CSG-WEST/Host State Annual Meeting Bud 2007 - 2012 by specific line items updated 02-23-12	gets_			estimated closing	evoloving draf DRAFT
descriptions of line items categories and further detail found in other tabs	Anchorage July <u>2008</u>	Santa Fe October 2009	Sun Valley September 2010	Honolulu July-August <u>2011</u>	Edmonton July <u>2012</u>
Revenue					
Registration Fees	\$99,385	\$104,200	\$88,935	\$128,461	\$100,000
CSG-WEST Program Contribution *transferred 50K not needed for 2009 to 2010	\$50,000	*	\$80,000	\$80,000	\$80,000
CSG-WEST Fundraising	\$165,000	\$159,000	\$149,500	\$183,750	\$175,000
Host State Fundraising	\$88,553	\$29,120	\$13,000	\$156,750	\$187,700
Host State Inkind	\$103,500				
Host State Appropriations	\$225,100	\$81,602	\$50,000		
Total Revenue	\$731,538	\$373,922	\$381,435	\$548,961	\$542,700
Expenses					
Supplies/Services	\$21,152	\$7,931	\$6,263	\$6,260	\$5
Reg Fee Credit Card Processing	\$1,879	\$2,233	\$2,564	\$3,331	\$3,500
Gifts/Awards	\$13,231	\$5,501	\$15,648	\$5,200	\$10,000
Printing	\$28,039	\$10,728	\$11,757	\$12,471	\$10,000
Handling: Postage/Shipping	\$10,766	\$1,285	\$3,144	\$9,129	\$8,000
Consultant Services	\$6,095	\$8,080	\$16,080	\$5,270	\$8,000
Staff Travel	\$67,218	\$35,365	\$51,900	\$47,419	\$50,000
Speaker Fees	\$109,200	\$65,500	\$63,150	\$25,305	\$65,500
Speaker Travel	\$52,097	\$20,592	\$16,530	\$23,839	\$30,000
Food/Beverage (Program/Operation Related)	\$78,605	\$50,773	\$86,942	\$104,096	\$100,000
Audio Visual Equipment and Services	\$18,615	\$10,482	\$11,750	\$38,779	\$40,000
Meeting Expenses	\$189	\$24,065	\$9,072	\$13,471	\$10,000
Transportation (Social Events) - Tours	\$52,317	\$5,074	\$2,358	\$6,506	\$10,000
Social Events	\$272,082	\$60,197	\$75,514	\$185,975	\$200,000
Total Expenditures	\$731,485	\$307,806	\$372,671	\$487,051	\$545,005
	Anchorage July <u>2008</u>	Santa Fe October 2009	Sun Valley September 2010	Honolulu July-August <u>2011</u>	Edmonton July <u>2012</u>

CSG-WEST 2012 - Annual Meeting line item descriptions

164-070-1111684

EXPENDI	TURE Line Item Descriptions
62000	<u>Supplies/Services</u> supplies for meeting, badges/ribbons, material for registration, tent cards policy briefing materials, USB drives, podium signs, session signage, shipping crates, etc
62010	Shipping (vs. Postage) shipping to/from meeting site
62340	Credit Card Fee (registration fee process) transaction fees for registration fees and some contributions
62440	Gifts & Awards 2K for CSGW awards for Fahrenkamp Legislative Leadership and Host appreciation remaining 8K for Host options of general attendee gift, executive committee gift, etc
68010	<u>Transportation (Tours & Social)</u> - organized and budgeted by Host ground transportation: rental bus and vans -
68020	Receptions/Food Service primarily daytime food and beverage expenses coordinated by CSG-WEST such as program meals and refreshment breaks
68140	Social/Events - organized and budgeted by Host all expenses for host events, including spouse-guest orientation, early bird walks special afternoon event, welcoming event, nightly hospitality suite, host evening event, closing event
68200	Audio Visual for program sessions audio visual equipment and services as well as recording and transcription as needed. On average, committee sessions comprised of table top microphones for leaders, podium and/or lavaliere microphones for program speakers, LCD projectors, multiple screens and projection of keynote speakers, etc
68230	Meeting Expense select production costs and on-site services and equipment for special meeting set-up needs, such as staging, electrical needs, phone service

72010 Consultant Expenses

CSGW personnel support for both experienced logistical and policy support

continued

EXPENDITURE Line Item Descriptions

72020 Speaker Fees

average plenary session honorarium: 10-20K

infrequent need for speaker fees for committee sessions: 1 to 4K average pp, as needed

74000 Staff Travel

air, ground, housing, meals (not provided during program days) for approximately 20-25 CSGW onsite working staff/consultants in both operations and programming

74010 Speaker Travel

travel and housing expenses

4-5 plenary sessions, usually with one speaker at each session;

on average,15 breakout program sessions planned with1 to 4 speakers at each session travel expenses with 1-2 guest room nights and complimentary registration provided

78050 Printing

promotional fliers, registration brochure, onsite program books, sponsor banners, etc

OVERVIEW of recent annual meeitng Program Speaker Fees/Travel

		travel		
	<u>fee</u>	<u>& housing</u>	<u>total</u>	NOTES
2011 Honolulu keynote speakers	16,000	9,074	25,074	
committee/breakout session programs	<u>9,305</u>	14,765	24,070	
total	25,305	23,839	49,144	80K from CSGW operating account contribution
2010 Sun Valley plenary sessions	51,000	6,053	57,053	50K paid by ID Legisature funds
committee/breakout session programs	12,150	10,477	22,627	remainder from CSGW operating account contribution
total	63,150	16,530	79,680	, ,
2009 Santa Fe plenary sessions	54,500	4,259	58,759	paid by NM Legislature funds
committee/breakout session programs	<u>25,500</u>	<u>17,848</u>	<u>43,348</u>	10.5K paid from WLA fund balance for ALTA
total	80,000	22,107	102,107	registration/sponsor revenue paid remainder
2008 Anchorage plenary sessions	\$94,500	\$11,008	105,508	50K paid by CSGW operating account contribution
committee/breakout session programs	22,550	21,450	44,000	7.85K paid from WLA fund balance for ALTA
total	117,050	32,458	149,508	remainder paid by AK Legisature funds