# NEVADA LEGISLATURE'S INTERIM FINANCE COMMITTEE'S COMMITTEE ON INDUSTRIAL PROGRAMS

(NRS 209.4817)



Monday, June 25, 2012 1:00 p.m.

Grant Sawyer State Office Building 555 East Washington Avenue Las Vegas, Nevada Room 4412

#### Videoconference to:

Legislative Building Room 3137 401 South Carson Street Carson City, Nevada Great Basin College High Tech Center Room 137 1500 College Parkway Elko, Nevada

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#### **MEETING NOTICE AND AGENDA**

Name of Organization: NEVADA LEGISLATURE'S INTERIM FINANCE

COMMITTEE'S COMMITTEE ON INDUSTRIAL

PROGRAMS (NRS 209.4817)

Date and Time of Meeting: Monday, June 25, 2012 – 1:00 p.m.

Place of Meeting: Grant Sawyer State Office Building

Room 4412

555 East Washington Avenue

Las Vegas, Nevada

Note: Some members of the committee may be attending the meeting and other persons may observe the meeting and provide testimony through a

simultaneous videoconference conducted at the following locations:

Legislative Building Great Basin College Room 3137 High Tech Center

401 South Carson Street Room 137

Carson City, Nevada 1500 College Parkway

Elko, Nevada

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Note: Please provide the secretary with electronic or written copies of testimony and visual presentations if you wish to have complete versions included as exhibits with the minutes.

#### AGENDA

Note: Items on this agenda may be taken in a different order than listed. Two or more agenda items may be combined for consideration. An item may be removed from this agenda or discussion relating to an item on this agenda may be delayed at any time.

- I. ROLL CALL.
- II. PUBLIC COMMENT.

(Because of time considerations, the period for public comment by each speaker may be limited, and speakers are urged to avoid repetition of comments made by previous speakers.)

#### For Possible Action

III. APPROVAL OF MINUTES OF THE MARCH 23, 2012, MEETING OF THE NEVADA LEGISLATURE'S INTERIM FINANCE COMMITTEE'S COMMITTEE ON INDUSTRIAL PROGRAMS.

#### For Possible Action

- IV. REVIEW OF NEVADA DEPARTMENT OF CORRECTIONS RESPONSES TO QUESTIONS FROM THE MARCH 23, 2012, MEETING RELATING TO:
  - A. Nevada Horse Power.
  - B. Negotiations with the three organizations interested in moving their operations to Prison Industries.
  - C. Alpine Steel's bid to fabricate the proposed Ferris wheel in Las Vegas.
  - D. Silver State Industries' depreciation schedule.
  - E. Additional information regarding the Mock Prison Riot organization.
  - F. An appraisal or property valuation for Nevada State Prison.

#### For Possible Action

V. DISCUSSION OF OTHER POTENTIAL PRISON INDUSTRY PROGRAMS AND COMMITTEE RECOMMENDATIONS (NRS 209.4818).

#### For Possible Action

VI. REVIEW THE NUMBER OF INMATES THAT WORKED JULY 2009 THROUGH APRIL 2012.

#### For Possible Action

VII. REVIEW THE DEDUCTIONS FROM INMATE WAGES FOR ROOM AND BOARD, THE PRISON INDUSTRY CAPITAL IMPROVEMENT FUND, AND THE VICTIMS OF CRIME FUND – FY 2010, FY 2011 AND FY 2012 YEAR-TO-DATE.

#### For Possible Action

VIII. STATUS OF FUND FOR NEW CONSTRUCTION OF FACILITIES FOR PRISON INDUSTRIES – NRS 209.192.

#### For Possible Action

IX. REVIEW THE FINANCIAL STATEMENTS OF SILVER STATE INDUSTRIES FOR THE NINE MONTHS ENDING MARCH 31, 2012.

#### For Possible Action

X. DISCUSSION OF FUTURE MEETING DATES AND TIMES.

#### XI. PUBLIC COMMENT.

(Because of time considerations, the period for public comment by each speaker may be limited, and speakers are urged to avoid repetition of comments made by previous speakers.)

#### XII. ADJOURNMENT.

Note: We are pleased to make reasonable accommodations for members of the public who are disabled and wish to attend the meeting. If special arrangements for the meeting are necessary, please notify the Fiscal Division of the Legislative Counsel Bureau, in writing, at the Legislative Building, 401 South Carson Street, Carson City, Nevada 89701-4747, or call Cheryl Harvey, Management Assistant at (775) 684-6872 as soon as possible.

Notice of this meeting was posted in the following Carson City, Nevada, locations: Blasdel Building, 209 East Musser Street; Capitol Press Corps, Basement, Capitol Building; City Hall, 201 North Carson Street; Legislative Building, 401 South Carson Street; and Nevada State Library, 100 Stewart Street. Notice of this meeting was faxed for posting to the following Las Vegas, Nevada, locations: Clark County Office, 500 South Grand Central Parkway; and Grant Sawyer State Office Building, 555 East Washington Avenue. Notice of this meeting was posted on the Internet through the Nevada Legislature's Web site at www.leg.state.nv.us.

APPROVAL OF MINUTES OF THE MARCH 23, 2012, MEETING OF THE NEVADA LEGISLATURE'S INTERIM FINANCE COMMITTEE'S COMMITTEE ON INDUSTRIAL PROGRAMS

# MINUTES OF THE NEVADA LEGISLATURE'S INTERIM FINANCE COMMITTEE'S COMMITTEE ON INDUSTRIAL PROGRAMS (NRS 209.4817) March 23, 2012

#### SUMMARY OF MINUTES

The third meeting of the 2011–12 Interim for the Nevada Legislature's Interim Finance Committee's Committee on Industrial Programs was held at 1:00 p.m. on Friday, March 23, 2012 in Room 4401 of the Grant Sawyer State Office Building in Las Vegas, Nevada. The meeting was simultaneously videoconferenced to Room 3138 of the Legislative Building in Carson City, and in Room 137 of the Great Basin College, High Tech Center, Elko, Nevada.

#### **COMMITTEE MEMBERS PRESENT IN LAS VEGAS:**

Assemblyman James Ohrenschall, Chairman Senator David R. Parks, Vice Chairman Assemblyman John Ellison Allen J. Puliz, Puliz Moving and Storage Mike Magnani, Labor Union Representative Greg Cox, Director, Nevada Department of Corrections Greg Smith, Administrator, Purchasing Division

#### COMMITTEE MEMBERS PRESENT IN CARSON CITY:

None

#### **COMMITTEE MEMBERS PRESENT IN ELKO:**

Senator Dean Rhoads

#### **COMMITTEE MEMBERS ABSENT:**

Bruce Aguilera, Vice President/General Counsel, Bellagio Michael Mackenzie, Principal, Operations Improvement Company

#### STAFF MEMBERS PRESENT IN LAS VEGAS:

Sarah Coffman, Program Analyst, Fiscal Analysis Division

#### STAFF MEMBERS PRESENT IN CARSON CITY:

Nicolas C. Anthony, Senior Principal Deputy Legislative Counsel, Legal Division Rick Combs, Assembly Fiscal Analyst, Fiscal Analysis Division Cheryl Harvey, Committee Secretary, Fiscal Analysis Division

#### OTHERS PRESENT IN LAS VEGAS:

Brian Connett, Deputy Director, Industrial Programs, Nevada Department of Corrections Diane Dastal, Administrative Services Officer II, Nevada Department of Corrections

#### **EXHIBITS:**

Exhibit A – Agenda and Meeting Packet

Exhibit B – National Correctional Industries Association Directory

Exhibit C – Article from the Wall Street Journal

Exhibit D – Pictures of foals

Exhibit E – Pictures of cars from Fueled by the Fallen

#### I. CALL TO ORDER.

Chairman Ohrenschall called the meeting of the Nevada Legislature's Interim Finance Committee's Committee on Industrial Programs to order at 1:11 p.m. The secretary called roll. Mr. Mackenzie and Mr. Aguilera were absent. All other members were present.

#### II. PUBLIC COMMENT.

There was no public comment.

# III. APPROVAL OF MINUTES OF THE MEETING OF THE NEVADA LEGISLATURE'S INTERIM FINANCE COMMITTEE'S COMMITTEE ON INDUSTRIAL PROGRAMS FOR SEPTEMBER 21, 2011.

Chairman Ohrenschall requested a motion for approval of the minutes from the September 21, 2011, meeting.

SENATOR PARKS MOVED TO APPROVE THE MINUTES OF THE SEPTEMBER 21, 2011, MEETING OF THE NEVADA LEGISLATURE'S INTERIM FINANCE COMMITTEE'S COMMITTEE ON INDUSTRIAL PROGRAMS.

ASSEMBLYMAN ELLISON SECONDED THE MOTION.

THE MOTION PASSED UNANIMOUSLY.

## IV. APPROVAL OF MINUTES OF THE MEETING OF THE NEVADA LEGISLATURE'S INTERIM FINANCE COMMITTEE'S COMMITTEE ON INDUSTRIAL PROGRAMS FOR DECEMBER 16, 2011.

Chairman Ohrenschall requested a motion for approval of the minutes from the December 16, 2011, meeting.

SENATOR PARKS MOVED TO APPROVE THE MINUTES OF THE DECEMBER 16, 2011, MEETING OF THE NEVADA LEGISLATURE'S INTERIM FINANCE COMMITTEE'S COMMITTEE ON INDUSTRIAL PROGRAMS.

ASSEMBLYMAN ELLISON SECONDED THE MOTION.

THE MOTION PASSED UNANIMOUSLY.

- V. REVIEW OF NEVADA DEPARTMENT OF CORRECTIONS RESPONSES TO QUESTIONS FROM THE DECEMBER 16, 2011, MEETING RELATING TO:
  - A. Recidivism rates associated with inmates who participate in the Horse Gentling Program Brian Connett, Deputy Director of Prison Industries, Nevada Department of Corrections (NDOC), explained the NDOC conducted a three-year study and determined the current recidivism rate of inmates who participated in the Horse Gentling Program was 15.3 percent. The study was based on whether the inmates returned to the NDOC facilities.

Chairman Ohrenschall asked how the rate compared with the general inmate population. Greg Cox, Director, NDOC, indicated the Department was following the best practices of the industry, and tracked recidivism rates using the Nevada Offender Tracking Information System (NOTIS). He explained that some states defined recidivism as the inmate coming back due to new crime, while other states defined recidivism as coming back for the same crime due to a technical violation. In general, the Department defined recidivism as returning to the NDOC for any reason within three years of the inmates release.

Chairman Ohrenschall asked Mr. Cox if recidivism would include someone who left NDOC, but then entered a county facility. Mr. Cox confirmed that prisoners who were released from NDOC, and did not return to the system, but served time in a county facility were not included in the recidivism rate.

Assemblyman Ellison asked if the Nevada Horse Power group supplied NDOC with any funding. Mr. Connett stated that the NDOC received no funds from this group. Prison Industries did accept donations from a non-profit group for jeans, boots, saddles, and equipment used to help train the horses; however, Mr. Connett did not recall the specific horse group. Assemblyman Ellison suggested that Mr. Connett contact Nevada Horse Power and request funds from the non-profit to assist NDOC's with its wild horse program.

B. Performance comparison of nationwide prison industry programs to Nevada's programs. – Mr. Connett stated the Committee was given a National Correctional Industries Association (NCIA)(<u>Exhibit B</u>) directory of the prison industry programs from across the country. The directory included a breakdown of what other prison industry programs provided nation-wide. Manufactured garments for the prison systems were common in most states. Other popular programs included furniture and agricultural operations. In comparison with other states, Nevada's prison industries programs were diverse with unique operations, such as the motorcycle manufacturing operation, the vehicle restoration program, and the card-sorting business.

Mr. Connett said he was scheduled to meet with the National Correctional Industries Association (NCIA) in Sacramento, California the following week.

Mr. Connett said he was aware of only one state that had not been affected by the downturn of the economy, and that state was relying on revenues from oil to maintain its budget. As far as he knew, every other prison industry program nation-wide had experienced program closures, including programs operated by the federal government. The economic recession had not only affected the private sector, but also caused setbacks to the prison industry programs because of their heavy reliance on declining state budgets.

Chairman Ohrenschall congratulated Mr. Connett on his presidential appointment to the NCIA.

- **C.** Property valuation of Nevada State Prison Director Cox indicated that certain parts of the Nevada State Prison (NSP) were still operational, such as the tag plant, and if needed, the execution chamber.
- D. Alternate uses of Nevada State Prison Chairman Ohrenschall recalled at the last meeting discussing with NDOC the possibility of leasing NSP to a company headquartered in West Virginia for training of correctional officers. Director Cox explained NDOC was still negotiating with Mock Prison Riot, the company located out of West Virginia. The organization was still interested in leasing NSP; however, their federal funds were cut, so the organization needed to secure alternate funding.

Chairman Ohrenschall asked Director Cox if the land was to be developed for another use or turned over to Carson City. He also asked the Department if there had been any progress in obtaining an appraisal of NSP as well as the number of acres it sits on. Director Cox indicated that no appraisal had been done at this time and NDOC would need to contact the Nevada Division of State Lands to obtain that information.

- **E.** Relocation of the License Plate Factory Mr. Connett said Prison Industries would be working with the Department of Administration and the Department of Motor Vehicles in developing a plan to relocate the tag plant during the next biennium.
- **F.** Financial Performance of the Drapery Shop Mr. Connett requested to discuss this item under agenda item XI.
- VI. DISCUSSION OF POTENTIAL PRISON INDUSTRY PROGRAMS AND COMMITTEE RECOMMENDATIONS (NRS 209.4818).

Mr. Connett stated that three organizations expressed an interest in relocating their operations to Prison Industries after touring the facilities, including a company that specializes in LED lighting. The company was interested in fabricating lighting fixtures and setting up an assembly line where inmates could assemble lighting components.

A second organization was interested in fabricating components for electric vehicles. Mr. Connett indicated that although he had not spoken with the company since they toured the facilities, he was confident they were interested.

Mr. Connett stated that the last organization to tour the Prison Industry facilities was interested in operating a fulfillment center. He explained that the company would warehouse products at one of the Prison Industry facilities and then inmates would pull the purchased products from the shelves to send to the customers.

Chairman Ohrenschall asked how many inmates would be employed with each of the possible programs. Mr. Connett said it was too soon to say, but he had emphasized to each organization that it was their mission to employ inmates to gain marketable skills that could be used upon their release. He was not interested in leasing out a large facility from Prison Industries if it only provided one or two inmates with work.

### VII. STATUS REPORT FROM THE DEPARTMENT OF CORRECTIONS AND COMMITTEE RECOMMENDATIONS REGARDING THE FOLLOWING ITEMS:

A. Alpine Steel – High Desert State Prison – Mr. Connett stated Alpine Steel had a welding and metal fabrication operation at High Desert State Prison (HDSP). However, Alpine Steel owed Silver State Industries a significant amount of money.

