                              | 81.7%                                 | \$364.2                                                      | 14.0%                                 | \$6.5                                             | -1.3%                                 | 1.79%                      |
| FY 2006     | 2006Q2  | \$830.5                                          | 6.0%                                  | 28.2%                            | -24.1%                                |                                                             | \$13.9                                              | -16.0%                                | \$220.5                                                      | -24.6%                                | \$4.8                                             | -19.0%                                | 2.17%                      |
| FY 2007     | 2006Q3  | \$830.5                                          | 3.9%                                  | 35.4%                            | 9.8%                                  |                                                             | \$16.4                                              | -18.2%                                | \$277.7                                                      | 12.1%                                 | \$5.4                                             | 3.3%                                  | 1.96%                      |
| FY 2007     | 2006Q4  | \$840.5                                          | 3.2%                                  | 28.0%                            | -30.7%                                |                                                             | \$8.0                                               | -37.5%                                | \$227.4                                                      | -30.4%                                | \$5.2                                             | -12.7%                                | 2.27%                      |
| FY 2007     | 2007Q1  | \$845.5                                          | 2.5%                                  | 34.7%                            | -24.7%                                |                                                             | \$11.3                                              | -55.3%                                | \$282.1                                                      | -22.5%                                | \$5.6                                             | -13.9%                                | 1.99%                      |
| FY 2007     | 2007Q2  | \$843.8                                          | 1.6%                                  | 34.4%                            | 23.8%                                 |                                                             | \$16.3                                              | 17.6%                                 | \$273.7                                                      | 24.1%                                 | \$5.3                                             | 10.8%                                 | 1.94%                      |
| FY 2008     | 2007Q3  | \$824.0                                          | -0.8%                                 | 32.0%                            | -10.4%                                |                                                             | \$18.2                                              | 11.1%                                 | \$245.4                                                      | -11.6%                                | \$4.8                                             | -11.9%                                | 1.95%                      |
| FY 2008     | 2007Q4  | \$795.8                                          | -5.3%                                 | 29.8%                            | 0.9%                                  |                                                             | \$13.7                                              | 71.3%                                 | \$223.8                                                      | -1.6%                                 | \$4.5                                             | -13.1%                                | 2.01%                      |
| FY 2008     | 2008Q1  | \$825.3                                          | -2.4%                                 | 40.3%                            | 13.4%                                 |                                                             | \$31.5                                              | 179.2%                                | \$301.2                                                      | 6.8%                                  | \$5.8                                             | 2.7%                                  | 1.91%                      |
| FY 2008     | 2008Q2  | \$781.8                                          | -7.3%                                 | 39.9%                            | 7.5%                                  |                                                             | \$17.2                                              | 5.5%                                  | \$294.5                                                      | 7.6%                                  | \$5.6                                             | 6.6%                                  | 1.92%                      |
| FY 2009     | 2008Q3  | \$770.3                                          | -6.5%                                 | 37.4%                            | 9.3%                                  |                                                             | \$18.0                                              | -1.6%                                 | \$270.3                                                      | 10.2%                                 | \$5.2                                             | 9.5%                                  | 1.94%                      |
| FY 2009     | 2008Q4  | \$746.8                                          | -6.2%                                 | 38.2%                            | 20.1%                                 |                                                             | \$21.3                                              | 55.5%                                 | \$264.0                                                      | 18.0%                                 | \$5.2                                             | 15.8%                                 | 1.97%                      |
| FY 2009     | 2009Q1  | \$717.8                                          | -13.0%                                | 41.7%                            | -9.9%                                 |                                                             | \$21.1                                              | -32.8%                                | \$278.5                                                      | -7.6%                                 | \$8.4                                             | 44.9%                                 | 3.00%                      |
| FY 2009     | 2009Q2  | \$706.3                                          | -9.7%                                 | 35.3%                            | -19.9%                                |                                                             | \$19.4                                              | 13.0%                                 | \$230.2                                                      | -21.8%                                | \$5.6                                             | -1.0%                                 | 2.43%                      |
| FY 2010     | 2009Q3  | \$688.3                                          | -10.6%                                | 37.8%                            | -9.8%                                 |                                                             | \$17.9                                              | -0.5%                                 | \$242.3                                                      | -10.4%                                | \$5.2                                             | -1.1%                                 | 2.14%                      |
| FY 2010     | 2009Q4  | \$679.3                                          | -9.0%                                 | 40.5%                            | -3.6%                                 |                                                             | \$17.8                                              | -16.4%                                | \$257.4                                                      | -2.5%                                 | \$6.0                                             | 14.7%                                 | 2.32%                      |
| FY 2010     | 2010Q1  | \$679.0                                          | -5.4%                                 | 42.9%                            | -2.8%                                 |                                                             | \$16.7                                              | -21.0%                                | \$274.5                                                      | -1.4%                                 | \$5.9                                             | -29.2%                                | 2.16%                      |
| FY 2010     | 2010Q2  | \$669.8                                          | -5.2%                                 | 35.7%                            | -4.2%                                 |                                                             | \$16.5                                              | -15.1%                                | \$222.7                                                      | -3.3%                                 | \$4.6                                             | -17.3%                                | 2.08%                      |
|             |         |                                                  |                                       |                                  |                                       |                                                             |                                                     |                                       |                                                              |                                       |                                                   |                                       |                            |
| FY 2004     |         | \$2,052.0                                        |                                       | 41.5%                            |                                       |                                                             | \$41.7                                              |                                       | \$809.0                                                      |                                       | \$15.5                                            |                                       |                            |
| FY 2005     |         | \$3,002.3                                        | 46.3%                                 | 37.4%                            | 31.9%                                 |                                                             | \$53.6                                              | 28.7%                                 | \$1,068.2                                                    | 32.0%                                 | \$21.6                                            | 39.3%                                 | 2.02%                      |
| FY 2006     |         | \$3,268.5                                        | 8.9%                                  | 37.7%                            | 9.7%                                  |                                                             | \$71.9                                              | 34.1%                                 | \$1,159.2                                                    | 8.5%                                  | \$22.5                                            | 4.2%                                  | 1.94%                      |
| FY 2007     |         | \$3,360.3                                        | 2.8%                                  | 33.1%                            | -9.6%                                 |                                                             | \$52.0                                              | -27.7%                                | \$1,060.9                                                    | -8.5%                                 | \$21.5                                            | -4.3%                                 | 2.03%                      |
| FY 2008     |         | \$3,226.8                                        | -4.0%                                 | 35.5%                            | 2.9%                                  |                                                             | \$80.6                                              | 55.0%                                 | \$1,064.9                                                    | 0.4%                                  | \$20.7                                            | -3.8%                                 | 1.94%                      |
| FY 2009     |         | \$2,941.0                                        | -8.9%                                 | 38.2%                            | -2.0%                                 |                                                             | \$79.8                                              | -1.0%                                 | \$1,042.9                                                    | -2.1%                                 | \$24.4                                            | 17.9%                                 | 2.34%                      |
| FY 2010     |         | \$2,716.3                                        | -7.6%                                 | 39.2%                            | -5.1%                                 |                                                             | \$68.9                                              | -13.8%                                | \$996.8                                                      | -4.4%                                 | \$21.7                                            | -11.1%                                | 2.18%                      |

## **NOTE:**

The wages data displayed in the column labeled "Actual BEA & Global Insight Wages: Financial Activities" is equal to the aggregate total of NAICS 52 - Finance & Insurance and NAICS 53 - Real Estate & Rental and Leasing based on information reported by the Bureau of Economic Analysis (BEA). This is the financial activity series included in the personal income and wage sector of the Nevada economic model developed by Moody's.

The Modified Business Tax on Financial Institutions became effective October 1, 2003 as approved in Senate Bill 8 from the 20th Special Session (2003). Thus, the growth rate shown for FY 2005 is based on four quarters of taxable activity and collections for FY 2005 compared to only 3 quarters for FY 2004.

### Table 3

Forecast: FY 2011-First Quarter through FY 2013-Fourth Quarter

Amounts Shown in Millions of Dollars

|             |                |                       | Without Amnesty                             |                   |                                           |                   |                            |  |  |
|-------------|----------------|-----------------------|---------------------------------------------|-------------------|-------------------------------------------|-------------------|----------------------------|--|--|
| Fiscal Year | Fiscal Quarter | Fiscal Quarter Months | Financial Taxable Wages Actual and Forecast | % Change Year Ago | Financial Collections Actual and Forecast | % Change Year Ago | Average Effective Tax Rate |  |  |
| FY 2009     | First          | Jul-Sep               | \$270.3                                     | 10.2%             | \$5.2                                     | 9.5%              | 1.942%                     |  |  |
| FY 2009     | Second         | Oct-Dec               | \$264.0                                     | 18.0%             | \$5.2                                     | 15.8%             | 1.970%                     |  |  |
| FY 2009     | Third          | Jan-Mar               | \$278.5                                     | -7.6%             | \$8.4                                     | 44.9%             | 3.001%                     |  |  |
| FY 2009     | Fourth         | Apr-Jun               | \$230.2                                     | -21.8%            | \$5.6                                     | -1.0%             | 2.428%                     |  |  |
| FY 2010     | First          | Jul-Sep               | \$242.3                                     | -10.4%            | \$5.2                                     | -1.1%             | 2.143%                     |  |  |
| FY 2010     | Second         | Oct-Dec               | \$257.4                                     | -2.5%             | \$6.0                                     | 14.7%             | 2.318%                     |  |  |
| FY 2010     | Third          | Jan-Mar               | \$274.5                                     | -1.4%             | \$5.9                                     | -29.2%            | 2.155%                     |  |  |
| FY 2010     | Fourth         | Apr-Jun               | \$222.7                                     | -3.3%             | \$4.6                                     | -17.3%            | 2.077%                     |  |  |
| FY 2011     | First          | Jul-Sep               | \$252.1                                     | 4.1%              | \$5.0                                     | -2.9%             | 2.000%                     |  |  |
| FY 2011     | Second         | Oct-Dec               | \$250.6                                     | -2.6%             | \$5.0                                     | -16.0%            | 2.000%                     |  |  |
| FY 2011     | Third          | Jan-Mar               | \$266.1                                     | -3.0%             | \$5.3                                     | -10.0%            | 2.000%                     |  |  |
| FY 2011     | Fourth         | Apr-Jun               | \$216.0                                     | -3.0%             | \$4.3                                     | -6.6%             | 2.000%                     |  |  |
| FY 2012     | First          | Jul-Sep               | \$230.9                                     | -8.4%             | \$4.6                                     | -8.4%             | 2.000%                     |  |  |
| FY 2012     | Second         | Oct-Dec               | \$248.8                                     | -0.7%             | \$5.0                                     | -0.7%             | 2.000%                     |  |  |
| FY 2012     | Third          | Jan-Mar               | \$266.7                                     | 0.2%              | \$5.3                                     | 0.2%              | 2.000%                     |  |  |
| FY 2012     | Fourth         | Apr-Jun               | \$218.3                                     | 1.1%              | \$4.4                                     | 1.1%              | 2.000%                     |  |  |
| FY 2013     | First          | Jul-Sep               | \$235.7                                     | 2.1%              | \$4.7                                     | 2.1%              | 2.000%                     |  |  |
| FY 2013     | Second         | Oct-Dec               | \$256.8                                     | 3.2%              | \$5.1                                     | 3.2%              | 2.000%                     |  |  |
| FY 2013     | Third          | Jan-Mar               | \$278.3                                     | 4.4%              | \$5.6                                     | 4.4%              | 2.000%                     |  |  |
| FY 2013     | Fourth         | Apr-Jun               | \$230.4                                     | 5.5%              | \$4.6                                     | 5.5%              | 2.000%                     |  |  |
| FY 2004     |                |                       | \$809.0                                     |                   | \$15.5                                    |                   | 1.914%                     |  |  |
| FY 2005     |                |                       | \$1,068.2                                   | 32.0%             | \$21.6                                    | 39.3%             | 2.020%                     |  |  |
| FY 2006     |                |                       | \$1,159.2                                   | 8.5%              | \$22.5                                    | 4.2%              | 1.940%                     |  |  |
| FY 2007     |                |                       | \$1,060.9                                   | -8.5%             | \$21.5                                    | -4.3%             | 2.028%                     |  |  |
| FY 2008     |                |                       | \$1,064.9                                   | 0.4%              | \$20.7                                    | -3.8%             | 1.944%                     |  |  |
| FY 2009     |                |                       | \$1,042.9                                   | -2.1%             | \$24.4                                    | 17.9%             | 2.339%                     |  |  |
| FY 2010     |                |                       | \$996.8                                     | -4.4%             | \$21.7                                    | -11.1%            | 2.177%                     |  |  |
| FY 2011     |                |                       | \$984.9                                     | -1.2%             | \$19.7                                    | -9.2%             | 2.000%                     |  |  |
| FY 2012     |                |                       | \$964.7                                     | -2.0%             | \$19.3                                    | -2.0%             | 2.000%                     |  |  |
| FY 2013     |                |                       | \$1,001.2                                   | 3.8%              | \$20.0                                    | 3.8%              | 2.000%                     |  |  |

