## PROPOSED REGULATION OF THE COMMISSIONER

#### OF MORTGAGE LENDING

#### **LCB File No. R158-04**

(Split out from LCB File No. R087-04)

August 25, 2004

EXPLANATION – Matter in *italics* is new; matter in brackets [omitted material] is material to be omitted.

AUTHORITY: §§1-2, NRS 645B.060.

A REGULATION relating to mortgage brokers and mortgage agents; revising provisions governing the disclosure of certain information to a purchaser of a note secured by a deed of trust or to an investor who makes a loan for which a licensed mortgage broker is acting as a broker; providing certain forms for disclosures and waivers relating to those purchases or loans; and providing other matters properly relating thereto.

## **Section 1.** NAC 645B.080 is hereby amended to read as follows:

- 645B.080 1. Before an investor who is a natural person makes a loan for which a licensed mortgage broker is acting as a broker, the mortgage broker shall provide, unless specifically waived in writing, to the investor:
- (a) A written application for the loan which is signed by the prospective borrower and which contains the borrower's address, a history of his employment and income, details of monthly payments he is obliged to pay and any other information requested by the investor.
- (b) Evidence of the history of employment of the prospective borrower and income, such as a tax return or an employer's statement of the borrower's past yearly income.
- (c) A report on the history of credit of the prospective borrower issued by a credit reporting agency, including an explanation by the borrower of any material derogatory item in the report

and evidence that the report has been compared for accuracy to the borrower's application for the loan.

- (d) An analysis by the mortgage broker of the ability of the prospective borrower to pay his monthly debts.
- (e) A preliminary report on the status of the title of the property which is proposed as security for the loan.
- 2. A mortgage broker shall retain a copy of the documents described in subsection 1 and shall retain in his files a statement from the investor, on a form provided by the Division, acknowledging that:
- (a) The investor received the documents [,] or that the investor waived in writing the right to receive the documents; and
- (b) The decision to make the loan was made after the investor had the opportunity to receive and review the documents.
- 3. If the loan is made, the mortgage broker shall retain in his files and provide to the investor:
  - (a) A copy of the promissory note;
  - (b) A recorded copy of the deed of trust securing the loan; and
  - (c) A copy of the policy of title insurance on the property securing the loan.
- → The mortgage broker shall retain in his files a statement, on a form provided by the Division, acknowledging that the documents were provided to the investor.
  - 4. If the loan is made, the mortgage broker shall retain in his files:

- (a) A copy of a policy of fire insurance which is adequate to cover the replacement costs of all improvements on the property securing the loan, including an endorsement naming the investor as the insured, when applicable;
- (b) If the investor is a corporation or partnership, a copy of its statement authorizing the loan; and
- (c) If the borrower is a corporation or partnership, a copy of its statement authorizing the loan.
- 5. The mortgage broker shall store his original notes, if retained, in a fireproof container or room.
- 6. If the mortgage broker has obtained an appraisal on behalf of an investor, the mortgage broker shall provide a copy of the appraisal to the:
  - (a) Investor, upon request; and
  - (b) Borrower, upon request, if the borrower has paid for the appraisal.
  - 7. An investor may not waive the provisions of subsection 1 unless:
  - (a) The investor has made a prior investment with the mortgage broker;
  - (b) The investor has a net worth that exceeds \$1,000,000; or
- (c) The investor has invested with the mortgage broker an amount that is not more than 20 percent of the net worth of the investor, excluding the residence and motor vehicle of the investor.
- 8. The mortgage broker must obtain a signed statement from the investor indicating the receipt or waiver of the provisions of subsection 1 and the eligibility of the investor to waive the provisions of subsection 1, if applicable. The statement must be in the following form:

# INVESTOR RECEIPT OF DOCUMENTS AND/OR WAIVER

MORTGAGE BROKER:	BORROWER:
PROJECT NAME:	LOAN AMOUNT:
INVESTOR NAME:	
I. DOCUMENTS RECEIVED OR WA	AIVED BEFORE INVESTING IN THE LOAN (NATURAL PERSONS
ONLY)	
This is to certify that I/we rec	ceived or waived the right to receive the following
documents prior to making a	decision to invest in the above loan:
(a) A written application for	the loan which is signed by the prospective borrower and
which contains the borro	ower's address, a history of his employment and income,
details of monthly payme	ents he is obliged to pay and any other information
requested by the investor	•
Received	Waived
(b) Evidence of the prospect	ive borrower's history of employment and income, such as a
tax return or an employe	er's statement of the borrower's last yearly income.
Received	Waived
(c) A report on the prospecti	ve borrower's history of credit issued by a credit reporting
agency, including an exp	planation by the borrower of any material derogatory item in

the report and evidence that the report has been compared for accuracy to the borrower's application for the loan.