Randy Bulloch, owner of Alpine Steel, stated he was embarrassed for being behind in his payments with Silver State Industries. He continued, by stating Alpine Steel was a commercial steel fabricator, functioning in the commercial construction industry that had been drastically affected by the recession. He stated his business had been down as much as 80 percent. However he reminded the Committee that he had been aggressively pursuing a large fabrication project. Mr. Bulloch said Alpine Steel was one of three companies being considered for the fabrication of the Sky View Ferris Wheel, which would be constructed across the street from the Mandalay Bay Hotel in Las Vegas. He stated his company had collaborated with one of the large local erecting and fabrication companies to submit a bid to Core Construction, general contractor of the Sky View Ferris Wheel project. The other two companies bidding on the project were from out-of-state. Mr. Bulloch said that he believed Alpine Steel had a good chance of being award the project, based on conversations with Core Construction.

Mr. Bulloch explained that some of the truss member sizes required for the project were only manufactured by one supplier in the United States and a few suppliers in Asia and Europe. The United States supplier manufactured the truss members only three times a year, and the cut-off date was last week.

Mr. Bulloch hoped he would be asked by Core Construction to order the steel for the project since it needed to be ordered soon.

The Ferris wheel was a multimillion dollar project, and Mr. Bulloch assured Mr. Connett and Mr. Cox that Alpine Steel would bring its account with Silver State Industries current within six months if awarded the project. Mr. Bulloch added that last week, two general contractors who owed money to Alpine Steel filed bankruptcy and Alpine Steel had to recently write-off over \$2.0 million as uncollectable. He stated the company needed the Ferris wheel project to recover.

Mr. Bulloch said with the small amount of work being done at HDSP he did not need the Prison Industry facility, however, he wanted to stay at HDSP because it provided a terrific work force. After touring the HDSP facility, the general contractor for the Sky View Ferris Wheel was confident in the facility's capabilities and favored a local company to construct the project. Mr. Bulloch concluded that he thought Alpine Steel was on the edge of being awarded the contract.

Chairman Ohrenschall wished Mr. Bulloch the best in winning the contract. He asked how many inmates would be employed if the contract was awarded. Mr. Bulloch responded Alpine Steel intended to go to double shifts if the contract was awarded. He could foresee employing between 40-50 inmates when the project started.

Greg Smith, Administrator, Purchasing Division, commented he worked with many vendors, and urged Mr. Bulloch to keep his "chin up".

Assemblyman Ellison commented he was also a small business owner and his business had been affected by several client bankruptcies recently. He asked if the Ferris wheel contract was awarded to Alpine Steel, was the state guaranteed to be paid in full?

Other than the fact that Alpine Steel was already under contract, Mr. Bulloch said he felt a complete obligation to pay back Silver State Industries. Further his obligation to repay others was what kept him operating his business.

Mr. Connett wanted the Committee to understand the Ferris wheel was a world-class project that had been under discussion for over two years. Alpine Steel had been a partner with Prison Industries for well over five years. He would be very proud to say Silver State Industries was a part of this project.

**B. Mattress Factory – Lovelock Correctional Center** – Mr. Connett requested to discuss this under agenda item XI.

**C. Furniture Shop – Northern Nevada Correctional Center –** Mr. Connett requested to discuss this under agenda item XI.

### VIII. REVIEW THE NUMBER OF INMATES THAT WORKED JULY 2009 THROUGH FEBRUARY 2012.

Mr. Connett reviewed the number of inmates that worked from July 2009 through February 2012 (Page 33, <u>Exhibit A</u>). Mr. Connett stated Prison Industries had continued to lose inmate work stations primarily due to the economic recession. Prison Industries had lost most of its business with Nevada's state agencies, which were its largest customers.

Chairman Ohrenschall said he noticed a difference in the number of inmate workers reported by the Department in comparison to the nationwide report (Page 29, Exhibit A). Mr. Connett said the NCIA directory reported 170 inmates working in NDOC facilities in FY 2011, however, there was actually 493 inmates in the program.

Sarah Coffman, Program Analyst, Legislative Counsel Bureau, further clarified that the report under question was a nation-wide report provided by Silver State Industries as part of its response to Committee questions from its March 23, 2012, meeting, not the NCIA report (Page 29, Exhibit A). According to this report, Prison Industries employed 1,293 inmates in its industrial programs in FY 2010 versus 535 inmates as reported by the Department (Page 33, Exhibit A). Mr. Connett replied he did not recall where those numbers came from, since Prison Industries had not had that many workers in years.

Senator Parks asked if the 1,293 inmates reported working in FY 2010 included the culinary, laundry and other core facilities. Mr. Connett responded he was unsure, he did not recall how that number of inmates was determined.

## IX. REVIEW THE DEDUCTIONS FROM INMATE WAGES FOR ROOM AND BOARD, THE PRISON INDUSTRY CAPITAL IMPROVEMENT FUND, AND THE VICTIMS OF CRIME FUND – FY 2010, FY 2011 AND FY 2012 YEAR-TO-DATE.

Diane Dastal, Administrative Services Officer II, Nevada Department of Corrections, reviewed the deductions from inmate wages (Page 37, Exhibit A).

Mr. Puliz asked if the inmates had to pay Social Security, FICA, or Medicare. Ms. Dastal responded inmates were not required to pay those taxes in the private industry programs, but if the employer paid the inmate directly, taxes would be paid. Mr. Connett further explained if the inmates paid taxes, it would be on their gross wages.

Senator Parks asked if there were any restrictions placed on the Capital Improvement funds.

Mr. Connett stated that Capital Improvement funds could only be used for specific statutory purposes. He pointed out, however, that the state swept \$948,000 from the Capital Improvements fund last year.

Senator Parks stated part of the \$948,000 that was reallocated came from inmate deductions. Mr. Connett agreed, those funds were taken from the inmate's gross wages and placed in the Capital Improvement fund for future use.

Senator Parks responded that was creating reserve funds for Prison Industries was a major concern to him. He further explained that although Prison Industries promoted the industries, reserve funds due to the economic recession, were used elsewhere when significant amounts accumulated in the fund. He added that the Legislature reallocated funds not only in the NDOC budget, but also in other state agencies.

Chairman Ohrenschall thanked Senator Parks for his comments, indicating that he did not realize the legislatively approved reallocations included income generated by inmates.

### X. STATUS OF FUND FOR NEW CONSTRUCTION OF FACILITIES FOR PRISON INDUSTRIES – NRS 209.192.

Ms. Diane Dastal summarized the total amount deposited in the Fund for New Construction (Page 40, Exhibit A).

Chairman Ohrenschall asked if there were any plans to expend the funds on new or existing programs. Mr. Connett said the statute on the use of funds was very specific, however, the funds could be used if a private organization showed interest in installing fixtures inside the prison industry facilities. The funds could also be used to alter a facility in order to accommodate a lessee and make the facility operational. For example, the funds could not be used for relocating an industry. He clarified that the primary purpose of the fund was to put more inmates to work.

Mr. Puliz said the Legislature may want to look into changing the statute to accommodate relocating industries. For instance, the money cannot be used to relocate the license plate factory, which is projected to cost a significant amount of money. He stated in two years the NSP would be completely shut down and the license plate factory would have to be moved.

Chairman Ohrenschall asked if the new construction fund could not be used to relocate an industry, such as the license plate factory, what funds would be used? Mr. Connett replied that typically operating capital was used to move an industry. He further stated NDOC used operating capital, as well as its assets and resources to move the print shop, which kept the cost of moving the facility down. Mr. Connett said relocating the print shop cost between \$4,000 to \$5,000. When the operation

was moved to Northern Nevada Correctional Center, there were additional costs for electrical repairs and building modifications. In total, the move cost about \$11,000 to \$12,000.

Chairman Ohrenschall asked if there had been any discussion with the Department of Motor Vehicles regarding the possibility of using highway funds to relocate the license plate factory. Director Cox said there were multiple discussions taking place between the Department of Administration and the Department of Motor Vehicles regarding the relocation the license plate factory. In the 2009 Legislative Session, construction funds were targeted to attract new business for inmates or expanding an industry. Some believed that relocating the license plate factory would put more inmates to work in that industry, justifying the use of those funds. Assembly Ellison agreed that relocating an industry could create more jobs. He asked to have the Attorney General give an opinion on NRS 209.463. Nick Anthony, Senior Principal Deputy, Legislative Counsel Bureau, Legal Division, stated he would look into NRS 209.463.

Chairman Ohrenschall commented that Mr. Bulloch's testimony indicated that double shifts would be used to build the steel fabrications for the Sky View Ferris Wheel if awarded. He asked if an expansion of the plant at HDSP would be necessary, and if so would the CIP funds be available for the expansion? Mr. Connett said he would review Alpine Steel's plans for additional work stations; however, he would be hesitant to provide funds to supply equipment without a notable expansion of the workforce.

Chairman Ohrenschall asked, an effort to attract new industries, was the availability of these funds was being emphasized with potential new businesses. Mr. Connett said he advised potential new customers of the funds with the understanding that the organizations needed to display a serious commitment to operating a prison industry program before the funds would be allocated. He stressed the objective was to put inmates to work, and he was not going to lease out a facility to just put three or four inmates to work.

### XI. REVIEW OF FINANCIAL STATEMENTS OF SILVER STATE INDUSTRIES FOR THE SIX MONTHS ENDING DECEMBER 31, 2011.

Ms. Dastal reviewed the financial statement for the six-month period ending December 31, 2011 (Page 41 – 58, Exhibit A).

Chairman Ohrenschall asked if the decrease in revenue was attributed to the loss of industries.

Ms. Dastal explained the decrease was partially due to the loss of industries. Alpine Steel had reduced its operation to one bay, which decreased the rental income, and the vinyl company had closed. Mr. Connett said he recognized Prison Industry was having issues with cash flow and has attempted to control its fixed costs in response.

Assemblyman Ellison asked how the depreciation schedule was computed. Ms. Dastal answered the schedule was a straight-line depreciation and Silver State Industries followed the recommendations of the Controller's Office.

Assemblyman Ellison said depreciation was typically reported on the profit and loss statement; however, he had not seen it reported on the financial statements prepared for this meeting or the last meeting. Ms. Dastal stated she had a depreciation spreadsheet. Assemblyman Ellison said as a county commissioner for years, it was helpful for him to review the depreciation schedule because it gave him an idea of the county's future needs.

Chairman Ohrenschall asked if there was a point where an industry had been incurring losses for so long that it was no longer considered a viable program. Did Prison Industries look more at the benefits of the industry, in regards to recidivism, versus its ability to be self-sustaining?

Mr. Connett said there were many aspects he considered while reviewing each industry, of which the financial performances was one aspect. He asserted that these industries provided other benefits to the Department besides financial profitability. Prison Industries provided employment opportunities for inmates, kept inmates out of trouble, produced a product, and made it easier to manage an institution. Prison Industries was also training the inmates a skill set that made them employable upon their release. The jobs had a calming effect on the inmates wishing to participate in Prison Industries. The inmates understood they could not participate in Prison Industries unless they were discipline free for a certain length of time.

Chairman Ohrenschall stated his concerns with the drapery shop in Ely and the auto upholstery shop at Southern Desert Correctional Center. Both facilities were operating at a loss. He asked if the benefits of operating these industries outweighed the losses.

In regards to the drapery shop, Mr. Connett replied that he had come close to shutting down that operation. Instead, he decided to seek a new program manager. The drapery shop was the only industry at Ely State Prison, the state's maximum-security prison, so he was comfortable leaving it open for now to keep the inmates working.

In regards to the auto shop, Mr. Connett said he was becoming quite concerned with the financial losses accrued by the program, but it employed numerous inmates.

Mr. Puliz asked if the unearned revenue on the auto shop's financial statement included the warranty work that had been performed. Ms. Dastal explained the auto shop required a 50 percent deposit before starting a job. In the past, customers

would bring their vehicles in for repairs then not retrieve the vehicle. She clarified that the monies categorized as unearned revenue were deposits for ongoing jobs.

Mr. Puliz asked if the warranty policy associated with the vehicle restoration had been updated. Mr. Connett said the warranty work had dropped significantly. Prison Industries modified its extended paint warranty to cover three to five years, which reflects the warranty used by other paint manufacturers.

Mr. Connett explained the mattress shop financial report (Page 49, <u>Exhibit A</u>) showed that sales were down. This was due to a decline in mattress orders from the NDOC. Mr. Connett pointed out that open orders for the third quarter were up from previous quarters. Prison Industries was able to generate some savings from purchasing mattress cores from another state.

Senator Parks asked if there was a single product line that was responsible for the decline in revenue or if it was a combination of various mattress lines. Mr. Connett said he attributed fixed costs within the mattress operations for the decline in profit.

Mr. Connett stated the print shop was going to see an increase in revenue for the third quarter (Page 50, Exhibit A). The print shop supervisor negotiated a deal with the Division of Welfare and Supportive Services (DWSS), along with NDOC Medical Division, to print their medical forms.

Senator Parks asked if the print shop marketed to state agencies. Mr. Connett responded affirmatively. Following up, Senator Parks asked what method was used to market its services. Mr. Connett said printing was a regional operation; it was difficult to sell its products to agencies in Las Vegas, since the shop was located in Carson City. He further stated that the cost of transporting paper was expensive because of the weight, and most marketing was by word of mouth.

Senator Parks said when he toured the print shop, he noticed that the facility was also making shoulder patches for uniforms. Mr. Connett said the print shop embroidered shoulder patches for NDOC staff uniforms. Mr. Connett noted Prison Industries was working with the NDOC to start supplying uniforms to its staff. The print shop had the ability to manufacture patches and embroider names on NDOC staff uniforms, which was made possible through the print shop expansion and the 12-head embroidery machine purchased sometime ago.

Senator Parks asked if there was excess capacity to sell print shop products to other local governments or public safety agencies. Mr. Connett responded yes; however, the embroidery work performed by the inmates created a security challenge inside other institutions.

Mr. Connett explained to the Committee the furniture and metal shop financial statements (page 51, Exhibit A) were misleading. Specifically, he stated that raw materials were purchased at the beginning of a large metal fabrication job and the product was manufactured before it could be invoiced. Consequently, those expenses on the financial statement would be invoiced in the third quarter of 2012. Mr. Connett further explained the metal industry provided training for inmates so

they could become certified welders and metal fabricators. He concluded that it was encouraging for the metal fabrication shop in Carson City to see an increase in orders.

Mr. Connett noted that the furniture industry had also experienced an increase in orders. He indicated that the increase in furniture orders could be attributed to the sample desks and modular office furniture that has been placed in the Governor's Office for advertisement purposes.

Chairman Ohrenschall noticed the number of inmate workers had increased at the furniture shop, but revenues had declined. Mr. Connett reiterated that raw materials were purchased and fabricated before the customer was invoiced, so the financial statement showed the work that was performed, but not yet invoiced to the customer. Mr. Connett advised that Prison Industries was awarded a cabinetry and furniture project for St. Jude's in Las Vegas. However, Prison Industries could not invoice St. Jude's until the project was completed.

Mr. Connett advised the Committee that a reporter from the Wall Street Journal wrote an article (<u>Exhibit C</u>) about Prison Industries. The article generated inquiries from Fox news and other local media. It was a very positive article, and Prison Industries was pleased with the additional media it received as a result of the article.