|             |                |                       | With Amnesty                                |                   |                                           |                   |                            |  |  |
|-------------|----------------|-----------------------|---------------------------------------------|-------------------|-------------------------------------------|-------------------|----------------------------|--|--|
| Fiscal Year | Fiscal Quarter | Fiscal Quarter Months | Financial Taxable Wages Actual and Forecast | % Change Year Ago | Financial Collections Actual and Forecast | % Change Year Ago | Average Effective Tax Rate |  |  |
| FY 2009     | First          | Jul-Sep               | \$270.3                                     | 10.2%             | \$5.2                                     | 9.5%              | 1.942%                     |  |  |
| FY 2009     | Second         | Oct-Dec               | \$264.0                                     | 18.0%             | \$5.2                                     | 15.8%             | 1.970%                     |  |  |
| FY 2009     | Third          | Jan-Mar               | \$278.5                                     | -7.6%             | \$8.4                                     | 44.9%             | 3.001%                     |  |  |
| FY 2009     | Fourth         | Apr-Jun               | \$230.2                                     | -21.8%            | \$5.6                                     | -1.0%             | 2.428%                     |  |  |
| FY 2010     | First          | Jul-Sep               | \$242.3                                     | -10.4%            | \$5.2                                     | -1.1%             | 2.143%                     |  |  |
| FY 2010     | Second         | Oct-Dec               | \$257.4                                     | -2.5%             | \$6.0                                     | 14.7%             | 2.318%                     |  |  |
| FY 2010     | Third          | Jan-Mar               | \$274.5                                     | -1.4%             | \$5.9                                     | -29.2%            | 2.155%                     |  |  |
| FY 2010     | Fourth         | Apr-Jun               | \$222.7                                     | -3.3%             | \$4.6                                     | -17.3%            | 2.077%                     |  |  |
| FY 2011     | First          | Jul-Sep               | \$252.1                                     | 4.1%              | \$5.0                                     | -2.9%             | 2.000%                     |  |  |
| FY 2011     | Second         | Oct-Dec               | \$250.6                                     | -2.6%             | \$5.0                                     | -16.0%            | 2.000%                     |  |  |
| FY 2011     | Third          | Jan-Mar               | \$266.1                                     | -3.0%             | \$5.3                                     | -10.0%            | 2.000%                     |  |  |
| FY 2011     | Fourth         | Apr-Jun               | \$216.0                                     | -3.0%             | \$4.3                                     | -6.6%             | 2.000%                     |  |  |
| FY 2012     | First          | Jul-Sep               | \$230.9                                     | -8.4%             | \$4.6                                     | -8.4%             | 2.000%                     |  |  |
| FY 2012     | Second         | Oct-Dec               | \$248.8                                     | -0.7%             | \$5.0                                     | -0.7%             | 2.000%                     |  |  |
| FY 2012     | Third          | Jan-Mar               | \$266.7                                     | 0.2%              | \$5.3                                     | 0.2%              | 2.000%                     |  |  |
| FY 2012     | Fourth         | Apr-Jun               | \$218.3                                     | 1.1%              | \$4.4                                     | 1.1%              | 2.000%                     |  |  |
| FY 2013     | First          | Jul-Sep               | \$235.7                                     | 2.1%              | \$4.7                                     | 2.1%              | 2.000%                     |  |  |
| FY 2013     | Second         | Oct-Dec               | \$256.8                                     | 3.2%              | \$5.1                                     | 3.2%              | 2.000%                     |  |  |
| FY 2013     | Third          | Jan-Mar               | \$278.3                                     | 4.4%              | \$5.6                                     | 4.4%              | 2.000%                     |  |  |
| FY 2013     | Fourth         | Apr-Jun               | \$230.4                                     | 5.5%              | \$4.6                                     | 5.5%              | 2.000%                     |  |  |
| FY 2004     |                |                       | \$809.0                                     |                   | \$15.5                                    |                   | 1.914%                     |  |  |
| FY 2005     |                |                       | \$1,068.2                                   | 32.0%             | \$21.6                                    | 39.3%             | 2.020%                     |  |  |
| FY 2006     |                |                       | \$1,159.2                                   | 8.5%              | \$22.5                                    | 4.2%              | 1.940%                     |  |  |
| FY 2007     |                |                       | \$1,060.9                                   | -8.5%             | \$21.5                                    | -4.3%             | 2.028%                     |  |  |
| FY 2008     |                |                       | \$1,064.9                                   | 0.4%              | \$20.7                                    | -3.8%             | 1.944%                     |  |  |
| FY 2009     |                |                       | \$1,042.9                                   | -2.1%             | \$24.4                                    | 17.9%             | 2.339%                     |  |  |
| FY 2010     |                |                       | \$996.8                                     | -4.4%             | \$21.7                                    | -11.1%            | 2.177%                     |  |  |
| FY 2011     |                |                       | \$984.9                                     | -1.2%             | \$19.7                                    | -9.2%             | 2.000%                     |  |  |
| FY 2012     |                |                       | \$964.7                                     | -2.0%             | \$19.3                                    | -2.0%             | 2.000%                     |  |  |
| FY 2013     |                |                       | \$1,001.2                                   | 3.8%              | \$20.0                                    | 3.8%              | 2.000%                     |  |  |

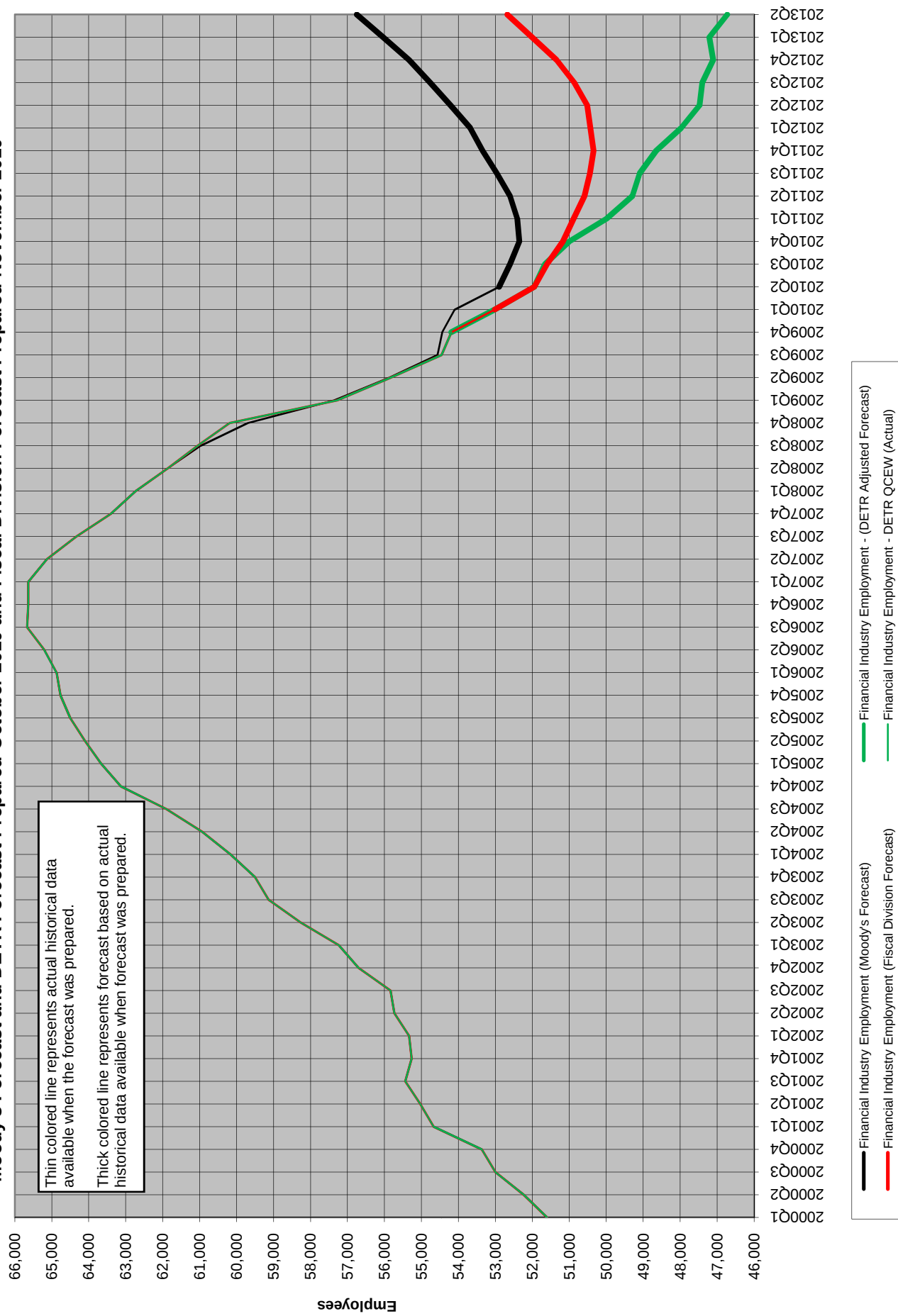
**TABLE 3A**  
**MODIFIED BUSINESS TAX - FINANCIAL INSTITUTIONS**  
**ACTUAL AND FORECAST WAGES AND EMPLOYMENT**  
**(Actual Through FY 2010Q4)**

