

BDR 54-444 SB 201

EXECUTIVE AGENCY FISCAL NOTE

AGENCY'S ESTIMATES

Date Prepared: March 16, 2021

Agency Submitting: Department of Health and Human Services, Public and Behavioral Health

Items of Revenue or Expense, or Both	Fiscal Year 2020-21	Fiscal Year 2021-22	Fiscal Year 2022-23	Effect on Future Biennia
Personnel (Expense)		\$155,884	\$215,049	\$430,098
Operating (Expense)		\$8,192	\$10,834	\$21,668
Equipment/Furniture (Expense)		\$7,362		
Information Services (Expense)		\$8,573	\$2,589	\$5,178
Cost Allocation/Indirect (Expense)		\$24,877	\$30,158	\$60,316
Regulation Costs (Expense)		\$8,450		
Total	0	\$213,338	\$258,630	\$517,260

Explanation

(Use Additional Sheets of Attachments, if required)

The agency has reviewed the bill and determined that there is a fiscal impact. Sections 2-11 identifies proposed statute language for licensure and regulation of pharmaceutical sales representatives. The language will require Health Care Quality and Compliance (HCQC) to hire an additional Health Program Specialist (HPS) II and two additional Administrative Assistant (AA) III FTEs in order to provide licensure, discipline and investigation for all pharmaceutical sales representatives.

The bill would create a new workload to license and regulate this new occupational licensing type. The Division does not have the resources to absorb this into its existing workload. There are currently more than 3,800 pharmaceutical sales representatives operating in Nevada, although some may be located out of state. The AA IIIs are needed to process initial, renewal and reinstatement applications. In addition, these positions would field phone calls, emails and provide technical support to those requiring assistance with licensing. A supervisor (HPS II) is needed to supervise and oversee this new program, in addition to carrying out higher level activities beyond the scope of an AA III. Those activities include: conducting complaint investigations against licensed individuals; analyzing information to determine if disciplinary action is required or not, and if so, taking the appropriate level of disciplinary action; developing policies, procedures and regulations; developing standards of practice, and analyzing and determining whether an individual is following the standard of practice or not; acting as a subject matter expert in licensing and regulating these individuals.

Name Debi Reynolds

Title Deputy Administrator

GOVERNOR'S OFFICE OF FINANCE COMMENTS

Date Tuesday, March 16, 2021

The agency's response appears reasonable.

Name Bessie J. Wooldridge

Title Executive Branch Budget Officer

Section A: Position Detail
 Budget Account: 3216 HHS-DPBH - HEALTH CARE FACILITIES REG

Type	Description	PCN	Class	Step	Gd	Add	Anv	Mo	St	End	Cd	Ret	FTE	Actual	WP	FTE	Y1	FTE	Y2	MI	2021-2022		2022-2023		
																					Salary	Benefits	Salary	Benefits	
E227 EFFICIENCY & INNOVATION																									
GF General Fund																									
4	ADMIN ASSISTANT 3	000000	02211	27-4	0	10	10-21	6-23	1	0.00	0.00	1.00	1.00	1.00	0.00	0.00	1.00	1.00	1.00	Y	SUM	30,900	13,525	42,898	18,422
4	HEALTH RESOURCE ANALYST 2	000000	10507	35-7	0	10	10-21	6-23	1	0.00	0.00	1.00	1.00	1.00	0.00	0.00	1.00	1.00	1.00	Y	SUM	49,524	17,511	68,952	23,458
4	ADMIN ASSISTANT 3	000000	02211	27-4	0	10	10-21	6-23	1	0.00	0.00	1.00	1.00	1.00	0.00	0.00	1.00	1.00	1.00	Y	SUM	30,900	13,525	42,898	18,422
TOTAL FOR LINE ITEM POSITION GROUP GF											0.00	0.00	3.00	3.00	3.00	0.00	0.00	111,324	44,561	154,748	60,302				
TOTAL FOR DECISION UNIT E227											0.00	0.00	3.00	3.00	3.00	0.00	0.00	111,324	44,561	154,748	60,302				
TOTAL FOR BUDGET ACCOUNT 3216											0.00	0.00	3.00	3.00	3.00	0.00	0.00	111,324	44,561	154,748	60,302				