Mr. Connett also explained an organization called "Fueled by the Fallen" (<u>Exhibit E</u>), refurbished used race cars and police cars, and inscribed the names of fallen soldiers on the vehicles. The organization ran out of space on the vehicles they had available, so additional vehicles were needed to complete the project. Prison Industries worked with the organization to repair the additional vehicles. The cars were driven in the 911 Commemoration and then taken on a national tour. The individual who sponsored the organization was an actor named Kevyn Major Howard.

Chairman Ohrenschall asked for an update on the motorcycles that Prison Industries built. Mr. Connett said there were six motorcycles built, of which three had been sold. Production of the motorcycles was discontinued because the existing motorcycles were not selling. The prices of the three remaining motorcycles had been reduced. The motorcycles had been displayed at Arlene Ness and the Harley Café. Also, they had been advertised on EBay and Craig's List. The bikes had been advertised heavily, but Prison Industries was having difficulties selling them.

Mr. Connett asked the Committee to consider keeping the drapery shop open, since it was receiving new orders. Mr. Connett indicated the drapery shop seemed to be busy working on some non-conventional items such as headboards, linings, and pillows, as well as draperies. The program expanded its product line using existing equipment. Mr. Connett asked the Committee to consider his recommendation to allow the drapery shop to remain operational until June 30, 2012. At that time, the Committee could re-evaluate the viability of the program.

Mr. Connett stated he was always looking for program opportunities for Ely State Prison. However, the location was not conducive to manufacturing and moving products as it was difficult to garner interest from businesses to relocate to Ely, Nevada.

Chairman Ohrenschall asked if there would be another industry to replace the drapery shop should it close. Mr. Connett responded no industry had committed to relocating to Ely.

Senator Parks said the drapery shop employment had dropped from 30 to 16 inmates. He asked if there had been an assessment of the job skills the inmates had to offer. Mr. Connett said Prison Industries looked for workers to match the needs of the industries. However, they had not gone into the institution to assess inmates' prevalent occupational skills. He said he could contact the Classification Division to determine the different occupational skills the inmates could offer potential employers.

Mr. Magnani commented this Committee was formed in 1987, and from the beginning, it was understood there would be programs that would not sustain themselves. The NDOC directors had always viewed Prison Industries as a management tool to enhance the security of the prison system and control the inmates. He did not recall any riots, an indication that the system had been working well. Mr. Magnani explained he did not view the losses incurred by the various industries as a serious issue unless a majority of the programs were operating at a loss. He thought the Committee had done a good job in helping the prison system maintain order and safety.

Ms. Dastal commented the BLM performed a reproductive study on horses at the prison ranch. In March 2012, two foals were born from the controlled group of horses not expected to foal (<u>Exhibit D</u>). She explained that contraceptive pellets were injected under the mother's skin to provide birth control for three years, but the horses foaled after just one year. The Department suspects two other horses may also be pregnant. The BLM preferred conducting its reproductive study at the Prison Industry facility, since the controlled groups could be separated from the other horses.

Mr. Connett said the prison ranch was able to utilize used guardrails from another state agency to build corrals for the horses.

Mr. Connett said Prison Industries was able to raise the price it charged the BLM for boarding the horses. The contract with the BLM was coming up for renegotiations. It was Prison Industries intent to negotiate a new contract where the price would fluctuate based on the cost of hay. Mr. Connett further explained the price of boarding BLM horses would be tied to the price of hay. As a result, Prison Industries

would not experience an increase in its expenses without a corresponding increase in revenue.

Mr. Connett said Prison Industries purchased hay through a state contract based on a number of bidders provided by State Purchasing. The increase in the price of hay was out of Prison Industries' control, but it was working to regulate its impact on the program by renegotiating the contract. BLM understood the issue Prison Industries had with hay costs, because it was also dealing with fluctuating hay costs all across the western states.

Mr. Smith said he was concerned about the bidding process for hay. He asked his staff to do a simple survey of other western states that have similar operations. One factor that affects the cost of hay was how long the contract was with the hay vendor. The vendor projected what the price of hay would be during the next two years. After projecting hay prices, the vendor then based the price of hay on the highest projected amount for that timeframe. Mr. Smith suggested that Prison Industries renegotiate its hay contract to expire every 90 days, taking advantage of when the cost of hay decreased as opposed to trying to maintain a fixed price for a longer period. Mr. Connett thanked Mr. Smith for looking into contract procedures.

Senator Rhoads said the hay price was based on supply and demand. That said, he has never purchased hay for \$270 a ton. He was paying between \$165 to \$185 for a ton of hay. He had questioned if Prison Industries was purchasing dairy hay, since it was typically more expensive. He further commented wild horses should not be fed dairy hay.

Chairman Ohrenschall mentioned it was an honor to serve on the Committee with Senator Rhoads. His mother served with Senator Rhoads on the Public Lands Committee. He appreciated Senator Rhoads' long record of service to the state and was sorry he would not be coming back to Carson City next session.

#### XII. PUBLIC COMMENT.

There was no public comment.

#### XIII. ADJOURNMENT.

Chairman Ohrenschall adjourned the meeting at 3:05 pm.

	Respectivity submitted,
APPROVED:	Cheryl Harvey, Committee Secretary
Assemblyman James Ohrenschall	<u> </u>
Date:	_

# REVIEW OF NEVADA DEPARTMENT OF CORRECTIONS RESPONSES TO QUESTIONS FROM THE MARCH 23, 2012, MEETING RELATING TO:

- A. Nevada Horse Power.
- B. Negotiations with the three organizations interested in moving their operations to Prison Industries.
- C. Alpine Steel's bid to fabricate the proposed Ferris wheel in Las Vegas.
- D. Silver State Industries' depreciation schedule.
- E. Additional information regarding the Mock Prison Riot organization.
- F. An appraisal or property valuation for Nevada State Prison.

#### STATE OF NEVADA LEGISLATIVE COUNSEL BUREAU

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#### MEMORANDUM

DATE: April 27, 2012

TO: Brian Connett, Deputy Director of Prison Industries

**Nevada Department of Corrections** 

FROM: Sarah Coffman, Program Analyst

**Fiscal Analysis Division** 

SUBJECT: Follow-Up Information Requested by the Committee on Industrial

Programs at its March 23, 2012 Meeting

During its March 23, 2012, meeting, the Committee on Industrial Programs asked several questions that required follow-up information. I have identified those questions below and would appreciate your assistance in responding to the Committee's requests.

- In response to questions asked by the Committee, the Department indicated that
  it would contact Nevada Horse Power, a non-profit organization focused on the
  preservation of wild mustangs and burros, to determine if the organization was
  willing to contribute funding for hay expenditures associated with Prison
  Industries' wild horse program. Please provide a summary of the information the
  Department obtained in this regard.
- 2. The Department indicated that three organizations have toured the vacant Prison Industry facilities and may be considering moving their operations to one of the facilities. What progress has been made regarding negotiations with these organizations? Does the Department anticipate requesting the Committee's approval at its next meeting to proceed with any of these organizations?
- 3. Was Alpine Steel awarded the bid to fabricate the proposed Ferris wheel in Las Vegas? If so, when is work on the project estimated to begin? If not, how does Alpine Steel plan to bring its receivables with Silver State Industries current?
- 4. Please provide the current depreciation schedule for Silver State Industries.

In order to incorporate this information into the Committee's June 2012 meeting packet, I would appreciate it if you could provide me with your response by the close of business on Monday, May 14, 2012. In preparing your response, please restate each request/question in **bold** type. An electronic copy of this request will be provided to facilitate this request.

Please feel free to contact me if you have any questions. I appreciate your continued assistance.

CC. Greg Cox, Director, Nevada Department of Corrections Susan Brown, Budget Analyst, Budget Division Mark Krmpotic, Senate Fiscal Analyst, Fiscal Analysis Division Rick Combs, Assembly Fiscal Analyst, Fiscal Analysis Division Joi Davis, Senior Program Analyst, Fiscal Analysis Division

#### Harvey, Cheryl

From: Diane Dastal <ddastal@doc.nv.gov>
Sent: Friday, May 11, 2012 10:48 AM

To:Coffman, SarahSubject:Follow-up informationAttachments:Depreciation FY12.xls

Hi Sarah,

Please let me know if you need any additional information. When are the financial statements due to you?

In response to questions asked by the Committee, the Department indicated that it
would contact Nevada Horse Power, a non-profit organization focused on the
preservation of wild mustangs and burros, to determine if the organization was willing to
contribute funding for hay expenditures associated with Prison Industries' wild horse
program. Please provide a summary of the information the Department obtained in this
regard.

Nevada Horse Power has all of their funds allocated until October of this year. Almost all of their funding is used for adoption of horses. They do not have any available funds for Pl's horse program.

2. The Department indicated that three organizations have toured the vacant Prison Industry facilities and may be considering moving their operations to one of the facilities. What progress has been made regarding negotiations with these organizations? Does the Department anticipate requesting the Committee's approval at its next meeting to proceed with any of these organizations?

In regards to the electric vehicle company, a decision has not yet been made to proceed with the expansion of their business.

The lighting company is waiting on being awarded a job.

The fulfillment company is still reviewing this to see if it is a viable option.

3. Was Alpine Steel awarded the bid to fabricate the proposed Ferris wheel in Las Vegas? If so, when is work on the project estimated to begin? If not, how does Alpine Steel plan to bring its receivables with Silver State Industries current?

Alpine Steel is the apparent award winner and, when awarded, hopefully work will begin immediately thereafter. Through this award, Alpine is planning on making Prison Industries current on monies owed us.

4. Please provide the current depreciation schedule for Silver State Industries.

Attached is this year's depreciation schedule.

Diane Dastal Chief of Financial Services Silver State Industries Casa Grande Transitional Housing 3955 W Russell Rd Las Vegas, NV 89118 (702) 486-9995 (702) 486-9908 fax (702) 533-3004 cell Check our merchandise out at

www.ssi.nv.gov,

www.companycasuals.com/silverstateindustries, www.bighousechoppers.net
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#### PRISON INDUSTRIES' DEPRECIATION SCHEDULE

TAG NUMBER	LOCATION	DISCRIPTION	PURCHASE DATE	ORIGINAL COST	ADJ.	2012 COST	LIFE YEARS	2011 ACCUM DEPR	2012 DEPR	2012 ACCUM DEPR	1st Qtr 2012	2nd Qtr 2012	3rd Qtr 2012	4th Qtr 2012
PRIND002	NNCC Crops	Irrigation Sys	FY83	1,982,000.00		1,982,000.00	40	1,387,400.00	49,550.00	1,436,950.00	12,387.50	12,387.50	12,387.50	12,387.50
V000797	Central Office	Cargo Van	Cont FY 00	15,250.00		15,250.00	6	15,250.00	0.00	15,250.00	-	-	-	-
0242477	Central Office	Sportsvan 2.23	3/10/00	22,430.00		22,430.00	6	22,430.00	0.00	22,430.00	-	-	_	_
2759900	Central Office	Buick LeSabre	3/23/05	19,966.75		19,966.75	5	19,966.75	0.00	19,966.75	0.00	-	_	-
SOFT008PMC	Central Office	CYMA Accounting Software	7/1/05	5,167.73		5,167.73	5	5,167.73	0.00	5,167.73	0.00			
SPRUNG	SDCC	Sprung Building	7/1/01	740,576.45		740,576.45	20	370,288.40	37,028.82	407,317.22	9,257.21	9,257.21	9,257.21	9,257.21
	Indian Springs - SDCC/HDSP	Industrial Park Land	4/1/04	132,561.30		132,561.30	99	,	,			·	,	,
	Total Central Office			2,917,952.23	0.00	2,917,952.23		1,820,502.88	86,578.82	1,907,081.70	21,644.71	21,644.71	21,644.71	21,644.71
246223	SDCC Auto	Forklift, 1993 Catepillar	2/6/01	16.000.00	I	16.000.00	6	16.000.00	0.00	16.000.00		- 1		
305488	SDCC Auto	Paint Booth	04/11/08	12.000.00		12.000.00	3	12,000.00	0.00	12.000.00				
303400	Total SDCC Auto	T ant Booti	04/11/00	28.000.00	0.00	28.000.00	J	28.000.00	0.00	28.000.00	-	-	-	_
			I											
126719	NNCC Metal	Metal muncher	3/31/81	18,063.00		18,063.00	10	18,063.00	0.00	18,063.00	-	- 1	-	-
237967	NNCC Metal	Forklift, Champ	7/9/99	8,000.00		8,000.00	10	8,000.00	0.00	8,000.00	-	_	-	-
275341	NNCC Metal	Stud Welder	7/22/04	9,070.00		9,070.00	10	6,349.00	907.00	7,256.00	226.75	226.75	226.75	226.75
	Total NNCC Metal			35,133.00	0.00	35,133.00		32,412.00	907.00	33,319.00	226.75	226.75	226.75	226.75
183241	NNCC Furniture	Circular saw	12/17/88	6,000.00		6,000.00	10	6,000.00	0.00	6,000.00	-	-	-	-
183242	NNCC Furniture	Rockwell Radial arm saw	12/17/88	6,500.00		6,500.00	10	6,500.00	0.00	6,500.00	-	_	_	_
186084	NNCC Furniture	Taylor Clamp Carrier	12/15/88	23,830.00		23,830.00	10	23,830.00	0.00	23,830.00	-	_	_	_
186090	NNCC Furniture	CEMCO Dbl Headed Sander	12/15/88	35,950.00		35.950.00	10	35,950.00	0.00	35,950.00	_	_	_	_
230076	NNCC Furniture	Edge Bander	7/7/98	33,300.00		33,300.00	10	33,300.00	0.00	33,300.00	_			
	Total NNCC Furniture	g	.,,,,,	105,580.00	0.00	105,580.00		105,580.00	0.00	105,580.00	-	-	-	-
110700	II OO Marraga	Transcriber and the	0/4.4/70	0.000.00	1	2 222 22	40	0.000.00	0.00	0.000.00				
113723	LCC Mattress	Tape edge machine	3/14/79	6,836.96		6,836.96	10	6,836.96	0.00	6,836.96	-	-	-	-
187222	LCC Mattress	Tape edge	5/18/89	12,929.40		12,929.40	10	12,929.40	0.00	12,929.40	-	-	-	-
187223	LCC Mattress	Cutting table	5/4/89	9,394.28		9,394.28	10	9,394.28	0.00	9,394.28	-	-	-	-
188172	LCC Mattress	BX SRG sewer	6/26/89	7,189.12		7,189.12	10	7,189.12	0.00	7,189.12	-	-	-	-
230328	LCC Mattress	Tape Edge Sewing Machine	7/16/98	12,001.83		12,001.83	6	12,001.83	0.00	12,001.83	-	-	-	-
238890	LCC Mattress	Forklift, Clark	9/8/99	8,900.00		8,900.00	8	8,900.00	0.00	8,900.00	-	-	-	-
291507	LCC Mattress	Serfe/Flange sewing machine	03/07/11	8,950.00		8,950.00	5	447.50	1,790.00	2,237.50	447.50	447.50	447.50	447.50
	Total LCC Mattress			66,201.59	0.00	66,201.59		57,699.09	1,790.00	59,489.09	447.50	447.50	447.50	447.50
117038	NNCC Print	A B Dick press	7/26/79	9,946.06		9,946.06	10	9,946.06	0.00	9,946.06	-	- 1	-	-
189905	NNCC Print	Number machine	8/11/89	9,117.63		9,117.63	10	9,117.63	0.00	9,117.63	_	_	-	_
213621	NNCC Print	Printing Press	6/16/95	7,770.00		7,770.00	10	7,770.00	0.00	7,770.00	-	_	_	-
261037	NNCC Print	Okidata C9400 Color Printer	6/6/02	5,668.61		5,668.61	5	5,668.61	0.00	5,668.61	_	_	_	_
271931	NNCC Print	RP-3G Semi-Automatic Silk S	11/4/03	13,625.00		13,625.00	8	13,199.26	425.74	13,625.00	106.44	106.44	106.44	106.44
269992	NNCC Print	Screen Exposure Unit	1/2/00	7,000.00		7,000.00	8	7.000.00	0.00	7,000.00	.00.44	.50.74	700.74	100.44
271930	NNCC Print	SC-6X Ultraviolet Ink Curring	11/4/03	16.175.00		16.175.00	8	15,669.57	505.43	16.175.00	126.36	126.36	126.36	126.36
308858	NNCC Print	Embroidery Machine: Borther	07/29/08	17,500.00		17,500.00	6	8,750.01	2,916.67	11,666.68	729.17	729.17	729.17	729.17
310860	NNCC Print	15 Head Embroidery Machine	12/24/08	13,000.00		13,000.00	6		2,916.67	7,583.37	541.67	541.67	541.67	541.67
310000	Total NNCC Print	TO HEAD EMBIDIOIDERY WACHING	12/24/00	99,802.30	0.00	99,802.30	ь	5,416.70 82,537.84	6,014.51	88,552.35	1,503.64	1,503.64	1,503.64	1,503.64
	Total NINOO I IIIIt			33,002.30	0.00	33,002.30		02,001.04	0,014.01	00,002.00	1,505.04	1,505.04	1,505.04	1,505.04
PRIND038	ESP Drapery	Drapery equipment	1/8/91	180.425.00		180.425.00	10	180,425.00	0.00	180.425.00		. 1		
			1,0,01	100,720.00				100, 720.00						