|                | Wage<br>Disbursements,<br>Financial<br>(Million \$) | Employment,<br>Financial<br>(Thous.) | Average<br>Annual Wage,<br>Financial<br>(Thous. \$) | Wage<br>Inflation<br>Index | Inflation Adjusted<br>Annual Wage,<br>Financial<br>(Thous. \$) |
|----------------|-----------------------------------------------------|--------------------------------------|-----------------------------------------------------|----------------------------|----------------------------------------------------------------|
| FY 1991        | \$747                                               | 32.2                                 | \$23.2                                              | 0.78                       | \$29.9                                                         |
| FY 1992        | \$838                                               | 33.5                                 | \$25.0                                              | 0.80                       | \$31.2                                                         |
| FY 1993        | \$916                                               | 34.7                                 | \$26.4                                              | 0.83                       | \$31.9                                                         |
| FY 1994        | \$1,039                                             | 37.8                                 | \$27.5                                              | 0.85                       | \$32.4                                                         |
| FY 1995        | \$1,103                                             | 39.9                                 | \$27.7                                              | 0.87                       | \$31.7                                                         |
| FY 1996        | \$1,278                                             | 42.9                                 | \$29.8                                              | 0.90                       | \$33.2                                                         |
| FY 1997        | \$1,435                                             | 45.7                                 | \$31.4                                              | 0.92                       | \$34.0                                                         |
| FY 1998        | \$1,604                                             | 48.0                                 | \$33.4                                              | 0.94                       | \$35.6                                                         |
| FY 1999        | \$1,802                                             | 50.6                                 | \$35.6                                              | 0.96                       | \$37.3                                                         |
| FY 2000        | \$1,966                                             | 51.6                                 | \$38.1                                              | 0.98                       | \$38.7                                                         |
| FY 2001        | \$2,202                                             | 54.0                                 | \$40.8                                              | 1.02                       | \$40.1                                                         |
| FY 2002        | \$2,278                                             | 55.4                                 | \$41.1                                              | 1.03                       | \$39.7                                                         |
| FY 2003        | \$2,479                                             | 57.0                                 | \$43.5                                              | 1.06                       | \$41.1                                                         |
| FY 2004        | \$2,721                                             | 59.9                                 | \$45.4                                              | 1.08                       | \$42.0                                                         |
| FY 2005        | \$3,002                                             | 63.2                                 | \$47.5                                              | 1.11                       | \$42.7                                                         |
| FY 2006        | \$3,269                                             | 64.8                                 | \$50.4                                              | 1.16                       | \$43.6                                                         |
| FY 2007        | \$3,360                                             | 65.5                                 | \$51.3                                              | 1.19                       | \$43.3                                                         |
| FY 2008        | \$3,227                                             | 63.1                                 | \$51.2                                              | 1.23                       | \$41.6                                                         |
| FY 2009        | \$2,941                                             | 58.6                                 | \$50.2                                              | 1.25                       | \$40.3                                                         |
| FY 2010        | \$2,716                                             | 53.4                                 | \$50.9                                              | 1.26                       | \$40.4                                                         |
| <b>FY 2011</b> | <b>\$2,643</b>                                      | <b>51.1</b>                          | <b>\$51.8</b>                                       | <b>1.27</b>                | <b>\$40.6</b>                                                  |
| <b>FY 2012</b> | <b>\$2,635</b>                                      | <b>50.4</b>                          | <b>\$52.3</b>                                       | <b>1.30</b>                | <b>\$40.2</b>                                                  |
| <b>FY 2013</b> | <b>\$2,735</b>                                      | <b>51.7</b>                          | <b>\$52.9</b>                                       | <b>1.34</b>                | <b>\$39.6</b>                                                  |

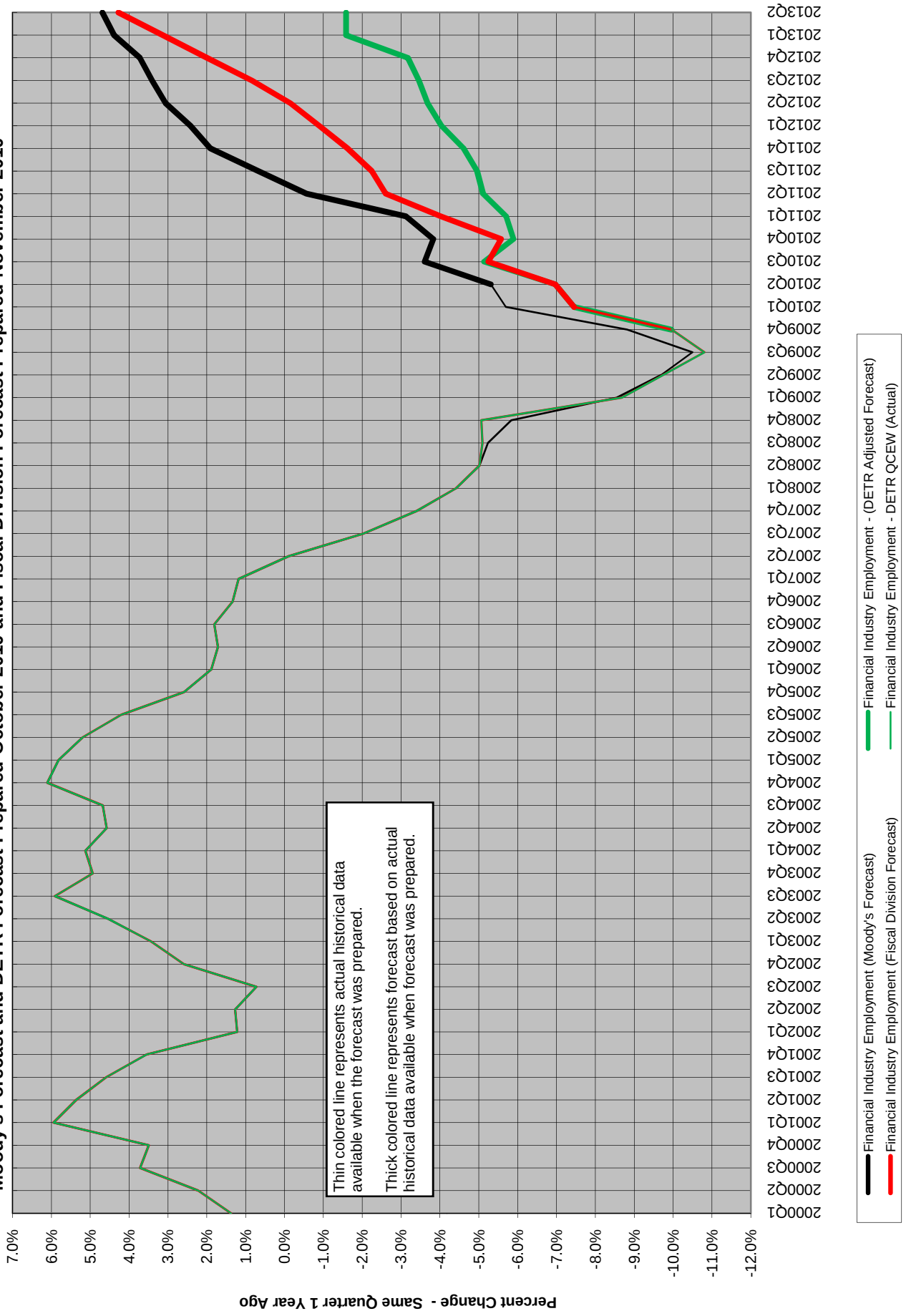
**ANNUAL PERCENT CHANGE**

|                |              |              |             |             |              |
|----------------|--------------|--------------|-------------|-------------|--------------|
| FY 1991        |              |              |             |             |              |
| FY 1992        | 12.1%        | 4.0%         | 7.8%        | 3.2%        | 4.5%         |
| FY 1993        | 9.3%         | 3.6%         | 5.5%        | 3.1%        | 2.3%         |
| FY 1994        | 13.4%        | 9.0%         | 4.1%        | 2.6%        | 1.4%         |
| FY 1995        | 6.2%         | 5.5%         | 0.6%        | 2.9%        | -2.2%        |
| FY 1996        | 15.9%        | 7.7%         | 7.6%        | 2.7%        | 4.7%         |
| FY 1997        | 12.3%        | 6.3%         | 5.6%        | 2.8%        | 2.7%         |
| FY 1998        | 11.8%        | 5.1%         | 6.3%        | 1.8%        | 4.4%         |
| FY 1999        | 12.4%        | 5.4%         | 6.7%        | 1.7%        | 4.9%         |
| FY 2000        | 9.1%         | 2.1%         | 6.9%        | 2.9%        | 3.9%         |
| FY 2001        | 12.0%        | 4.6%         | 7.0%        | 3.4%        | 3.5%         |
| FY 2002        | 3.5%         | 2.6%         | 0.8%        | 1.8%        | -1.0%        |
| FY 2003        | 8.8%         | 2.8%         | 5.8%        | 2.2%        | 3.5%         |
| FY 2004        | 9.8%         | 5.1%         | 4.4%        | 2.2%        | 2.2%         |
| FY 2005        | 10.3%        | 5.5%         | 4.6%        | 3.0%        | 1.6%         |
| FY 2006        | 8.9%         | 2.6%         | 6.1%        | 3.8%        | 2.3%         |
| FY 2007        | 2.8%         | 1.1%         | 1.7%        | 2.6%        | -0.8%        |
| FY 2008        | -4.0%        | -3.7%        | -0.3%       | 3.7%        | -3.8%        |
| FY 2009        | -8.9%        | -7.1%        | -1.9%       | 1.5%        | -3.3%        |
| FY 2010        | -7.6%        | -8.9%        | 1.3%        | 1.0%        | 0.4%         |
| <b>FY 2011</b> | <b>-2.7%</b> | <b>-4.4%</b> | <b>1.8%</b> | <b>1.2%</b> | <b>0.6%</b>  |
| <b>FY 2012</b> | <b>-0.3%</b> | <b>-1.2%</b> | <b>1.0%</b> | <b>2.1%</b> | <b>-1.1%</b> |
| <b>FY 2013</b> | <b>3.8%</b>  | <b>2.6%</b>  | <b>1.2%</b> | <b>2.8%</b> | <b>-1.6%</b> |

