#### **EXHIBIT C**

How commercial health clubs can help in Nevada's battle of the bulge.

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EXHIBIT C Committee Name OBESITY Document consists of 10 Slides

☐ Entire document provided.
☐ Due to size limitations, pages provided. A copy of the complete document is available through the Research Library (775/684-6827) or e-mail library@lcb.state.nv.us. Meeting Date: 3-22-04

## Thank you on behalf of Las Vegas Athletic Clubs and the health and fitness industry.



#### A few Undeniable Truths

- ✓ No Carbon, No Life (as we know it).
- ✓ Summer in Las Vegas is pretty hot.
- ✓ Exercise and eating less is the only healthy way
  lose weight and keep it off.

#### Nevada resident Maurice Clay





Height: 5'11"

Weight: 305 lbs.

Age: 35 years

Diet: Fast food

Exercise: Rare & Uninspired

2001

#### **Nevada resident Maurice Clay**





Height: 5'11"

Weight: 205 lbs.

Age: 36 years

Diet: Lean & Green

Exercise: Frequently & with Intensity

2002

# Healthy Nevada resident and health club member, 2001 Maurice Clay. 2002



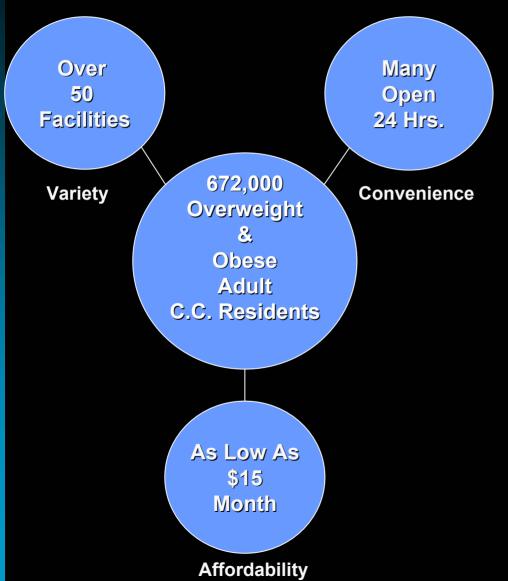
What made him decide to change?

He was told by a fellow member that he could do it if he really wanted to.

Then, using common sense, character, discipline and patience, over the next 12 mos. he did it.



#### Access to Health Clubs in Clark County



- Lots of choices.
- Always open.
- Very Affordable, especially compared to doctor visits, hospital stays, surgery & prescription medication.
- Services include modalities to lower risk of 4 of the 5 top U.S. killers.
- Walking indoors on a treadmill is much safer than walking outside.

### A Call to Action by Health Clubs

- Activate Yourself
  - Walk on our treadmills.
  - Let a trainer start you slowly & help you progress gradually.
  - Work out for 10 minutes, take a break & repeat 3 times.
  - Classes, Swimming, Weights, Bikes & more. Health Clubs offer incomparable variety.
  - Many clubs are open 24/7/365. We want you there as often as possible.
  - Most clubs have family memberships and childcare facilities, making them convenient and family oriented.
  - As the Surgeon General says in his Call To Action:
     "Make Fitness a Priority...COMMIT TO IT."

Getting to and maintaining a healthy weight requires a 4-pronged approach.

- EAT LESS FOOD.
- EAT BETTER FOOD.
- >GET MOVING.
- BE PATEINT!

# Finally

Thank you.