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#### PRISON INDUSTRIES' DEPRECIATION SCHEDULE

	1		1											
259152	LCC Garment	Tantem Pocket Sewing Mach	1/9/02	5,270.00		5,270.00	8	5,270.00	0.00	5,270.00	-	-	-	
261385	LCC Garment	BT Walkie Straddle Stacker	8/9/02	6,995.00		6,995.00	10	6,295.52	699.48	6,995.00	174.87	174.87	174.87	174.8
261617	LCC Garment	JUKI Waistband Machine	9/12/02	5,030.00		5,030.00	10	4,527.00	503.00	5,030.00	125.75	125.75	125.75	125.7
	Total LCC Garment			17,295.00	-	17,295.00		16,092.52	1,202.48	17,295.00	300.62	300.62	300.62	300.6
PRIND001	NNCC Ranch Admin	Land	01/01/1904	20,579.00		20,579.00		0.00			-	-	-	
	Total Land			20,579.00	0.00	20,579.00		0.00	0.00	0.00	-	-	-	
186996	NNCC Ranch Livestock	Manure spreader	2/10/89	5,404.20		5,404.20	10	5,404.20	0.00	5,404.20	-	-	-	-
269083	NNCC Ranch Livestock	Trailer, 18' Gooseneck	6/12/03	5,000.00		5,000.00	15	2,666.63	333.33	2,999.96	83.33	83.33	83.33	83.
	Total NNCC Ranch Livestoc	k		10,404.20	0.00	10,404.20		8,070.83	333.33	8,404.16	83.33	83.33	83.33	83.
		-												
144740	NNCC Ranch Dairy	Refrigerator	10/25/83	6,531.23		6,531.23	10	6,531.23	0.00	6,531.23	-	-	-	-
227181	NNCC Ranch Dairy	Ice Builder	3/16/97	17,126.75		17,126.75	10	17,126.75	0.00	17,126.75	-	-	-	-
227182	NNCC Ranch Dairy	Ice Builder, Air Pump	3/16/98	19,845.00		19,845.00	10	19,845.00	0.00	19,845.00	-	-	-	
PRIND004	NNCC Ranch Dairy	Dairy barn	1/1/84	167,650.85		167,650.85	40	115,259.94	4,191.27	119,451.21	1,047.82	1,047.82	1,047.82	1,047.
PRIND019	NNCC Ranch Dairy	Milk Tank 2,550 gl	FY88	17,971.87		17,971.87	8	17,971.87	0.00	17,971.87	-	-	-	4 404
296420	NNCC Ranch Dairy	Boiler	7/1/06	56,976.00	0.00	56,976.00	10	28,488.00	5,697.60	34,185.60	1,424.40	1,424.40	1,424.40	1,424
	Total NNCC Ranch Dairy			286,101.70	0.00	286,101.70		205,222.79	9,888.87	215,111.66	2,472.22	2,472.22	2,472.22	2,472.2
117316	NNCC Ranch Crops	Farm tractor	10/30/79	19.563.00		19.563.00	10	19.563.00	0.00	19.563.00	_	_	-	
141827	NNCC Ranch Crops	Diesel Tractor	3/8/83	9,134.71		9,134.71	10	9,134.71	0.00	9,134.71	_		_	
162573	NNCC Ranch Crops	Grain drill	8/26/85	5,407.50		5,407.50	10	5,407.50	0.00	5,407.50	_	_	_	
181650	NNCC Ranch Crops	Tractor	10/6/87	18,399.00		18,399.00	10	18,399.00	0.00	18.399.00	_		_	
185343	NNCC Ranch Crops	Bale Opener	09/06/88	8,158.80		8,158.80	10	8,158.80	0.00	8,158.80	-	_	_	
204960	NNCC Ranch Crops	Swather New H.	8/30/93	7,875.00		7.875.00	6	7,875.00	0.00	7.875.00	_		_	
PRIND044	NNCC Ranch Crops	Harowbed New H.	5/6/92	5,000.00		5.000.00	6	5,000.00	0.00	5.000.00	_		_	
238761	NNCC Ranch Crops	John Deer 4630 Tractor	8/20/99	14,150.00		14.150.00	8	14,150.00	0.00	14,150.00	_	_	_	
240820	NNCC Ranch Crops	New Holland Bailer	11/10/99	13.800.00		13.800.00	Ω	13.800.00	0.00	13.800.00	_	_	_	
244439	NNCC Ranch Crops	Case IH 8840 Windrower	5/17/00	21,578.31		21,578.31	8	21,578.31	0.00	21,578.31	_		_	
260542	NNCC Ranch Crops	Allen Rake, M 8700, S/N 870	5/16/02	9,000.00		9,000.00	6	9,000.00	0.00	9.000.00	_	_	_	
260540	NNCC Ranch Crops	Hesston Swather, M 8400, S	5/16/02	23,519.00		23,519.00	6	23,519.00	0.00	23,519.00	_	_	_	_
260539	NNCC Ranch Crops	Hesston Baler, M 4690, S 175	5/16/02	22,500.00		23,519.00	6	22,500.00	0.00	23,519.00				
272324	NNCC Ranch Crops	Harobed Model 1275 S/N 177	3/26/04	24,900.00		24,900.00	6	24,900.00	0.00	24,900.00				
285462		Ford 9000 Tractor		· · · · · · · · · · · · · · · · · · ·		,	10	,	750.00	4.687.50	187.50	407.50	187.50	407
	NNCC Ranch Crops		3/15/06	7,500.00		7,500.00		3,937.50		,		187.50		187.
291606	NNCC Ranch Crops	Baler, 8575 Case 1995	12/22/06	24,500.00	0.00	24,500.00	6	18,374.98	4,083.33	22,458.31	1,020.83	1,020.83	1,020.83	1,020
	Total NNCC Ranch Crops			234,985.32	0.00	234,985.32	0.0-	225,297.80	4,833.33	230,131.13	1,208.33	1,208.33	1,208.33	1,208.
	Industries Grand Total	1		4,002,459.34	0.00	4,002,459.34	0.00	2,761,840.75	111 5/12 25	2,873,389.10	27,887.10	27,887.10	27,887.10	27,887.

#### STATE OF NEVADA LEGISLATIVE COUNSEL BUREAU

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BRIAN L. DAVIE, Legislative Services Officer (702) 486-2800

#### MEMORANDUM

DATE: April 27, 2012

TO: Greg Cox, Director

**Nevada Department of Corrections** 

FROM: Sarah Coffman, Program Analyst

Fiscal Analysis Division

SUBJECT: Follow-Up Information Requested by the Committee on Industrial Programs

at its March 23, 2012, Meeting

During its March 23, 2012, meeting, the Committee on Industrial Programs asked the Nevada Department of Corrections questions that required follow-up information. I have identified those questions below and would appreciate your assistance in responding to the Committee's requests.

- You indicated that Mock Prison Riot, an organization specializing in Correctional Officer training, was interested in potentially utilizing Nevada State Prison (NSP) as a location for its training seminars. Please provide any additional information you may have obtained regarding the Mock Prison Riot organization, including a brief description of the cost, duration, and type of training provided, as well as, any facility requirements necessary for the training to be conducted at NSP.
- 2. You indicated that NDOC would contact the Division of State Lands to see if an appraisal, or property valuation, was available for the NSP property. If available, please provide the noted appraisal or property valuation.

In order to incorporate this information into the Committee's June 2012 meeting packet, I would appreciate it if you could provide your response by the close of business on Monday, May 14, 2012. In preparing your response, please restate each request/question in **bold** type. An electronic copy of this request will be provided in order to facilitate this request.

I appreciate your continued assistance. Please feel free to contact me if you have any questions.

cc. Brian Connett, Deputy Director of Prison Industries
Deborah L. Reed, Deputy Director of Support Services
Susan Brown, Budget Analyst, Budget Division
Mark Krmpotic, Senate Fiscal Analyst, Fiscal Analysis Division
Rick Combs, Assembly Fiscal Analyst, Fiscal Analysis Division
Joi Davis, Senior Program Analyst, Fiscal Analysis Division

#### Board of State Prison Commissioners

BRIAN SANDOVAL
Governor
CATHERINE CORTEZ MASTO
Attorney General
ROSS MILLER
Secretary of State



BRIAN SANDOVAL Governor

JAMES G. COX Director

Southern Administration 3955 W. Russell Road, Las Vegas, NV 89118 Phone: (702) 486-9938 - Fax: (702) 486-9961

DATE: May 1, 2012

TO: Sarah Coffman, Program Analyst, Fiscal Analysis Division

FROM: Greg Cox, Director, Nevada Department of Corrections

SUBJECT: Follow-Up Information Requested by the Committee on Industrial

Programs at its March 23, 2012, Meeting

During its March 23, 2012, meeting, the Committee on Industrial Programs asked the Nevada Department of Corrections questions that required follow-up information.

1. You indicated that Mock Prison Riot, an organization specializing in Correctional Officer training, was interested in potentially utilizing Nevada State Prison (NSP) as a location for its training seminars. Please provide any additional information you may have obtained regarding the Mock Prison Riot organization, including a brief description of the cost, duration, and type of training provided, as well as, any facility requirements necessary for the training to be conducted at NSP.

RESPONSE: I spoke with Commissioner Rubenstein on April 17. Mock Prison Riot currently does not have the funding to expand its training to include using NSP. However, he indicated that he would work with us in developing a similar program. Please see the attached page for more information about the Mock Prison Riot.

2. You indicated that NDOC would contact the Division of State Lands to see if an appraisal, or property valuation, was available for the NSP property. If available, please provide the noted appraisal or property valuation.

RESPONSE: The NDOC contacted Dave Marlow, State Land Agent, at the Division of State Lands, Department of Conservation and Natural Resources. The Nevada State Prison is owned by the State and is, therefore, exempt from any assessment by the county tax assessor. The property and buildings have never been appraised as there has never been a reason to do so as the building as been in state service for 150 years. If an appraisal is required, funding will need to be found.

Please feel free to contact me if you have any questions.

cc. Brian Connett, Deputy Director of Prison Industries
Deborah L. Reed, Deputy Director of Support Services
Susan Brown, Budget Analyst, Budget Division
Mark Krmpotic, Senate Fiscal Analyst, Fiscal Analysis Division
Rick Combs, Assembly Fiscal Analyst, Fiscal Analysis Division
Joi Davis, Senior Program Analyst, Fiscal Analysis Division

On 3/8/2012 at 6:14 PM, in message Bob May <rmay@asca.net> wrote:

#### Dear Members:

Please see the announcement below and at ASCA.NET at <a href="http://asca.net/projects/24/pages/185">http://asca.net/projects/24/pages/185</a> about the Annual Mock Prison Riot Training.

The West Virginia Dept. of Military Affairs and Public Safety, Division of Corrections Commissioner Jim Rubenstein have announced the 2012 Mock Prison Riot is scheduled for May 6-9, 2012 at the West Virginia Penitentiary in Moundsville, WV. The tactical skills competition will take place on Saturday and Sunday (May 5th and 6th) and the Mock Prison Riot will take place Monday through Wednesday (May 7th - 9th). Over the past 5 years this worldwide training event has averaged 1,360 attendees from 35 U.S. States and 11 foreign countries.

The Mock Prison Riot is a comprehensive law enforcement and corrections tactical training event which includes training scenarios, demonstrations, certifications workshops, a skills competition, 40,000 square feet of exhibit space, and unlimited opportunities for feedback, networking and camaraderie on a global scale.

"With federal budgetary issues looming, this valuable training opportunity that many rely on annually was, for a short period of time, in doubt," said Commissioner Rubenstein. "However, I am happy to announce West Virginia will once again be hosting this outstanding event for the 16th consecutive year."

The now closed penitentiary has proven to be a valuable training asset for law enforcement and corrections professionals, as well as a valuable community resource to the citizens of Marshall County.

To learn more, go to: <a href="http://mockprisonriot.org">http://mockprisonriot.org</a>.

For more information, contact: Mike Coleman, WV Division of Corrections (304-558-2036 or mike.v.coleman@wv.gov)

#### **Executive Office**

Commissioner James Rubenstein West Virginia Division of Corrections Office of the Commissioner 1409 Greenbrier Street Charleston, WV 25311 Office: 304-558-2036 james.e.rubenstein@wv.gov

Mock Prison Riot venue: West Virginia Penitentiary 901 - 8th St. Moundsville, WV 26041 http://mockprisonriot.org

H:\My Documents\Board or committees\Committee on Industrial Programs\Follow-up to 3-23-12 Industrial Programs Responses 4-27-12.doc

DISCUSSION OF OTHER POTENTIAL PRISON INDUSTRY PROGRAMS AND COMMITTEE RECOMMENDATIONS (NRS 209.4818)

#### NRS 209.4818 Committee on Industrial Programs: Duties.

- 1. The Committee on Industrial Programs shall:
- (a) Be informed on issues and developments relating to industrial programs for correctional institutions;
- (b) Submit a semiannual report to the Interim Finance Committee before July 1 and December 1 of each year on the status of current and proposed industrial programs for correctional institutions;
- (c) Report to the Legislature on any other matter relating to industrial programs for correctional institutions that it deems appropriate;
- (d) Meet at least quarterly and at the call of the Chair to review the operation of current and proposed industrial programs;
- (e) Recommend three persons to the Director for appointment as the Deputy Director for Industrial Programs whenever a vacancy exists;
- (f) Before any new industrial program is established by the Director in an institution of the Department, review the proposed program for compliance with the requirements of subsections 2, 3 and 4 of <u>NRS 209.461</u> and submit to the Director its recommendations concerning the proposed program; and
- (g) Review each industry program established pursuant to subsection 2 of NRS 209.461 to determine whether the program is operating profitably within 3 years after its establishment. If the Committee determines that a program is not operating profitably within 3 years after its establishment, the Committee shall report its finding to the Director with a recommendation regarding whether the program should be continued or terminated.
- 2. Upon the request of the Committee on Industrial Programs, the Director and the Deputy Director for Industrial Programs shall provide to the Committee any information that the Committee determines is relevant to the performance of the duties of the Committee.