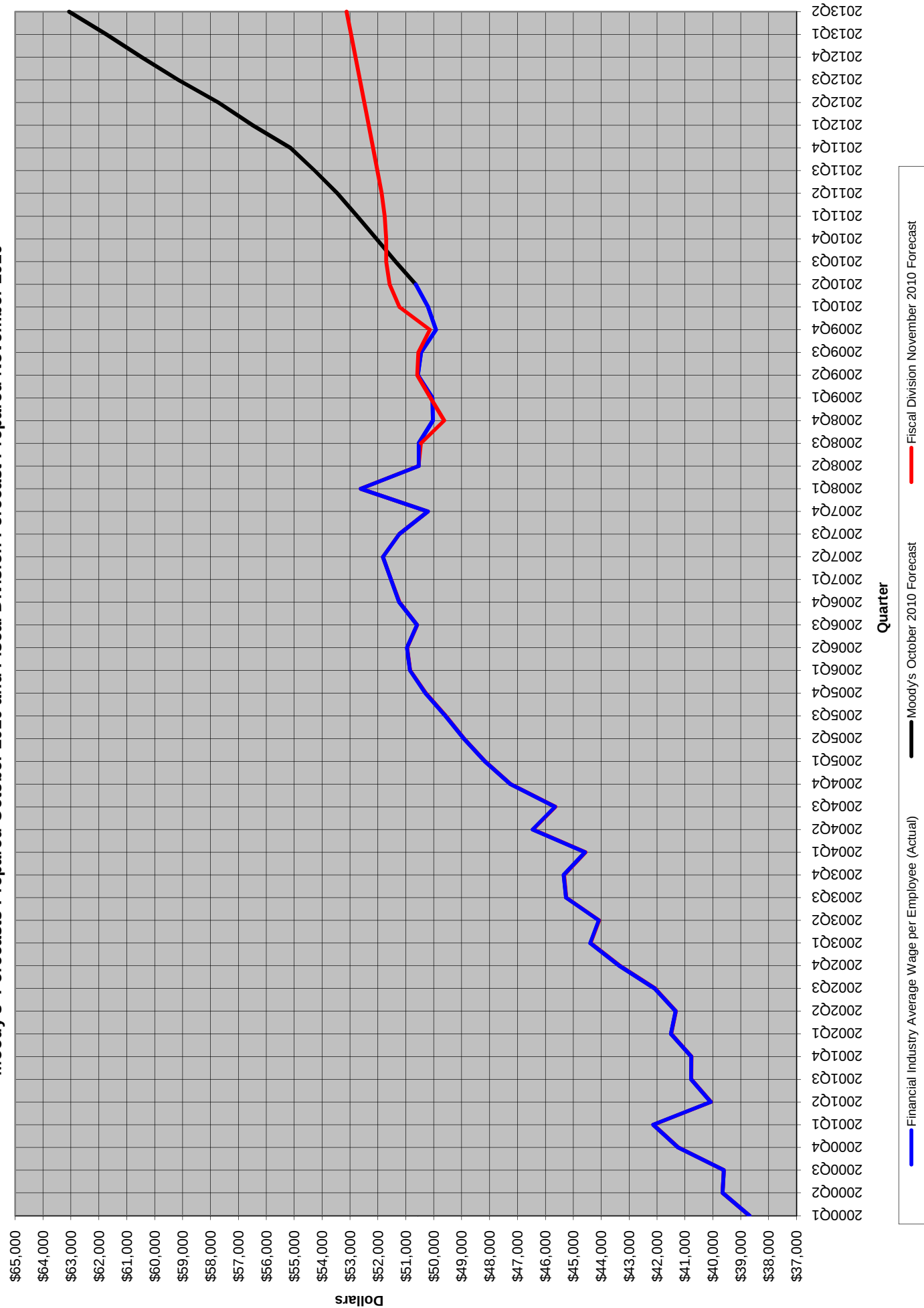
**CHART 4A - LEVELS**  
**Comparison of Actual Historical Data and Forecasts for**  
**Nevada Financial Industry Employment (Seasonally Adjusted Quarterly Rates)**  
**Moody's Forecast and DETR Forecast Prepared October 2010 and Fiscal Division Forecast Prepared November 2010**



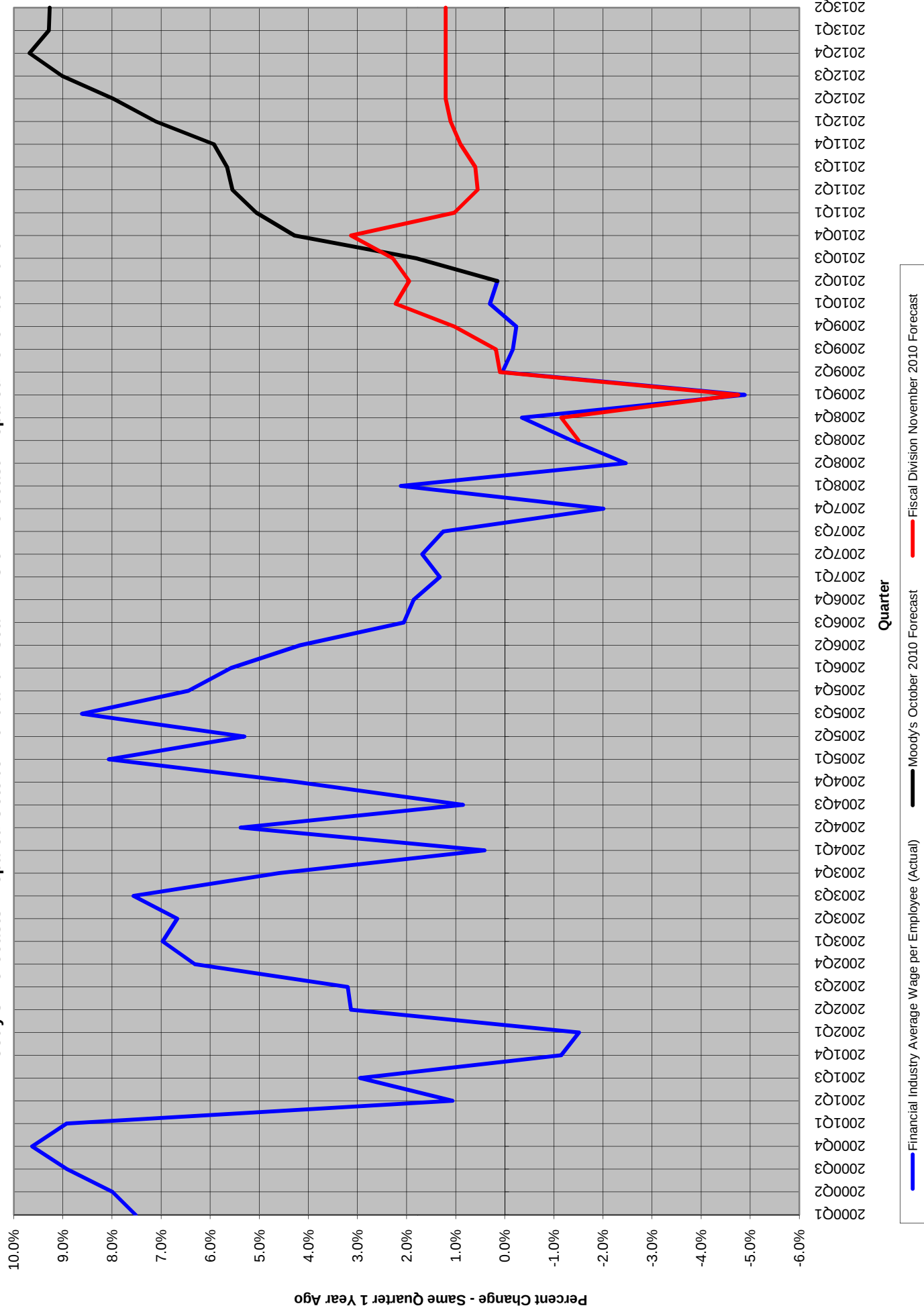
**CHART 4B - GROWTH RATES**  
**Comparison of Actual Historical Data and Forecasts for**  
**Nevada Financial Industry Employment (Seasonally Adjusted Quarterly Rates)**  
**Moody's Forecast and DETR Forecast Prepared October 2010 and Fiscal Division Forecast Prepared November 2010**



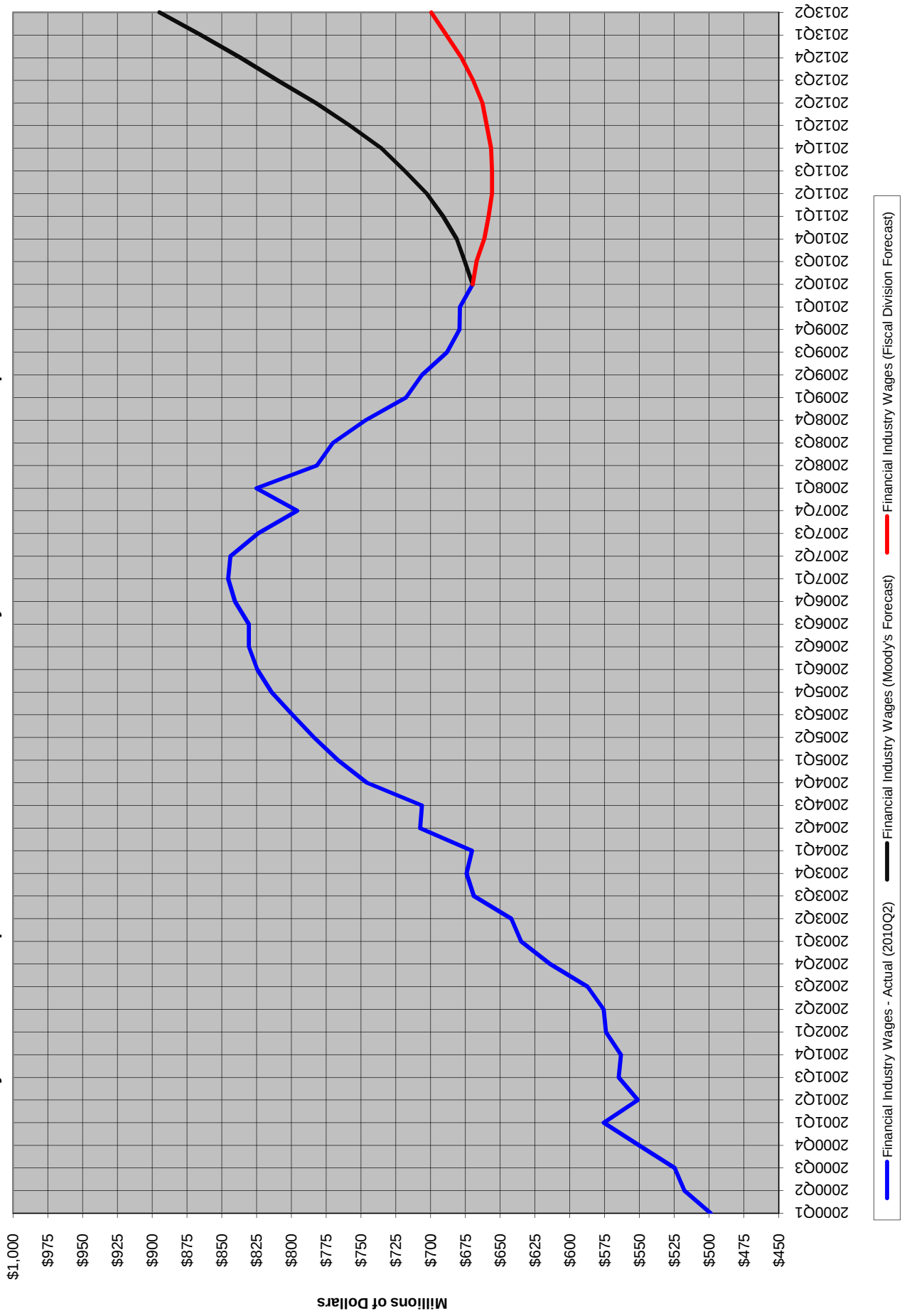
**CHART 5A - LEVELS**  
**Comparison of Actual Historical Data and Forecasts**  
**for Nevada Financial Industry Average Wage Per Employee:**  
**Moody's Forecasts Prepared October 2010 and Fiscal Division Forecast Prepared November 2010**