Budget Draft Request 54-444 - Senate Bill 201

Category Type	Item of Revenue or Expense, or Both	Fiscal Year 2020-21	Fiscal Year 2021-22	Fiscal Year 2022-23	Effect of Future Biennia
Expense	Personnel	0	155,884	215,049	430,098
Expense	Operating	0	8,192	10,834	21,668
Expense	Equipment/Furniture	0	7,362	0	0
Expense	Information Services	0	8,573	2,888	5,178
Expense	Cost Allocation/Indirect	0	24,674	30,198	60,370
Expense	Registration Costs	0	213,333	258,630	517,260

State of Nevada - Budget Division
NEBS210 - Line Item Detail & Summary

2021-2023 Biennium (FY22-23)

Budget Account: 3216 HHS-DBH - HEALTH CARE FACILITIES REG

Section A1: Line Item Detail by GL

Item No	Description	Actual 2019-2020	Work Program: 2020-2021	WO3 Year 1 2021-2022	WO3 Year 2 2022-2023
	EXPENDITURE				
	01 PERSONNEL SERVICES				
5100	SALARIES	0	0	111,324	154,748
5200	WORKERS COMPENSATION	0	0	2,389	2,272
5300	RETIREMENT ASSESSMENT	0	0	17,250	23,960
5400	GROUP INSURANCE	0	0	0	0
5500	GROUP LIFE INSURANCE	0	0	19,630	27,162
5700	PAYROLL ASSESSMENT	0	0	272	255
5750	RETIRED EMPLOYEES GROUP INSURANCE	0	0	2,417	3,373
5800	UNEMPLOYMENT COMPENSATION	0	0	161	209
5840	TOTAL FOR CATEGORY 01 MEDICARE	0	0	1,614	2,244
	04 OPERATING				
7050	EMPLOYEE BOND INSURANCE	0	0	0	9
7054	AG TORT CLAIM ASSESSMENT	0	0	256	256
705A	NON BKG - PROP. & CONT. INSURANCE	0	0	0	8
7080	LEGAL AND COURT	0	0	0	850
7145	RENT AND LEASE - OFFICE RENT	0	0	0	0
7146	RENT AND LEASE - ASSESSMENT	0	0	0	0
7280	OUTSIDE POSTAGE	0	0	7,600	10,238
7289	EITS PHONE LINE AND VOICEMAIL	0	0	180	266
8241	NEW FURNISHINGS - \$5,000 - A	0	0	7,382	0
	TOTAL FOR CATEGORY 04	0	0	24,004	10,834
	26 INFORMATION SERVICES				
7547	EITS BUSINESS PRODUCTIVITY SUITE	0	0	0	1,244
7554	EITS INFRASTRUCTURE ASSESSMENT	0	0	973	973
7556	EITS SECURITY ASSESSMENT	0	0	383	382
8371	COMPUTER HARDWARE - \$5,000 - A	0	0	6,291	2,569
	TOTAL FOR CATEGORY 26	0	0	8,573	2,569
	82 DIVISION COST ALLOCATION				
7001	SOURCE OF FUNDS ADJ	0	0	24,877	30,158
	TOTAL FOR CATEGORY 82	0	0	24,877	30,158

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AGENCY'S ESTIMATES

Date Prepared: March 16, 2021

Agency Submitting: Department of Health and Human Services, Welfare and Supportive Services

Items of Revenue or Expense, or Both	Fiscal Year 2020-21	Fiscal Year 2021-22	Fiscal Year 2022-23	Effect on Future Biennia
Total	0	0	0	0

Explanation

(Use Additional Sheets of Attachments, if required)

The division has reviewed BDR 54-444, and has determined there is no fiscal impact.

Name Brenda Berry

Title CFO

GOVERNOR'S OFFICE OF FINANCE COMMENTS

Date Tuesday, March 09, 2021

The agency's response appears reasonable.

Name Bessie J. Wooldridge

Title Executive Branch Budget Officer