(Added to NRS by 2001, 2391; A 2007, 68)

### REVIEW THE NUMBER OF INMATES THAT WORKED JULY 2009 THROUGH APRIL 2012

	lustrial Programs nmates Working						FY 2	2010						
INST	SHOP	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	FY2010 MO. AVG
ESP	Drapery	30	30	29	26	26	24	24	23	24	17	26	23	25
HDSP	Alpine Steel (private)	24	24	21	20	20	18	15	14	14	17	20	20	19
HDSP	DMD/TJ Wholesale (private)	69	70	69	69	73	72	75	80	80	75	71	73	73
LCC	Garment	72	71	84	69	68	67	68	68	61	67	70	64	69
NNCC	Metal	24	8	24	24	11	16	27	12	19	10	9	9	16
NNCC	Ranch	38	34	34	34	26	34	19	23	27	31	31	29	30
NNCC	Vinyl (private)	36	35	38	33	37	38	38	38	37	40	38	36	37
NNCC	Furniture	48	43	32	38	36	37	49	45	45	38	40	48	42
LCC	Mattress	23	23	23	22	22	19	24	22	23	23	22	23	22
NSP	Tag Plant	18	18	18	18	18	18	18	18	18	16	16	16	18
NNCC	Printing/Book Bindery	32	32	34	31	29	29	30	31	31	28	29	28	30
SDCC	Auto/Upholstery	34	45	41	36	30	28	28	34	29	37	27	24	33
SDCC	Big House Choppers	-	-	1	1	1	-	1	2	1	-	-	-	1
ISCC	M-Truss (community)	6	6	6	4	5	5	4	7	5	5	11	10	6
SDCC	DMD/TJ Wholesale (private)	31	20	19	-	-	-	-	-	-	7	11	11	8
SDCC	Shelby American (private)	61	60	66	63	61	61	54	55	35	33	32	-	48
FMWCC	Jacobs Trading (private)	19	25	22	18	18	19	19	22	20	21	23	28	21
FMWCC	DMD/TJ Wholesale (private)	18	15	-	-	-	-	-	-	-	-			3
NNCC	Horses	17	18	19	19	17	18	19	17	20	20	20	19	19
WSCC	DMD/TJ Wholesale (private)	24	22	19	16	14	14	12	11	11	11	14	13	15
Grand Tot	tal	624	599	599	541	512	517	524	522	500	496	510	474	535
	nmate Population	12,626	12,610	12,546	12,496	12,486	12,486	12,513	12,492	12,517	12,540	12,548	12,532	
Percent of	f Inmate Population Employed	4.9%	4.8%	4.8%	4.3%	4.1%	4.1%	4.2%	4.2%	4.0%	4.0%	4.1%	3.8%	4.3%

	dustrial Programs nmates Working						FY 2	2011						
INST	SHOP	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	FY 2011 MO. AVG
ESP	Drapery	22	22	22	21	23	26	31	24	24	23	24	20	24
HDSP	Alpine Steel (private)	-	-	17	20	16	16	15	15	16	7	6	8	11
HDSP	DMD/TJ Wholesale (private)	83	85	88	85	82	80	78	78	75	76	72	76	80
LCC	Garment	77	75	70	69	69	69	82	69	65	65	72	65	71
NNCC	Metal	22	15	15	15	21	18	9	13	13	14	12	49	18
NNCC	Ranch	27	30	29	24	21	22	19	25	23	22	35	34	26
NNCC	Vinyl (private)	34	33	33	30	36	27	27	28	28	21	-	-	25
NNCC	Furniture	58	40	38	46	50	51	53	57	53	45	42	51	49
LCC	Mattress	23	23	21	21	22	21	20	20	19	19	19	23	21
NSP	Tag Plant	16	16	18	15	15	15	15	15	15	15	13	13	15
NNCC	Printing/Book Bindery	27	27	28	28	30	29	28	26	31	31	32	27	29
SDCC	Auto/Upholstery	40	31	29	30	30	27	26	27	27	26	29	30	29
SDCC	Big House Choppers	-	-	-	-	-	-	-	-	-	-	-	-	-
ISCC	M-Truss (community)	-	9	9	9	6	6	-	5	8	8	-	11	6
SDCC	DMD/TJ Wholesale (private)	12	17	15	19	20	20	21	21	21	25	29	-	18
SDCC	Shelby American (private)	-	-	-	-	-	-	-	-	-	-	-	-	-
FMWCC	Jacobs Trading (private)	34	34	35	35	34	39	38	39	38	36	35	34	36
FMWCC	DMD/TJ Wholesale (private)	-	-	-	-	-	-	-	-	-	-	-	-	<u>-</u>
NNCC	Horses	19	17	18	22	22	24	31	30	27	26	21	22	23
WSCC	DMD/TJ Wholesale (private)	12	12	13	12	11	12	13	12	14	14	13	13	13
Grand To	tal	506	486	498	501	508	502	506	504	497	473	454	476	493
	nmate Population	12,613	12,595	12,584	12,584	12,550	12,563	12,476	12,481	12,487	12,511	12,504	12,501	12,537
Percent of	f Inmate Population Employed	4.0%	3.9%	4.0%	4.0%	4.0%	4.0%	4.1%	4.0%	4.0%	3.8%	3.6%	3.8%	3.9%

	dustrial Programs Inmates Working						FY 2	012					
INST	SHOP	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun FY 2012 MO. AVG
ESP	Drapery	20	11	15	15	15	15	17	18	15	16		16
HDSP	Alpine Steel (private)	6	12	16	21	22	22	19	18	22	15		17
HDSP	DMD/TJ Wholesale (private)	74	72	72	72	60	59	63	69	65	66		67
LCC	Garment	64	71	74	74	65	68	71	70	36	63		66
NNCC	Metal	23	22	19	19	17	20	6	16	16	15		17
NNCC	Ranch	34	27	27	27	27	21	23	23	24	25		26
NNCC	Vinyl (private)	-	-	-	-	-	-	-	-				-
NNCC	Furniture	37	49	38	38	25	54	50	57	59	41		45
LCC	Mattress	18	21	21	21	21	20	21	19	20	19		20
NSP	Tag Plant	13	14	14	14	14	13	13	13	13	12		13
NNCC	Printing/Book Bindery	29	22	20	20	20	18	17	17	17	20		20
SDCC	Auto/Upholstery	30	30	30	30	27	30	27	32	33	29		30
SDCC	Big House Choppers	-	-	-	-	-	-	-	-	-	-		-
ISCC	M-Truss (community)	11	10	6	6	-	-	4	-	9	11		6
SDCC	DMD/TJ Wholesale (private)	1	-	-	-	-	4	-	-	1	2		1
SDCC	Shelby American (private)	-	-	-	-	-	-	-	-	-	-		-
FMWCC	Jacobs Trading (private)	41	42	41	41	41	39	39	43	48	41		42
FMWCC	DMD/TJ Wholesale (private)	-	-	-	-	-	-	-	-	-	-		-
NNCC	Horses	23	18	18	18	22	23	18	16	19	19		19
WSCC	DMD/TJ Wholesale (private)	13	13	12	12	12	12	12	12	12	12		12
Grand To	tal	437	434	423	428	388	418	400	423	409	406		417
Average I	nmate Population	12,626	12,598	12,584	12,548	12,478	12,477	12,555	12,516	12,460	12,437		12,528
	f Inmate Population Employed	3.5%	3.4%	3.4%	3.4%	3.1%	3.4%	3.2%	3.4%	3.3%	3.3%		3.3%

REVIEW THE DEDUCTIONS FROM INMATE WAGES FOR ROOM AND BOARD, THE PRISON INDUSTRY CAPITAL IMPROVEMENT FUND, AND THE VICTIMS OF CRIME FUND – FY 2010, FY 2011 AND FY 2012 YEAR-TO-DATE

#### **NEVADA DEPARTMENT OF CORRECTIONS**

#### **Prison Industries Payroll Assessments**

	FY 2010				FY 2011				FY 2012 YTD - through 04/30/2012			
	(a) R & B	(b) PICI	(c) VCF	TOTAL	(a) R & B	(b) PICI	(c) VCF	TOTAL	(a) R & B	(b) PICI	(c) VCF	TOTAL
Nevada State Prison	\$19,088	\$3,895	\$3,895	\$26,879	\$14,053	\$2,868	\$2,868	\$19,790	\$0	\$0	\$0	\$0
Northern Nevada Correctional Ctr.	80,767	16,483	16,483	113,734	60,995	12,448	12,448	85,891	52,476	10,709	10,709	73,894
Stewart Conservation Camp	23,594	4,815	4,815	33,224	39,834	8,129	8,129	56,092	34,689	7,079	7,079	48,847
Lovelock Correctional Ctr.	30,437	6,212	6,212	42,860	38,251	7,806	7,806	53,864	31,579	6,445	6,445	44,469
Florence McClure Womens Correctional Ctr.	64,212	13,105	13,105	90,422	108,674	22,178	22,178	153,031	108,593	22,162	22,162	152,917
Southern Desert Correctional Ctr.	175,274	35,770	35,770	246,815	45,515	9,289	9,289	64,093	25,897	5,285	5,285	36,467
Warm Springs Correctional Ctr.	14,501	2,959	2,959	20,419	9,897	2,020	2,020	13,936	4,470	912	912	6,294
Three Lakes Valley Conservation Camp	6,449	1,316	1,316	9,081	8,909	1,818	1,818	12,546	4,599	939	939	6,477
High Desert State Prison	79,953	16,317	16,317	112,587	63,424	12,944	12,944	89,311	58,555	11,950	11,950	82,455
Ely State Prison	16,065	3,279	3,279	22,622	17,555	3,583	3,583	24,720	5,955	1,215	1,215	8,385
Southern Nevada Correctional Ctr.	0	0	0	0	0	0	0	0	0	0	0	0
Total	\$510,340	\$104,151	\$104,151	\$718,642	\$407,107	\$83,083	\$83,083	\$573,274	\$326,813	\$66,696	\$66,696	\$460,205

#### (a) Room and Board (R & B)

Twenty-four and one-half percent of the inmate's gross wages are assessed to defray some of the costs incurred by the State to house the inmates.

#### (b) Prison Industries Capital Improvement Fund (PICI)

Five percent of the inmates gross wages are assessed for capital projects to house new or expanded Prison Industry programs.

#### (c) Victims of Crime Fund (VCF)

Five percent of the inmate's gross wages are assessed for the Fund for Compensation of Victims of Crime.

STATUS OF FUND FOR NEW CONSTRUCTION OF FACILITIES FOR PRISON INDUSTRIES – NRS 209.192

#### NRS 209.192 Fund for New Construction of Facilities for Prison Industries.

- 1. There is hereby created in the State Treasury a Fund for New Construction of Facilities for Prison Industries as a capital projects fund. The Director shall deposit in the Fund the deductions made pursuant to paragraph (c) of subsection 1 or paragraph (b) of subsection 2 of NRS 209.463. The money in the Fund must only be expended to house new industries or expand existing industries in the industrial program to provide additional employment of offenders or for any other purpose authorized by the Legislature. The money in the Fund must not be expended for relocating an existing industry in the industrial program unless the existing industry is being expanded to provide additional employment of offenders.
- 2. Before money in the Fund may be expended for construction, the Director shall submit a proposal for the expenditure to the State Board of Examiners. Upon making a determination that the proposed expenditure is appropriate and necessary, the State Board of Examiners shall recommend to the Interim Finance Committee, or the Senate Standing Committee on Finance and the Assembly Standing Committee on Ways and Means when the Legislature is in general session, that the expenditure be approved. Upon approval of the appropriate committee or committees, the money may be so expended.
- 3. The interest and income earned on the money in the Fund, after deducting any applicable charges, must be credited to the Fund.

(Added to NRS by 1991, 1586; A 1993, 422; 1995, 2591; 1997, 3177; 2001, 2391; 2010, 26th Special Session, 5)

#### FUND FOR NEW CONSTRUCTION OF FACILITIES FOR PRISON INDUSTRIES

Historical Revenues and Expenditures for FY 2008 through FY 2012 YTD 06/5/2012

	FY 2008	FY 2009	FY 2010	FY 2011	FY 2012 YTD - 6/5/12
Beginning Balance:	\$602,104	\$815,794	\$987,434	\$151,902	\$235,168
Revenue: Inmate Wage Assessments: Interest Income:	\$182,807 \$30,883	\$151,757 \$19,883	\$104,409 \$8,059	\$83,082 \$184	\$61,132 \$32
Total Revenue:	\$213,690	\$171,640	\$112,468	\$83,266	\$61,164
Expenditures:	\$0	\$0	\$0	\$0	\$0
Transfer to General Fund:			\$948,000 <sup>(a)</sup>		
Ending Balance:	\$815,794	\$987,434	\$151,902	\$235,168	\$296,332

#### Notes:

<sup>(</sup>a) Section 44 of Assembly Bill 3 of the 26th Special Session provided for the transfer of \$948,000 from the Fund For New Construction of Facilities for Prison Industries to the General Fund to offset the difference between projected revenues and actual collections in the General Fund for FY 2010.