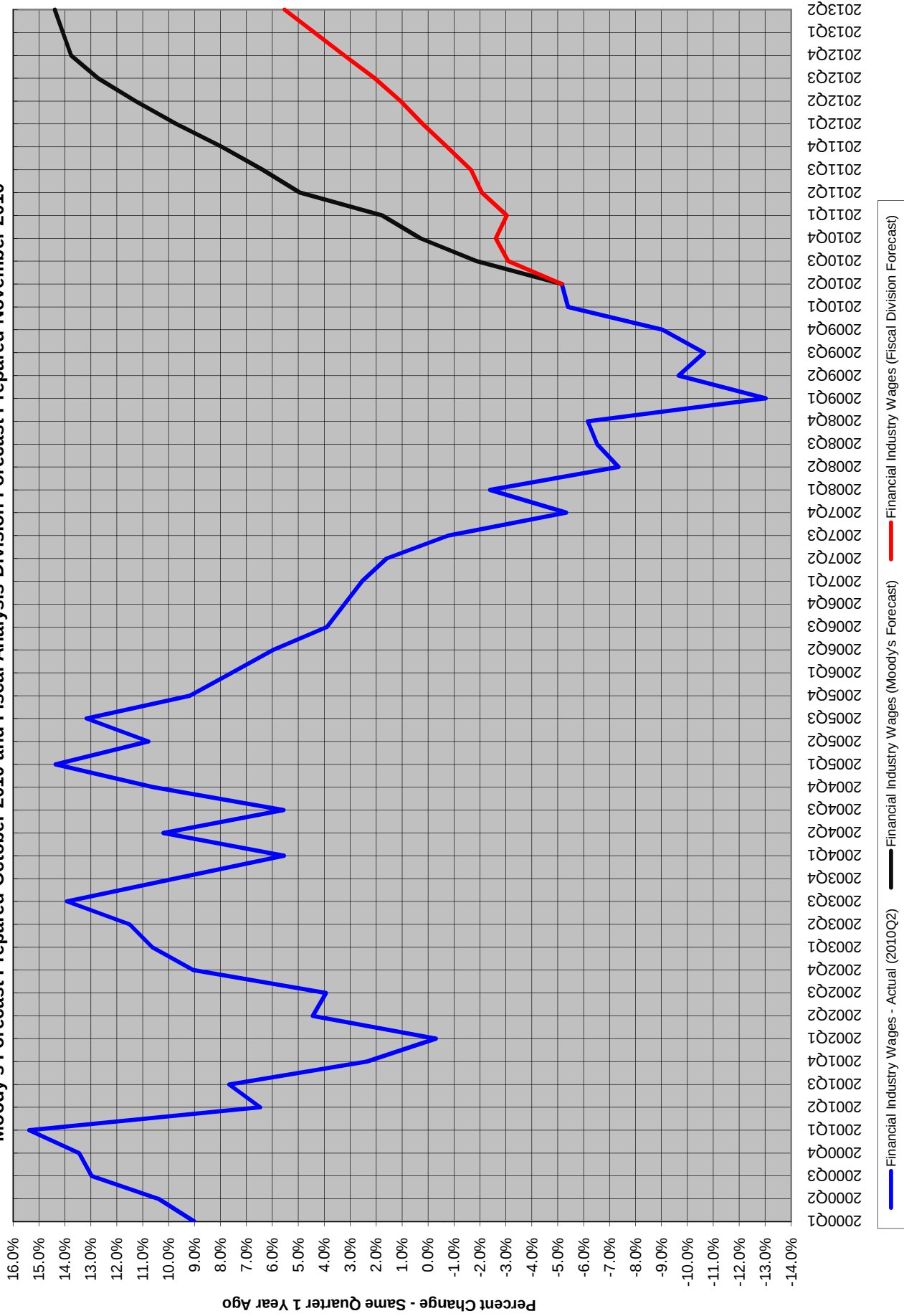
**CHART 5B - GROWTH RATES**  
Comparison of Actual Historical Data and Forecasts  
for Nevada Financial Industry Average Wage Per Employee:  
Moody's Forecasts Prepared October 2010 and Fiscal Division Forecast Prepared November 2010



**CHART 6A - LEVELS**  
**Comparison of Actual Historical Data and Forecasts for**  
**Nevada Financial Industry Wages (Seasonally Adjusted Quarterly Rates)**  
**Moody's Forecast Prepared October 2010 and Fiscal Analysis Division Forecast Prepared November 2010**



**CHART 6B - GROWTH RATES**  
**Comparison of Actual Historical Data and Forecasts for**  
**Nevada Financial Industry Wages (Seasonally Adjusted Quarterly Rates)**  
**Moody's Forecast Prepared October 2010 and Fiscal Analysis Division Forecast Prepared November 2010**



## **REAL PROPERTY TRANSFER TAX FORECAST**

prepared for: **Nevada Economic Forum**  
by: **LCB—Fiscal Analysis Division**  
date: **November 5, 2010**



### **The FY 2011, FY 2012 and FY 2013 Forecast**

The Fiscal Analysis Division projects real property transfer tax collections to decrease by 16.2% to \$44.7 million in FY 2011, decrease by 5.0% to \$42.5 million in FY 2012, and increase by 7.9% to \$45.8 million in FY 2013.

### **General Background and Overview**

- The state real property transfer tax was created by Senate Bill 8 (20<sup>th</sup> Special Session), effective October 1, 2003. The tax is \$1.30 per \$500 of value on the transfer of real property in the state.

A local real property transfer tax of 65 cents per \$500 of value already exists in statute and an additional 60 cents is imposed in Clark County, with the proceeds from this 60 cents going to the school district for capital projects. Additionally, local options allow counties to collect an additional 5 cents per \$500 for the Plant Industry Program, as well as an additional 10 cents per \$500 in Churchill and Washoe Counties under the Local Government Tax Act of 1991. Combined, the tax on the transfer of real property in Nevada is \$2.55 per \$500 of value in Clark County, \$2.05 in Churchill and Washoe Counties, and \$1.95 in all other counties of the state.

- The tax is collected by the county recorders and the state portion is remitted to the Department of Taxation on a quarterly basis. Each county may withhold 1.0% of the taxes from the state portion as reimbursement to the county for collecting and remitting the state portion.
- The only information reported by the counties to the Department of Taxation is the amount of revenue received each quarter. No detail is provided on the types of transfers generating the recorded revenue in terms of sales of residential property (either single family or multi family), transfers of commercial property, or transfers of land.

### **FY 2011 Year-to-Date Overview**

- By statute, the counties are to remit the tax to the state on a quarterly basis. For the first quarter of FY 2011, the Fiscal Analysis Division estimates that total real property transfer tax collections will be \$12.6 million, which represents an 11.9% decrease compared to the first quarter of FY 2010.
  - o The Fiscal Analysis Division estimate of \$12.6 million is based upon actual collections remitted by 15 of Nevada's 17 counties through October 31, 2010. (As of that date, White Pine and Pershing Counties had not remitted the state portion of the tax to the State Controller for the first quarter.)
  - o Clark County collections for this tax source were approximately \$9.4 million for the first quarter of FY 2011. This amount represents a decrease of approximately 18.9% compared to collections from the first quarter of FY 2010. The Fiscal Analysis Division estimates that Clark County's collections will represent approximately 75.0 percent of total collections for this revenue source for the first quarter of FY 2011.
  - o Washoe County collections for this tax source were approximately \$1.5 million for the first quarter of FY 2011. This amount represents a decrease of approximately 1.8% compared to collections from the first quarter of FY 2010. The Fiscal Analysis Division estimates that Washoe County's collections will represent approximately 11.9 percent of total collections for this revenue source for the first quarter of FY 2011.
  - o Churchill County collections for this tax source were approximately \$740,000 for the first quarter of FY 2011, which represents an increase of 1,333.1% compared to collections from the first quarter of FY 2010. Based on information obtained from the Department of Taxation, Churchill County reported that there was a purchase of a geothermal operation in the county during September 2010 for which the tax was required to be paid.

Had Churchill County's collections for this tax source been flat compared to the first quarter of FY 2010, the Fiscal Analysis Division estimates that total statewide collections would have been approximately \$11.9 million, which represents a 16.7% decrease compared to the first quarter of FY 2010. (Churchill County's total collections for this tax source during the first quarter of FY 2010 were approximately \$52,000.)

# REAL PROPERTY TRANSFER TAX FORECASTS FOR FY 2011, FY 2012 and FY 2013 - November 2010 Forecast

Forecasts generated using Moody's October 2010 housing forecasts.