Received Waived

(d) An analysis by the mortgage broker of the ability of the prospective borrower to pay his monthly debts.

Received Waived

(e) A preliminary report on the status of the title of the property which is proposed as security for the loan.

Received Waived

- II. INVESTOR(S) CERTIFY THEY MEET ONE OF THE FOLLOWING REQUIREMENTS ALLOWING
  WAIVER OF ANY OF THE ABOVE ITEMS:
  - (a) The investor has made a prior investment with the mortgage broker named above; or
  - (b) The investor has a net worth that exceeds \$1,000,000; or
  - (c) The investor has invested with the mortgage broker an amount that is not more than 20 percent of the net worth of the investor, excluding the residence and motor vehicle of the investor.

### **SIGNATURE REQUIRED:**

<i>Investor:</i>		
Dated:	Dated:	

**Sec. 2.** NAC 645B.215 is hereby amended to read as follows:

645B.215 1. Before a person purchases an existing note secured by a deed of trust or an interest therein for which a licensed mortgage broker is acting as a broker, the mortgage broker shall provide to the purchaser, unless specifically waived in writing by that person:

- (a) A copy of the promissory note;
- (b) A record of the history of payments on the note or a document signed by the seller and borrower stating the existing balance of the note;
  - (c) The policy of title insurance for the original beneficiaries of the note; and
  - (d) The original appraisal of the property securing the note, if available.
- 2. A mortgage broker shall retain a copy of the materials provided to the purchaser pursuant to subsection 1.
- 3. If the purchase is made, the mortgage broker shall retain in his files the original or a copy and *shall* provide to the purchaser, respectively, the copy or original of the following documents:
  - (a) The promissory note and the assignment of the note.
  - (b) The recorded deed of trust and recorded assignment of the beneficial interest.
- (c) The endorsement to the policy of title insurance or a new policy of title insurance for the assignment.

- (d) A policy of fire insurance indicating coverage in an amount sufficient to cover the replacement costs of all improvements on the property, including, if applicable, an endorsement naming the purchaser as a payee in case of loss.
- (e) A statement signed by the purchaser acknowledging that the decision to purchase the note secured by a deed of trust was made after the purchaser was provided with and reviewed the material required in subsection 1.
  - 4. An investor may not waive the provisions of subsection 1 unless:
  - (a) The investor has made a prior investment with the mortgage broker;
  - (b) The investor has a net worth that exceeds \$1,000,000; or
- (c) The investor has invested with the mortgage broker an amount that is not more than 20 percent of the net worth of the investor, excluding the residence and motor vehicle of the investor.
- 5. The mortgage broker must obtain a signed statement from the investor indicating the receipt or waiver of the provisions of subsection 1 and the eligibility of the investor to waive the provisions of subsection 1, if applicable. The statement must be in the following form:

#### INVESTOR RECEIPT OF DOCUMENTS AND/OR WAIVER

MORTGAGE BROKER:	BORROWER:
PROJECT NAME:	LOAN AMOUNT:
INVESTOR NAME:	
I. DOCUMENTS RECEIVED OR WAIVED	BEFORE INVESTING IN THE LOAN (NATURAL PERSONS
ONLY)	

	e received (or waived the right to receive) and was p (or waived the right to review) the following prior to	
decision on the above lo		3
(a) A copy of the promis	sory note.	
Received	Waived	
(b) A record of the histo	ry of payments on the note or a document signed by	the seller
and borrower stating	the existing balance of the note.	
Received	Waived	
(c) The policy of title in	urance for the original beneficiaries of the note.	
Received	Waived	
(d) The original apprais	al of the property securing the note, if available.	
Received	Waived	
II. <u>INVESTOR(S) CERTII</u>	Y THEY MEET ONE OF THE FOLLOWING	

**REQUIREMENTS ALLOWING WAIVER OF ANY OF THE ABOVE ITEMS:** 

(a) The investor has made a prior investment with the mortgage broker named above;
or

(b) The investor has a net worth that exceeds \$1,000,000; or

(c) The investor has invested with the mortgage broker an amount that is not more than 20 percent of the net worth of the investor, excluding the residence and motor vehicle of the investor.

SIGNATURE REQUIRED:

Investor: \_\_\_\_\_\_\_ Investor: \_\_\_\_\_\_\_ Dated: \_\_\_\_\_\_\_ Dated: \_\_\_\_\_\_\_