REVIEW THE FINANCIAL STATEMENTS OF SILVER STATE INDUSTRIES FOR THE NINE MONTHS ENDING MARCH 31, 2012

### NEVADA DEPARTMENT OF CORRECTIONS SILVER STATE INDUSTRIES

FINANCIAL STATEMENTS
FOR THE NINE MONTHS ENDING
MARCH 31, 2012
WITH COMPARATIVE MARCH 31, 2011
FINANCIAL STATEMENTS

### NEVADA DEPARTMENT OF CORRECTIONS SILVER STATE INDUSTRIES

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# NEVADA DEPARTMENT OF CORRECTIONS SILVER STATE INDUSTRIES CONSOLIDATED BALANCE SHEETS

As of March 31, 2012 and 2011

#### **ASSETS**

Current Assets:		20	)12		2011
Cash - Unrestricted					
Prison Industries	\$	191,699			\$ 888,998
Prison Ranch	_	190,433			 564,471
Total Unrestricted Cash			\$	382,132	1,453,469
Accounts Receivable		1,026,489			688,130
Less Allowance for Doubtful Accounts		(9,220)			(14,143)
Net Accounts Receivable				1,017,269	673,987
Treasurer's Interest Receivable				-	623
Prepaid Expenses				14,125	6,763
PI Capital Revenue Receivable				6,482	6,932
Deposits - Business Licenses				15,000	15,000
Livestock				234,300	212,690
Inventories				1,004,705	968,270
Harvested Crops				319,099	48,495
Total Current Assets				2,993,112	3,386,229
Land, land improvements, property and equipment					
at cost		4,016,161			3,962,510
Less accumulated depreciation		(3,086,494)			 (2,920,595)
Net Property and Equipment				929,667	 1,041,915
Other Assets:					
Cash - Restricted - PI Capital		283,713			207,142
Total Other Assets				283,713	207,142
Total Assets			\$	4,206,492	\$ 4,635,286
LIABILITIES AND CAPITAL	. B	ALANCE			
Current Liabilities:					
Accounts Payable			\$	178,279	\$ 186,328
Unearned Revenue				306,363	230,510
Rent and Other Deposits				10,000	10,000
Wages Payable				-	70,450
Current Accrued Compensated Absences				106,709	 129,795
Total Current Liabilities				601,351	627,083
Long-Term Liabilities:					
Accrued Compensated Absences				86,378	109,620
Total Long-Term Liabilities				86,378	109,620
Total Liabilities				687,729	736,703
Capital:				,	,
Contributed Capital	\$	2,193,440			2,193,440
Retained Earnings	_	1,325,323			1,705,143
Total Capital				3,518,763	3,898,583
Total Liabilities and Capital Balance			\$	4,206,492	\$ 4,635,286

#### **NEVADA DEPARTMENT OF CORRECTIONS**

### SILVER STATE INDUSTRIES CONSOLIDATED STATEMENTS OF OPERATIONS

(With Interfund Sales Eliminated)
For the nine months ending March 31, 2012 and 2011

	March 31,	2012	March 31, 2011
Revenue from Operations: Industry Sales Less Cost of Sales	\$ 1,664,382 (1,304,804)		\$ 1,507,770 (1,086,021)
Gross Profit from Industry sales  Ranch Sales  Less Cost of Sales	1,676,210 (1,328,451)	359,579	421,750 1,296,916 (593,925)
Gross Profit from Ranch sales Industry Freight	_	347,759 5,742	702,991 (6,580)
General Manufacturing Expenses:  Net Income from Operations: General and Administrative Expenses:	_	(798,045) ( <b>84,965</b> ) (628,381)	(933,175) <b>184,986</b> (620,904)
Other Income and Expenses Net Income	<u> </u>	547,463 (165,883)	562,720

# NEVADA DEPARTMENT OF CORRECTIONS SILVER STATE INDUSTRIES CONSOLIDATED STATEMENTS OF OPERATIONS

#### **By Budget Account**

(With Interfund Sales Eliminated)
For the nine months ending March 31, 2012 and 2011

#### **Budget Account 3719 - Prison Industries**

	March 31,	March 31, 2011		
Revenue from Operations:				
Industry Sales	\$ 1,664,382		\$	1,507,770
Less Cost of Sales	(1,304,804)			(1,086,021)
Gross Profit from Industry sales	<u>\$</u>	359,579		421,750
Industry Freight		5,742		(6,580)
Institutional Overhead Expenses:		(441,504)		(565,504)
Net Income from Operations:		(76,183)		(150,334)
General and Administrative Expenses:		(628,381)		(620,904)
Other Income and Expenses		492,437		500,463
Net Income (Loss)	<u>\$</u>	(212,127)	\$	(270,775)

#### **Budget Account 3727 - Prison Ranch**

	March 31, 2012 2011
Revenue from Operations:	
Ranch Sales	\$ 1,676,210 \$ 1,296,916
Less Cost of Sales	(1,328,451) (593,925)
Gross Profit from Ranch sales	\$ 347,759 702,991
Institutional Overhead Expenses:	(356,541) (367,671)
Net Income	<u>\$ (8,782)</u> <u>\$ 335,320</u>

#### **Budget Account 3728 - P I Capital Projects**

	March 31, 2012		March 31, 2011		
Revenue:					
Inmate Wage Assessments	\$ 54,99	4 \$	62,109		
Other Income (Interest)	3	2	148		
Net Income	\$ 55,02	<u>6</u> \$	62,257		

### NEVADA DEPARTMENT OF CORRECTIONS SILVER STATE INDUSTRIES

#### **CONSOLIDATED STATEMENTS OF CHANGES IN RETAINED EARNINGS**

		rch 31, 2012	March 31, 2011		
Unreserved Retained Earnings at Beginning of Year Current Period Net Income Prior Period Adjustment Unreserved Retained Earnings at End of Year	·	1,491,749 ( (165,883) (543) 1,325,323	1,570,400 126,802 7,941 1,705,143		
Contributed Capital	<u></u>	2,193,440	2,193,440		
Total Fund Equity	\$	3,518,763	3,898,583		

# NEVADA DEPARTMENT OF CORRECTIONS SILVER STATE INDUSTRIES CENTRAL ADMINISTRATION

### **Statements of Operations**

Revenue:	March	2011			
License Plate Fees Capital Improvement		\$ :	359,707 54,994	\$	338,891 62,109
Rental Income:					
Vinyl Products	\$ -				16,972
Jacob's Trading Company	5,400				5,400
Alpine Steel	22,500				37,500
Diamond Mountain Distributors at HDSP	22,500				20,000
Total Rental Income			50,400		79,872
Administrative Fees: (Net of reimbursements)					
Vinyl Products	-				3,243
Shelby North America	-				(72)
Jacob's Trading Company	53,927				36,574
Miscellaneous Programs	3,154				4,912
Diamond Mountain Distributors	4,899				13,452
Alpine Steel	13,749				10,467
Most Wanted	12				181
Unallocated C/O Costs	(28,547)				(25,391)
Total Administrative Fees			47,194		43,366
Miscellaneous Revenue			529		9,545
Total Revenue		\$	512,824	\$	533,783

# NEVADA DEPARTMENT OF CORRECTIONS SILVER STATE INDUSTRIES CENTRAL ADMINISTRATION

### **Statements of Operations**

For the nine months ending March 31, 2012 and 2011 (Continued)

(Continued)				
General and Administrative Expenses:	 March	31, 2	012	2011
Staff Salaries	\$ 306,197			\$ 325,648
Staff Fringe Benefits and other Payroll expenses	124,011			126,475
Travel expenses	1,916			9,095
Rent	40,317			17,031
Office expenses	3,169			4,450
Telephone	5,980			7,503
Postage and Mailing	981			922
Advertising/Public Relations	11,272			2,377
General Insurance	4,829			11,473
Vehicle Operating expenses	4,762			4,162
Dues and Subscriptions	3,014			4,682
Depreciation expense	64,934			64,934
Improvements and Small Equipment	198			4,241
Utilities	-			238
Miscellaneous expenses	69,028			 38,607
Total General and Administrative Expenses		\$	(640,608)	 (621,838)
Net Loss from Operations			(127,784)	(88,055)
Other Income				
Interest Revenue			200	1,198
Finance Charges			34,439	 27,739
(Net Loss)		\$	(93,145)	\$ (59,118)

# NEVADA DEPARTMENT OF CORRECTIONS SILVER STATE INDUSTRIES LCC MATTRESS SHOP

### **Statements of Operations**

Revenue:			Ma	rch 31, 2012	!		 March 31, 2011
Sales - Mattress			\$	162,036			\$ 248,440
Less Cost of Sales:							
Direct Labor	\$	4,627					5,482
Materials		93,919					157,307
Overhead		5,768					 7,670
Total Cost of Sales				(104,314)			(170,459)
Gross Profit				57,722			77,981
Freight Revenues		4,285					8,537
Freight Expenses		(2,817)					(9,651)
Freight (Net of Revenues/Expenses)				1,468			 (1,114)
Contribution to G & A expenses - Mattress					\$	59,190	 76,867
General and Administrative Manufacturing Expenses:							
Salaries				19,440			19,707
Fringe Benefits and other Payroll expenses				11,449			11,549
Inmate Labor - Office				3,801			5,840
Inmate Workers' Compensation Insurance				242			499
Travel				89			1,534
Miscellaneous Office expenses				2,022			2,578
Telephone				393			301
Postage and Mailing				44			103
Dues and Subscriptions				775			1,250
Utilities				5,207			4,597
Miscellaneous expenses				1,118			1,168
Capitalized Institutional Overhead				(9,340)			 (1,515)
Total General and Administrative Manufacturing Exp	enses	<b>;</b>				(35,240)	 (47,611)
Earnings available for program support					\$	23,950	\$ 29,256

# NEVADA DEPARTMENT OF CORRECTIONS SILVER STATE INDUSTRIES NNCC PRINTING/BINDERY SHOP

### **Statements of Operations**

Revenue:			Mai	rch 31, 2012	2		N	March 31, 2011
Sales			\$	337,626			\$	345,844
Less Cost of Sales:								
Direct Labor	\$	18,787						31,580
Materials		166,946						188,068
Overhead		25,877	-					25,302
Total Cost of Sales				(211,610)				(244,950)
Gross Profit				126,016				100,894
Freight Revenues		5,941						16,154
Freight Expenses		(7,293)						(10,379)
Freight (Net of Revenues/Expenses)				(1,352)				5,775
Contribution to G & A expenses					\$	124,664		106,669
General and Administrative Manufacturing Expenses:								
Salaries				46,809				46,685
Fringe Benefits and other Payroll expenses				13,124				13,419
Inmate Labor - Office				6,326				7,028
Inmate Workers' Compensation Insurance				615				1,267
Travel				-				-
Office expenses				387				171
Telephone				375				361
Advertising/Public Relations				-				-
Dues and Subscriptions				-				-
Improvements and Small Equipment				606				-
Buildings & Grounds Improvements				13,432				-
Utilities				3,207				2,201
Miscellaneous expenses				4,360				2,146
Capitalized Institutional Overhead				(69)				(1,240)
Warranty expense								83
Total General and Administrative Manufacturing Ex	pense	es				(89,172)		(72,121)
Earnings available for program support				•	\$	35,492	\$	34,548

# NEVADA DEPARTMENT OF CORRECTIONS SILVER STATE INDUSTRIES NNCC FURNITURE AND METAL

### **Statements of Operations**

Revenue:			Mar	ch 31, 2012			I	March 31, 2011
Sales - Furniture			\$	351,842			\$	347,301
Less Cost of Sales:			•	,-			•	,
Direct Labor	\$	31,117						24,860
Materials		165,760						176,783
Overhead		76,440						63,468
Total Cost of Sales				(273,317)				(265,111)
Gross Profit				78,525				82,190
Freight Revenues		25,253		·				16,785
Freight Expenses		(19,972)						(26,447)
Freight (Net of Revenues/Expenses)				5,281				(9,662)
Contribution to G & A expenses				<del>,</del>	\$	83,806		72,528
Sales - Metal				288,578				60,172
Less Cost of Sales:								
Direct Labor		54,811						6,899
Materials		177,124						29,744
Overhead		71,073						28,540
Total Cost of Sales				(303,008)				(65,183)
Gross Profit - Metal				(14,430)				(5,011)
Freight Revenues		4,190						4,300
Freight Expenses		(1,071)						(11)
Freight (Net of Revenues/Expenses)				3,119				4,289
Contribution to G & A expenses						(11,311)		(722)
General and Administrative Manufacturing Expenses:								
Salaries				31,493				78,976
Fringe Benefits and other Payroll expenses				10,856				18,436
Inmate Labor - Office				32,228				21,567
Insurance Expense-Other				100				200
Inmate Workers' Compensation Insurance				3,056				2,899
Travel expenses				4,709				4,489
Miscellaneous Office expenses				4,568				3,361
Telephone				284				673
Advertising/Public Relations				-				49
Dues and Subscriptions				106				139
Buildings & Grounds Improvements				1,516				4,329
Utilities Capitalized Institutional Overhand				23,757				24,800
Capitalized Institutional Overhead				13,277		(405.050)		10,527
Total General and Administrative Manufacturing Exp	ense	es				(125,950)		(170,445)
(Net Loss)					<u>\$</u>	<u>(53,455)</u>	\$	(98,639)

# NEVADA DEPARTMENT OF CORRECTIONS SILVER STATE INDUSTRIES SDCC AUTO AND UPHOLSTERY SHOP

### **Statements of Operations**

Revenue:		Ma	rch 31, 2012	<u>.</u>			March 31, 2011
Sales From Auto/Upholstery		\$	115,859			\$	69,049
Less Cost of Sales:		•	-,			•	,-
Direct Labor	17,253						5,665
Materials	38,126						19,456
Overhead	82,713						9,137
Total Cost of Sales			(138,092)				(34,258)
Gross Profit			(22,233)				34,791
Contribution to G & A expenses - Auto/Upholstery			( ,,	\$	(22,233)		34,791
Net Proceeds from Manpower Operations:							
Diamond Mountain Distributors			(436)				4,984
Contribution to G & A expenses - Manpower Operations					(436)		4,984
General and Administrative Manufacturing Expenses:							
Salaries			30,334				35,713
Fringe Benefits and other Payroll expenses			16,499				14,624
Inmate Labor - Office			10,111				10,768
Inmate Workers' Compensation Insurance			1,710				2,885
Miscellaneous Office expenses			3,645				3,291
Telephone			555				660
Postage and Mailing							226
Insurance			500				600
Dues and Subscriptions			72				52
Buildings and Grounds Improvements			429				865
Utilities			11,760				8,639
Miscellaneous expenses			4,735				3,276
Capitalized Institutional Overhead			(1,293)				(2,283)
Warranty expense			32,564				75,496
Total General and Administrative Manufacturing Expenses	;				(111,621)		(154,812)
(Net Loss)				\$	(134,290)	\$	(115,037)

# NEVADA DEPARTMENT OF CORRECTIONS SILVER STATE INDUSTRIES LCC GARMENT FACTORY

### **Statements of Operations**

Revenue:			Ma	rch 31, 2012	March 31, 2011		
- Sales			\$	389,704		\$	377,865
Less Cost of Sales:			•	,		·	•
Direct Labor	\$	69,940					52,704
Materials		162,262					152,246
Overhead		26,436					45,391
Total Cost of Sales				(258,638)			(250,341)
Gross Profit				131,066			127,524
Freight Revenues		21,782		,			13,795
Freight Expenses		(24,318)					(20,404)
Freight (Net of Revenues/Expenses)				(2,536)			(6,609)
Contribution to G & A expenses					\$ 128,530		120,915
General and Administrative Manufacturing Expenses:							
Salaries				19,440			19,707
Fringe Benefits and other Payroll expenses				11,449			11,549
Inmate Labor - Office				5,569			3,644
Inmate Workers' Compensation Insurance				1,756			2,599
Travel				244			354
Miscellaneous Office expenses				2,470			2,678
Telephone				393			301
Postage and Mailing				307			213
Advertising/Public Relations				50			110
Dues and Subscriptions				175			-
Utilities				8,116			5,069
Miscellaneous expenses				1,796			1,269
Capitalized Institutional Overhead				127			(101)
Warranty expense				18			<u> </u>
Total General and Administrative Manufacturing Exp	ense	es			 (51,910)		(47,392)
Earnings available for program support					\$ 76,620	\$	73,523