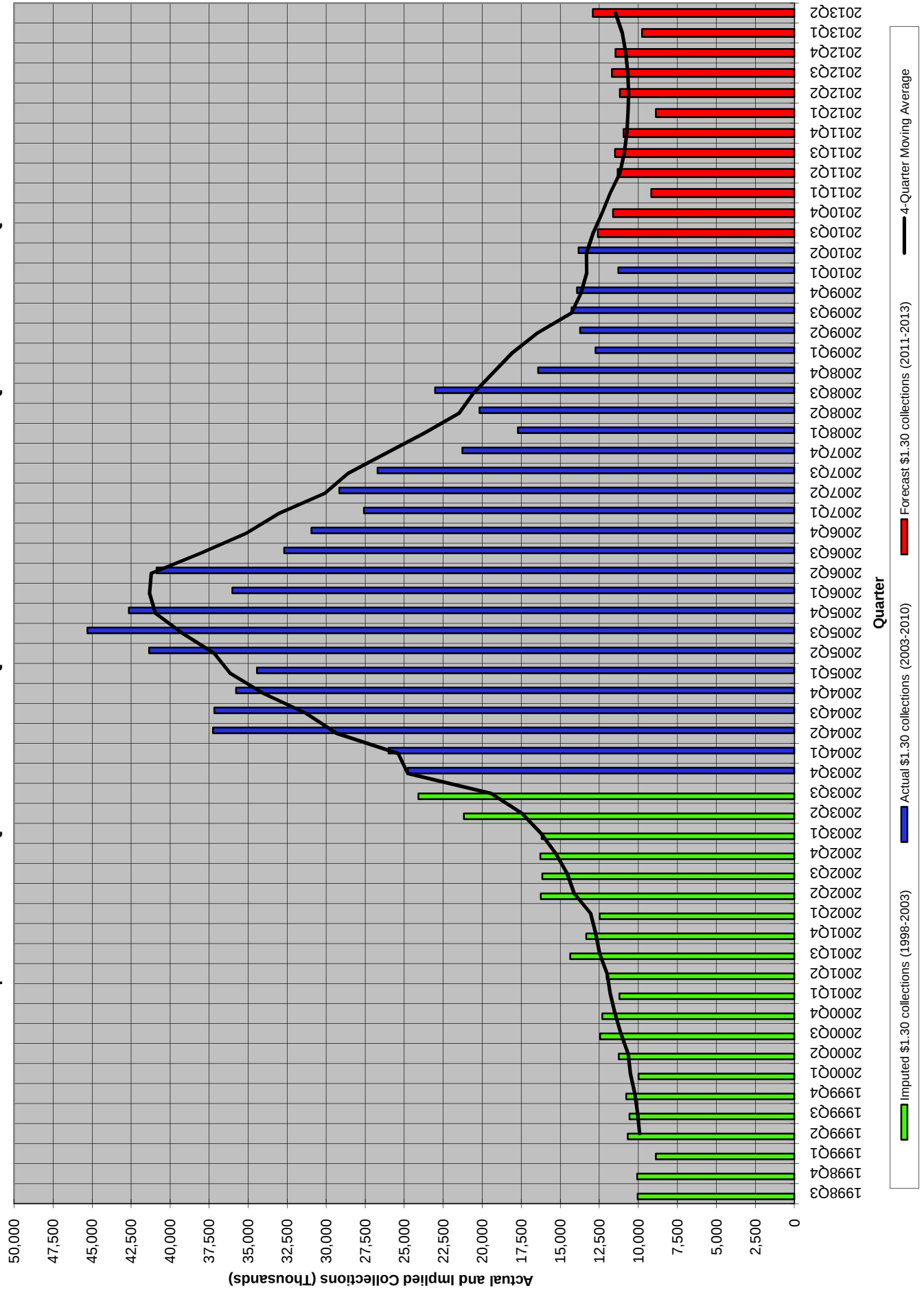
| Fiscal Year/<br>Quarter | Statewide Actual/<br>Forecast RPTT<br>Collections (000s) <sup>1</sup> | % Change<br>Year Ago | Existing Single Family<br>Home Sales (000s) <sup>2</sup> | % Change<br>Year Ago | New Single-Family<br>Home Completions<br>(000s) <sup>2</sup> | % Change<br>Year Ago | Case-Schiller Home<br>Price Index (Nevada) <sup>3</sup> | % Change<br>Year Ago |
|-------------------------|-----------------------------------------------------------------------|----------------------|----------------------------------------------------------|----------------------|--------------------------------------------------------------|----------------------|---------------------------------------------------------|----------------------|
| 2003:3                  |                                                                       |                      | 18.84                                                    | 28.8%                | 8.20                                                         | 23.8%                | 132.23                                                  | 13.3%                |
| 2003:4                  | 24,773                                                                |                      | 21.15                                                    | 27.9%                | 8.16                                                         | 19.2%                | 141.25                                                  | 17.1%                |
| 2004:1                  | 26,002                                                                |                      | 23.48                                                    | 44.6%                | 8.39                                                         | 16.1%                | 156.61                                                  | 27.6%                |
| 2004:2                  | 37,250                                                                |                      | 23.01                                                    | 33.1%                | 9.69                                                         | 25.8%                | 179.66                                                  | 42.7%                |
| 2004:3                  | 37,174                                                                |                      | 23.13                                                    | 22.8%                | 9.44                                                         | 15.1%                | 197.48                                                  | 49.3%                |
| 2004:4                  | 35,769                                                                | 44.4%                | 21.64                                                    | 2.3%                 | 10.47                                                        | 28.2%                | 203.45                                                  | 44.0%                |
| 2005:1                  | 34,444                                                                | 32.5%                | 21.32                                                    | -9.2%                | 9.18                                                         | 9.5%                 | 209.65                                                  | 33.9%                |
| 2005:2                  | 41,344                                                                | 11.0%                | 22.50                                                    | -2.2%                | 9.28                                                         | -4.3%                | 216.07                                                  | 20.3%                |
| 2005:3                  | 45,305                                                                | 21.9%                | 23.00                                                    | -0.6%                | 8.93                                                         | -5.3%                | 221.49                                                  | 12.2%                |
| 2005:4                  | 42,647                                                                | 19.2%                | 22.15                                                    | 2.4%                 | 8.79                                                         | -16.0%               | 226.47                                                  | 11.3%                |
| 2006:1                  | 36,014                                                                | 4.6%                 | 19.16                                                    | -10.1%               | 9.65                                                         | 5.0%                 | 231.02                                                  | 10.2%                |
| 2006:2                  | 40,875                                                                | -1.1%                | 17.32                                                    | -23.0%               | 9.91                                                         | 6.8%                 | 230.05                                                  | 6.5%                 |
| 2006:3                  | 32,687                                                                | -27.9%               | 14.27                                                    | -38.0%               | 9.16                                                         | 2.6%                 | 226.83                                                  | 2.4%                 |
| 2006:4                  | 30,949                                                                | -27.4%               | 14.27                                                    | -35.6%               | 7.68                                                         | -12.6%               | 226.09                                                  | -0.2%                |
| 2007:1                  | 27,576                                                                | -23.4%               | 13.32                                                    | -30.5%               | 6.03                                                         | -37.5%               | 224.37                                                  | -2.9%                |
| 2007:2                  | 29,161                                                                | -28.7%               | 10.94                                                    | -36.8%               | 5.48                                                         | -44.7%               | 216.58                                                  | -5.9%                |
| 2007:3                  | 26,706                                                                | -18.3%               | 9.14                                                     | -35.9%               | 5.44                                                         | -40.7%               | 204.80                                                  | -9.7%                |
| 2007:4                  | 21,280                                                                | -31.2%               | 8.34                                                     | -41.6%               | 4.88                                                         | -36.5%               | 190.26                                                  | -15.8%               |
| 2008:1                  | 17,712                                                                | -35.8%               | 10.24                                                    | -23.1%               | 3.77                                                         | -37.5%               | 167.81                                                  | -25.2%               |
| 2008:2                  | 20,184                                                                | -30.8%               | 12.99                                                    | 18.7%                | 3.24                                                         | -40.8%               | 156.73                                                  | -27.6%               |
| 2008:3                  | 23,028                                                                | -13.8%               | 16.58                                                    | 81.4%                | 3.07                                                         | -43.6%               | 143.40                                                  | -30.0%               |
| 2008:4                  | 16,418                                                                | -22.8%               | 19.46                                                    | 133.4%               | 2.81                                                         | -42.4%               | 130.43                                                  | -31.4%               |
| 2009:1                  | 12,749                                                                | -28.0%               | 20.86                                                    | 103.7%               | 1.96                                                         | -48.0%               | 117.05                                                  | -30.2%               |
| 2009:2                  | 13,727                                                                | -32.0%               | 22.87                                                    | 76.1%                | 1.70                                                         | -47.7%               | 108.18                                                  | -31.0%               |
| 2009:3                  | 14,283                                                                | -38.0%               | 24.18                                                    | 45.8%                | 1.58                                                         | -48.5%               | 104.74                                                  | -27.0%               |
| 2009:4                  | 13,922                                                                | -15.2%               | 27.57                                                    | 41.7%                | 1.71                                                         | -39.2%               | 104.10                                                  | -20.2%               |
| 2010:1                  | 11,287                                                                | -11.5%               | 24.08                                                    | 15.4%                | 1.53                                                         | -21.8%               | 103.95                                                  | -11.2%               |
| 2010:2                  | 13,824                                                                | 0.7%                 | 21.15                                                    | -7.5%                | 1.84                                                         | 8.8%                 | 102.90                                                  | -4.9%                |
| 2010:3                  | 12,584                                                                | -11.9%               | 18.30                                                    | -24.3%               | 1.58                                                         | 0.2%                 | 97.50                                                   | -6.9%                |
| 2010:4                  | 11,621                                                                | -16.5%               | 16.59                                                    | -39.8%               | 1.37                                                         | -19.8%               | 94.46                                                   | -9.3%                |
| 2011:1                  | 9,171                                                                 | -18.7%               | 17.38                                                    | -27.8%               | 1.23                                                         | -19.9%               | 92.25                                                   | -11.3%               |
| 2011:2                  | 11,329                                                                | -18.0%               | 18.10                                                    | -14.5%               | 1.24                                                         | -33.0%               | 90.18                                                   | -12.4%               |
| 2011:3                  | 11,488                                                                | -8.7%                | 18.51                                                    | 1.2%                 | 1.25                                                         | -21.0%               | 88.61                                                   | -9.1%                |
| 2011:4                  | 10,937                                                                | -5.9%                | 18.96                                                    | 14.3%                | 1.27                                                         | -7.6%                | 87.71                                                   | -7.1%                |
| 2012:1                  | 8,873                                                                 | -3.3%                | 19.45                                                    | 11.9%                | 1.24                                                         | 0.6%                 | 86.76                                                   | -6.0%                |
| 2012:2                  | 11,184                                                                | -1.3%                | 19.85                                                    | 9.7%                 | 1.14                                                         | -7.5%                | 86.31                                                   | -4.3%                |
| 2012:3                  | 11,692                                                                | 1.8%                 | 19.87                                                    | 7.4%                 | 1.07                                                         | -14.7%               | 87.56                                                   | -1.2%                |
| 2012:4                  | 11,471                                                                | 4.9%                 | 19.59                                                    | 3.3%                 | 1.16                                                         | -8.7%                | 89.41                                                   | 1.9%                 |
| 2013:1                  | 9,761                                                                 | 10.0%                | 19.58                                                    | 0.7%                 | 1.36                                                         | 10.3%                | 92.80                                                   | 7.0%                 |
| 2013:2                  | 12,919                                                                | 15.5%                | 19.83                                                    | -0.1%                | 1.57                                                         | 37.6%                | 96.09                                                   | 11.3%                |
| FY 2004                 | 88,025                                                                |                      | 86.48                                                    | 33.7%                | 34.44                                                        | 21.3%                | 152.44                                                  | 25.4%                |
| FY 2005                 | 148,731                                                               | 69.0%                | 88.60                                                    | 2.4%                 | 38.37                                                        | 11.4%                | 206.66                                                  | 35.6%                |
| FY 2006                 | 164,842                                                               | 10.8%                | 81.63                                                    | -7.9%                | 37.29                                                        | -2.8%                | 227.26                                                  | 10.0%                |
| FY 2007                 | 120,372                                                               | -27.0%               | 52.80                                                    | -35.3%               | 28.35                                                        | -24.0%               | 223.47                                                  | -1.7%                |
| FY 2008                 | 85,883                                                                | -28.7%               | 40.71                                                    | -22.9%               | 17.33                                                        | -38.9%               | 179.90                                                  | -19.5%               |
| FY 2009                 | 65,922                                                                | -23.2%               | 79.78                                                    | 96.0%                | 9.53                                                         | -45.0%               | 124.76                                                  | -30.6%               |
| FY 2010                 | 53,315                                                                | -19.1%               | 96.99                                                    | 21.6%                | 6.67                                                         | -30.0%               | 103.92                                                  | -16.7%               |
| FY 2011                 | 44,704                                                                | -16.2%               | 70.37                                                    | -27.4%               | 5.42                                                         | -18.7%               | 93.60                                                   | -9.9%                |
| FY 2012                 | 42,481                                                                | -5.0%                | 76.77                                                    | 9.1%                 | 4.90                                                         | -9.6%                | 87.35                                                   | -6.7%                |
| FY 2013                 | 45,842                                                                | 7.9%                 | 78.87                                                    | 2.7%                 | 5.16                                                         | 5.4%                 | 91.46                                                   | 4.7%                 |

<sup>1</sup> The state portion of the Real Property Transfer Tax (RPTT) was enacted pursuant to Senate Bill 8 of the 20th Special Session, effective October 1, 2003. Thus, actual collections of the \$1.30 General Fund portion of this tax are only available beginning in the third quarter of calendar year 2003 (the second quarter of FY 2003-2004.)

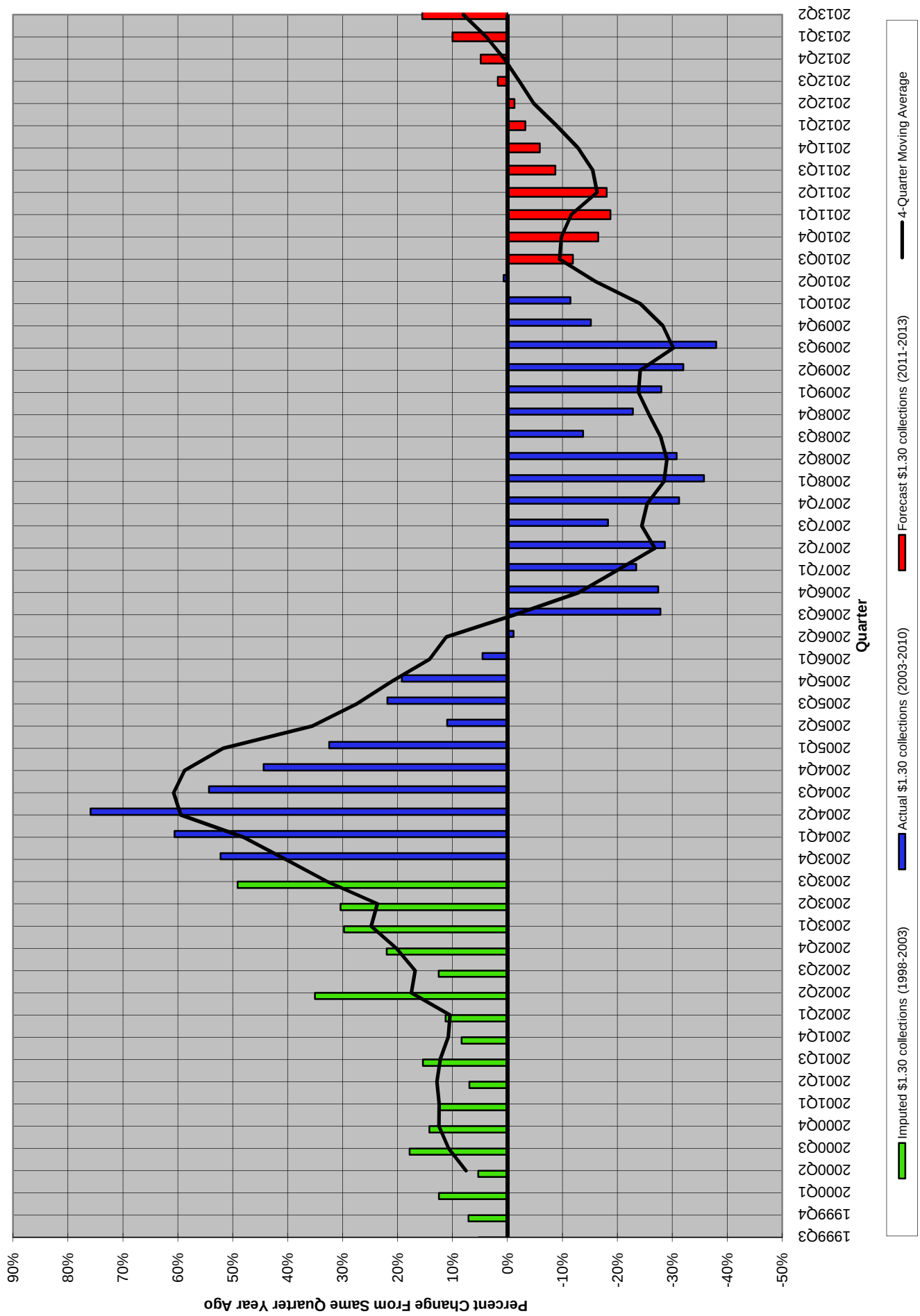
<sup>2</sup> Historical and forecast information comes from Moody's Analytics' October 2010 baseline housing forecasts for Nevada.

<sup>3</sup> The Case-Schiller Index tracks changes in the value of existing residential real estate in Nevada, based on an index value of 100 at the first quarter of calendar year 2000 (the third quarter of FY 1999-2000).

**CHART 1 - RPTT**  
**Actual and Forecast General Fund Real Property Transfer Tax Collections**  
**Actual & Imputed: 1998:3rd Quarter - 2010:2nd Quarter**      **Forecast: 2010:3rd Quarter - 2013:2nd Quarter**



**CHART 2 - RPTT**  
**Real Property Transfer Tax General Fund Percentage Change in Collections From Same Quarter One Year Ago**  
**Actual & Imputed: 1999:3rd Quarter - 2010:2nd Quarter      Forecast: 2010:3rd Quarter - 2013:2nd Quarter**



## **STATE 3 PERCENT ROOM TAX**

prepared for: **Nevada Economic Forum**  
by: **LCB-Fiscal Analysis Division**  
date: **November 5, 2010**



### **The FY 2011 Forecast**

The Fiscal Analysis Division is projecting total State 3 Percent Room Tax collections at \$103.3 million in FY 2011.

No forecast is required for FY 2012 and FY 2013 as revenue from the State 3 Percent Room Tax are not credited to the State General Fund. The provisions of Initiative Petition 1 require the proceeds from the State 3 Percent Room Tax to be deposited in the State Supplemental School Support Fund beginning in FY 2012.

### **Tax Overview**

- During the 2009 Legislative Session, the Legislature approved Initiative Petition 1, which requires the board of county commissioners in any county whose population is 300,000 or more to enact an ordinance imposing a tax on the rental of transient lodging at a rate of up to 3%, effective July 1, 2009. Based on this population threshold, the tax approved pursuant to IP 1 may only be imposed in Clark and Washoe Counties.
- The rate that may be imposed pursuant to this tax is dependent upon the total room tax rate imposed in those counties as of July 31, 2008. If the total rate imposed is less than 10% as of July 31, 2008, the entire 3% rate may be imposed. If the total rate imposed as of July 31, 2008, exceeds 10%, the rate that must be imposed is the difference between 13% and the rate in effect as of that date. However, if the sum of the existing tax rates in any area as of July 31, 2008, is 13% or more, then no additional rate may be imposed.
- All proceeds of the tax collected between July 1, 2009, and June 30, 2011, (FY 2010 and FY 2011) must be credited to the State General Fund. Any proceeds collected from taxable activity occurring on or after July 1, 2011, must be credited to the State Supplemental School Support Fund for the operation of school districts and charter schools in Nevada.
- Based on the tax rates in effect in Clark and Washoe County on July 31, 2008, the additional tax rate imposed pursuant to IP 1 is as follows:
  - o Clark County: 2% in the city of Las Vegas (Fremont Street area – facilities with 75 rooms or more); 3% in all other areas.
  - o Washoe County: 1% in unincorporated Washoe County and Reno (excluding Downtown Reno). No additional tax may be imposed in the city of Sparks or in Downtown Reno, as the total rates in these areas exceeded 13% on July 31, 2008.

**TABLE 1**  
**ACTUAL ROOM TAX COLLECTIONS**  
**FROM PROPOSED 3% ROOM TAX WITH 13% CAP FOR FY 2010**

|                                                                      | FY 2010<br>Implied<br>Tax Collections<br>from 3% Tax<br>based on Actual<br>3/8 of 1%<br>Tax Collections | Percent of<br>Implied<br>Tax<br>Collections | FY 2010<br>Actual<br>Tax Collections<br>from 3% Tax<br>on Taxable<br>Room Revenues<br>with 13% Cap | Percent of<br>Actual<br>Tax<br>Collections | Difference         |
|----------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------|---------------------------------------------|----------------------------------------------------------------------------------------------------|--------------------------------------------|--------------------|
| Clark County                                                         | 90,281,561                                                                                              | 85.75%                                      | 89,256,439                                                                                         | 91.35%                                     | (1,025,122)        |
| Boulder City                                                         | 38,293                                                                                                  | 0.04%                                       | 37,097                                                                                             | 0.04%                                      | (1,197)            |
| Henderson                                                            | 1,955,602                                                                                               | 1.86%                                       | 1,954,121                                                                                          | 2.00%                                      | (1,481)            |
| Las Vegas                                                            | 4,759,506                                                                                               | 4.52%                                       | 4,167,465                                                                                          | 4.27%                                      | (592,042)          |
| Mesquite                                                             | 547,733                                                                                                 | 0.52%                                       | 547,733                                                                                            | 0.56%                                      | 0                  |
| North Las Vegas                                                      | 448,071                                                                                                 | 0.43%                                       | 448,070                                                                                            | 0.46%                                      | (0)                |
| <b>Total - Clark County</b>                                          | <b>98,030,767</b>                                                                                       | <b>93.11%</b>                               | <b>96,410,925</b>                                                                                  | <b>98.67%</b>                              | <b>(1,619,842)</b> |
| <b>Washoe County</b>                                                 | <b>7,251,353</b>                                                                                        | <b>6.89%</b>                                | <b>1,299,300</b>                                                                                   | <b>1.33%</b>                               | <b>(5,952,054)</b> |
| <b>TOTAL</b>                                                         | <b>105,282,120</b>                                                                                      | <b>100.00%</b>                              | <b>97,710,225</b>                                                                                  | <b>100.00%</b>                             | <b>(7,571,895)</b> |
| Sum of Clark County,<br>Henderson, Las Vegas,<br>and North Las Vegas | 97,444,741                                                                                              |                                             | 95,826,096                                                                                         |                                            | (1,618,645)        |

**FORECAST OF ROOM TAX COLLECTIONS**  
**FROM PROPOSED 3% ROOM TAX WITH 13% CAP FOR FY 2011**

|                                                                      | FY 2011<br>Estimated<br>Tax Collections<br>from 3% Tax<br>on All Taxable<br>Room Revenues | Percent of<br>Estimated<br>Tax<br>Collections | FY 2011<br>Estimated<br>Tax Collections<br>from 3% Tax<br>on Taxable<br>Room Revenues<br>with 13% Cap | Percent of<br>Estimated<br>Tax<br>Collections | Difference         | Percent<br>Change<br>Year Ago |
|----------------------------------------------------------------------|-------------------------------------------------------------------------------------------|-----------------------------------------------|-------------------------------------------------------------------------------------------------------|-----------------------------------------------|--------------------|-------------------------------|
| Clark County                                                         | 94,908,000                                                                                | 86.27%                                        | 94,908,000                                                                                            | 91.84%                                        | -                  | 6.3%                          |
| Boulder City                                                         | 38,000                                                                                    | 0.03%                                         | 38,000                                                                                                | 0.04%                                         | -                  | 2.4%                          |
| Henderson                                                            | 1,939,000                                                                                 | 1.76%                                         | 1,939,000                                                                                             | 1.88%                                         | -                  | -0.8%                         |
| Las Vegas                                                            | 4,694,000                                                                                 | 4.27%                                         | 4,112,000                                                                                             | 3.98%                                         | (582,000)          | -1.3%                         |
| Mesquite                                                             | 512,000                                                                                   | 0.47%                                         | 512,000                                                                                               | 0.50%                                         | -                  | -6.5%                         |
| North Las Vegas                                                      | 510,000                                                                                   | 0.46%                                         | 510,000                                                                                               | 0.49%                                         | -                  | 13.8%                         |
| <b>Total - Clark County</b>                                          | <b>102,601,000</b>                                                                        | <b>93.26%</b>                                 | <b>102,019,000</b>                                                                                    | <b>98.72%</b>                                 | <b>(582,000)</b>   | <b>5.8%</b>                   |
| <b>Washoe County</b>                                                 | <b>7,413,000</b>                                                                          | <b>6.74%</b>                                  | <b>1,327,000</b>                                                                                      | <b>1.28%</b>                                  | <b>(6,086,000)</b> | <b>2.1%</b>                   |
| <b>TOTAL</b>                                                         | <b>110,014,000</b>                                                                        | <b>100.00%</b>                                | <b>103,346,000</b>                                                                                    | <b>100.00%</b>                                | <b>(6,668,000)</b> | <b>5.8%</b>                   |
| Sum of Clark County,<br>Henderson, Las Vegas,<br>and North Las Vegas | 102,051,000                                                                               |                                               | 101,469,000                                                                                           |                                               | (582,000)          |                               |

NOTES:

1.) Only 2% additional room tax rate can be imposed in City of Las Vegas for facilities with 75 rooms or more as current total combined room tax rate is 11%. The tax revenue generated under the 13% cap rule is assumed to be 87.6% of the amount generated from the full 3% rate based on the average actual ratio from FY 2010.

2.) Only 1% additional room tax rate can be imposed in Washoe County (unincorporated area) and Reno (excluding Downtown Area) as current total combined room tax rate is 12%. No additional room tax rate can be imposed in Sparks and Reno Downtown as current total combined room tax rate is 13.5%. Based on actual information from FY 2010, the tax revenue generated under the 13% cap rule is assumed to be 17.9% of the amount generated from the full 3% rate.