# NEVADA DEPARTMENT OF CORRECTIONS SILVER STATE INDUSTRIES ESP DRAPERY

### **Statements of Operations**

Revenue:			March 31, 2011			
Sales			\$ 49,228		\$	71,501
Less Cost of Sales:						
Direct Labor	\$	16,213				35,836
Materials		530				207
Overhead		11,676				29,573
Total Cost of Sales			 (28,419)			(65,616)
Gross Profit			20,809			5,885
Freight Revenues		2,480				2,259
Freight Expenses		(2,718)				(1,843)
Freight (Net of Revenues/Expenses)			(238)			416
Contribution to G & A expenses				\$ 20,571		6,301
General and Administrative Manufacturing Expenses:						
Salaries			26,781			39,415
Fringe Benefits and other Payroll expenses			686			23,101
Inmate Labor - Office			-			1,573
Inmate Workers' Compensation Insurance			206			1,239
Travel			-			908
Miscellaneous Office expenses			1,162			1,288
Telephone Expenses			280			207
Postage and Mailing			44			75
Utilities			3,002			5,251
Miscellaneous expenses			1,219			1,311
Capitalized Institutional Overhead			 -			
Total General and Administrative Manufacturing Ex	pense	es		 (33,380)		(74,368)
(Net Loss)				\$ (12,809)	\$	(68,067)

# NEVADA DEPARTMENT OF CORRECTIONS SILVER STATE INDUSTRIES PRISON RANCH

### **Statements of Operations**

Revenue - Uvestock         ## 100,293         ## 100,493         ## 100,493         ## 100,493         ## 100,493         ## 100,493         ## 100,493         ## 100,493         ## 100,493         ## 100,493         ## 100,493         ## 100,493         ## 100,493         ## 100,493         ## 100,493         ## 100,493         ## 100,493         ## 100,493         ## 100,493         ## 100,493         ## 100,493         ## 100,493         ## 100,493         ## 100,493         ## 100,493         ## 100,493         ## 100,493         ## 100,493         ## 100,493         ## 100,493         ## 100,493         ## 100,493         ## 100,493         ## 100,493         ## 100,493         ## 100,493         ## 100,493         ## 100,493         ## 100,493         ## 100,493         ## 100,493         ## 100,493         ## 100,493         ## 100,493         ## 100,493         ## 100,493         ## 100,493         ## 100,493         ## 100,493         ## 100,493         ## 100,493         ## 100,493         ## 100,493         ## 100,493         ## 100,493         ## 100,493         ## 100,493         ## 100,493         ## 100,493         ## 100,493         ## 100,493         ## 100,493         ## 100,493         ## 100,493         ## 100,493         ## 100,493         ## 100,493         ## 100,493         ## 100,493         ## 100,493         ## 100,493 <th< th=""><th>For the nine mon</th><th>ths ending March</th><th>31, 2012 and 2011</th><th></th><th>March 31,</th></th<>	For the nine mon	ths ending March	31, 2012 and 2011		March 31,
Cash Sales	Revenue:		12	•	
Non-Cash Inventory Adjustments   3,130   13,736   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,	Revenue - Livestock				
Total Revenue	Cash Sales	\$ 100,293	3		\$ 69,161
Direct Labor   10,300   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,181   7,1	Non-Cash Inventory Adjustments	3,130	<u>)</u>		13,730
Direct Labor   10,300   27,181   Materials   23,250   27,411   Materials   23,250   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180   3,180	Total Revenue		\$ 103,423	3	82,891
Materials         23,250         3,188           Overhead         2,093         (35,643)         3,188           Total Cost of Sales         (35,643)         67,780         45,111           Sales - Dairy         341,583         45,111           Less Cost of Sales:         1         1           Direct Labor         30,278         25,599           Materials         179,540         133,144           Overhead         87,077         44,688         174,700           Revenue - Crops         44,688         174,700           Sales         641,187         44,688         174,700           Revenue - Crops         85,294         167,200           Sales         641,187         168,99         167,200           Less Cost of Sales:         161,200         14,198         167,200         168,99           Less Cost of Sales:         14,191         16,894         167,200         168,99         167,200         168,99         167,200         168,99         167,200         168,99         167,200         168,99         167,200         168,99         167,200         168,99         167,200         168,99         167,200         168,99         167,200         168,99         167,200	Less Cost of Sales:				
Overhead         2,093         3,186           Contribution to G & A expenses - Livestock         3 67,780         45,111           Sales - Dairy         341,583         424,813           Less Cost of Sales:         25,599           Direct Labor         30,278         25,599           Materials         179,540         91,373           Contribution to G & A expenses - Dairy         (296,895)         44,688         174,705           Revenue - Crops         3         44,688         174,705           Sales         641,187         44,688         174,705           Revenue - Crops         855,294         44,688         174,705           Total Revenue         855,294         167,205         167,205           Less Cost of Sales:         20,110         855,294         167,205         167,205           Direct Labor         20,110         855,294         167,205         167,205         167,205         167,205         167,205         167,205         167,205         167,205         167,205         167,205         167,205         167,205         167,205         167,205         167,205         167,205         167,205         167,205         167,205         167,205         167,205         167,205         167,205<	Direct Labor	10,300	)		7,181
Total Cost of Sales					27,419
Contribution to G & A expenses - Livestock         \$ 67,780         45,111           Sales - Dairy         341,583         424,813           Less Cost of Sales:         25,599           Materials         179,540         91,337           Coverhead         87,077         91,337           Total Cost of Sales         (296,895)         44,688         174,705           Revenue - Crops         44,688         174,705           Sales         641,187         44,688         167,200           Non-Cash Inventory Adjustments         214,107         855,294         167,200           Total Revenue         20,110         855,294         167,200           Less Cost of Sales:         20,110         14,198           Direct Labor         20,110         14,198           Materials         693,866         61,900           Overhead         148,038         662,014         169,909           Dorottribution to & & A expenses - Crops         4,418         -           Boarding Fees - Estray Horses         4,418         -           Less Cost of Sales:         -         -           Direct Labor         -         -           Total Cost of Sales         -         -		2,093	_		3,180
Sales - Dairy         341,583         424,815           Less Cost of Sales:         25,598           Direct Labor         30,278         25,598           Materials         179,540         133,144           Overhead         87,077         91,373           Total Cost of Sales         (296,895)         44,688         174,709           Revenue - Crops         3218         641,187         44,688         174,709           Revenue - Crops         3218         641,187         44,688         174,709           Sales         641,187         855,294         167,200           Less Cost of Sales:         20,110         14,195         162,200           Less Cost of Sales:         20,110         14,195         167,200           Materials         693,866         61,900         39,777         161,200         16,900         39,777         161,200         16,900         39,777         161,200         16,900         39,777         161,900         39,777         161,900         16,900         39,777         161,900         16,900         39,777         161,900         16,900         16,900         16,900         16,900         16,900         16,900         16,900         16,900         16,900 <td< td=""><td>Total Cost of Sales</td><td></td><td>(35,643</td><td><u>3</u>)</td><td>(37,780)</td></td<>	Total Cost of Sales		(35,643	<u>3</u> )	(37,780)
Less Cost of Sales:   30,278   25,598   Materials   179,540   133,144   Overhead   87,077   (296,895)   (250,108   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540   179,540	Contribution to G & A expenses - Livestock			\$ 67,780	45,111
Direct Labor   30,278   25,586   Materials   179,540   133,144   Overhead   87,077   Total Cost of Sales   (296,895)   (250,108   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,700   174,	Sales - Dairy		341,583	3	424,813
Materials         179,540         133,144           Overhead         87,077         (296,895)         (250,108           Contribution to G & A expenses - Dairy         44,688         174,709           Revenue - Crops         85,294         184,095           Sales         641,187         184,095           Non-Cash Inventory Adjustments         214,107         (16,894)           Total Revenue         855,294         167,200           Less Cost of Sales:         141,195         141,195           Direct Labor         20,110         14,195         161,905           Overhead         148,038         (862,014)         (169,977           Contribution to G & A expenses - Crops         (862,014)         (6,720)         (2,677           Boarding Fees - Estray Horses         4,418         -         -           Less Cost of Sales:         -         -         -           Direct Labor         -         -         -         -           Materials         3,516         902         -           Overhead         -         -         -         -           Contribution to G & A expenses - Estray Horse Boarding         972,666         795,640           Less Cost of Sales:	Less Cost of Sales:				
Overhead         87,077         (296,895)         91,373           Total Cost of Sales         (250,108         (250,108           Contribution to G & A expenses - Dairy         44,688         174,708           Revenue - Crops         851,294         44,688         184,095           Sales         641,187         855,294         167,200           Non-Cash Inventory Adjustments         214,107         855,294         167,200           Less Cost of Sales:         20,110         14,195         44,195           Materials         693,866         61,906         61,906           Overhead         148,038         (862,014)         (169,877           Contribution to G & A expenses - Crops         (862,014)         (6,720)         (2,677           Boarding Fees - Estray Horses         4,418         -         -           Less Cost of Sales:         0         -         -         -           Direct Labor         3,516         9         -         -           Contribution to G & A expenses - Estray Horse Boarding         902         -         -           Boarding Fees - BLM (Wild) Horses         972,666         795,644         -         -           Less Cost of Sales:         972,666         795,644	Direct Labor	30,278	3		25,595
Total Cost of Sales		179,540	)		133,140
Contribution to G & A expenses - Dairy         44,688         174,709           Revenue - Crops         32les         641,187         184,098           Non-Cash Inventory Adjustments         214,107         616,894           Total Revenue         855,294         167,200           Less Cost of Sales:         141,195           Direct Labor         20,110         14,195           Materials         693,866         61,900           Overhead         148,038         93,777           Total Cost of Sales         (6,720)         (2,877           Boarding Fees - Estray Horses         4,418         -           Less Cost of Sales:         -         6,720)         -           Direct Labor         -         -         -         -           Materials         3,516         -         -         -           Overhead         -         -         -         -         -           Contribution to G & A expenses - Estray Horse Boarding         972,666         795,640         -           Less Cost of Sales:         -         -         -         -           Direct Labor         36,324         40,045         -         -           Materials         695,749	Overhead	87,077	<del>,</del> -		91,373
Revenue - Crops         Sales         641,187         184,090           Sales Non-Cash Inventory Adjustments         214,107         (16,894)           Total Revenue         855,294         167,207           Less Cost of Sales:         14,192           Direct Labor         20,110         14,193           Materials         693,866         61,905           Overhead         148,038         (862,014)         (169,877           Total Cost of Sales         (862,014)         (169,877           Contribution to G & A expenses - Crops         (862,014)         (169,877           Contribution to G & A expenses - Crops         4,418         -           Less Cost of Sales:         -         (6,720)         (2,677           Boarding Fees - Estray Horses         4,418         -         -           Contribution to G & A expenses - Estray Horse Boarding         902         -           Contribution to G & A expenses - Estray Horse Boarding         972,666         795,640           Less Cost of Sales:         972,666         795,640           Less Cost of Sales:         (758,122)         (32,4260           Overhead         26,049         29,760           Total Cost of Sales         (758,122)         (32,4260 <t< td=""><td>Total Cost of Sales</td><td></td><td>(296,895</td><td><u>5</u>)</td><td>(250,108)</td></t<>	Total Cost of Sales		(296,895	<u>5</u> )	(250,108)
Sales         641,187 Non-Cash Inventory Adjustments         184,098 (16,894)           Non-Cash Inventory Adjustments         214,107         855,294         167,200 (16,894)           Total Revenue         855,294         167,200         14,198 (16,894)         14,198 (16,894)         14,198 (16,905)         14,198 (16,905)         14,198 (16,905)         14,198 (16,905)         14,198 (16,905)         14,198 (16,905)         14,198 (16,905)         14,198 (16,905)         14,198 (16,905)         14,198 (16,905)         14,198 (16,905)         14,198 (16,905)         14,198 (16,905)         14,198 (16,905)         14,198 (16,905)         14,198 (16,905)         14,198 (16,905)         14,198 (16,905)         14,198 (16,905)         14,198 (16,905)         14,198 (16,905)         14,198 (16,905)         14,198 (16,905)         14,198 (16,905)         14,198 (16,905)         14,198 (16,905)         14,198 (16,905)         14,198 (16,905)         14,198 (16,905)         14,198 (16,905)         14,198 (16,905)         14,198 (16,905)         14,198 (16,905)         14,198 (16,905)         14,198 (16,905)         14,198 (16,905)         14,198 (16,905)         14,198 (16,905)         14,198 (16,905)         14,198 (16,905)         14,198 (16,905)         14,198 (16,905)         14,198 (16,905)         14,198 (16,905)         14,198 (16,905)         14,198 (16,905)         14,198 (16,905)         14,198 (16,905)         14,198 (1	Contribution to G & A expenses - Dairy			44,688	174,705
Non-Cash Inventory Adjustments         214,107         855,294         167,200           Less Cost of Sales:         ————————————————————————————————————	Revenue - Crops				
Total Revenue	Sales	641,187	•		184,095
Less Cost of Sales:	Non-Cash Inventory Adjustments	214,107	<u>,                                     </u>		(16,894)
Direct Labor   Adapticals   693,866   61,905   61,905   67,207   67,8122   693,866   61,905   61,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905   67,905	Total Revenue		855,294	4	167,200
Materials         693,866 Overhead         61,906 overhead           Overhead         148,038         (862,014)         (169,877 overhead           Total Cost of Sales         (6,720)         (2,677 overhead         (6,720)         (2,677 overhead           Boarding Fees - Estray Horses         4,418         -         -           Less Cost of Sales:         -         -         -           Direct Labor         -         -         -         -           Adaterials         3,516         -         -         -           Overhead         -         -         -         -         -           Contribution to G & A expenses - Estray Horse Boarding         902         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -	Less Cost of Sales:				
Overhead         148,038         93,777           Total Cost of Sales         (862,014)         (169,877           Contribution to G & A expenses - Crops         4,418         -           Boarding Fees - Estray Horses         4,418         -           Less Cost of Sales:         -         -           Direct Labor         -         -           Materials         3,516         -           Overhead         -         -           Total Cost of Sales         (3,516)         902           Contribution to G & A expenses - Estray Horse Boarding         902         -           Boarding Fees - BLM (Wild) Horses         972,666         795,640           Less Cost of Sales:         -         40,048           Direct Labor         36,324         902         -           Materials         695,749         254,455         254,455           Overhead         26,049         275,455         324,260           Contribution to G & A expenses - BLM Wild Horse Boarding         214,544         471,380           Composting Project         47,923         31,230           Less Cost of Sales:         -         -           Direct Labor         21,081         47,923         31,230 <td>Direct Labor</td> <td>20,110</td> <td>)</td> <td></td> <td>14,195</td>	Direct Labor	20,110	)		14,195
Total Cost of Sales	Materials	693,866	5		61,905
Contribution to G & A expenses - Crops         (6,720)         (2,672)           Boarding Fees - Estray Horses         4,418         -           Less Cost of Sales:         -         -           Direct Labor         -         -           Materials         3,516         -           Overhead         -         -           Total Cost of Sales         (3,516)         902         -           Contribution to G & A expenses - Estray Horse Boarding         972,666         795,640           Less Cost of Sales:         972,666         795,640         795,640           Less Cost of Sales:         972,666         795,640         254,456         254,456         254,456         254,456         254,456         29,760         276,045         277,600         214,544         471,380         274,380         274,380         274,380         274,380         274,380         274,380         274,380         274,380         274,380         274,380         274,380         274,380         274,380         274,380         274,380         274,380         274,380         274,380         274,380         274,380         274,380         274,380         274,380         274,380         274,380         274,380         274,380         274,380         274,380 </td <td>Overhead</td> <td>148,038</td> <td><u>3</u></td> <td></td> <td>93,777</td>	Overhead	148,038	<u>3</u>		93,777
Boarding Fees - Estray Horses	Total Cost of Sales		(862,014	<u>4</u> )	(169,877)
Less Cost of Sales:   Direct Labor	Contribution to G & A expenses - Crops			(6,720)	(2,677)
Direct Labor	Boarding Fees - Estray Horses		4,418	3	-
Materials       3,516       -         Overhead       -       -         Total Cost of Sales       (3,516)       -         Contribution to G & A expenses - Estray Horse Boarding       902       -         Boarding Fees - BLM (Wild) Horses       972,666       795,640         Less Cost of Sales:       -       40,048         Direct Labor       36,324       40,048         Materials       695,749       254,458         Overhead       26,049       29,760         Total Cost of Sales       (758,122)       (324,260         Composting Project       47,923       31,230         Less Cost of Sales:       47,923       31,230         Direct Labor       21,081       16,758         Materials       -       -         Overhead       277       -         Total Cost of Sales       (21,358)       (16,758)	Less Cost of Sales:				
Overhead         -         -           Total Cost of Sales         (3,516)         -           Contribution to G & A expenses - Estray Horse Boarding         902         -           Boarding Fees - BLM (Wild) Horses         972,666         795,640           Less Cost of Sales:         40,048           Direct Labor         36,324         40,048           Materials         695,749         254,458           Overhead         26,049         29,760           Total Cost of Sales         (758,122)         (324,260           Composting Project         47,923         31,230           Less Cost of Sales:         47,923         31,230           Direct Labor         21,081         16,758           Materials         -         -           Overhead         277         -           Total Cost of Sales         (21,358)         (16,758)	Direct Labor	-			-
Total Cost of Sales		3,516	5		-
Contribution to G & A expenses - Estray Horse Boarding         902         -           Boarding Fees - BLM (Wild) Horses         972,666         795,640           Less Cost of Sales:         40,045           Direct Labor Materials         695,749         254,455           Overhead         26,049         29,760           Total Cost of Sales         (758,122)         (324,260           Contribution to G & A expenses - BLM Wild Horse Boarding         214,544         471,380           Composting Project         47,923         31,230           Less Cost of Sales:         21,081         16,758           Materials         -         -           Overhead         277         -           Total Cost of Sales         (21,358)         (16,758)	Overhead				
Boarding Fees - BLM (Wild) Horses       972,666       795,640         Less Cost of Sales:         Direct Labor       36,324       40,045         Materials       695,749       254,455         Overhead       26,049       29,760         Total Cost of Sales       (758,122)       (324,260         Contribution to G & A expenses - BLM Wild Horse Boarding       214,544       471,380         Composting Project       47,923       31,230         Less Cost of Sales:       21,081       16,758         Direct Labor       21,081       16,758         Materials       -       -         Overhead       277       -         Total Cost of Sales       (21,358)       (16,758)	Total Cost of Sales		(3,516	<u>6</u> )	
Less Cost of Sales:       36,324       40,045         Direct Labor       36,324       40,045         Materials       695,749       254,455         Overhead       26,049       29,760         Total Cost of Sales       (758,122)       (324,260         Contribution to G & A expenses - BLM Wild Horse Boarding       214,544       471,380         Composting Project       47,923       31,230         Less Cost of Sales:       5       16,758         Direct Labor       21,081       16,758         Materials       -       -         Overhead       277       -         Total Cost of Sales       (21,358)       (16,758)	Contribution to G & A expenses - Estray Horse	Boarding		902	
Direct Labor       36,324       40,045         Materials       695,749       254,455         Overhead       26,049       29,760         Total Cost of Sales       (758,122)       (324,260         Contribution to G & A expenses - BLM Wild Horse Boarding       214,544       471,380         Composting Project       47,923       31,230         Less Cost of Sales:       Direct Labor       21,081       16,758         Materials       -       -         Overhead       277       -         Total Cost of Sales       (21,358)       (16,758)	Boarding Fees - BLM (Wild) Horses		972,666	6	795,640
Materials       695,749       254,458         Overhead       26,049       29,760         Total Cost of Sales       (758,122)       (324,260         Contribution to G & A expenses - BLM Wild Horse Boarding       214,544       471,380         Composting Project       47,923       31,230         Less Cost of Sales:       5       16,758         Direct Labor       21,081       16,758         Materials       -       -         Overhead       277       -         Total Cost of Sales       (21,358)       (16,758)	Less Cost of Sales:				
Overhead         26,049         29,760           Total Cost of Sales         (758,122)         (324,260           Contribution to G & A expenses - BLM Wild Horse Boarding         214,544         471,380           Composting Project         47,923         31,230           Less Cost of Sales:         5         5           Direct Labor         21,081         16,758           Materials         -         -           Overhead         277         -           Total Cost of Sales         (21,358)         (16,758)	Direct Labor	36,324	ļ		40,045
Total Cost of Sales         (758,122)         (324,260)           Contribution to G & A expenses - BLM Wild Horse Boarding         214,544         471,380           Composting Project         47,923         31,230           Less Cost of Sales:         5         16,758           Direct Labor         21,081         16,758           Materials         -         -           Overhead         277         -           Total Cost of Sales         (21,358)         (16,758)	Materials	695,749	)		254,455
Contribution to G & A expenses - BLM Wild Horse Boarding         214,544         471,380           Composting Project         47,923         31,230           Less Cost of Sales:         5         5           Direct Labor         21,081         16,758           Materials         -         -           Overhead         277         -           Total Cost of Sales         (21,358)         (16,758)	Overhead	26,049	<u>)</u>		29,760
Composting Project       47,923       31,230         Less Cost of Sales:       21,081       16,758         Direct Labor Materials Overhead       -       -         Overhead       277       -         Total Cost of Sales       (21,358)       (16,758)	Total Cost of Sales		(758,122	<u>2</u> )	(324,260)
Less Cost of Sales:       21,081       16,758         Direct Labor       21,081       16,758         Materials       -       -         Overhead       277       -         Total Cost of Sales       (21,358)       (16,758)	Contribution to G & A expenses - BLM Wild Ho	rse Boarding		214,544	471,380
Less Cost of Sales:       21,081       16,758         Direct Labor       21,081       16,758         Materials       -       -         Overhead       277       -         Total Cost of Sales       (21,358)       (16,758)	Composting Project	-	47,923	3	31,230
Direct Labor       21,081       16,758         Materials       -       -         Overhead       277       -         Total Cost of Sales       (21,358)       (16,758)	. •				
Materials         -         -           Overhead         277         -           Total Cost of Sales         (21,358)         (16,758)		21.081			16.758
Overhead         277         -           Total Cost of Sales         (21,358)         (16,758)		-			-
Total Cost of Sales (21,358) (16,758		277	<b>,</b> -		
	Total Cost of Sales			3)	(16,758)
	Contribution to G & A expenses - Composting	Proiect		\$ 26,565	\$ 14,472

# NEVADA DEPARTMENT OF CORRECTIONS SILVER STATE INDUSTRIES PRISON RANCH

### **Statements of Operations**

For the nine months ending March 31, 2012 and 2011 (Continued)

(Sommaca)	March	31, 20	12	N	March 31, 2011
General and Administrative Ranch Expenses:					
Salaries - Staff	\$ 188,343			\$	192,037
Fringe Benefits and other Payroll expenses	70,385				70,832
Inmate Labor - Office	11,188				8,990
Inmate Worker's Compensation Insurance	2,476				3,078
Miscellaneous Office expenses	1,367				3,307
Telephone Expenses	593				456
Postage and Mailing	26				58
Advertising/Public Relations	150				282
Insurance	6,133				9,385
Dues and Subscriptions	361				1,451
Buildings and Grounds Improvements	11,901				19,151
Utilities	43,530				45,886
Miscellaneous expenses	 20,088				12,758
Total General and Administrative Manufacturing Expenses		\$	(356,541)	\$	(367,671)
Earnings available for program support (Net Loss)		\$	(8,782)	\$	335,320

# NEVADA DEPARTMENT OF CORRECTIONS SILVER STATE INDUSTRIES SCHEDULE OF INTERFUND SALES

For the nine months ending March 31, 2012 and 2011

PER

	<b>STATEMENTS</b>			AFTER	
	OF	INTERFUND		REMOVING	
	OPERATIONS	SALES		INTERFUND SALE	ES
Revenue:		March	31, 2012		March 31, 2011
Industry Sales	\$ 1,694,873	\$ (30,491)	\$ 1,664,382		\$ 1,507,770
Less Cost of Sales	(1,317,398)	12,594	(1,304,804)		(1,086,021)
Gross Profit from					
Industry Sales	377,475	(17,896)	359,579	\$ 359,579	421,750
Ranch Sales	2,325,307	(649,097)	1,676,210	<del>, , , , , , , , , , , , , , , , , , , </del>	1,296,916
Less Cost of Sales	(1,977,548)	649,097	(1,328,451)		(593,925)
Gross Profit from	(1,011,010)		(:,020,:0:)		(000,020)
Ranch Sales	347,759	_		347,759	702,991
Freight (Net of Revenues/Expenses)	5,742			5,742	(6,580)
General Manufacturing	0,142			0,1 42	(0,000)
Expenses:					
Staff Salaries	362,640		362,640		432,240
Staff Fringe Benefits and	302,040		302,040		432,240
other Payroll expenses	134,448		134,448		163,510
Inmate Labor - Office	69,223		69,223		59,410
Inmate Worker's Compensation Ins.	10,061		10,061		14,466
Travel expenses	5,042		5,042		7,285
Commissions	-		-		- ,200
Miscellaneous office expenses	15,621	(1,598)	14,023		15,592
Telephone	2,873	(1,000)	2,873		2,959
Postage and Mailing	421		421		675
Advertising/Public					
Relations	200	(150)	50		278
General Insurance	6,633	, ,	6,633		10,185
Dues and Subscriptions	1,489		1,489		2,892
Buildings & Grounds					
Improvements	27,278	(3,527)	23,751		24,345
Utilities	98,579		98,579		96,443
Miscellaneous expenses	33,316	(393)	32,923		21,928
Capitalized Institutional Overhead	2,702		2,702		5,388
Warranty expense	32,582		32,582		75,579
Total General Manufacturing					
Expenses:	(803,714)	(5,669)		(798,045)	(933,175)
Net Income from	<del></del>				<del></del>
Operations:	\$ (72,738)	\$ 12,228		<u>\$ (84,965)</u>	\$ 184,986

# NEVADA DEPARTMENT OF CORRECTIONS SILVER STATE INDUSTRIES SCHEDULE OF INTERFUND SALES

For the nine months ending March 31, 2012 and 2011 (Continued)

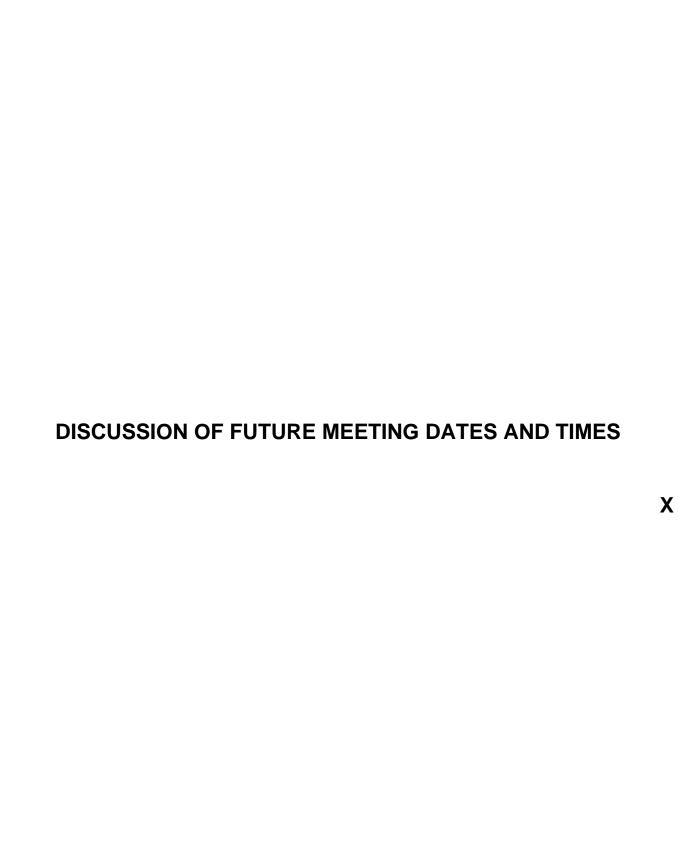
PER

		OF	LIMINATION				AFTER REMOVING		
	OP	ERATIONS	ENTRIES			INIE	RFUND SALE	:5	
			March	31, 2	2012				March 31, 2011
General and									
Administrative Expenses:									
Staff Salaries	\$	306,197		\$	306,197			\$	325,648
Staff Fringe Benefits and									
other Payroll expenses		124,011			124,011				126,475
Travel expenses		1,916			1,916				9,095
Rent		40,317			40,317				17,031
Office expenses		3,169	\$ (206)		2,963				4,299
Telephone		5,980			5,980				7,503
Postage and Mailing		981			981				922
Advertising/Public									
Relations		11,272	\$ (10,472)		801				1,594
General Insurance		4,829			4,829				11,473
Vehicle expenses		4,762	(1,550)		3,212				4,162
Dues and Subscriptions		3,014			3,014				4,682
Depreciation expense		64,934			64,934				64,934
Improvements and									
Small Equipment		198			198				4,241
Utilities		-			-				238
Miscellaneous expenses		69,028			69,028				38,607
Total General and									
Administrative Expenses		(640,608)	 (12,228)			\$	(628,381)		(620,904)
Other Income (Expenses)									
Interest Revenue		200					200		1,198
Finance Charges		34,439					34,439		27,739
License Plate Fees		359,707					359,707		338,891
Capital Improvement		54,994					54,994		62,109
Rental Income		50,400					50,400		79,872
Administrative Fees		47,194					47,194		43,366
Miscellaneous Revenue		529					529		9,545

**\$ (165,883)** \$ -

**\$** (165,883) **\$** 126,802

(Net Loss)



### 2012 CALENDAR



	October 2012										
s		М	T	W	Th	F	S				
		1	2	3	4	5	6				
7		8	9	10	11	12	13				
14		15	16	17	18	19	20				
21		22	23	24	25	26	27				
28		29	30	31							



December 2012											
S	М	T	W	Th	F	S					
2	3	4	5	6	7	8					
9	10	11	12	13	14	15					
16	17	18	19	20	21	22					
23	24	25	26	27	28	29					
30	31										