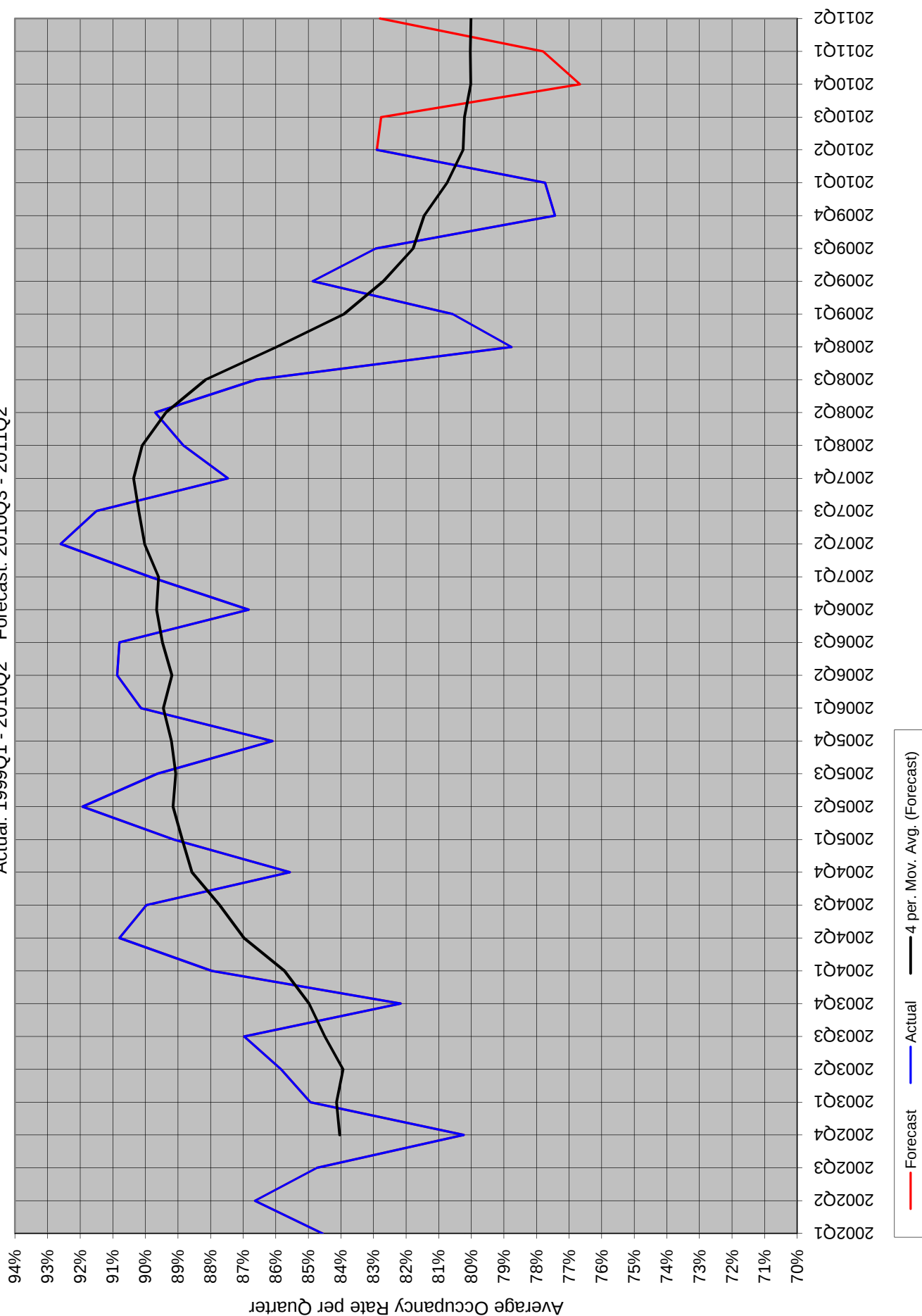
**TABLE 2  
LAS VEGAS VISITOR FORECAST AND ROOM TAX FORECAST FOR FY 2011**

| Fiscal Year    | Las Vegas Visitors <sup>2,3</sup> | % Change    | Room Nights Occupied | % Change    | Average Number of Rooms per Fiscal Year | % Change    | Occupancy Percentage <sup>4,5</sup> | % Change     | Average Daily Room Rate <sup>6,7</sup> | % Change    | State 3/8 of 1% Room Tax Collections <sup>1</sup> | % Change    | Room Tax Collections from Up to 3% Rate | % Change    |
|----------------|-----------------------------------|-------------|----------------------|-------------|-----------------------------------------|-------------|-------------------------------------|--------------|----------------------------------------|-------------|---------------------------------------------------|-------------|-----------------------------------------|-------------|
| FY 1990        | 19,333,843                        |             | 20,778,939           |             | 66,601                                  |             | 85.54%                              |              |                                        |             |                                                   |             |                                         |             |
| FY 1991        | 21,096,460                        | 9.1%        | 22,220,698           | 6.9%        | 74,757                                  | 12.2%       | 81.45%                              | -4.1%        |                                        |             |                                                   |             |                                         |             |
| FY 1992        | 21,666,304                        | 2.7%        | 22,992,069           | 3.5%        | 77,012                                  | 3.0%        | 81.62%                              | 0.2%         |                                        |             |                                                   |             |                                         |             |
| FY 1993        | 22,464,355                        | 3.7%        | 23,741,783           | 3.3%        | 75,824                                  | -1.5%       | 85.77%                              | 4.2%         |                                        |             |                                                   |             |                                         |             |
| FY 1994        | 26,297,358                        | 17.1%       | 26,907,170           | 13.3%       | 82,887                                  | 9.3%        | 89.67%                              | 3.9%         |                                        |             |                                                   |             |                                         |             |
| FY 1995        | 28,581,702                        | 8.7%        | 28,407,453           | 5.6%        | 88,318                                  | 6.6%        | 88.20%                              | -1.5%        |                                        |             |                                                   |             |                                         |             |
| FY 1996        | 29,224,601                        | 2.2%        | 29,602,041           | 4.2%        | 90,302                                  | 2.2%        | 89.56%                              | 1.4%         |                                        |             |                                                   |             |                                         |             |
| FY 1997        | 30,266,442                        | 3.6%        | 31,742,616           | 7.2%        | 98,561                                  | 9.1%        | 88.64%                              | -0.9%        |                                        |             |                                                   |             |                                         |             |
| FY 1998        | 30,250,609                        | -0.1%       | 32,712,622           | 3.1%        | 105,095                                 | 6.6%        | 85.31%                              | -3.3%        |                                        |             |                                                   |             |                                         |             |
| FY 1999        | 32,049,240                        | 5.9%        | 35,075,940           | 7.2%        | 110,332                                 | 5.0%        | 87.19%                              | 1.9%         |                                        |             |                                                   |             |                                         |             |
| FY 2000        | 35,176,393                        | 9.8%        | 38,945,333           | 11.0%       | 120,170                                 | 8.9%        | 88.60%                              | 1.4%         |                                        |             | \$10,539,658                                      |             |                                         |             |
| FY 2001        | 36,068,291                        | 2.5%        | 39,907,902           | 2.5%        | 123,793                                 | 3.0%        | 88.33%                              | -0.3%        |                                        |             | \$9,631,229                                       | -8.6%       |                                         |             |
| FY 2002        | 34,597,944                        | -4.1%       | 38,245,466           | -4.2%       | 126,054                                 | 1.8%        | 83.11%                              | -5.2%        | \$72.71                                |             | \$10,217,196                                      | 6.1%        |                                         |             |
| FY 2003        | 35,013,938                        | 1.2%        | 38,965,761           | 1.9%        | 127,183                                 | 0.9%        | 83.93%                              | 0.8%         | \$79.71                                |             |                                                   |             |                                         |             |
| FY 2004        | 36,681,451                        | 4.8%        | 41,124,045           | 5.5%        | 129,207                                 | 1.6%        | 86.98%                              | 3.0%         | \$86.50                                | 8.5%        | \$11,933,710                                      | 16.8%       |                                         |             |
| FY 2005        | 37,896,763                        | 3.3%        | 42,944,779           | 4.4%        | 130,803                                 | 1.2%        | 89.15%                              | 2.2%         | \$95.81                                | 10.8%       | \$13,900,419                                      | 16.5%       |                                         |             |
| FY 2006        | 38,649,698                        | 2.0%        | 43,299,496           | 0.8%        | 132,869                                 | 1.6%        | 89.18%                              | 0.0%         | \$111.90                               | 16.8%       | \$15,465,542                                      | 11.3%       |                                         |             |
| FY 2007        | 39,151,880                        | 1.3%        | 43,741,037           | 1.0%        | 133,101                                 | 0.2%        | 90.03%                              | 0.8%         | \$127.85                               | 14.2%       | \$16,701,022                                      | 8.0%        |                                         |             |
| FY 2008        | 39,100,988                        | -0.1%       | 43,970,929           | 0.5%        | 134,639                                 | 1.2%        | 89.38%                              | -0.7%        | \$127.63                               | -0.2%       | \$17,023,872                                      | 1.9%        |                                         |             |
| FY 2009        | 36,148,453                        | -7.6%       | 42,047,684           | -4.4%       | 139,439                                 | 3.6%        | 82.70%                              | -6.7%        | \$101.61                               | -20.4%      | \$13,240,739                                      | -22.2%      |                                         |             |
| FY 2010        | 36,701,986                        | 1.5%        | 42,419,119           | 0.9%        | 145,740                                 | 4.5%        | 80.25%                              | -2.4%        | \$93.33                                | -8.2%       | \$12,251,122                                      | -7.5%       | \$95,826,096                            |             |
| <b>FY 2011</b> | <b>37,516,000</b>                 | <b>2.2%</b> | <b>43,470,000</b>    | <b>2.5%</b> | <b>148,979</b>                          | <b>2.2%</b> | <b>80.01%</b>                       | <b>-0.2%</b> | <b>\$94.71</b>                         | <b>1.5%</b> | <b>\$12,756,000</b>                               | <b>4.1%</b> | <b>\$101,469,000</b>                    | <b>5.9%</b> |

**NOTES:**

- <sup>1</sup> The room tax collection numbers reported for the State 3/8 of 1% Room Tax Collections column represent collections for Clark County (Business License Division), Henderson, Las Vegas, and North Las Vegas. The Clark County collection numbers include Laughlin.
- <sup>2</sup> Las Vegas Visitor volume has increased by 4.7% in July 2010; 3.5% in August 2010; and is up 4.1% for July and August 2010 combined compared to July and August 2009.
- <sup>3</sup> Las Vegas Visitor Volume has to increase by an average of 1.8% over the remaining ten months of FY 2011 to achieve the forecast growth of 2.2%. The required average growth on 1.8% is compared to an average of 2.4% over the last ten months of FY 2010.
- <sup>4</sup> The average occupancy rate for July and August 2010 of FY 2011 combined is 83.0%, compared to 82.8% for July and August 2009 combined of FY 2010.
- <sup>5</sup> Over the last ten months of FY 2011, the occupancy rate is estimated to average 79.4% compared to an average of 79.7% over the last ten months of FY 2009.
- <sup>6</sup> The average daily room rate has averaged \$88.89 over July and August 2010 of FY 2011, compared to an average of \$85.13 over July and August 2009 of FY 2010.
- <sup>7</sup> The average daily room rate is projected to average \$95.88 over the remaining ten months of FY 2011. This is compared to an actual average daily room rate over the last ten months of FY 2010 of \$94.97.

**CHART 1 - ROOM TAX**  
**Las Vegas Occupancy Rate**  
 Actual: 1999Q1 - 2010Q2 Forecast: 2010Q3 - 2011Q2



**CHART 2 - ROOM TAX**  
**Las Vegas Average Daily Room Rate**  
 Actual: 2002Q1 - 2010Q2 Forecast: 2010Q3 - 2011Q2

